

August 2012

Residential							Condominium						
Sold by # of Bedrooms					Inventories		Sold			Inventories			
Price Range	0-2	3	4+	12 Total Units	11 Total Units	2012	2011	Price Range	12 Total Units	11 Total Units	2012	2011	
<\$99,999	25	16	0	41	34	176	196	<\$99,999	24	17	166	156	
\$100 - \$199,999	20	31	8	59	44	270	313	\$100 - \$199,999	13	15	174	187	
\$200 - \$299,999	8	19	10	37	27	167	218	\$200 - \$299,999	5	5	106	133	
\$300 - \$399,999	0	12	9	21	9	142	201	\$300 - \$399,999	2	3	58	63	
\$400 - \$499,999	0	2	6	8	8	87	96	\$400 - \$499,999	1	1	21	22	
\$500 - \$599,999	0	0	2	2	4	60	61	\$500 - \$599,999	0	0	16	20	
\$600 - \$699,999	0	1	1	2	3	43	55	\$600 - \$699,999	1	0	11	12	
\$700 - \$799,999	1	2	2	5	1	33	35	\$700 - \$799,999	0	1	4	3	
\$800 - \$899,999	0	1	1	2	2	26	18	\$800 - \$899,999	0	1	7	4	
\$900 - \$999,999	0	0	0	0	1	18	22	\$900 - \$999,999	0	0	4	5	
\$1 - \$1,499,999	0	0	0	0	2	39	43	\$1 - \$1,499,999	0	0	11	10	
\$1.5 - \$1,749,999	0	0	0	0	0	11	10	\$1.5 - \$1,749,999	0	0	0	0	
\$1.75 - \$1,999,999	0	0	0	0	0	14	15	\$1.75 - \$1,999,999	0	0	0	0	
\$2 - \$2,499,999	0	0	1	1	0	15	23	\$2 - \$2,499,999	0	0	0	2	
\$2.5 - \$2,999,999	0	0	0	0	1	15	9	\$2.5 - \$2,999,999	0	0	0	0	
\$3 - \$3,499,999	0	0	0	0	0	9	5	\$3 - \$3,499,999	0	0	0	0	
\$3.5 - \$3,999,999	0	0	0	0	0	5	9	\$3.5 - \$3,999,999	0	0	0	1	
\$4 - \$4,999,999	0	0	0	0	0	6	6	\$4 - \$4,999,999	0	0	0	0	
>\$5,000,000	1	0	0	1	0	11	5	>\$5,000,000	0	0	0	0	
Total Units	55	84	40	179	136	1,147	1,340	Total Units	46	43	578	618	
Avg Price	312,894	218,270	393,975	286,608	254,953	553,321	487,271	Avg Price	139,348	162,453	234,600	250,263	
Med Price	109,900	185,000	334,500	180,500	168,600	279,900	279,900	Med Price	97,000	125,000	179,000	181,500	
Total Val	17,209,174	18,334,709	15,759,001	51,302,884	34,673,622	634,659,165	653,429,911	Total Val	6,410,000	6,985,500	135,598,856	154,662,470	

Solds by Financing Type Residential

Type	2012	2011
Assum	0	0
Cash	89	72
Conv	64	42
FHA	18	15
VA	5	1
Seller	1	1
Other	2	5

Absorption Rate Residential

2012	2011
6.41	9.85

Absorption Rate Condo

2012	2011
12.57	14.37

Solds by Financing Type Condo

Type	2012	2011
Assum	0	0
Cash	34	32
Conv	9	9
FHA	0	0
VA	1	0
Seller	1	2
Other	1	0

Solds by Number of DOM Residential

DOM	2012	2011
1-30	53	36
31-60	32	20
61-90	16	7
91-120	11	12
121+	63	61

Absorption rate: indication of average length of DOM

To calculate the absorption rate, divide the number of listings in your market by the number of sales during that month. For example, if your market had 300 home listings last month and 100 sales, the absorption rate is three months.

Solds by Number of DOM Condo

DOM	2012	2011
1-30	13	9
31-60	7	5
61-90	4	7
91-120	3	4
121+	18	16

Based on MLS information from the Realtor Association of Martin County, Inc.