

# Local Market Update for April 2012

A Research Tool Provided by Florida REALTORS®



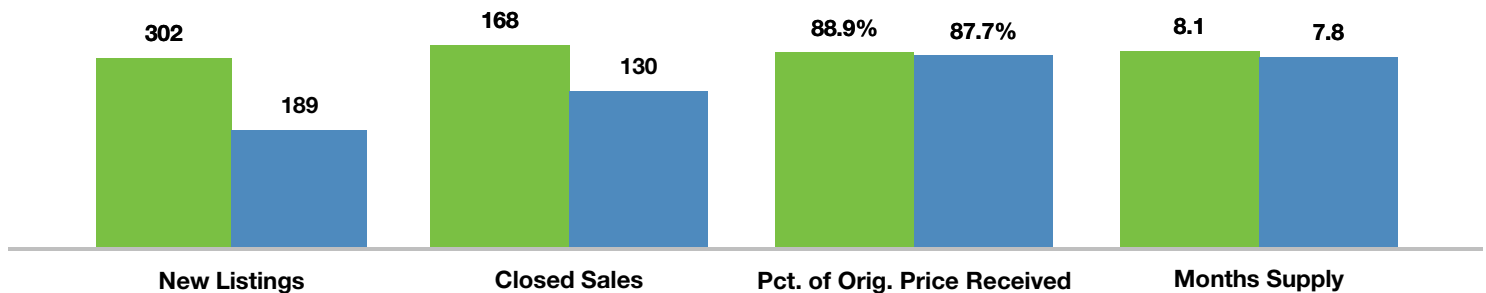
## Martin County

Key Metrics	Single-Family			Townhouse-Condo		
	4-2011	4-2012	Percent Change	4-2011	4-2012	Percent Change
New Listings	242	<b>302</b>	+ 24.8%	168	<b>189</b>	+ 12.5%
Pending Sales	180	<b>277</b>	+ 53.9%	100	<b>140</b>	+ 40.0%
Closed Sales	189	<b>168</b>	- 11.1%	102	<b>130</b>	+ 27.5%
Average Days on Market Until Sale	169	<b>152</b>	- 10.1%	146	<b>158</b>	+ 8.2%
Median Sales Price*	\$237,500	<b>\$214,500</b>	- 9.7%	\$84,000	<b>\$82,000</b>	- 2.4%
Average Sales Price*	\$469,286	<b>\$311,409</b>	- 33.6%	\$118,375	<b>\$126,822</b>	+ 7.1%
Percent of Original List Price Received*	84.9%	<b>88.9%</b>	+ 4.7%	83.3%	<b>87.7%</b>	+ 5.3%
Inventory of Homes for Sale	1,921	<b>1,430</b>	- 25.6%	1,070	<b>800</b>	- 25.2%
Months Supply of Inventory	13.6	<b>8.1</b>	- 40.4%	12.0	<b>7.8</b>	- 35.0%

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

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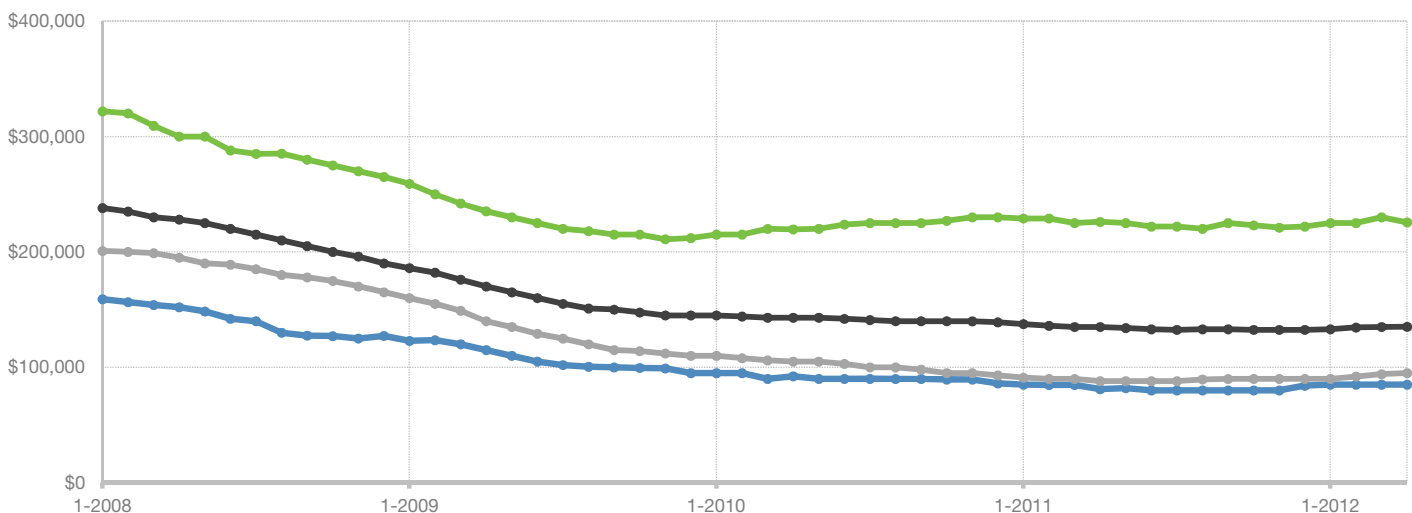
■ Single-Family ■ Townhouse-Condo



### Historical Median Sales Price

Rolling 12-Month Calculation

— Martin County Single-Family  
 — Martin County Townhouse-Condo  
 — Statewide Single-Family  
 — Statewide Townhouse-Condo



Note on the Historical Line Chart: If no activity occurred during a month, no data point is shown and the line extends to the next available data point. Data as of May 15, 2012 All data from the multiple listing services located in Florida. Provided by Florida REALTORS®. Powered by 10K Research and Marketing.