

## December 2012

Residential								Condominium				
Sold by # of Bedrooms						Inventories		Sold			Inventories	
Price Range	0-2	3	4+	12 Total Units	11 Total Units	2012	2011	Price Range	12 Total Units	11 Total Units	2012	2011
<\$99,999	24	17	1	42	38	168	213	<\$99,999	27	20	172	171
\$100 - \$199,999	22	32	3	57	53	271	345	\$100 - \$199,999	7	17	192	193
\$200 - \$299,999	6	20	6	32	32	163	217	\$200 - \$299,999	12	11	134	151
\$300 - \$399,999	1	8	6	15	19	152	182	\$300 - \$399,999	3	3	56	62
\$400 - \$499,999	0	2	1	3	6	95	111	\$400 - \$499,999	2	0	25	30
\$500 - \$599,999	0	3	3	6	5	53	65	\$500 - \$599,999	1	0	17	22
\$600 - \$699,999	0	1	2	3	2	44	67	\$600 - \$699,999	1	1	8	13
\$700 - \$799,999	0	1	2	3	1	40	40	\$700 - \$799,999	0	0	4	4
\$800 - \$899,999	0	2	2	4	0	20	18	\$800 - \$899,999	0	0	6	6
\$900 - \$999,999	0	0	0	0	1	18	25	\$900 - \$999,999	0	0	4	7
\$1 - \$1,499,999	0	0	1	1	2	35	50	\$1 - \$1,499,999	0	0	12	13
\$1.5 - \$1,749,999	0	0	0	0	1	10	9	\$1.5 - \$1,749,999	0	0	0	0
\$1.75 - \$1,999,999	0	0	0	0	0	21	20	\$1.75 - \$1,999,999	0	0	0	0
\$2 - \$2,499,999	0	0	0	0	0	14	25	\$2 - \$2,499,999	0	0	0	1
\$2.5 - \$2,999,999	0	0	0	0	0	14	12	\$2.5 - \$2,999,999	0	0	0	0
\$3 - \$3,499,999	0	0	0	0	0	10	9	\$3 - \$3,499,999	0	0	0	0
\$3.5 - \$3,999,999	0	0	0	0	0	6	6	\$3.5 - \$3,999,999	0	0	0	0
\$4 - \$4,999,999	0	0	0	0	0	3	6	\$4 - \$4,999,999	0	0	0	0
>\$5,000,000	0	0	0	0	0	13	6	>\$5,000,000	1	0	0	0
<b>Total Units</b>	53	86	27	166	160	1,150	1,426	<b>Total Units</b>	54	52	630	673
<b>Avg Price</b>	117,183	219,860	432,129	221,603	230,966	558,791	502,768	<b>Avg Price</b>	341,367	149,082	229,319	249,690
<b>Med Price</b>	106,000	170,375	350,000	161,000	177,000	295,000	279,000	<b>Med Price</b>	100,950	110,000	175,000	189,900
<b>Total Val</b>	6,210,700	18,907,936	11,667,485	36,786,121	36,954,496	642,610,145	717,450,618	<b>Total Val</b>	18,433,800	7,752,260	144,471,150	168,041,095

### Solds by Financing Type Residential

Type	2012	2011
Assum	1	0
Cash	88	82
Conv	57	46
FHA	13	16
VA	3	6
Seller	1	3
Other	3	7

### Absorption Rate Residential

2012	2011
6.93	8.91

### Absorption Rate Condo

2012	2011
11.67	12.94

### Solds by Financing Type Condo

Type	2012	2011
Assum	0	0
Cash	41	36
Conv	11	15
FHA	0	0
VA	0	1
Seller	1	0
Other	1	0

### Solds by Number of DOM Residential

DOM	2012	2011
1-30	52	46
31-60	26	25
61-90	21	21
91-120	9	14
121+	54	52

### Absorption rate: indication of average length of DOM

To calculate the absorption rate, divide the number of listings in your market by the number of sales during that month. For example, if your market had 300 home listings last month and 100 sales, the absorption rate is three months.

### Solds by Number of DOM Condo

DOM	2012	2011
1-30	8	15
31-60	8	8
61-90	6	7
91-120	5	2
121+	26	19

*Based on MLS information from the Realtor Association of Martin County, Inc.*