Quarterly Market Summary - Q1 2017 **Single Family Homes** Martin County





| | Q1 2017 | Q1 2016 | Percent Change Year-over-Year |
|--|-----------------|-----------------|----------------------------------|
| Closed Sales | 548 | 536 | 2.2% |
| Paid in Cash | 243 | 219 | 11.0% |
| Median Sale Price | \$345,000 | \$320,000 | 7.8% |
| Average Sale Price | \$488,745 | \$437,135 | 11.8% |
| Dollar Volume | \$267.8 Million | \$234.3 Million | 14.3% |
| Med. Pct. of Orig. List Price Received | 94.6% | 94.7% | -0.1% |
| Median Time to Contract | 57 Days | 50 Days | 14.0% |
| Median Time to Sale | 95 Days | 100 Days | -5.0% |
| New Pending Sales | 753 | 748 | 0.7% |
| New Listings | 994 | 953 | 4.3% |
| Pending Inventory | 406 | 455 | -10.8% |
| Inventory (Active Listings) | 1,094 | 1,078 | 1.5% |
| Months Supply of Inventory | 5.5 | 5.2 | 5.8% |
| | | | |

Closed Sales



Produced by Florida REALTORS® with data provided by Florida's multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Monday, May 15, 2017. Historical data revised on Monday, January 16, 2017. Next quarterly data release is Wednesday, August 9, 2017.

Quarterly Distressed Market - Q1 2017 Single Family Homes Martin County

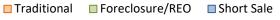


Percent Change



| | | Q1 2017 | Q1 2016 | Year-over-Year |
|-----------------|-------------------|-----------|-----------|----------------|
| Traditional | Closed Sales | 522 | 482 | 8.3% |
| | Median Sale Price | \$350,000 | \$326,975 | 7.0% |
| Foreclosure/REO | Closed Sales | 22 | 44 | -50.0% |
| | Median Sale Price | \$236,500 | \$188,902 | 25.2% |
| Short Sale | Closed Sales | 4 | 10 | -60.0% |
| | Median Sale Price | \$321,500 | \$225,000 | 42.9% |
| | | | | |







Produced by Florida REALTORS® with data provided by Florida's multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Monday, May 15, 2017. Historical data revised on Monday, January 16, 2017. Next quarterly data release is Wednesday, August 9, 2017.

Median Sale Price

Quarterly Market Summary - Q1 2017 Townhouses and Condos Martin County





| | Q1 2017 | Q1 2016 | Percent Change Year-over-Year |
|--|----------------|----------------|----------------------------------|
| Closed Sales | 298 | 282 | 5.7% |
| Paid in Cash | 206 | 171 | 20.5% |
| Median Sale Price | \$134,000 | \$142,170 | -5.7% |
| Average Sale Price | \$157,550 | \$191,423 | -17.7% |
| Dollar Volume | \$46.9 Million | \$54.0 Million | -13.0% |
| Med. Pct. of Orig. List Price Received | 94.7% | 93.9% | 0.9% |
| Median Time to Contract | 42 Days | 37 Days | 13.5% |
| Median Time to Sale | 81 Days | 76 Days | 6.6% |
| New Pending Sales | 407 | 424 | -4.0% |
| New Listings | 485 | 481 | 0.8% |
| Pending Inventory | 198 | 218 | -9.2% |
| Inventory (Active Listings) | 445 | 394 | 12.9% |
| Months Supply of Inventory | 4.7 | 4.0 | 17.5% |

2016

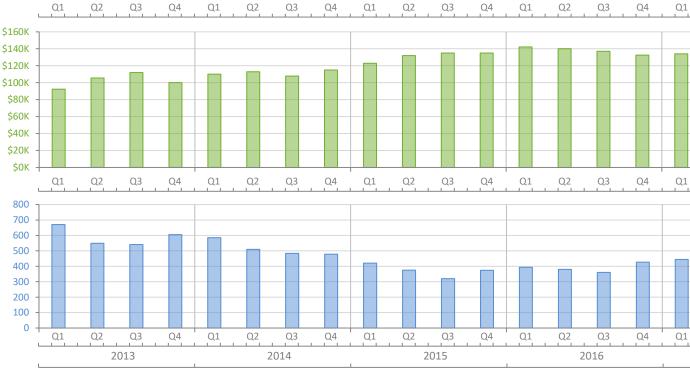
2015



Closed Sales

Median Sale Price

Inventory



2014

Produced by Florida REALTORS® with data provided by Florida's multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Monday, May 15, 2017. Historical data revised on Monday, January 16, 2017. Next quarterly data release is Wednesday, August 9, 2017.

Quarterly Distressed Market - Q1 2017 Townhouses and Condos Martin County

\$50K

\$0K

Q1

Q2

2013

Q3

Q4

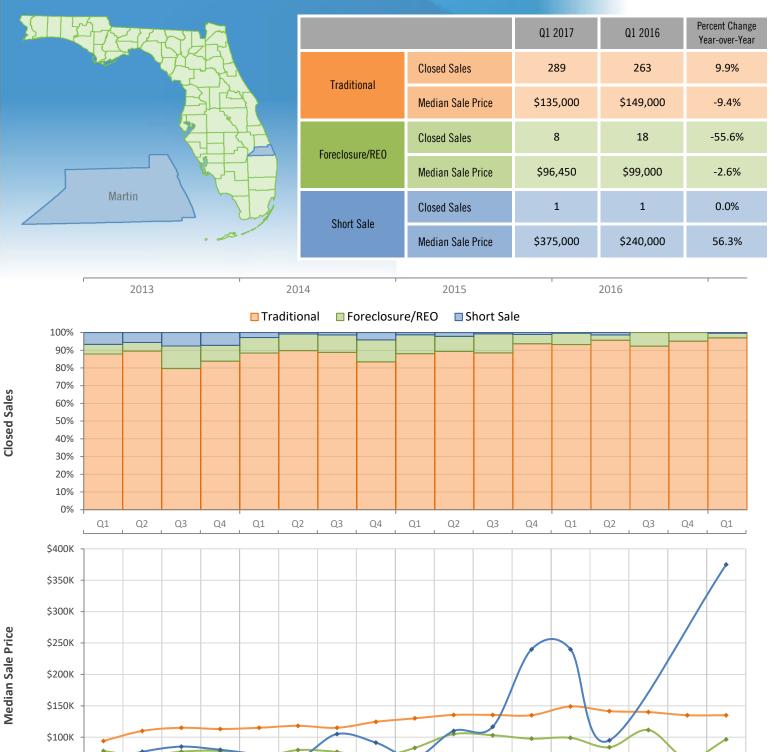
Q1

Q2

2014

Q3





Produced by Florida REALTORS® with data provided by Florida's multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Monday, May 15, 2017. Historical data revised on Monday, January 16, 2017. Next quarterly data release is Wednesday, August 9, 2017.

Q4

Q1

Q2

2015

Q3

Q4

Q1

Q2

2016

Q3

Q4

Q1