

## June 2012

Residential							Condominium						
Sold by # of Bedrooms					Inventories		Sold			Inventories			
Price Range	0-2	3	4+	12 Total Units	11 Total Units	2012	2011	Price Range	12 Total Units	11 Total Units	2012	2011	
<\$99,999	23	23	2	48	53	166	199	<\$99,999	24	20	158	152	
\$100 - \$199,999	19	34	12	65	37	270	337	\$100 - \$199,999	24	12	166	210	
\$200 - \$299,999	0	22	8	30	27	181	244	\$200 - \$299,999	8	8	109	141	
\$300 - \$399,999	0	13	9	22	19	133	196	\$300 - \$399,999	2	3	58	71	
\$400 - \$499,999	0	2	3	5	8	86	92	\$400 - \$499,999	3	0	25	26	
\$500 - \$599,999	0	3	2	5	5	59	60	\$500 - \$599,999	0	2	21	24	
\$600 - \$699,999	0	0	4	4	4	50	57	\$600 - \$699,999	0	1	8	12	
\$700 - \$799,999	0	2	1	3	1	36	37	\$700 - \$799,999	0	0	5	6	
\$800 - \$899,999	0	1	1	2	3	34	23	\$800 - \$899,999	1	0	7	4	
\$900 - \$999,999	0	0	2	2	0	18	21	\$900 - \$999,999	0	0	4	5	
\$1 - \$1,499,999	0	0	1	1	2	37	44	\$1 - \$1,499,999	0	1	10	13	
\$1.5 - \$1,749,999	0	0	0	0	0	9	14	\$1.5 - \$1,749,999	0	0	0	0	
\$1.75 - \$1,999,999	0	1	0	1	2	18	14	\$1.75 - \$1,999,999	0	0	1	0	
\$2 - \$2,499,999	0	0	0	0	1	12	21	\$2 - \$2,499,999	0	0	0	3	
\$2.5 - \$2,999,999	0	0	0	0	0	16	9	\$2.5 - \$2,999,999	0	0	0	0	
\$3 - \$3,499,999	0	0	0	0	0	8	6	\$3 - \$3,499,999	0	0	0	0	
\$3.5 - \$3,999,999	0	0	1	1	0	6	7	\$3.5 - \$3,999,999	0	0	0	1	
\$4 - \$4,999,999	0	0	0	0	0	5	7	\$4 - \$4,999,999	0	0	0	0	
>\$5,000,000	0	0	0	0	0	10	3	>\$5,000,000	0	0	0	0	
<b>Total Units</b>	42	101	46	189	162	1,154	1,391	<b>Total Units</b>	62	47	572	668	
<b>Avg Price</b>	97,991	231,932	441,328	253,131	264,580	552,377	468,018	<b>Avg Price</b>	155,623	181,934	244,288	262,165	
<b>Med Price</b>	98,500	187,000	306,000	175,000	166,250	280,000	273,908	<b>Med Price</b>	141,250	115,000	185,500	189,000	
<b>Total Val</b>	4,115,635	23,425,140	20,301,075	47,841,850	42,861,970	637,995,176	651,480,660	<b>Total Val</b>	9,648,600	8,550,900	139,732,534	175,126,536	

### Solds by Financing Type Residential

Type	2012	2011
Assum	0	0
Cash	97	88
Conv	67	58
FHA	14	8
VA	5	3
Seller	4	3
Other	2	2

### Absorption Rate Residential

2012	2011
6.11	8.59

### Absorption Rate Condo

2012	2011
9.23	14.21

### Solds by Financing Type Condo

Type	2012	2011
Assum	0	0
Cash	46	41
Conv	15	6
FHA	0	0
VA	0	0
Seller	0	0
Other	1	0

### Solds by Number of DOM Residential

DOM	2012	2011
1-30	59	37
31-60	25	23
61-90	26	21
91-120	21	19
121+	56	58

### Absorption rate: indication of average length of DOM

To calculate the absorption rate, divide the number of listings in your market by the number of sales during that month. For example, if your market had 300 home listings last month and 100 sales, the absorption rate is three months.

### Solds by Number of DOM Condo

DOM	2012	2011
1-30	16	10
31-60	6	6
61-90	8	7
91-120	8	1
121+	23	23

*Based on MLS information from the Realtor Association of Martin County, Inc.*