

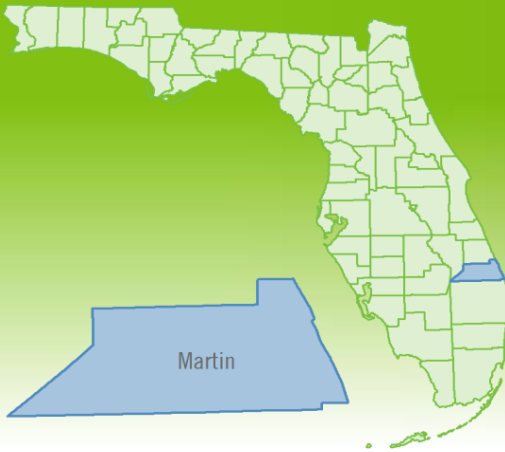
# Monthly Market Summary - January 2017

## Single Family Homes

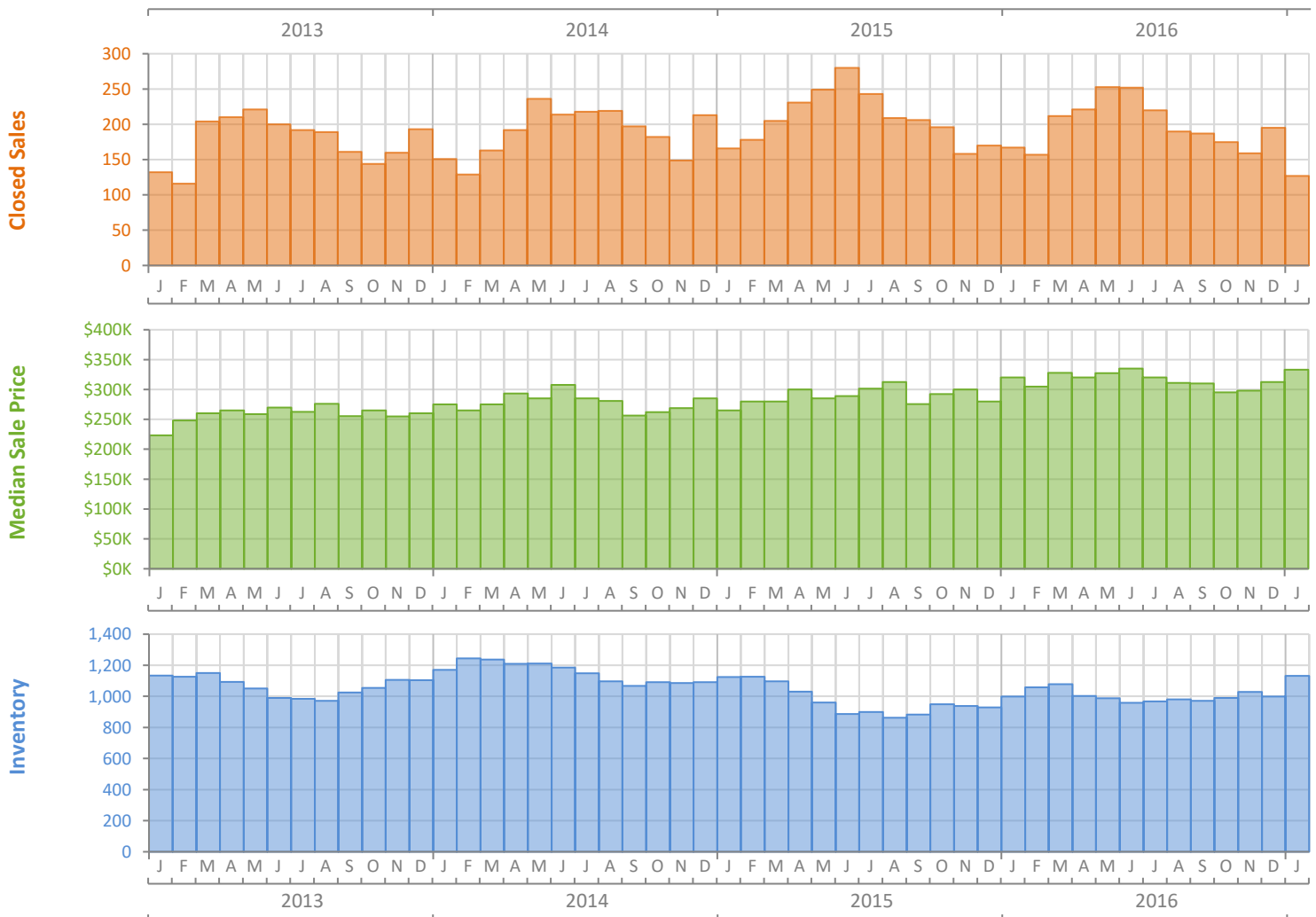
### Martin County



**FloridaRealtors®**  
The Voice for Real Estate® in Florida



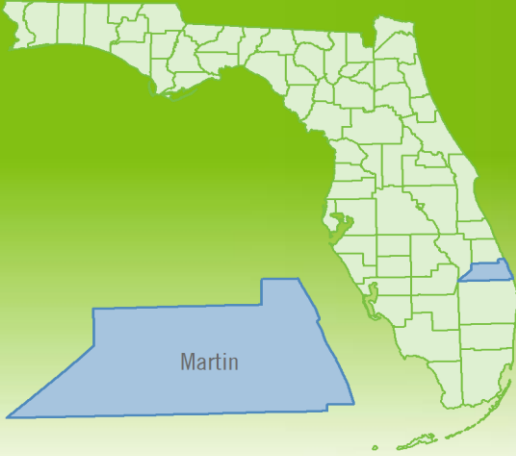
	January 2017	January 2016	Percent Change Year-over-Year
Closed Sales	127	167	-24.0%
Paid in Cash	59	67	-11.9%
Median Sale Price	\$333,000	\$320,000	4.1%
Average Sale Price	\$436,545	\$425,139	2.7%
Dollar Volume	\$55.4 Million	\$71.0 Million	-21.9%
Med. Pct. of Orig. List Price Received	93.8%	94.5%	-0.7%
Median Time to Contract	68 Days	48 Days	41.7%
Median Time to Sale	115 Days	98 Days	17.3%
New Pending Sales	245	224	9.4%
New Listings	362	308	17.5%
Pending Inventory	327	345	-5.2%
Inventory (Active Listings)	1,131	999	13.2%
Months Supply of Inventory	5.8	4.8	20.8%



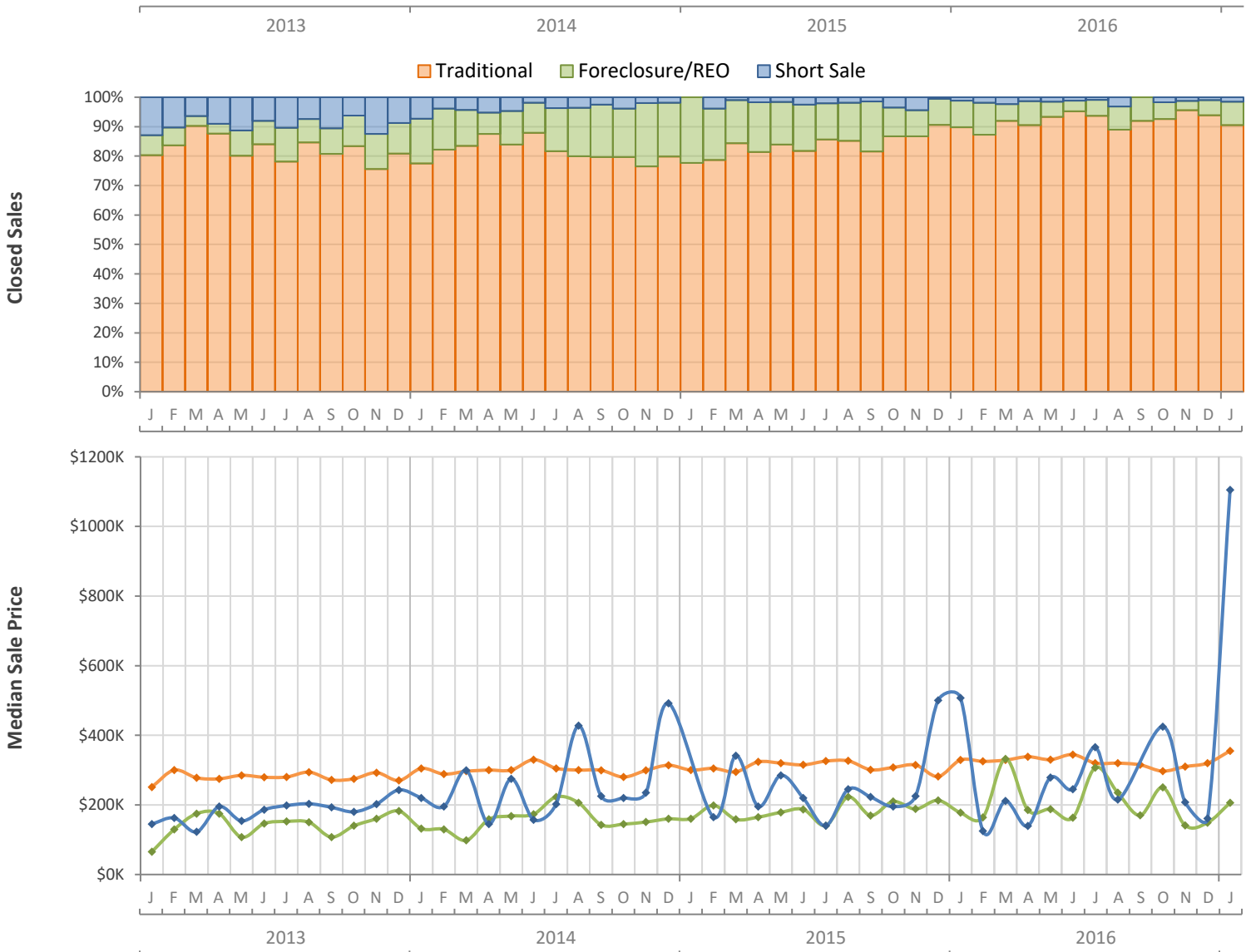
# Monthly Distressed Market - January 2017

## Single Family Homes

### Martin County



		January 2017	January 2016	Percent Change Year-over-Year
Traditional	Closed Sales	115	150	-23.3%
	Median Sale Price	\$355,000	\$329,000	7.9%
Foreclosure/REO	Closed Sales	10	15	-33.3%
	Median Sale Price	\$205,910	\$177,450	16.0%
Short Sale	Closed Sales	2	2	0.0%
	Median Sale Price	\$1,105,000	\$507,450	117.8%



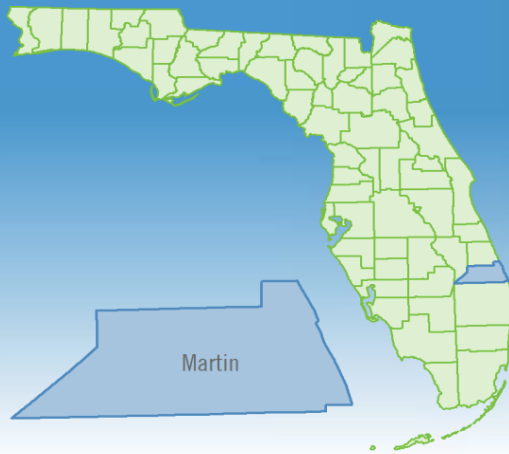
# Monthly Market Summary - January 2017

## Townhouses and Condos

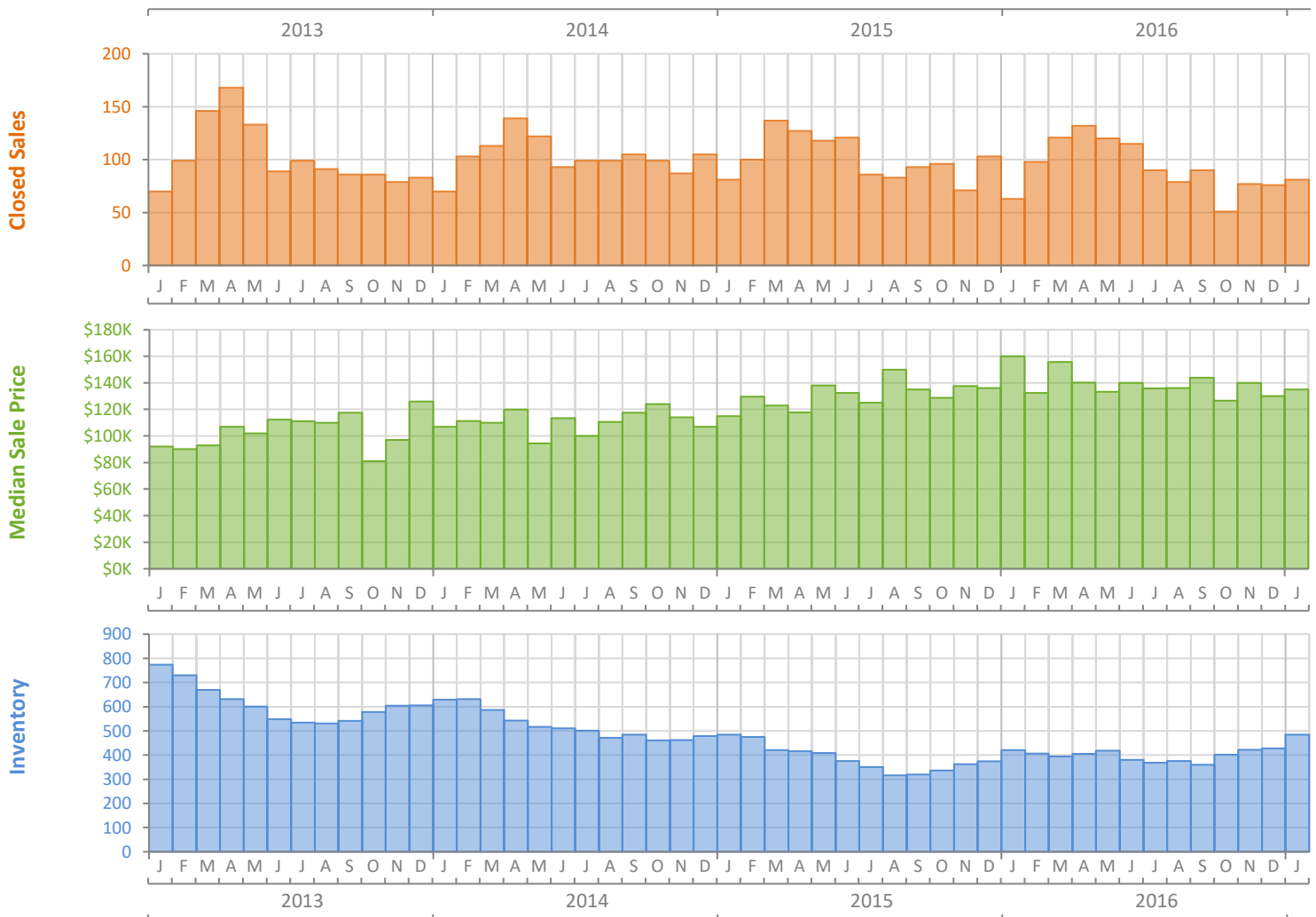
### Martin County



**FloridaRealtors®**  
The Voice for Real Estate® in Florida



	January 2017	January 2016	Percent Change Year-over-Year
Closed Sales	81	63	28.6%
Paid in Cash	51	36	41.7%
Median Sale Price	\$135,000	\$160,000	-15.6%
Average Sale Price	\$149,901	\$181,133	-17.2%
Dollar Volume	\$12.1 Million	\$11.4 Million	6.4%
Med. Pct. of Orig. List Price Received	94.9%	94.0%	1.0%
Median Time to Contract	47 Days	39 Days	20.5%
Median Time to Sale	87 Days	74 Days	17.6%
New Pending Sales	108	128	-15.6%
New Listings	182	185	-1.6%
Pending Inventory	135	169	-20.1%
Inventory (Active Listings)	485	420	15.5%
Months Supply of Inventory	5.2	4.2	23.8%



# Monthly Distressed Market - January 2017

## Townhouses and Condos

### Martin County



		January 2017	January 2016	Percent Change Year-over-Year
Traditional	Closed Sales	79	57	38.6%
	Median Sale Price	\$135,000	\$160,000	-15.6%
Foreclosure/REO	Closed Sales	2	5	-60.0%
	Median Sale Price	\$64,225	\$89,900	-28.6%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$240,000	N/A

