

November 2012

Residential								Condominium				
Sold by # of Bedrooms						Inventories		Sold			Inventories	
Price Range	0-2	3	4+	12 Total Units	11 Total Units	2012	2011	Price Range	12 Total Units	11 Total Units	2012	2011
<\$99,999	25	14	2	41	42	169	199	<\$99,999	22	13	159	162
\$100 - \$199,999	21	31	9	61	46	275	326	\$100 - \$199,999	9	15	189	198
\$200 - \$299,999	4	18	6	28	22	177	232	\$200 - \$299,999	9	6	132	150
\$300 - \$399,999	0	10	12	22	10	154	172	\$300 - \$399,999	2	0	60	64
\$400 - \$499,999	0	1	2	3	4	96	103	\$400 - \$499,999	1	1	24	28
\$500 - \$599,999	0	3	2	5	3	51	58	\$500 - \$599,999	1	0	18	27
\$600 - \$699,999	0	1	1	2	0	43	58	\$600 - \$699,999	0	0	8	17
\$700 - \$799,999	0	0	1	1	2	39	39	\$700 - \$799,999	2	0	4	4
\$800 - \$899,999	0	0	1	1	1	22	17	\$800 - \$899,999	0	0	6	7
\$900 - \$999,999	0	1	0	1	0	19	24	\$900 - \$999,999	0	0	4	6
\$1 - \$1,499,999	0	0	2	2	3	39	50	\$1 - \$1,499,999	0	0	13	12
\$1.5 - \$1,749,999	0	0	0	0	0	12	8	\$1.5 - \$1,749,999	0	0	0	0
\$1.75 - \$1,999,999	0	0	1	1	0	18	19	\$1.75 - \$1,999,999	1	0	0	0
\$2 - \$2,499,999	0	0	0	0	1	16	24	\$2 - \$2,499,999	0	0	0	1
\$2.5 - \$2,999,999	0	0	1	1	0	14	11	\$2.5 - \$2,999,999	0	0	0	0
\$3 - \$3,499,999	0	0	0	0	0	9	6	\$3 - \$3,499,999	0	0	0	0
\$3.5 - \$3,999,999	0	0	0	0	1	6	8	\$3.5 - \$3,999,999	0	0	0	0
\$4 - \$4,999,999	0	0	0	0	0	3	5	\$4 - \$4,999,999	0	0	0	0
>\$5,000,000	0	0	0	0	0	11	5	>\$5,000,000	0	0	0	0
Total Units	50	79	40	169	135	1,173	1,364	Total Units	47	35	617	676
Avg Price	110,466	217,215	457,580	242,524	246,028	545,637	493,194	Avg Price	207,745	132,086	236,339	254,361
Med Price	111,000	184,000	316,500	165,000	155,000	289,000	275,000	Med Price	125,000	112,500	185,000	189,900
Total Val	5,523,307	17,160,020	18,303,200	40,986,527	33,213,740	640,032,575	673,209,398	Total Val	9,764,000	4,623,000	145,821,046	171,948,248

Solds by Financing Type Residential

Type	2012	2011
Assum	0	0
Cash	88	73
Conv	58	38
FHA	17	13
VA	3	3
Seller	0	4
Other	3	4

Absorption Rate Residential

2012	2011
6.94	10.10

Absorption Rate Condo

2012	2011
13.13	19.31

Solds by Financing Type Condo

Type	2012	2011
Assum	0	0
Cash	36	21
Conv	9	14
FHA	0	0
VA	0	0
Seller	2	0
Other	0	0

Solds by Number of DOM Residential

DOM	2012	2011
1-30	52	38
31-60	30	27
61-90	27	13
91-120	7	8
121+	51	46

Absorption rate: indication of average length of DOM
 To calculate the absorption rate, divide the number of listings in your market by the number of sales during that month. For example, if your market had 300 home listings last month and 100 sales, the absorption rate is three months.

Solds by Number of DOM Condo

DOM	2012	2011
1-30	12	4
31-60	6	9
61-90	4	3
91-120	2	5
121+	21	14

Based on MLS information from the Realtor Association of Martin County, Inc.