

October 2012

Residential							Condominium						
Sold by # of Bedrooms					Inventories		Sold			Inventories			
Price Range	0-2	3	4+	12 Total Units	11 Total Units	2012	2011	Price Range	12 Total Units	11 Total Units	2012	2011	
<\$99,999	17	14	2	33	33	164	211	<\$99,999	24	27	155	144	
\$100 - \$199,999	22	31	8	61	40	265	302	\$100 - \$199,999	12	12	173	199	
\$200 - \$299,999	4	18	6	28	17	172	236	\$200 - \$299,999	10	9	114	152	
\$300 - \$399,999	2	7	3	12	11	152	187	\$300 - \$399,999	1	2	59	65	
\$400 - \$499,999	0	0	3	3	6	97	105	\$400 - \$499,999	2	1	22	23	
\$500 - \$599,999	0	1	1	2	2	52	60	\$500 - \$599,999	0	0	16	27	
\$600 - \$699,999	0	2	1	3	0	41	55	\$600 - \$699,999	0	1	10	15	
\$700 - \$799,999	0	0	2	2	1	37	38	\$700 - \$799,999	0	0	2	3	
\$800 - \$899,999	0	0	2	2	1	23	17	\$800 - \$899,999	0	1	5	5	
\$900 - \$999,999	0	2	0	2	1	18	21	\$900 - \$999,999	0	0	5	5	
\$1 - \$1,499,999	0	0	2	2	1	39	50	\$1 - \$1,499,999	1	0	13	12	
\$1.5 - \$1,749,999	0	1	0	1	0	15	7	\$1.5 - \$1,749,999	0	0	0	0	
\$1.75 - \$1,999,999	0	0	0	0	0	14	15	\$1.75 - \$1,999,999	0	0	0	0	
\$2 - \$2,499,999	0	0	0	0	0	16	22	\$2 - \$2,499,999	0	0	0	2	
\$2.5 - \$2,999,999	0	0	2	2	0	14	9	\$2.5 - \$2,999,999	0	0	0	0	
\$3 - \$3,499,999	0	0	0	0	0	10	6	\$3 - \$3,499,999	0	0	0	0	
\$3.5 - \$3,999,999	0	0	0	0	0	6	9	\$3.5 - \$3,999,999	0	0	0	0	
\$4 - \$4,999,999	0	0	0	0	0	3	5	\$4 - \$4,999,999	0	0	0	0	
>\$5,000,000	0	0	0	0	0	11	4	>\$5,000,000	0	0	0	0	
Total Units	45	76	32	153	113	1,149	1,359	Total Units	50	53	574	652	
Avg Price	126,924	230,304	527,069	261,967	210,341	553,817	478,429	Avg Price	155,928	147,786	237,135	255,683	
Med Price	115,000	167,500	299,000	154,900	150,000	295,000	278,750	Med Price	114,750	92,500	181,150	194,950	
Total Val	5,711,600	17,503,089	16,866,222	40,080,911	23,768,548	636,336,166	650,663,930	Total Val	7,796,400	7,832,640	136,115,717	166,705,146	

Solds by Financing Type Residential

Type	2012	2011
Assum	0	0
Cash	85	57
Conv	40	40
FHA	20	12
VA	1	1
Seller	2	1
Other	5	2

Absorption Rate Residential

2012	2011
7.51	12.03

Absorption Rate Condo

2012	2011
11.48	12.30

Solds by Financing Type Condo

Type	2012	2011
Assum	0	0
Cash	38	48
Conv	12	5
FHA	0	0
VA	0	0
Seller	0	0
Other	0	0

Solds by Number of DOM Residential

DOM	2012	2011
1-30	42	39
31-60	29	18
61-90	13	8
91-120	7	7
121+	58	38

Absorption rate: indication of average length of DOM

To calculate the absorption rate, divide the number of listings in your market by the number of sales during that month. For example, if your market had 300 home listings last month and 100 sales, the absorption rate is three months.

Solds by Number of DOM Condo

DOM	2012	2011
1-30	9	12
31-60	8	10
61-90	4	4
91-120	5	6
121+	23	21

Based on MLS information from the Realtor Association of Martin County, Inc.