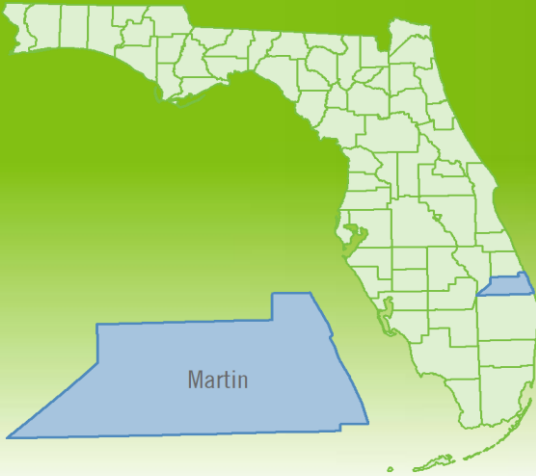


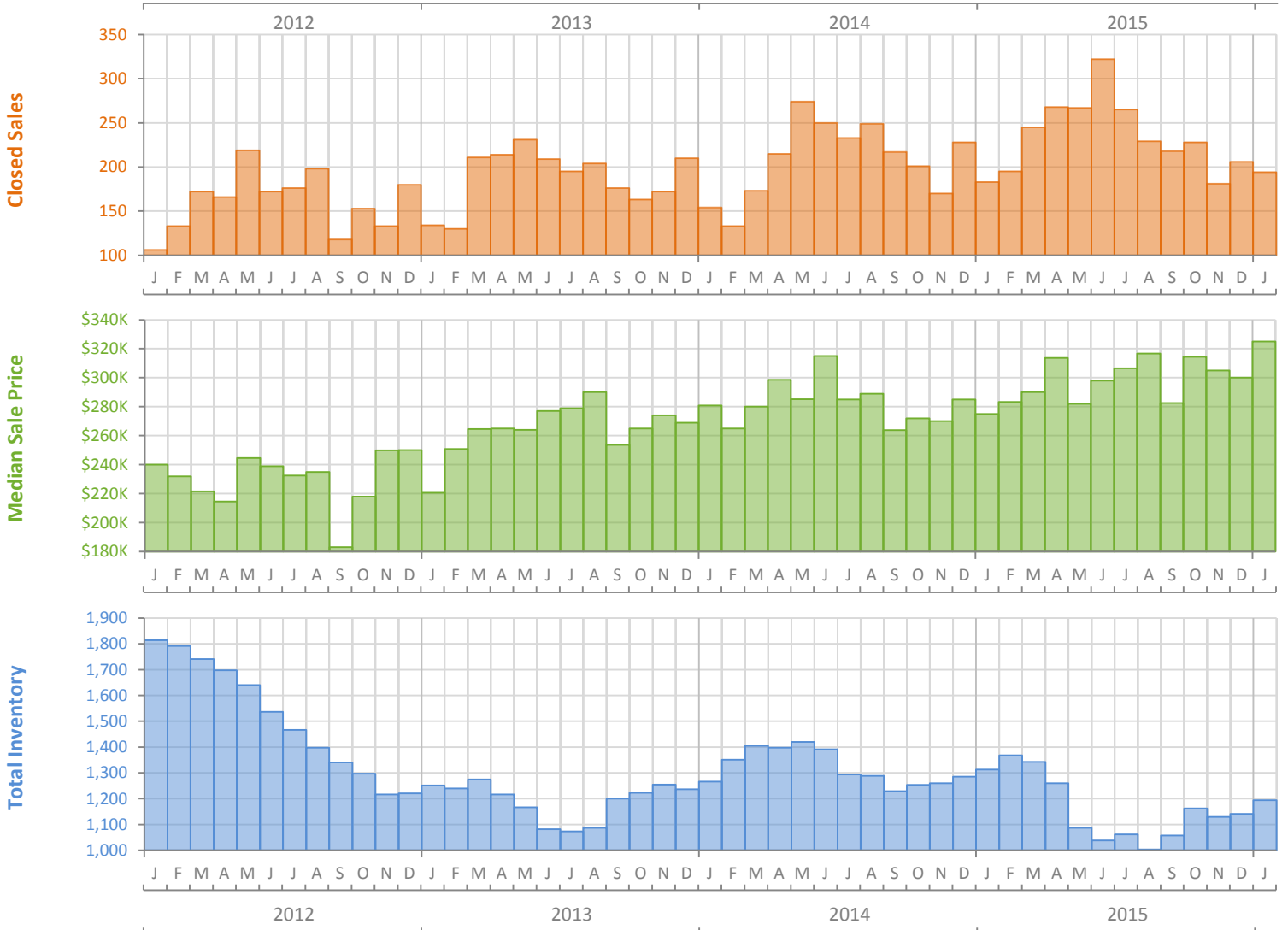
# Monthly Market Summary - January 2016

## Single Family Homes

### Martin County



	January 2016	January 2015	Percent Change Year-over-Year
Closed Sales	194	183	6.0%
Cash Sales	72	86	-16.3%
New Pending Sales	246	293	-16.0%
New Listings	388	401	-3.2%
Median Sale Price	\$325,000	\$275,000	18.2%
Average Sale Price	\$418,971	\$512,457	-18.2%
Median Days on Market	40	59	-32.2%
Avg. Percent of Original List Price Received	92.5%	91.4%	1.2%
Pending Inventory	378	407	-7.1%
Inventory (Active Listings)	1,194	1,313	-9.1%
Months Supply of Inventory	5.1	6.2	-18.5%

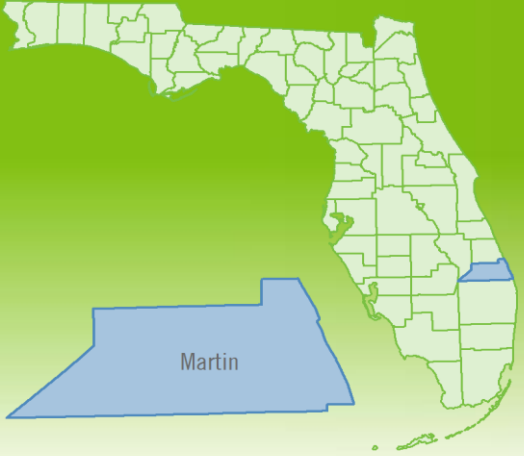


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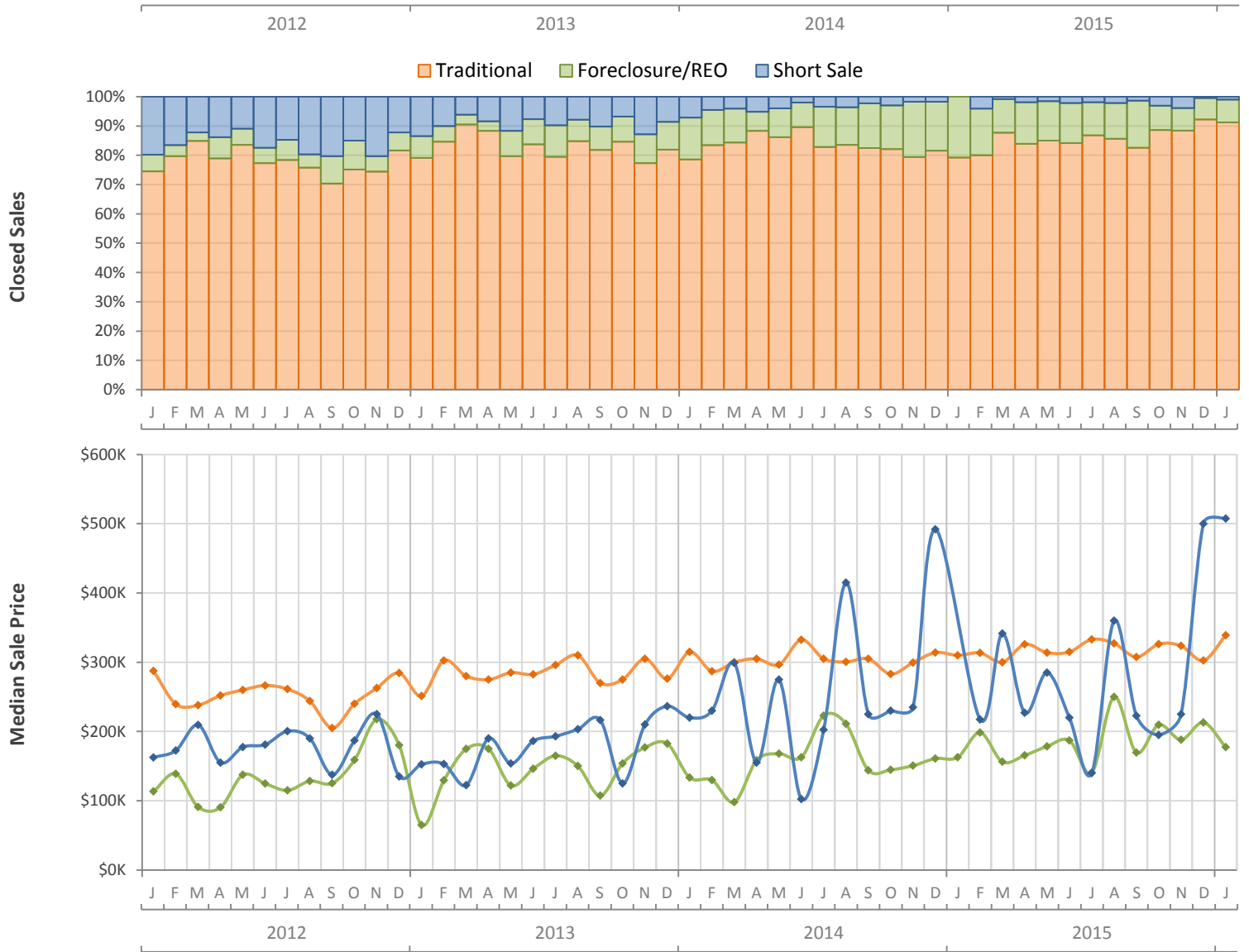
# Monthly Distressed Market - January 2016

## Single Family Homes

### Martin County



		January 2016	January 2015	Percent Change Year-over-Year
Traditional	Closed Sales	177	145	22.1%
	Median Sale Price	\$339,000	\$310,000	9.4%
Foreclosure/REO	Closed Sales	15	38	-60.5%
	Median Sale Price	\$177,450	\$162,750	9.0%
Short Sale	Closed Sales	2	0	N/A
	Median Sale Price	\$507,450	(No Sales)	N/A

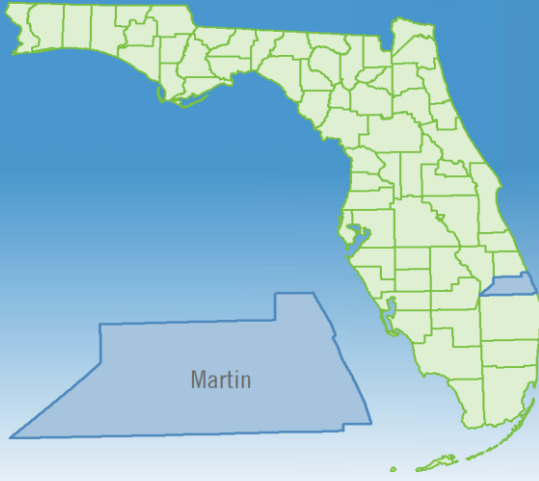


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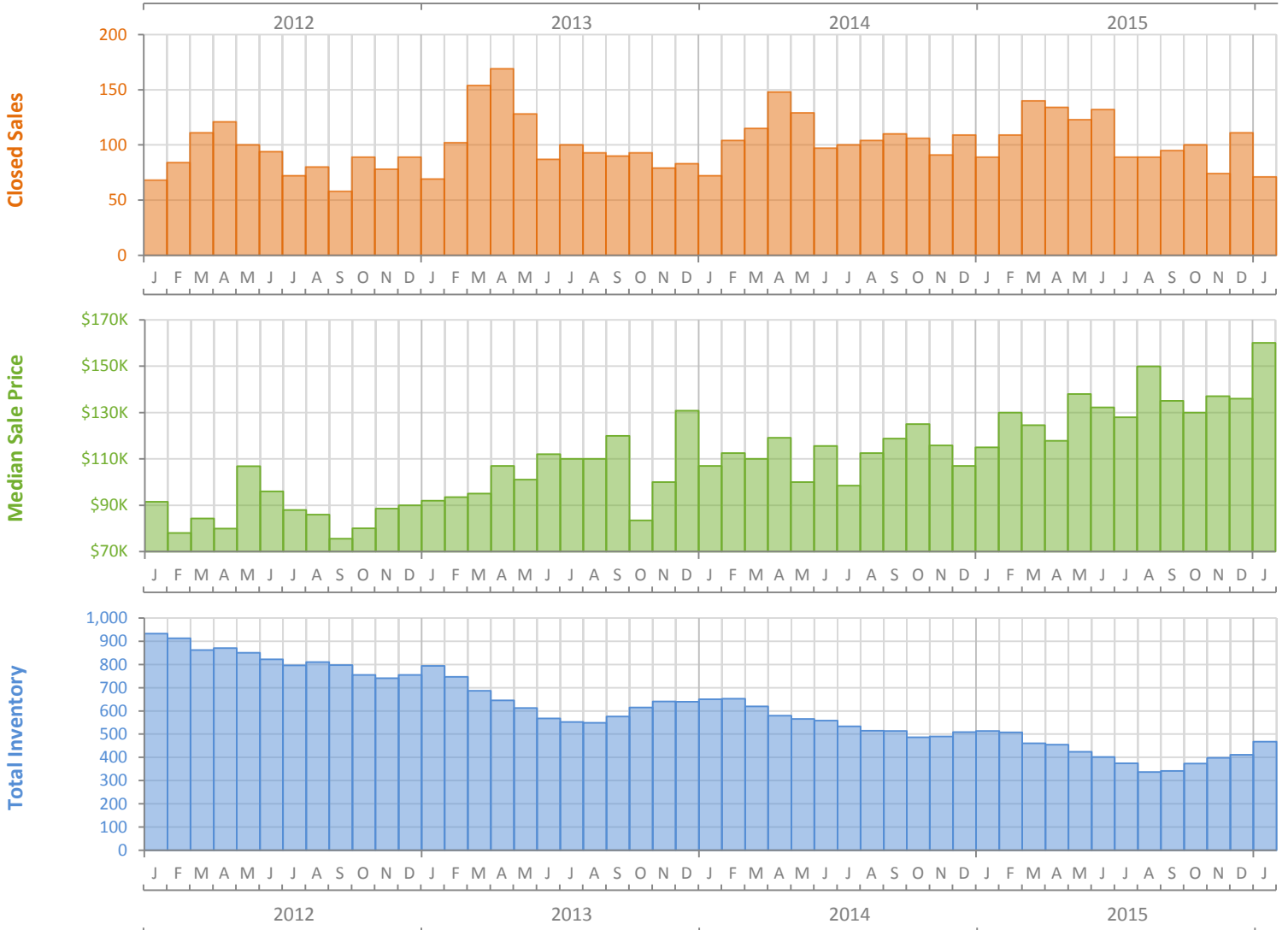
# Monthly Market Summary - January 2016

## Townhouses and Condos

### Martin County



	January 2016	January 2015	Percent Change Year-over-Year
Closed Sales	71	89	-20.2%
Cash Sales	41	62	-33.9%
New Pending Sales	130	150	-13.3%
New Listings	205	182	12.6%
Median Sale Price	\$160,000	\$115,000	39.1%
Average Sale Price	\$189,665	\$138,607	36.8%
Median Days on Market	40	56	-28.6%
Avg. Percent of Original List Price Received	92.2%	91.2%	1.1%
Pending Inventory	167	195	-14.4%
Inventory (Active Listings)	468	514	-8.9%
Months Supply of Inventory	4.4	4.7	-6.4%

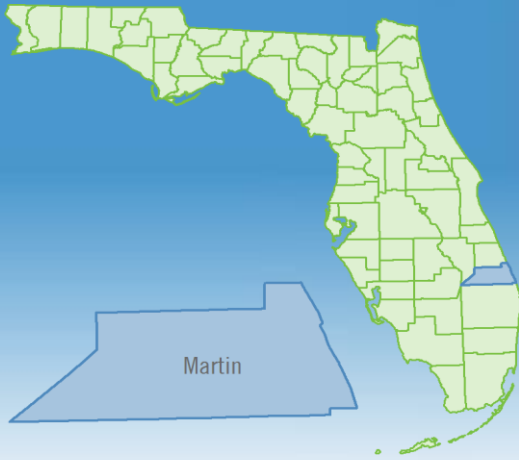


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# Monthly Distressed Market - January 2016

## Townhouses and Condos

### Martin County



		January 2016	January 2015	Percent Change Year-over-Year
Traditional	Closed Sales	65	76	-14.5%
	Median Sale Price	\$160,000	\$124,000	29.0%
Foreclosure/REO	Closed Sales	5	11	-54.5%
	Median Sale Price	\$89,900	\$75,000	19.9%
Short Sale	Closed Sales	1	2	-50.0%
	Median Sale Price	\$240,000	\$88,750	170.4%

