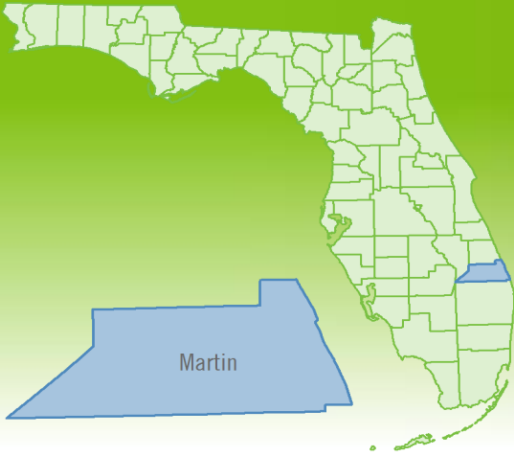


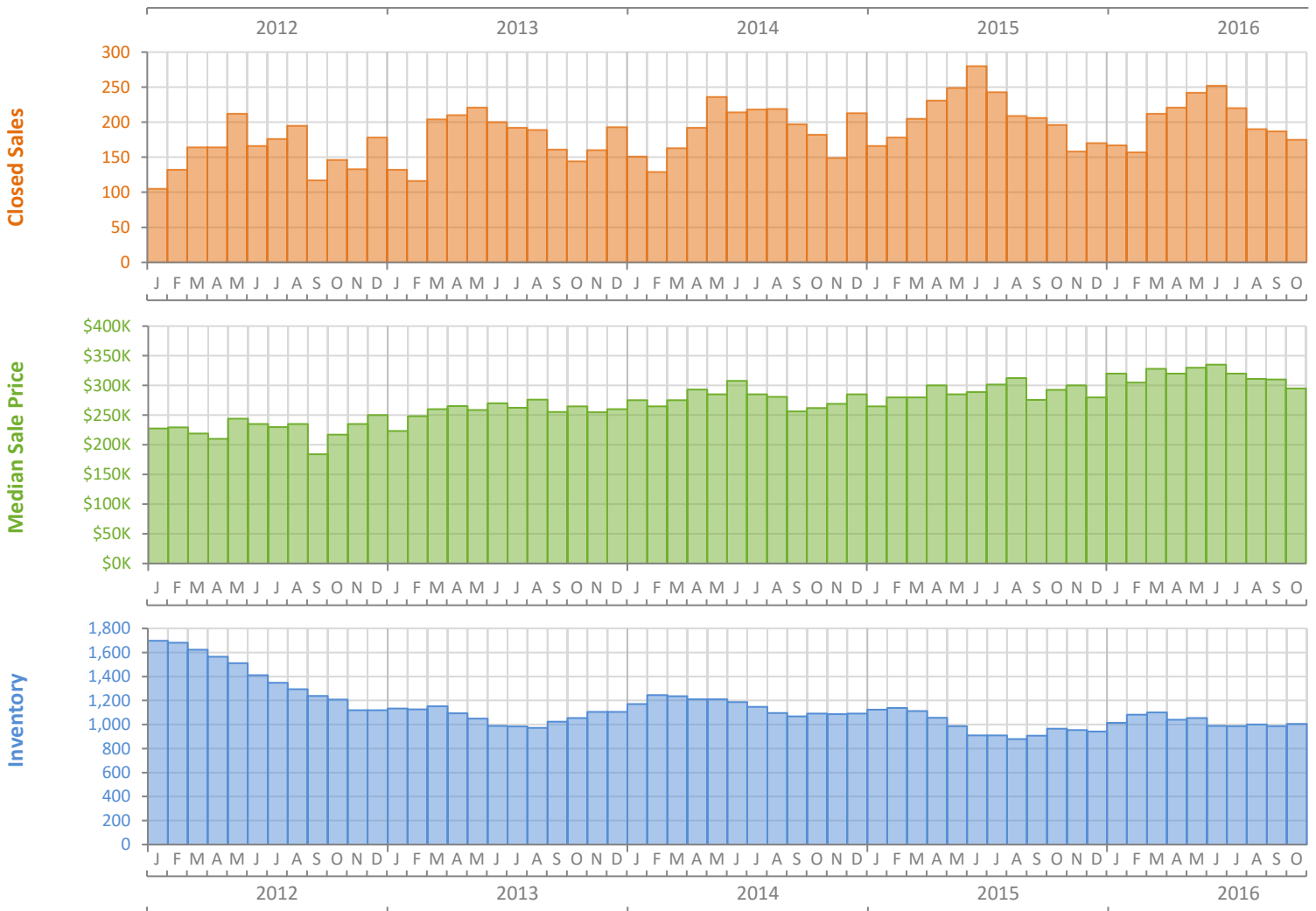
# Monthly Market Summary - October 2016

## Single Family Homes

### Martin County



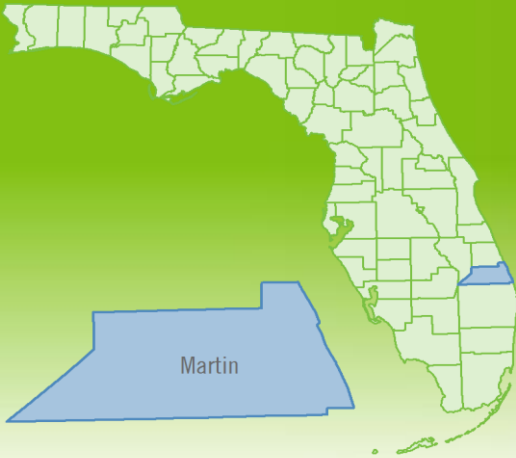
	October 2016	October 2015	Percent Change Year-over-Year
Closed Sales	175	196	-10.7%
Paid in Cash	60	70	-14.3%
Median Sale Price	\$295,000	\$292,500	0.9%
Average Sale Price	\$371,635	\$423,057	-12.2%
Dollar Volume	\$65.0 Million	\$82.9 Million	-21.6%
Med. Pct. of Orig. List Price Received	95.2%	95.0%	0.2%
Median Time to Contract	38 Days	39 Days	-2.6%
Median Time to Sale	89 Days	90 Days	-1.1%
New Pending Sales	169	168	0.6%
New Listings	232	266	-12.8%
Pending Inventory	286	315	-9.2%
Inventory (Active Listings)	1,004	966	3.9%
Months Supply of Inventory	5.1	4.6	10.9%



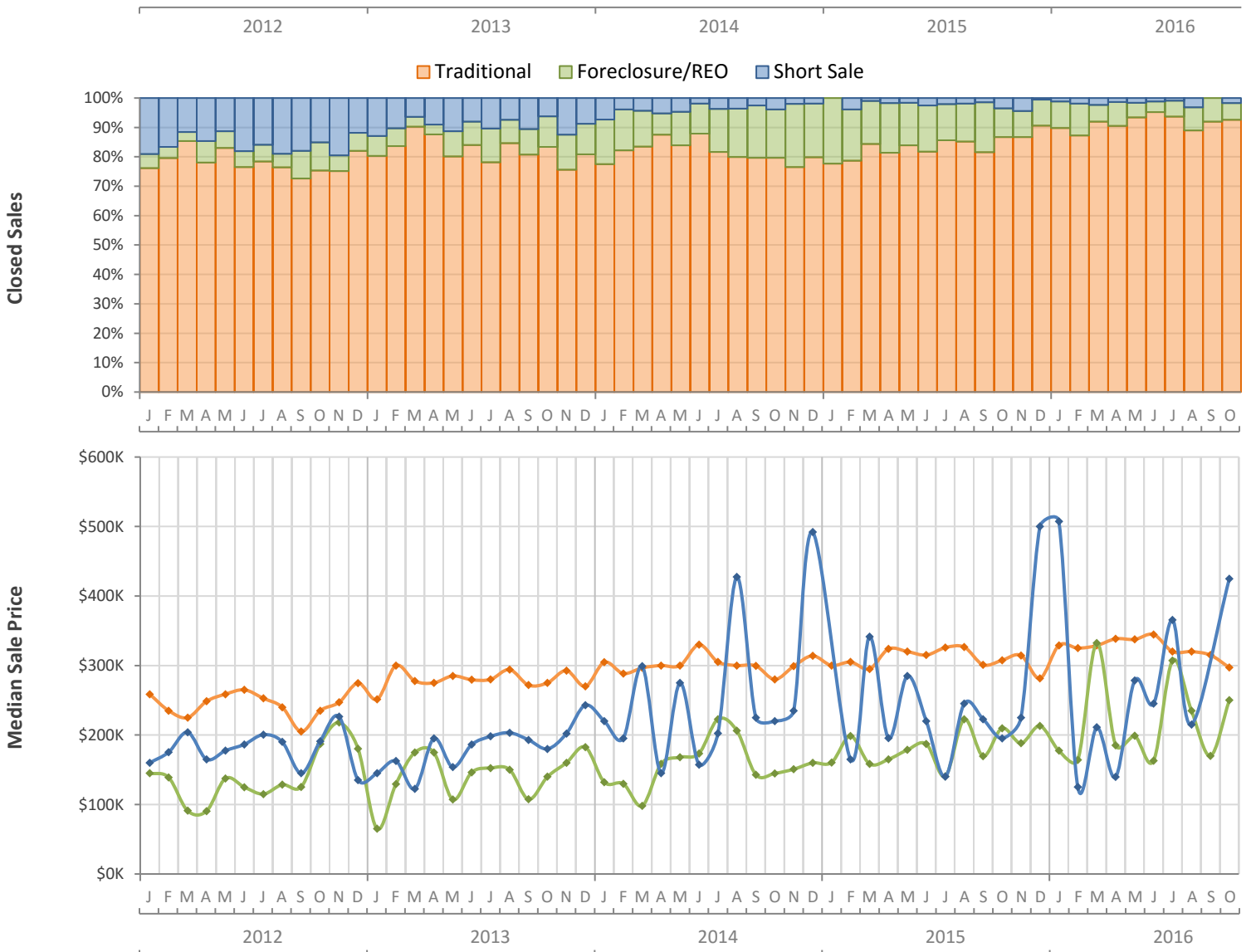
# Monthly Distressed Market - October 2016

## Single Family Homes

### Martin County



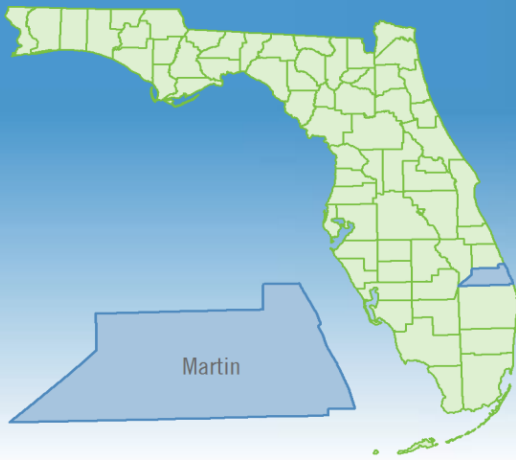
		October 2016	October 2015	Percent Change Year-over-Year
Traditional	Closed Sales	162	170	-4.7%
	Median Sale Price	\$297,000	\$307,500	-3.4%
Foreclosure/REO	Closed Sales	10	19	-47.4%
	Median Sale Price	\$250,100	\$209,700	19.3%
Short Sale	Closed Sales	3	7	-57.1%
	Median Sale Price	\$425,000	\$195,000	117.9%



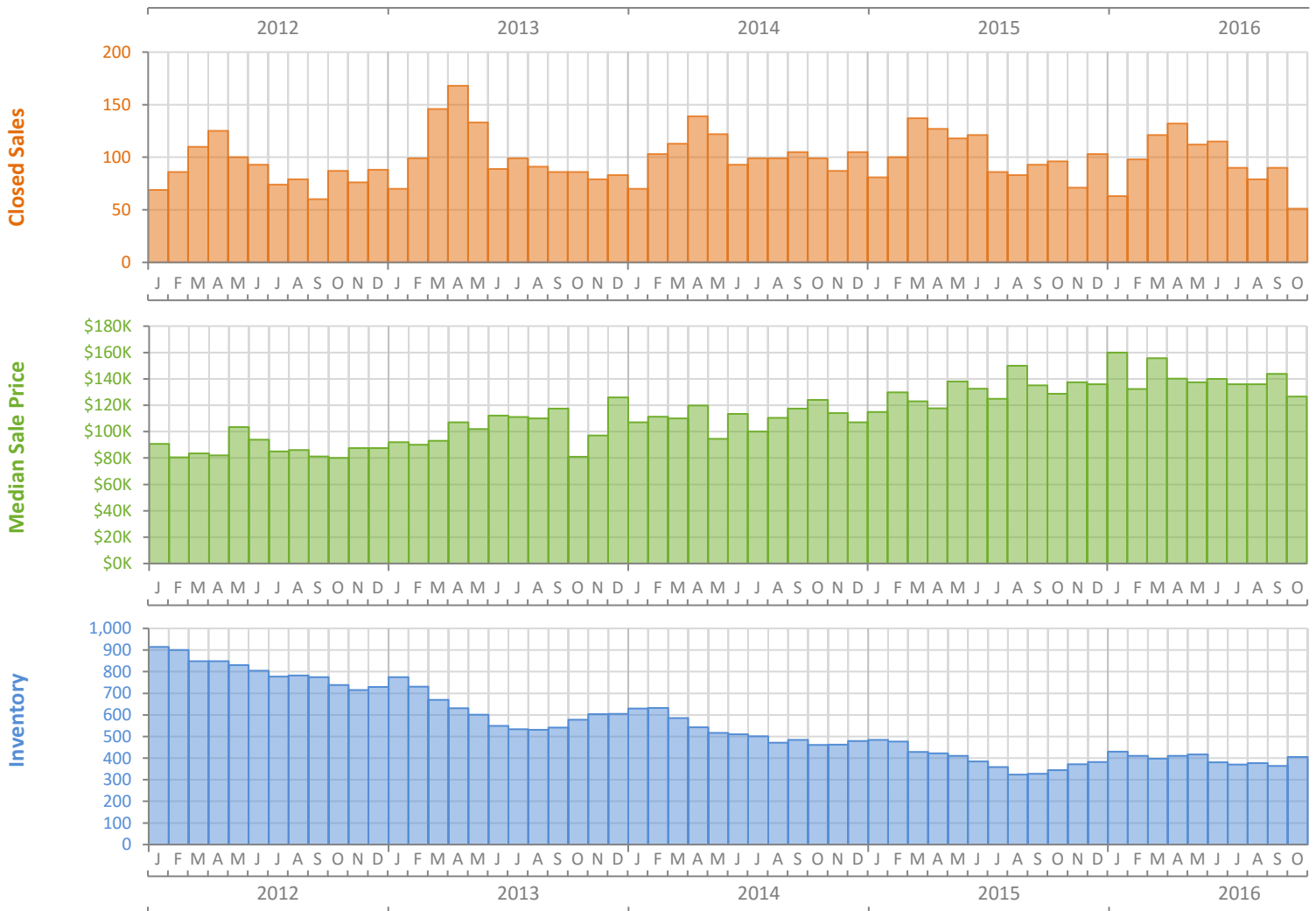
# Monthly Market Summary - October 2016

## Townhouses and Condos

### Martin County



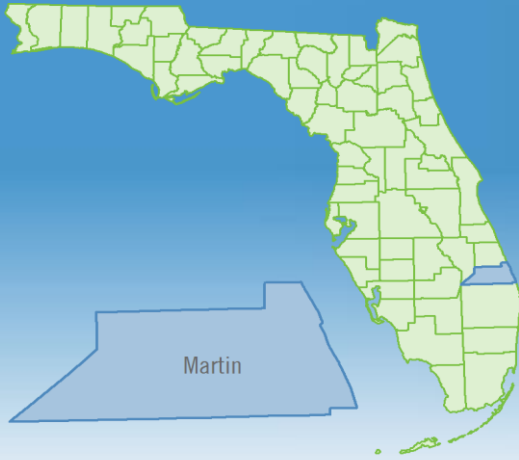
	October 2016	October 2015	Percent Change Year-over-Year
Closed Sales	51	96	-46.9%
Paid in Cash	33	60	-45.0%
Median Sale Price	\$126,500	\$128,700	-1.7%
Average Sale Price	\$133,966	\$157,074	-14.7%
Dollar Volume	\$6.8 Million	\$15.1 Million	-54.7%
Med. Pct. of Orig. List Price Received	95.1%	95.8%	-0.7%
Median Time to Contract	29 Days	36 Days	-19.4%
Median Time to Sale	78 Days	84 Days	-7.1%
New Pending Sales	71	93	-23.7%
New Listings	127	124	2.4%
Pending Inventory	126	142	-11.3%
Inventory (Active Listings)	405	344	17.7%
Months Supply of Inventory	4.3	3.3	30.3%



# Monthly Distressed Market - October 2016

## Townhouses and Condos

### Martin County



		October 2016	October 2015	Percent Change Year-over-Year
Traditional	Closed Sales	43	88	-51.1%
	Median Sale Price	\$136,050	\$127,500	6.7%
Foreclosure/REO	Closed Sales	8	6	33.3%
	Median Sale Price	\$67,969	\$112,500	-39.6%
Short Sale	Closed Sales	0	2	-100.0%
	Median Sale Price	(No Sales)	\$300,000	N/A

