## Monthly Market Summary - July 2018 Single Family Homes Martin County

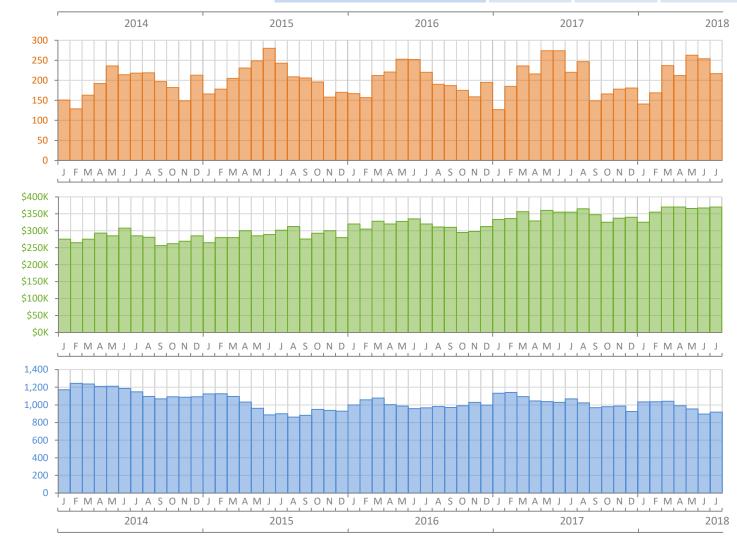




Median Sale Price

Inventory

	July 2018	July 2017	Percent Change Year-over-Year
Closed Sales	217	220	-1.4%
Paid in Cash	79	70	12.9%
Median Sale Price	\$370,000	\$355,000	4.2%
Average Sale Price	\$470,267	\$492,218	-4.5%
Dollar Volume	\$102.0 Million	\$108.3 Million	-5.8%
Med. Pct. of Orig. List Price Received	94.5%	94.2%	0.3%
Median Time to Contract	50 Days	48 Days	4.2%
Median Time to Sale	97 Days	98 Days	-1.0%
New Pending Sales	200	230	-13.0%
New Listings	260	283	-8.1%
Pending Inventory	315	400	-21.3%
Inventory (Active Listings)	917	1,068	-14.1%
Months Supply of Inventory	4.6	5.3	-13.2%

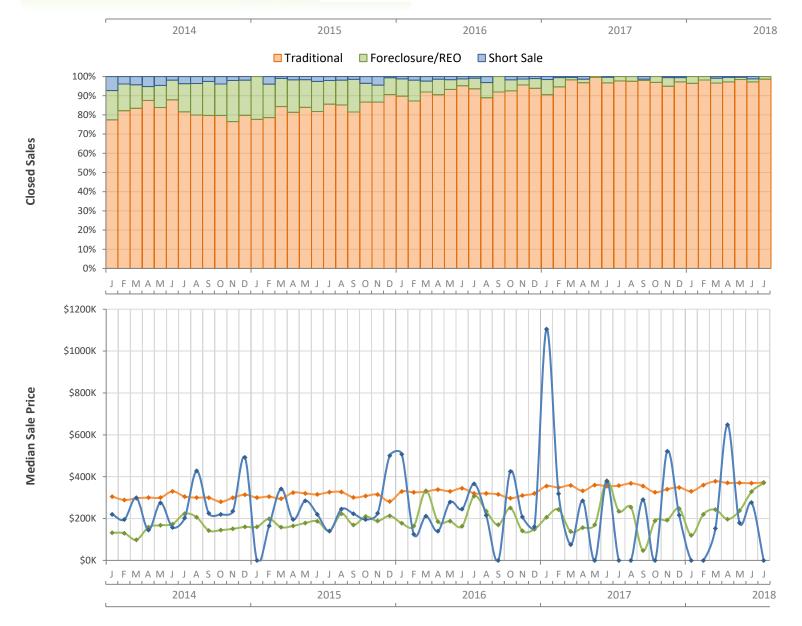


## Monthly Distressed Market - July 2018 Single Family Homes Martin County





		July 2018	July 2017	Percent Change Year-over-Year
Traditional	Closed Sales	214	215	-0.5%
	Median Sale Price	\$372,500	\$357,000	4.3%
Foreclosure/REO	Closed Sales	3	5	-40.0%
	Median Sale Price	\$370,000	\$234,379	57.9%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

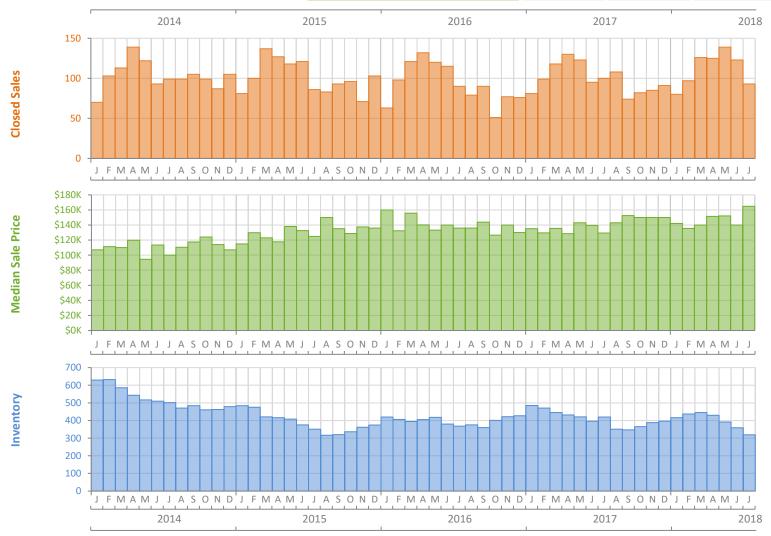


## Monthly Market Summary - July 2018 Townhouses and Condos Martin County





	July 2018	July 2017	Percent Change Year-over-Year
Closed Sales	93	100	-7.0%
Paid in Cash	51	64	-20.3%
Median Sale Price	\$164,900	\$129,367	27.5%
Average Sale Price	\$217,802	\$161,574	34.8%
Dollar Volume	\$20.3 Million	\$16.2 Million	25.4%
Med. Pct. of Orig. List Price Received	94.3%	93.2%	1.2%
Median Time to Contract	64 Days	44 Days	45.5%
Median Time to Sale	97 Days	85 Days	14.1%
New Pending Sales	86	103	-16.5%
New Listings	76	128	-40.6%
Pending Inventory	139	156	-10.9%
Inventory (Active Listings)	319	420	-24.0%
Months Supply of Inventory	3.1	4.5	-31.1%



## Monthly Distressed Market - July 2018 Townhouses and Condos Martin County





		July 2018	July 2017	Percent Change Year-over-Year
Traditional	Closed Sales	92	97	-5.2%
	Median Sale Price	\$160,450	\$130,000	23.4%
Foreclosure/REO	Closed Sales	1	1	0.0%
	Median Sale Price	\$376,000	\$78,000	382.1%
Short Sale	Closed Sales	0	2	-100.0%
	Median Sale Price	(No Sales)	\$125,250	N/A

