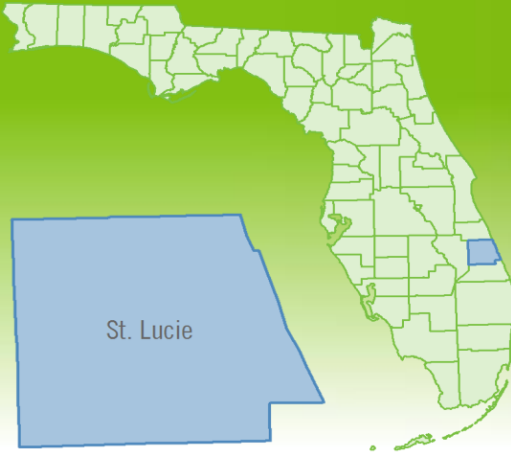


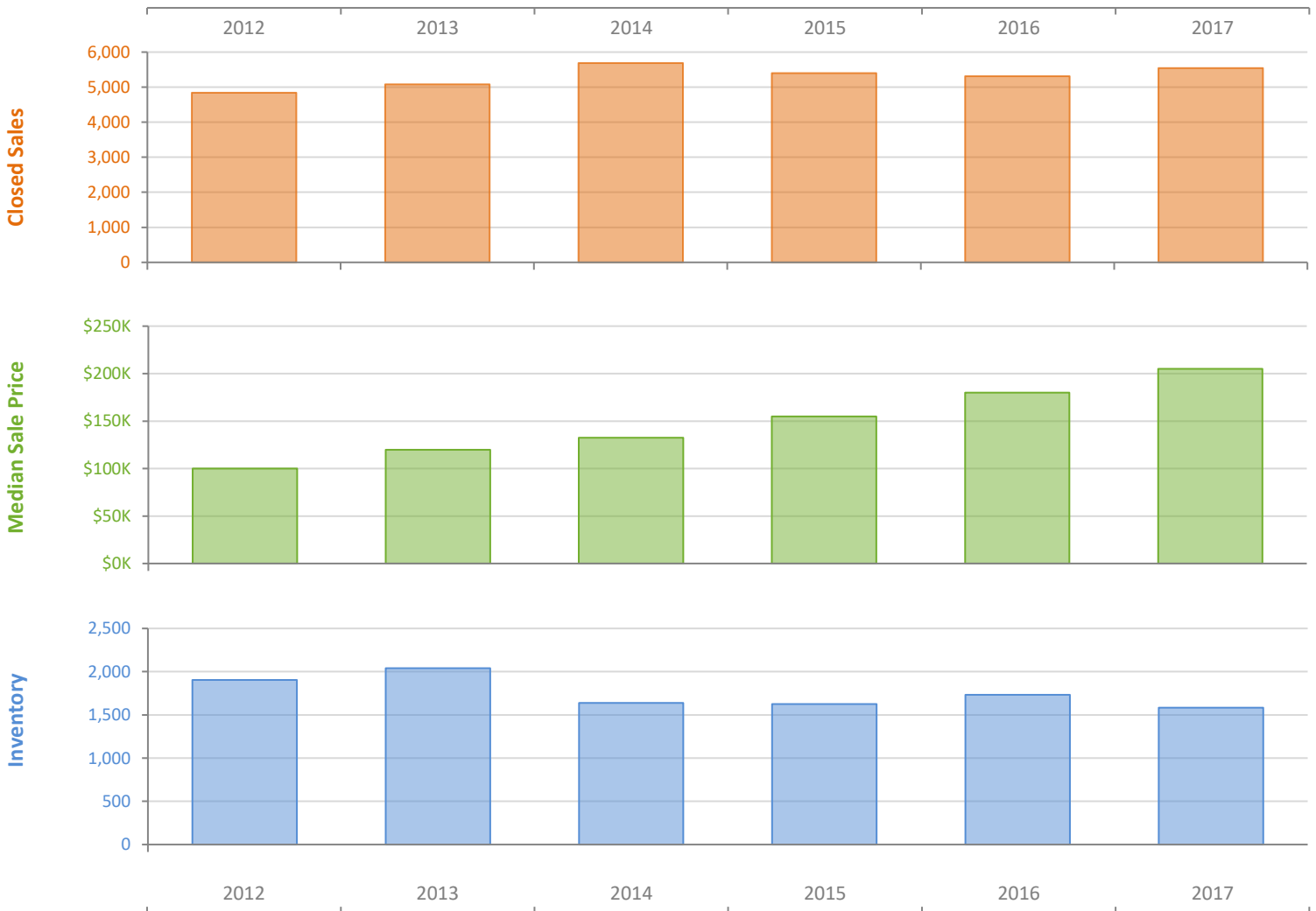
Yearly Market Summary - 2017

Single Family Homes

St. Lucie County



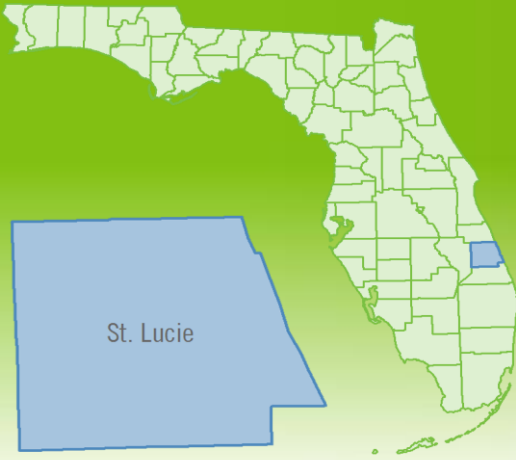
	2017	2016	Percent Change Year-over-Year
Closed Sales	5,545	5,315	4.3%
Paid in Cash	1,544	1,590	-2.9%
Median Sale Price	\$205,000	\$180,000	13.9%
Average Sale Price	\$220,836	\$199,603	10.6%
Dollar Volume	\$1.2 Billion	\$1.1 Billion	15.4%
Med. Pct. of Orig. List Price Received	96.5%	96.4%	0.1%
Median Time to Contract	42 Days	40 Days	5.0%
Median Time to Sale	84 Days	87 Days	-3.4%
New Pending Sales	6,285	6,235	0.8%
New Listings	7,158	7,204	-0.6%
Pending Inventory	615	631	-2.5%
Inventory (Active Listings)	1,585	1,732	-8.5%
Months Supply of Inventory	3.4	3.9	-12.8%



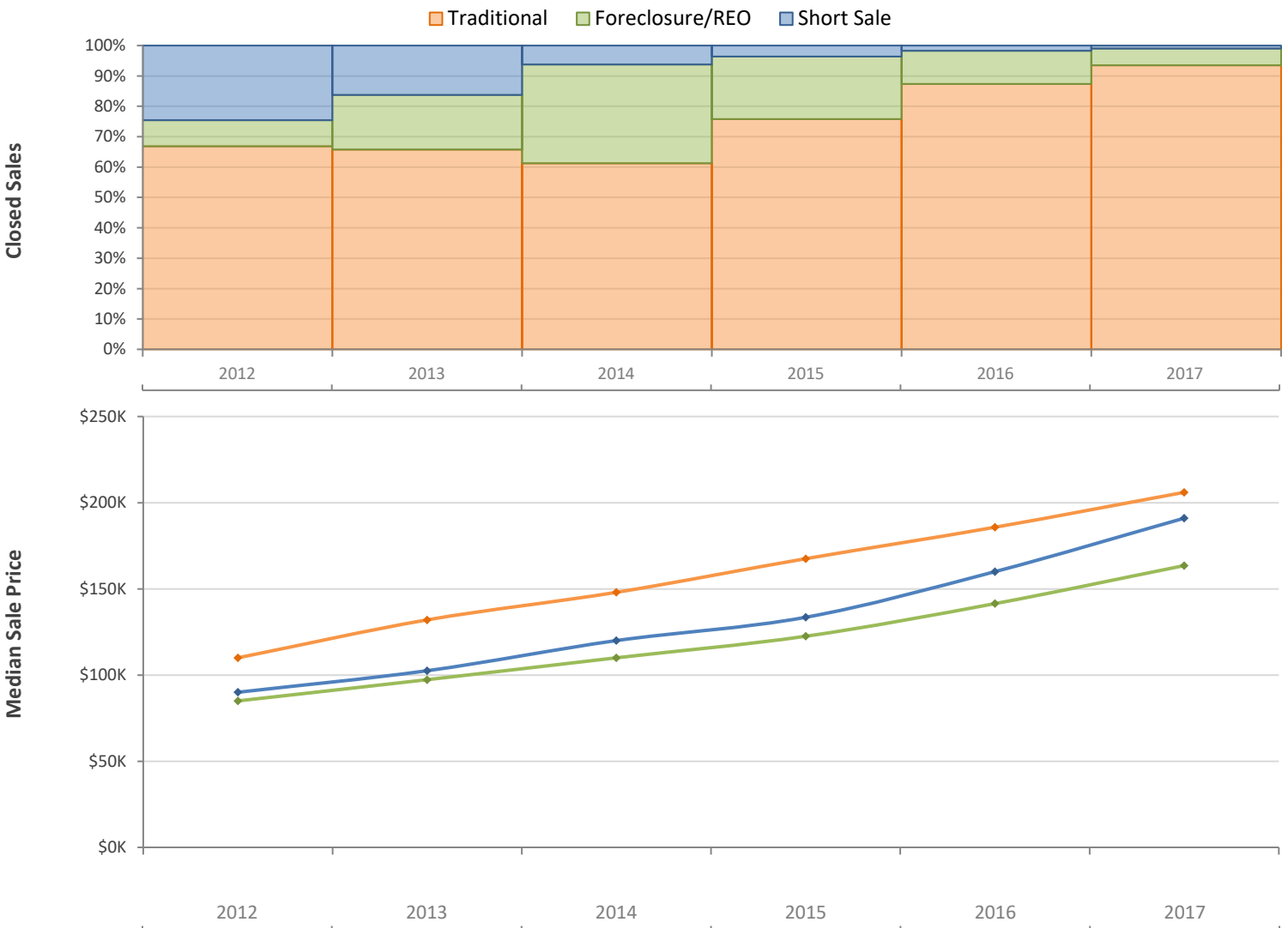
Yearly Distressed Market - 2017

Single Family Homes

St. Lucie County



		2017	2016	Percent Change Year-over-Year
Traditional	Closed Sales	5,186	4,645	11.6%
	Median Sale Price	\$206,000	\$185,750	10.9%
Foreclosure/REO	Closed Sales	302	580	-47.9%
	Median Sale Price	\$163,500	\$141,437	15.6%
Short Sale	Closed Sales	57	90	-36.7%
	Median Sale Price	\$191,000	\$160,000	19.4%



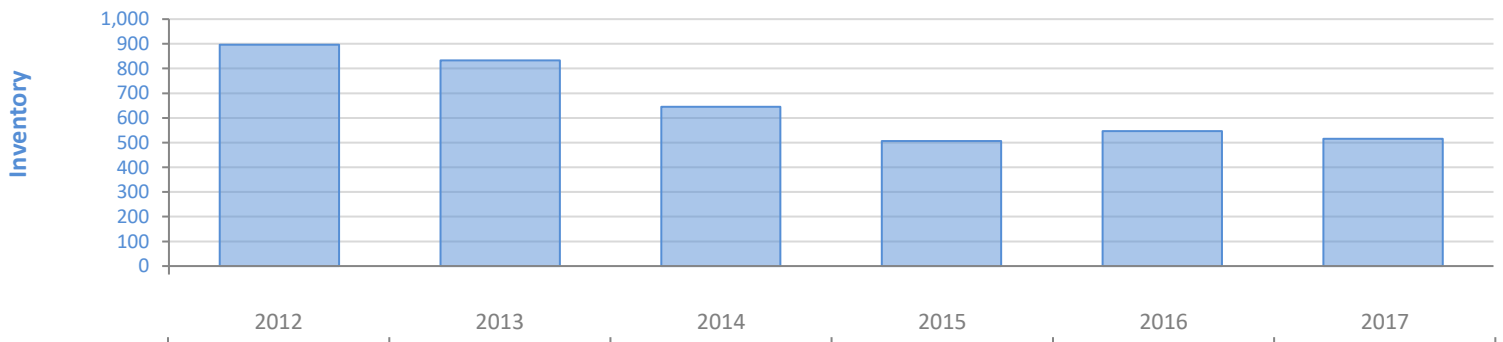
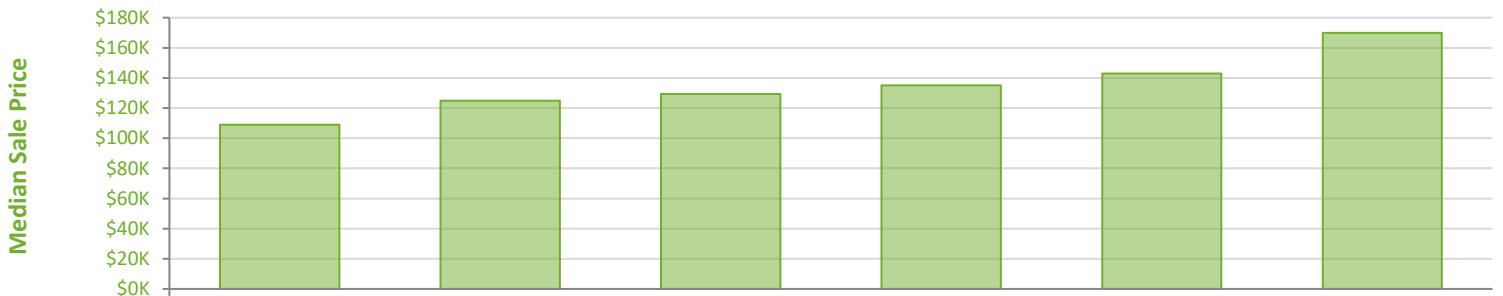
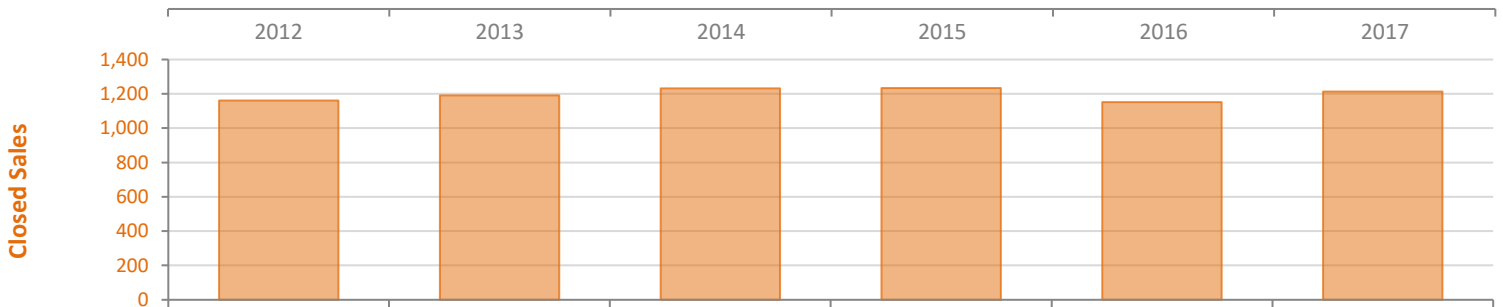
Yearly Market Summary - 2017

Townhouses and Condos

St. Lucie County



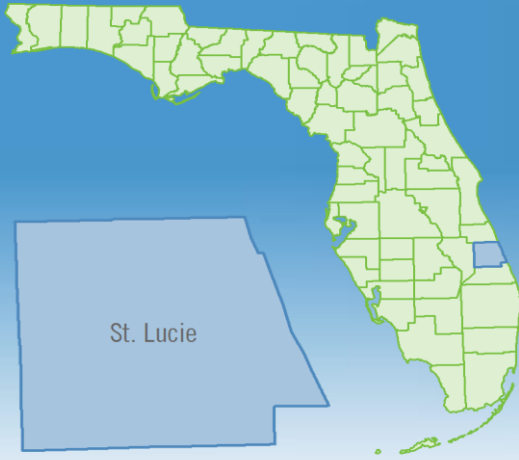
	2017	2016	Percent Change Year-over-Year
Closed Sales	1,214	1,152	5.4%
Paid in Cash	735	687	7.0%
Median Sale Price	\$170,000	\$143,000	18.9%
Average Sale Price	\$212,346	\$187,986	13.0%
Dollar Volume	\$257.8 Million	\$216.6 Million	19.0%
Med. Pct. of Orig. List Price Received	94.7%	94.4%	0.3%
Median Time to Contract	54 Days	56 Days	-3.6%
Median Time to Sale	95 Days	100 Days	-5.0%
New Pending Sales	1,333	1,257	6.0%
New Listings	1,586	1,618	-2.0%
Pending Inventory	97	105	-7.6%
Inventory (Active Listings)	516	547	-5.7%
Months Supply of Inventory	5.1	5.7	-10.5%



Yearly Distressed Market - 2017

Townhouses and Condos

St. Lucie County



		2017	2016	Percent Change Year-over-Year
Traditional	Closed Sales	1,166	1,063	9.7%
	Median Sale Price	\$175,000	\$150,000	16.7%
Foreclosure/REO	Closed Sales	37	76	-51.3%
	Median Sale Price	\$107,500	\$94,500	13.8%
Short Sale	Closed Sales	11	13	-15.4%
	Median Sale Price	\$119,500	\$94,000	27.1%

