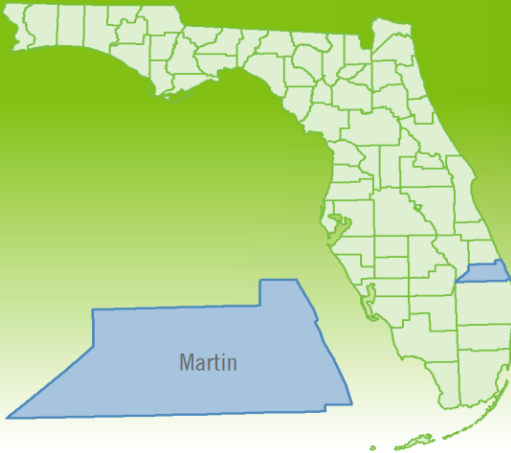


# Quarterly Market Summary - Q3 2017

## Single Family Homes

### Martin County



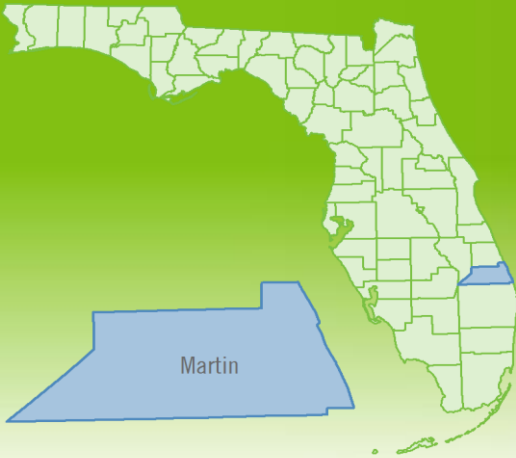
	Q3 2017	Q3 2016	Percent Change Year-over-Year
Closed Sales	616	597	3.2%
Paid in Cash	193	189	2.1%
Median Sale Price	\$352,600	\$313,750	12.4%
Average Sale Price	\$459,767	\$410,603	12.0%
Dollar Volume	\$283.2 Million	\$245.1 Million	15.5%
Med. Pct. of Orig. List Price Received	95.1%	95.1%	0.0%
Median Time to Contract	43 Days	51 Days	-15.7%
Median Time to Sale	90 Days	100 Days	-10.0%
New Pending Sales	540	610	-11.5%
New Listings	712	745	-4.4%
Pending Inventory	263	331	-20.5%
Inventory (Active Listings)	968	971	-0.3%
Months Supply of Inventory	4.7	4.9	-4.1%



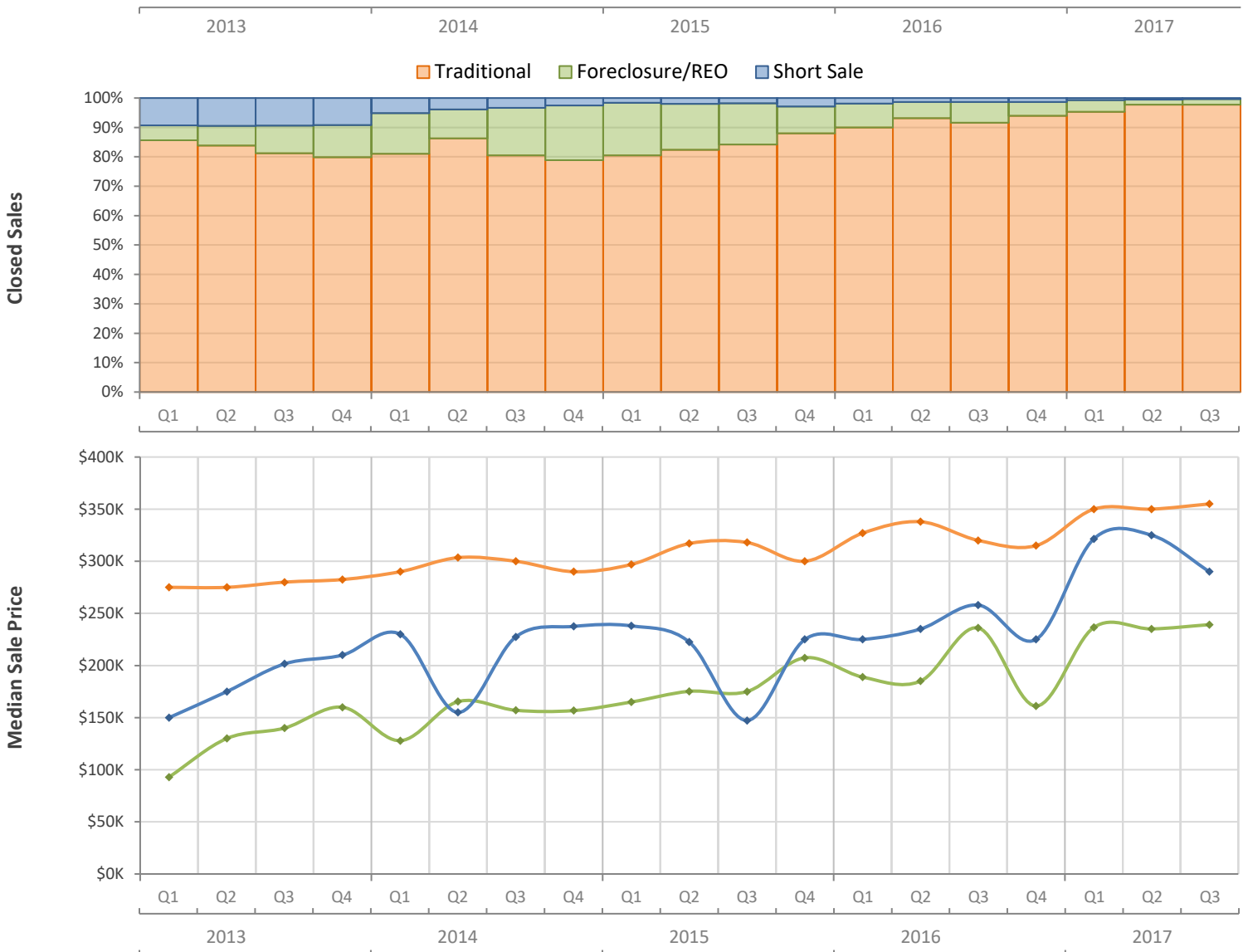
# Quarterly Distressed Market - Q3 2017

## Single Family Homes

### Martin County



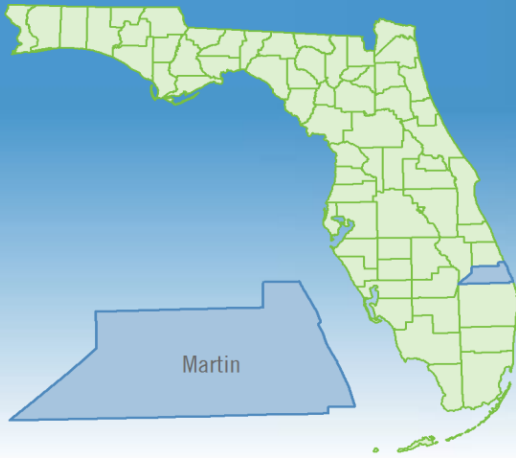
		Q3 2017	Q3 2016	Percent Change Year-over-Year
Traditional	Closed Sales	602	547	10.1%
	Median Sale Price	\$355,000	\$320,000	10.9%
Foreclosure/REO	Closed Sales	12	42	-71.4%
	Median Sale Price	\$239,190	\$236,000	1.4%
Short Sale	Closed Sales	2	8	-75.0%
	Median Sale Price	\$290,000	\$258,000	12.4%



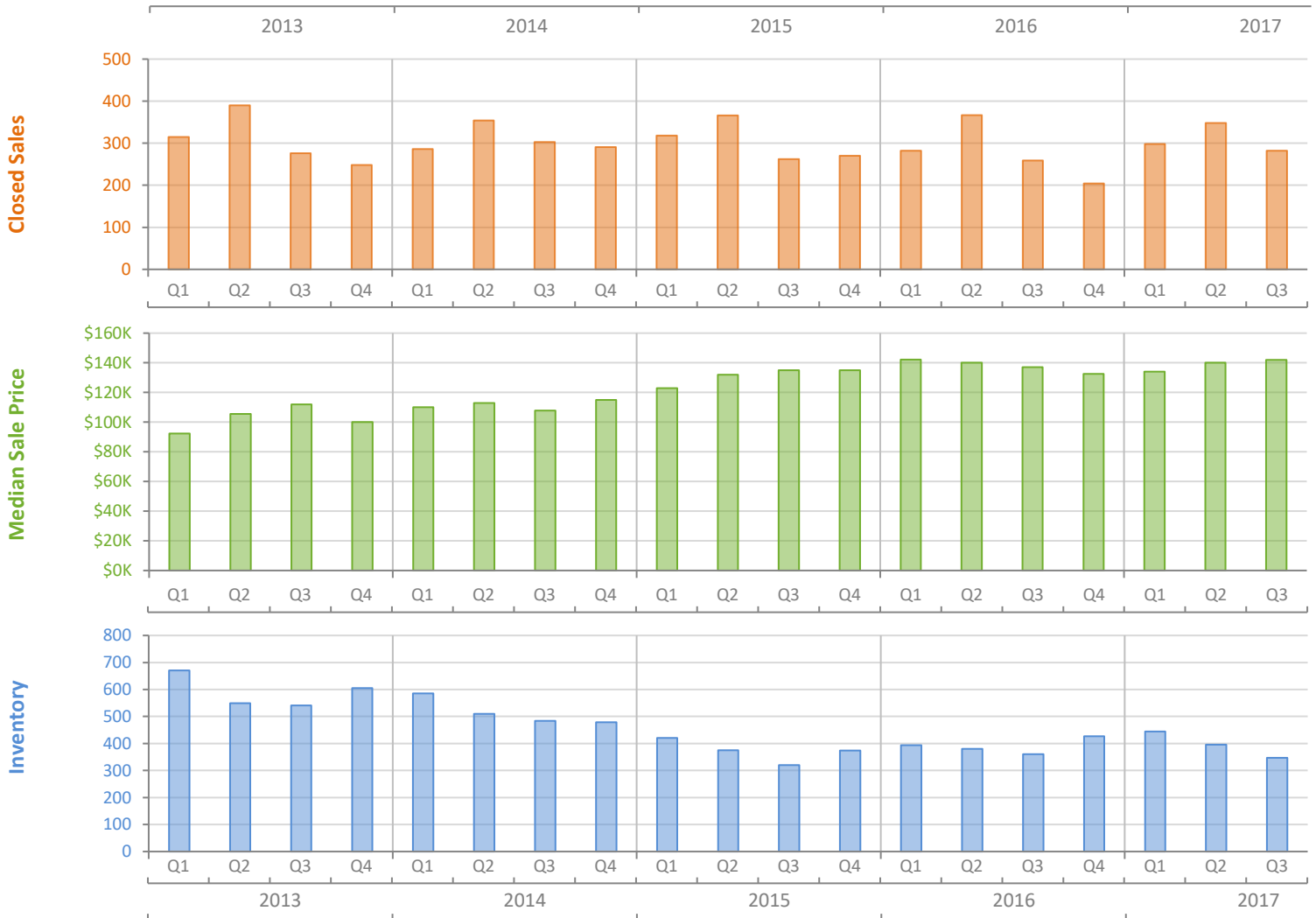
# Quarterly Market Summary - Q3 2017

## Townhouses and Condos

### Martin County



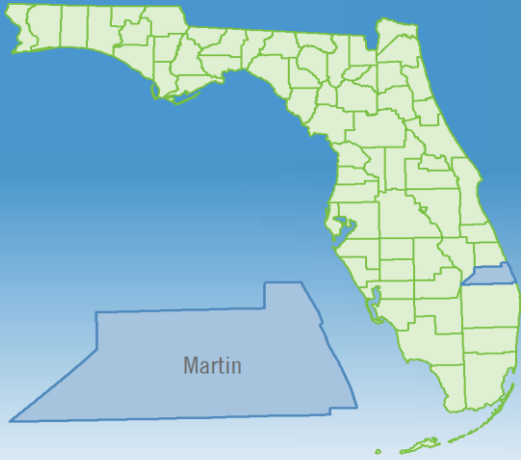
	Q3 2017	Q3 2016	Percent Change Year-over-Year
Closed Sales	282	259	8.9%
Paid in Cash	171	145	17.9%
Median Sale Price	\$142,000	\$137,000	3.6%
Average Sale Price	\$171,991	\$155,908	10.3%
Dollar Volume	\$48.5 Million	\$40.4 Million	20.1%
Med. Pct. of Orig. List Price Received	94.1%	94.6%	-0.5%
Median Time to Contract	41 Days	40 Days	2.5%
Median Time to Sale	86 Days	80 Days	7.5%
New Pending Sales	277	268	3.4%
New Listings	300	326	-8.0%
Pending Inventory	121	118	2.5%
Inventory (Active Listings)	347	360	-3.6%
Months Supply of Inventory	3.7	3.7	0.0%



# Quarterly Distressed Market - Q3 2017

## Townhouses and Condos

### Martin County



		Q3 2017	Q3 2016	Percent Change Year-over-Year
Traditional	Closed Sales	276	239	15.5%
	Median Sale Price	\$142,000	\$140,000	1.4%
Foreclosure/REO	Closed Sales	3	20	-85.0%
	Median Sale Price	\$78,000	\$111,500	-30.0%
Short Sale	Closed Sales	3	0	N/A
	Median Sale Price	\$133,000	(No Sales)	N/A

