

September 2012

Residential							Condominium						
Sold by # of Bedrooms						Inventories		Sold			Inventories		
Price Range	0-2	3	4+	12 Total Units	11 Total Units	2012	2011	Price Range	12 Total Units	11 Total Units	2012	2011	
<\$99,999	21	15	2	38	34	177	210	<\$99,999	16	15	165	149	
\$100 - \$199,999	25	26	9	60	39	259	305	\$100 - \$199,999	10	13	164	183	
\$200 - \$299,999	0	12	3	15	16	174	232	\$200 - \$299,999	5	7	112	141	
\$300 - \$399,999	0	2	4	6	15	144	198	\$300 - \$399,999	5	2	57	63	
\$400 - \$499,999	0	1	0	1	1	84	97	\$400 - \$499,999	2	1	23	24	
\$500 - \$599,999	0	1	1	2	5	53	59	\$500 - \$599,999	1	1	13	25	
\$600 - \$699,999	0	3	1	4	2	44	55	\$600 - \$699,999	0	0	10	13	
\$700 - \$799,999	0	2	1	3	0	32	40	\$700 - \$799,999	0	0	3	4	
\$800 - \$899,999	0	0	2	2	1	26	16	\$800 - \$899,999	0	1	5	3	
\$900 - \$999,999	0	1	0	1	1	19	21	\$900 - \$999,999	0	0	5	6	
\$1 - \$1,499,999	0	0	0	0	0	39	49	\$1 - \$1,499,999	0	0	11	10	
\$1.5 - \$1,749,999	0	0	1	1	0	12	9	\$1.5 - \$1,749,999	0	0	0	0	
\$1.75 - \$1,999,999	0	0	0	0	1	13	13	\$1.75 - \$1,999,999	0	0	0	0	
\$2 - \$2,499,999	0	0	0	0	1	14	26	\$2 - \$2,499,999	0	0	0	2	
\$2.5 - \$2,999,999	0	0	0	0	0	16	11	\$2.5 - \$2,999,999	0	0	0	0	
\$3 - \$3,499,999	0	0	0	0	0	9	5	\$3 - \$3,499,999	0	0	0	0	
\$3.5 - \$3,999,999	0	0	0	0	0	6	9	\$3.5 - \$3,999,999	0	0	0	0	
\$4 - \$4,999,999	0	0	0	0	1	3	5	\$4 - \$4,999,999	0	0	0	0	
>\$5,000,000	0	0	0	0	0	11	5	>\$5,000,000	0	0	0	0	
Total Units	46	63	24	133	117	1,135	1,365	Total Units	39	40	568	623	
Avg Price	107,259	221,228	360,898	207,014	272,362	549,316	488,529	Avg Price	175,094	170,158	231,712	252,523	
Med Price	106,000	170,000	260,000	135,000	165,000	279,900	279,900	Med Price	159,000	115,000	178,250	189,000	
Total Val	4,933,900	13,937,381	8,661,550	27,532,831	31,866,390	623,473,239	667,330,969	Total Val	6,828,650	6,806,300	131,612,236	157,321,865	

Solds by Financing Type Residential

Type	2012	2011
Assum	0	0
Cash	68	59
Conv	51	36
FHA	9	13
VA	2	2
Seller	0	2
Other	3	5

Absorption Rate Residential

2012	2011
8.53	11.67

Absorption Rate Condo

2012	2011
14.56	15.58

Solds by Financing Type Condo

Type	2012	2011
Assum	0	0
Cash	30	31
Conv	9	9
FHA	0	0
VA	0	0
Seller	0	0
Other	0	0

Solds by Number of DOM Residential

DOM	2012	2011
1-30	45	35
31-60	19	14
61-90	8	11
91-120	9	8
121+	52	47

Absorption rate: indication of average length of DOM
 To calculate the absorption rate, divide the number of listings in your market by the number of sales during that month. For example, if your market had 300 home listings last month and 100 sales, the absorption rate is three months.

Solds by Number of DOM Condo

DOM	2012	2011
1-30	9	7
31-60	4	2
61-90	3	3
91-120	4	4
121+	18	24

Based on MLS information from the Realtor Association of Martin County, Inc.