Quarterly Market Summary - Q1 2018 Single Family Homes Martin County





	Q1 2018	Q1 2017	Percent Change Year-over-Year
Closed Sales	547	548	-0.2%
Paid in Cash	232	243	-4.5%
Median Sale Price	\$355,000	\$345,000	2.9%
Average Sale Price	\$485,910	\$488,745	-0.6%
Dollar Volume	\$265.8 Million	\$267.8 Million	-0.8%
Med. Pct. of Orig. List Price Received	94.8%	94.6%	0.2%
Median Time to Contract	60 Days	57 Days	5.3%
Median Time to Sale	98 Days	95 Days	3.2%
New Pending Sales	703	753	-6.6%
New Listings	929	994	-6.5%
Pending Inventory	388	406	-4.4%
Inventory (Active Listings)	1,041	1,094	-4.8%
Months Supply of Inventory	5.1	5.5	-7.3%



Quarterly Distressed Market - Q1 2018 Single Family Homes Martin County





		Q1 2018	Q1 2017	Percent Change Year-over-Year
Traditional	Closed Sales	531	522	1.7%
	Median Sale Price	\$360,000	\$350,000	2.9%
Foreclosure/REO	Closed Sales	14	22	-36.4%
	Median Sale Price	\$177,500	\$236,500	-24.9%
Short Sale	Closed Sales	2	4	-50.0%
	Median Sale Price	\$152,450	\$321,500	-52.6%



Quarterly Market Summary - Q1 2018 Townhouses and Condos Martin County





	Q1 2018	Q1 2017	Percent Change Year-over-Year
Closed Sales	303	298	1.7%
Paid in Cash	208	206	1.0%
Median Sale Price	\$136,500	\$134,000	1.9%
Average Sale Price	\$176,422	\$157,550	12.0%
Dollar Volume	\$53.5 Million	\$46.9 Million	13.9%
Med. Pct. of Orig. List Price Received	94.2%	94.7%	-0.5%
Median Time to Contract	42 Days	42 Days	0.0%
Median Time to Sale	76 Days	81 Days	-6.2%
New Pending Sales	396	407	-2.7%
New Listings	494	485	1.9%
Pending Inventory	189	198	-4.5%
Inventory (Active Listings)	445	445	0.0%
Months Supply of Inventory	4.5	4.7	-4.3%



Quarterly Distressed Market - Q1 2018 Townhouses and Condos Martin County





		Q1 2018	Q1 2017	Percent Change Year-over-Year
Traditional	Closed Sales	297	289	2.8%
	Median Sale Price	\$136,500	\$135,000	1.1%
Foreclosure/REO	Closed Sales	5	8	-37.5%
	Median Sale Price	\$139,650	\$96,450	44.8%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$110,000	\$375,000	-70.7%

