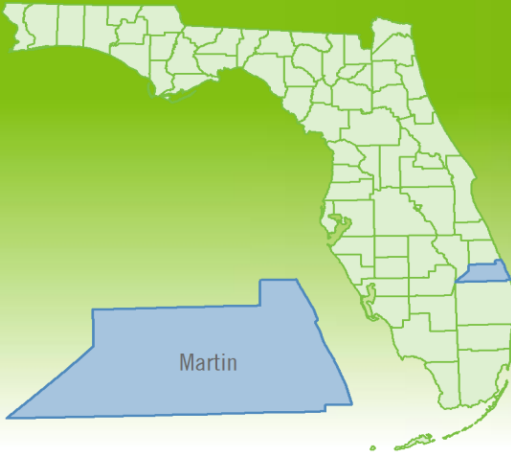


# Yearly Market Summary - 2018

## Single Family Homes

### Martin County



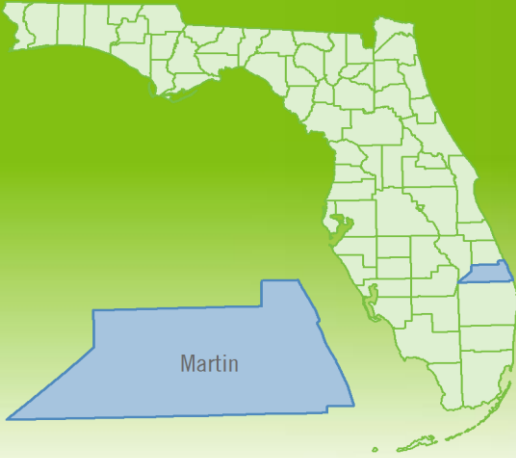
	2018	2017	Percent Change Year-over-Year
Closed Sales	2,406	2,454	-2.0%
Paid in Cash	898	913	-1.6%
Median Sale Price	\$360,000	\$342,250	5.2%
Average Sale Price	\$490,010	\$473,254	3.5%
Dollar Volume	\$1.2 Billion	\$1.2 Billion	1.5%
Med. Pct. of Orig. List Price Received	94.8%	94.8%	0.0%
Median Time to Contract	51 Days	50 Days	2.0%
Median Time to Sale	92 Days	93 Days	-1.1%
New Pending Sales	2,444	2,632	-7.1%
New Listings	3,149	3,320	-5.2%
Pending Inventory	201	259	-22.4%
Inventory (Active Listings)	944	925	2.1%
Months Supply of Inventory	4.7	4.5	4.4%



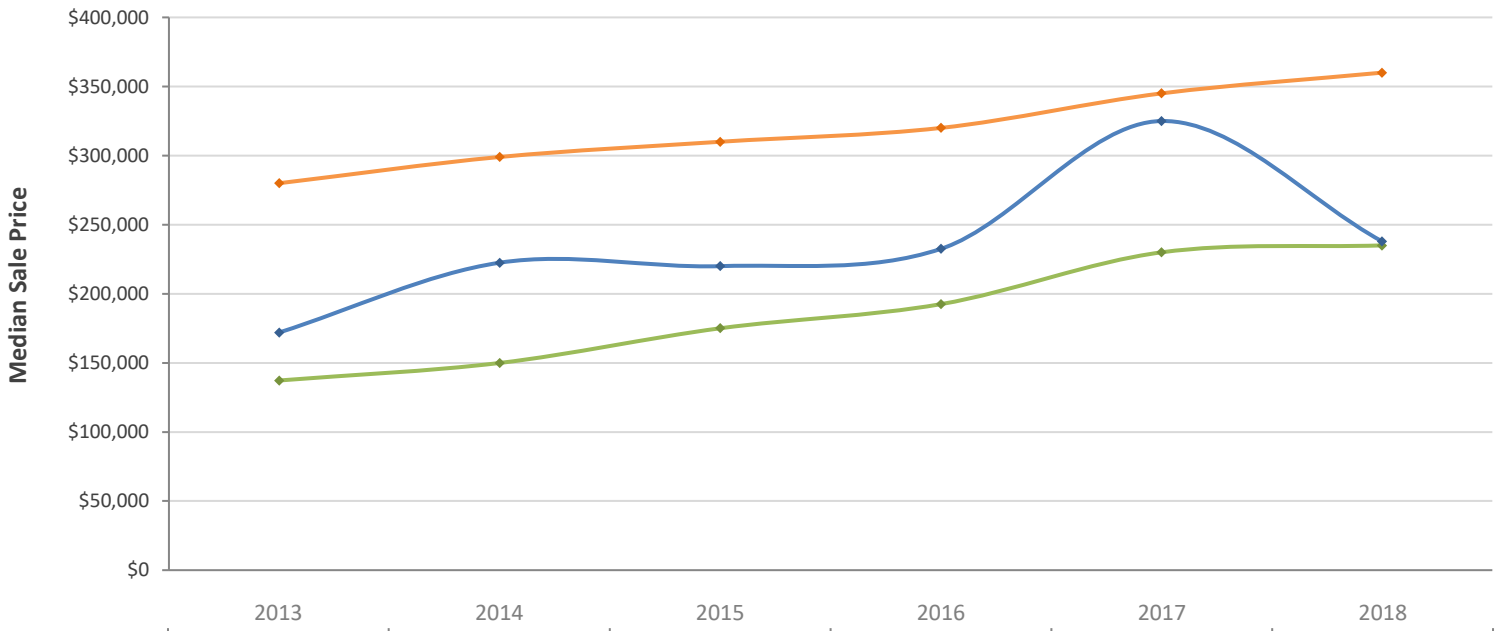
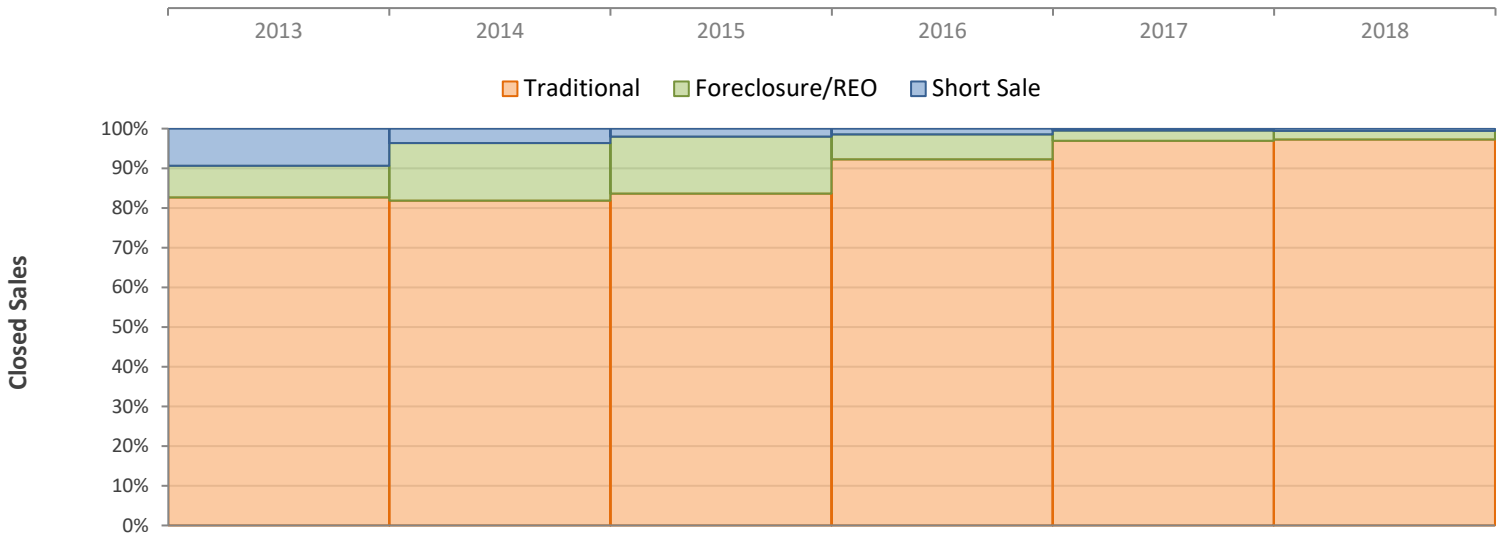
# Yearly Distressed Market - 2018

## Single Family Homes

### Martin County



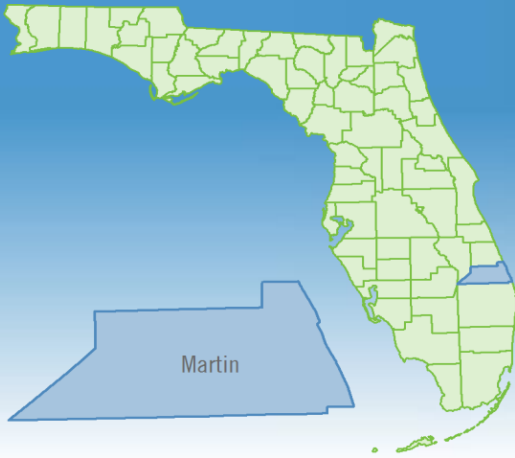
		2018	2017	Percent Change Year-over-Year
Traditional	Closed Sales	2,340	2,378	-1.6%
	Median Sale Price	\$360,000	\$345,000	4.3%
Foreclosure/REO	Closed Sales	52	64	-18.8%
	Median Sale Price	\$235,000	\$230,000	2.2%
Short Sale	Closed Sales	14	12	16.7%
	Median Sale Price	\$237,950	\$325,000	-26.8%



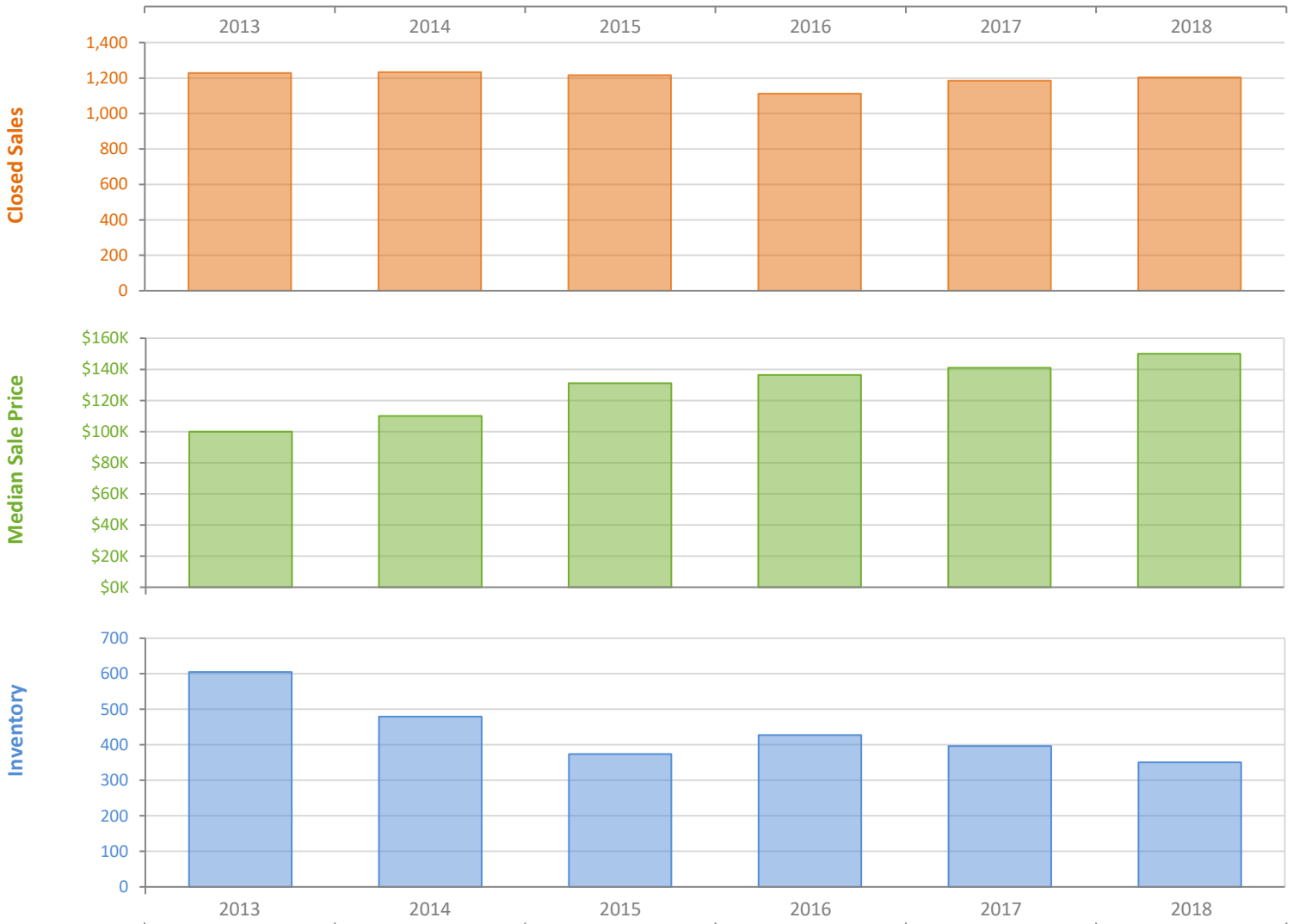
# Yearly Market Summary - 2018

## Townhouses and Condos

### Martin County



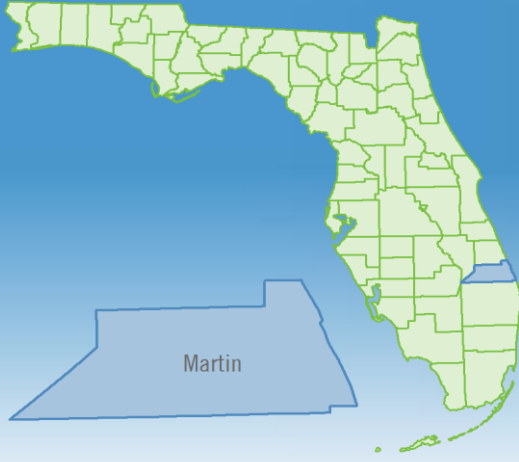
	2018	2017	Percent Change Year-over-Year
Closed Sales	1,204	1,186	1.5%
Paid in Cash	748	743	0.7%
Median Sale Price	\$150,000	\$141,000	6.4%
Average Sale Price	\$186,082	\$174,953	6.4%
Dollar Volume	\$224.0 Million	\$207.5 Million	8.0%
Med. Pct. of Orig. List Price Received	94.3%	94.3%	0.0%
Median Time to Contract	43 Days	44 Days	-2.3%
Median Time to Sale	80 Days	84 Days	-4.8%
New Pending Sales	1,238	1,272	-2.7%
New Listings	1,440	1,515	-5.0%
Pending Inventory	113	103	9.7%
Inventory (Active Listings)	351	396	-11.4%
Months Supply of Inventory	3.5	4.0	-12.5%



# Yearly Distressed Market - 2018

## Townhouses and Condos

### Martin County



		2018	2017	Percent Change Year-over-Year
Traditional	Closed Sales	1,175	1,161	1.2%
	Median Sale Price	\$150,000	\$142,000	5.6%
Foreclosure/REO	Closed Sales	25	20	25.0%
	Median Sale Price	\$136,825	\$83,500	63.9%
Short Sale	Closed Sales	4	5	-20.0%
	Median Sale Price	\$159,625	\$133,000	20.0%

