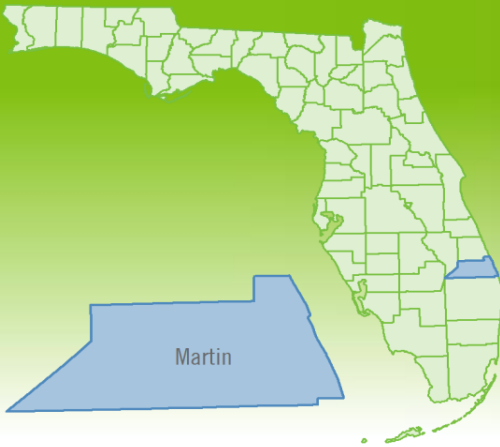


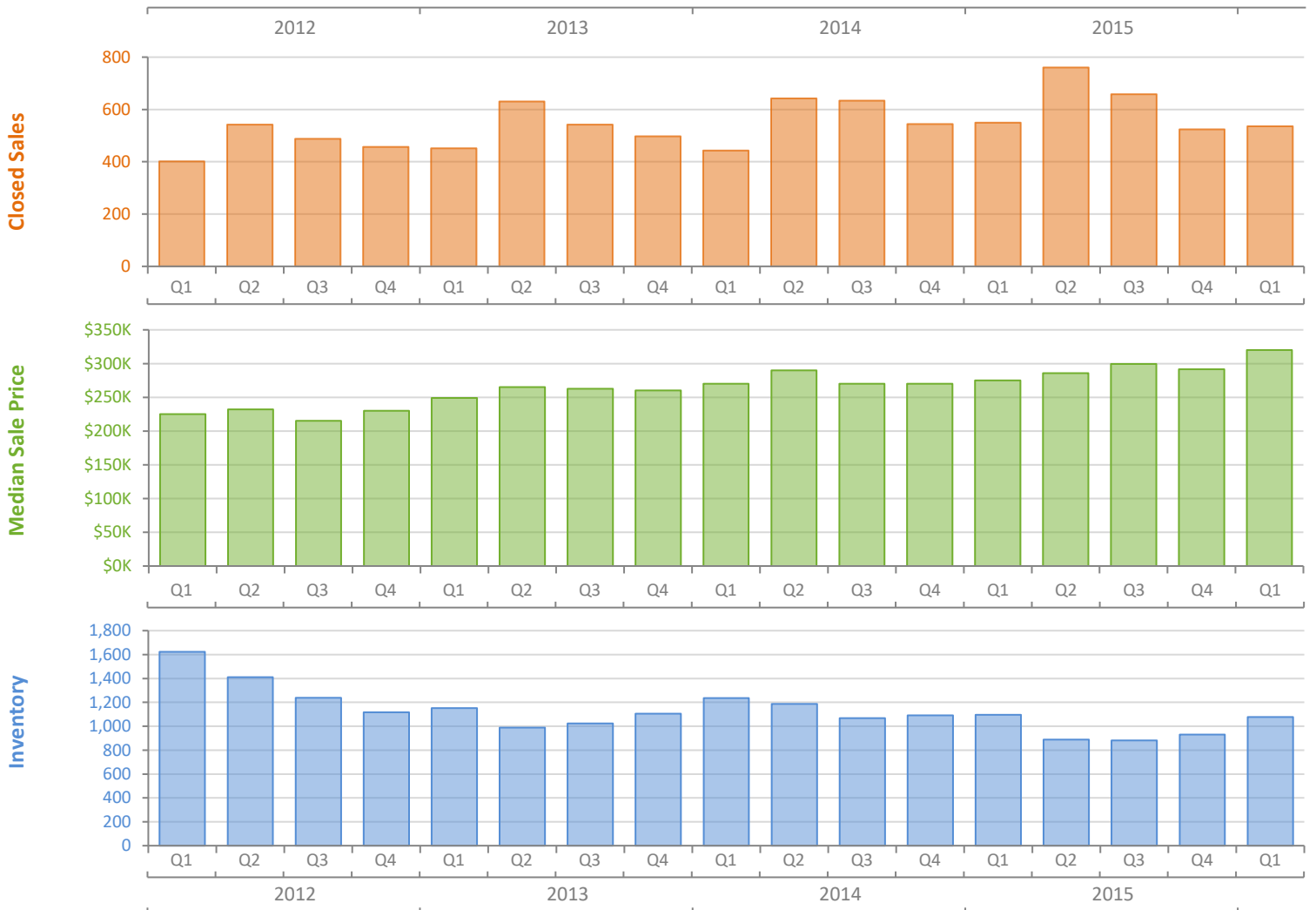
# Quarterly Market Summary - Q1 2016

## Single Family Homes

### Martin County



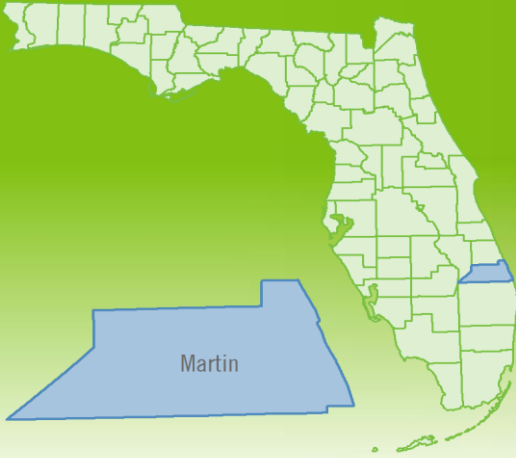
	Q1 2016	Q1 2015	Percent Change Year-over-Year
Closed Sales	536	549	-2.4%
Paid in Cash	219	264	-17.0%
Median Sale Price	\$320,000	\$275,000	16.4%
Average Sale Price	\$437,135	\$410,048	6.6%
Dollar Volume	\$234.3 Million	\$225.1 Million	4.1%
Med. Pct. of Orig. List Price Received	94.7%	94.1%	0.6%
Median Time to Contract	50 Days	61 Days	-18.0%
Median Time to Sale	100 Days	106 Days	-5.7%
New Pending Sales	748	784	-4.6%
New Listings	953	844	12.9%
Pending Inventory	455	469	-3.0%
Inventory (Active Listings)	1,078	1,096	-1.6%
Months Supply of Inventory	5.2	5.6	-7.1%



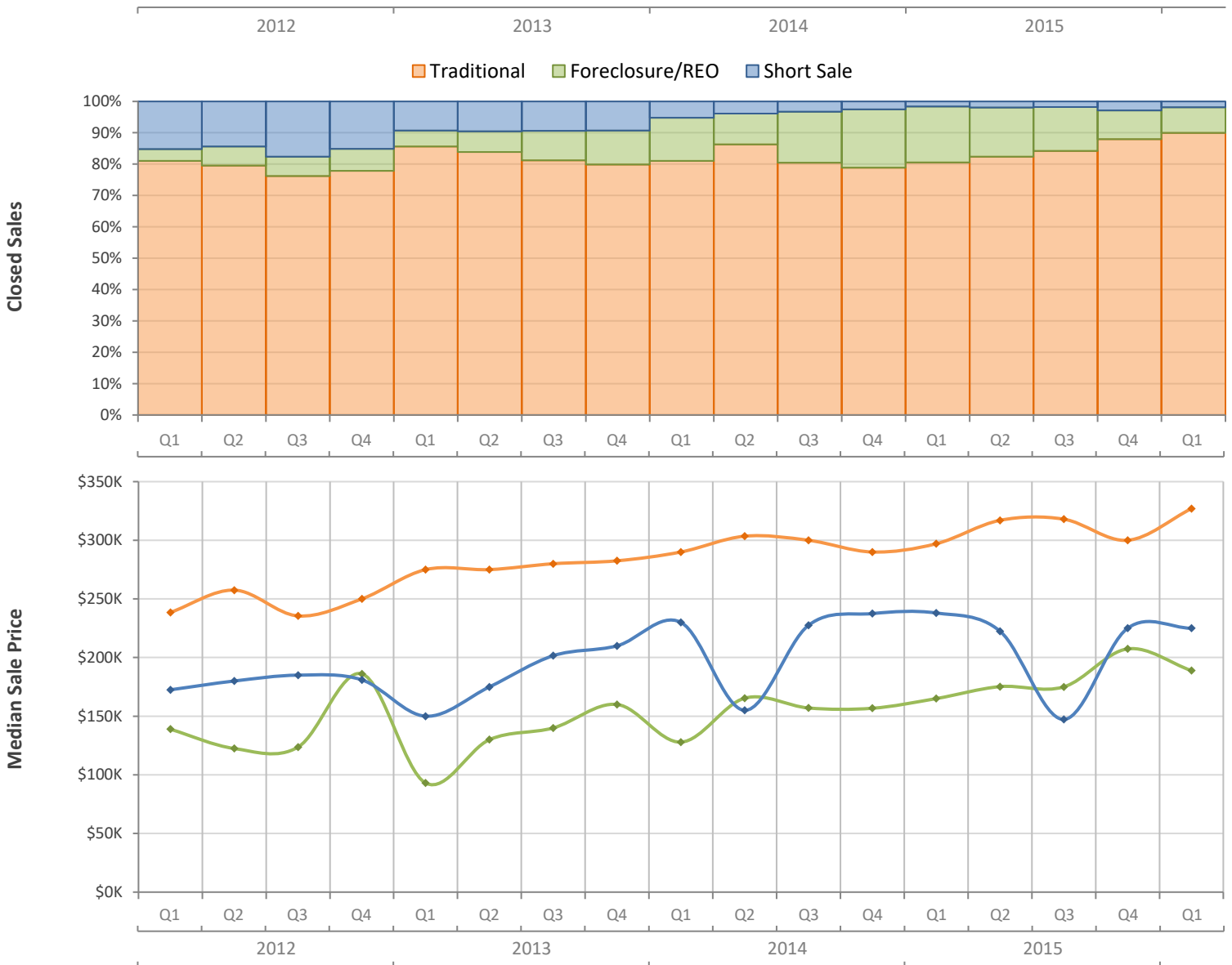
# Quarterly Distressed Market - Q1 2016

## Single Family Homes

### Martin County



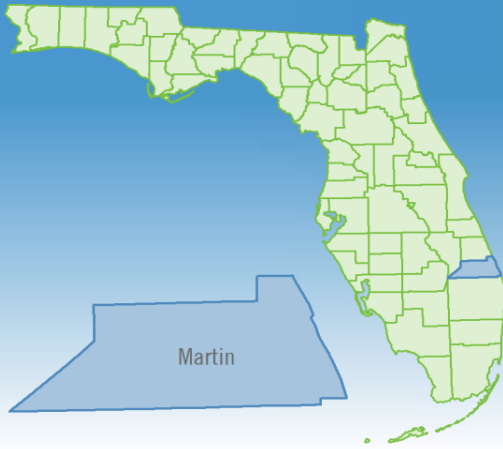
		Q1 2016	Q1 2015	Percent Change Year-over-Year
Traditional	Closed Sales	482	442	9.0%
	Median Sale Price	\$326,975	\$297,000	10.1%
Foreclosure/REO	Closed Sales	44	98	-55.1%
	Median Sale Price	\$188,902	\$165,000	14.5%
Short Sale	Closed Sales	10	9	11.1%
	Median Sale Price	\$225,000	\$238,000	-5.5%



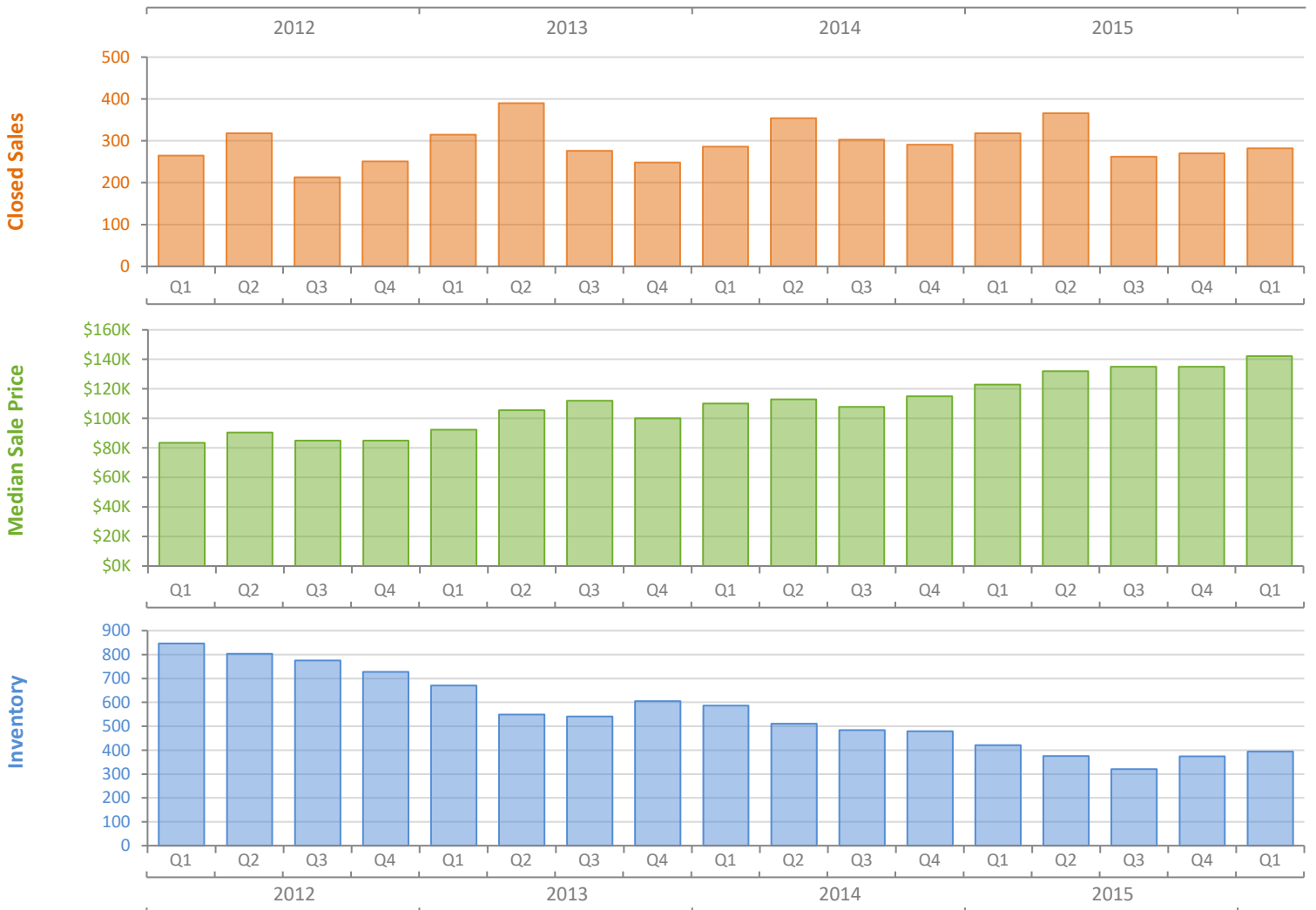
# Quarterly Market Summary - Q1 2016

## Townhouses and Condos

### Martin County



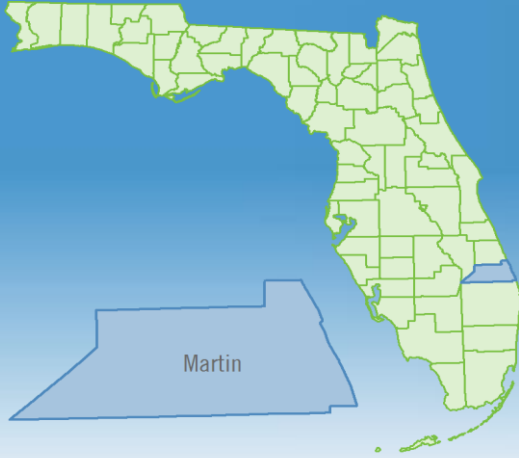
	Q1 2016	Q1 2015	Percent Change Year-over-Year
Closed Sales	282	318	-11.3%
Paid in Cash	171	227	-24.7%
Median Sale Price	\$142,170	\$123,000	15.6%
Average Sale Price	\$191,423	\$148,678	28.8%
Dollar Volume	\$54.0 Million	\$47.3 Million	14.2%
Med. Pct. of Orig. List Price Received	93.9%	93.4%	0.5%
Median Time to Contract	37 Days	55 Days	-32.7%
Median Time to Sale	76 Days	95 Days	-20.0%
New Pending Sales	424	444	-4.5%
New Listings	481	460	4.6%
Pending Inventory	218	235	-7.2%
Inventory (Active Listings)	394	421	-6.4%
Months Supply of Inventory	4.0	4.0	0.0%



# Quarterly Distressed Market - Q1 2016

## Townhouses and Condos

### Martin County



		Q1 2016	Q1 2015	Percent Change Year-over-Year
Traditional	Closed Sales	263	280	-6.1%
	Median Sale Price	\$149,000	\$130,000	14.6%
Foreclosure/REO	Closed Sales	18	34	-47.1%
	Median Sale Price	\$99,000	\$83,000	19.3%
Short Sale	Closed Sales	1	4	-75.0%
	Median Sale Price	\$240,000	\$67,500	255.6%

