

July 2012

Residential								Condominium				
Sold by # of Bedrooms						Inventories		Sold			Inventories	
Price Range	0-2	3	4+	12 Total Units	11 Total Units	2012	2011	Price Range	12 Total Units	11 Total Units	2012	2011
<\$99,999	11	9	2	22	38	165	188	<\$99,999	26	23	155	163
\$100 - \$199,999	16	38	5	59	37	263	304	\$100 - \$199,999	21	10	170	196
\$200 - \$299,999	3	18	15	36	21	176	226	\$200 - \$299,999	7	4	111	139
\$300 - \$399,999	1	7	10	18	15	137	194	\$300 - \$399,999	2	1	57	66
\$400 - \$499,999	0	2	6	8	7	80	103	\$400 - \$499,999	1	0	22	25
\$500 - \$599,999	0	1	2	3	6	62	64	\$500 - \$599,999	0	0	18	22
\$600 - \$699,999	0	2	2	4	5	47	53	\$600 - \$699,999	0	0	11	13
\$700 - \$799,999	0	0	1	1	1	35	36	\$700 - \$799,999	0	0	4	3
\$800 - \$899,999	0	0	0	0	2	28	18	\$800 - \$899,999	0	1	7	4
\$900 - \$999,999	0	0	0	0	0	17	22	\$900 - \$999,999	0	0	4	6
\$1 - \$1,499,999	0	2	0	2	1	39	40	\$1 - \$1,499,999	0	0	11	12
\$1.5 - \$1,749,999	0	1	0	1	0	10	14	\$1.5 - \$1,749,999	0	0	0	0
\$1.75 - \$1,999,999	0	0	0	0	2	14	14	\$1.75 - \$1,999,999	0	0	1	0
\$2 - \$2,499,999	0	0	0	0	0	13	20	\$2 - \$2,499,999	0	0	0	2
\$2.5 - \$2,999,999	0	0	1	1	0	16	8	\$2.5 - \$2,999,999	0	0	0	0
\$3 - \$3,499,999	0	0	0	0	0	9	6	\$3 - \$3,499,999	0	0	0	0
\$3.5 - \$3,999,999	0	0	0	0	0	5	7	\$3.5 - \$3,999,999	0	0	0	1
\$4 - \$4,999,999	0	0	0	0	0	6	6	\$4 - \$4,999,999	0	0	0	0
>\$5,000,000	0	0	0	0	0	10	4	>\$5,000,000	0	0	0	0
Total Units	31	80	44	155	135	1,132	1,327	Total Units	57	39	571	652
Avg Price	128,303	246,780	385,775	262,541	252,404	553,843	475,851	Avg Price	129,431	121,637	243,064	254,300
Med Price	125,000	176,000	309,950	185,000	169,900	280,000	284,950	Med Price	124,000	80,000	185,000	185,000
Total Val	3,977,400	19,742,400	16,974,111	40,693,911	34,074,564	627,504,072	631,930,389	Total Val	7,377,588	4,743,834	138,789,279	165,803,726

Solds by Financing Type Residential

Type	2012	2011
Assum	0	0
Cash	67	70
Conv	65	44
FHA	16	11
VA	5	1
Seller	0	4
Other	2	5

Absorption Rate Residential

2012	2011
7.30	9.83

Absorption Rate Condo

2012	2011
10.02	16.72

Solds by Financing Type Condo

Type	2012	2011
Assum	0	0
Cash	47	33
Conv	9	6
FHA	0	0
VA	0	0
Seller	0	0
Other	1	0

Solds by Number of DOM Residential

DOM	2012	2011
1-30	45	42
31-60	21	17
61-90	23	11
91-120	14	14
121+	49	51

Absorption rate: indication of average length of DOM

To calculate the absorption rate, divide the number of listings in your market by the number of sales during that month. For example, if your market had 300 home listings last month and 100 sales, the absorption rate is three months.

Solds by Number of DOM Condo

DOM	2012	2011
1-30	10	10
31-60	7	5
61-90	14	4
91-120	8	6
121+	18	14

Based on MLS information from the Realtor Association of Martin County, Inc.