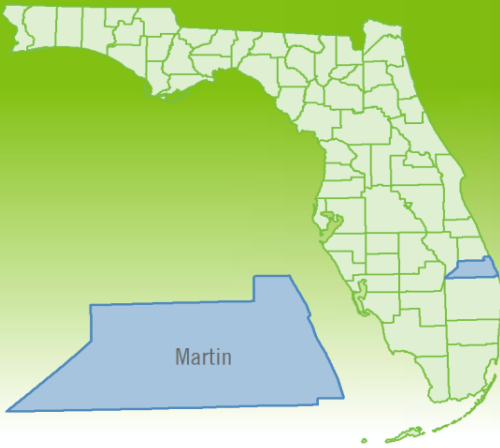


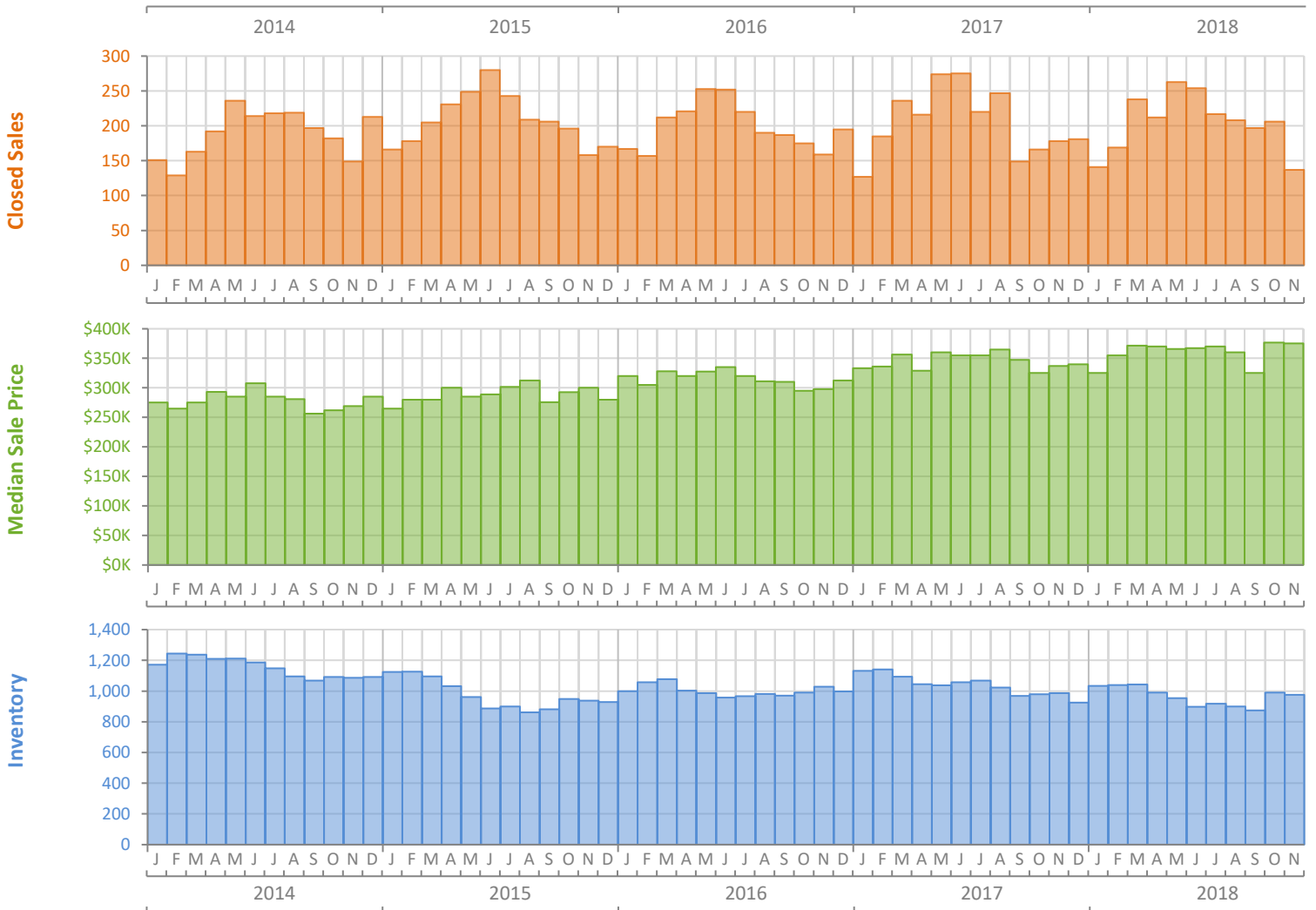
Monthly Market Summary - November 2018

Single Family Homes

Martin County



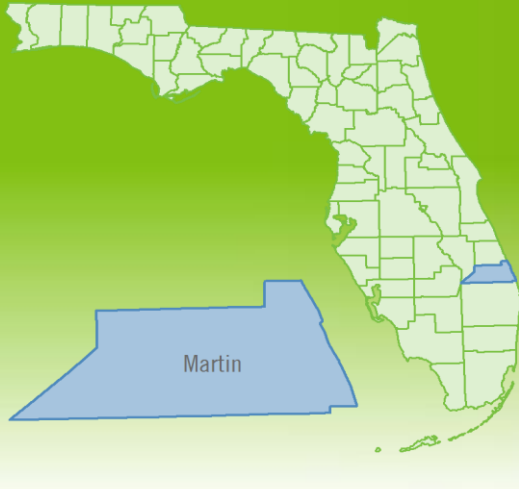
	November 2018	November 2017	Percent Change Year-over-Year
Closed Sales	137	178	-23.0%
Paid in Cash	58	61	-4.9%
Median Sale Price	\$375,000	\$337,000	11.3%
Average Sale Price	\$437,969	\$463,924	-5.6%
Dollar Volume	\$60.0 Million	\$82.6 Million	-27.3%
Med. Pct. of Orig. List Price Received	94.7%	94.9%	-0.2%
Median Time to Contract	63 Days	60 Days	5.0%
Median Time to Sale	112 Days	100 Days	12.0%
New Pending Sales	159	183	-13.1%
New Listings	236	249	-5.2%
Pending Inventory	240	279	-14.0%
Inventory (Active Listings)	976	986	-1.0%
Months Supply of Inventory	4.8	4.8	0.0%



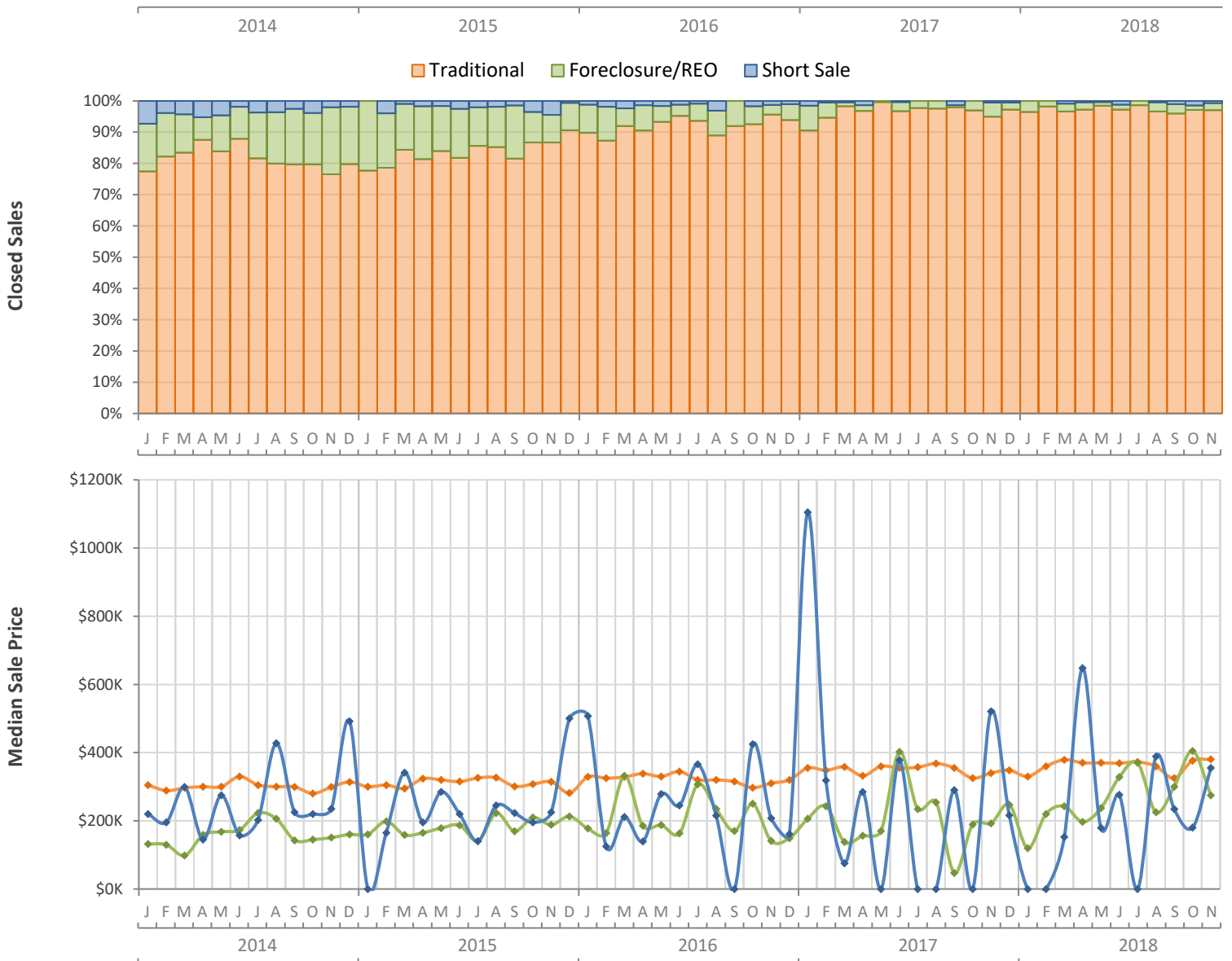
Monthly Distressed Market - November 2018

Single Family Homes

Martin County



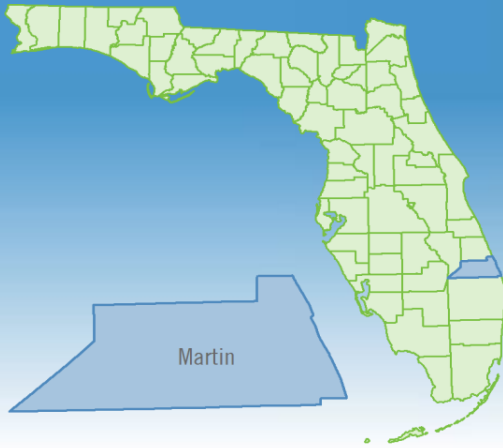
		November 2018	November 2017	Percent Change Year-over-Year
Traditional	Closed Sales	133	169	-21.3%
	Median Sale Price	\$380,000	\$340,000	11.8%
Foreclosure/REO	Closed Sales	3	8	-62.5%
	Median Sale Price	\$275,000	\$192,500	42.9%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$355,000	\$521,000	-31.9%



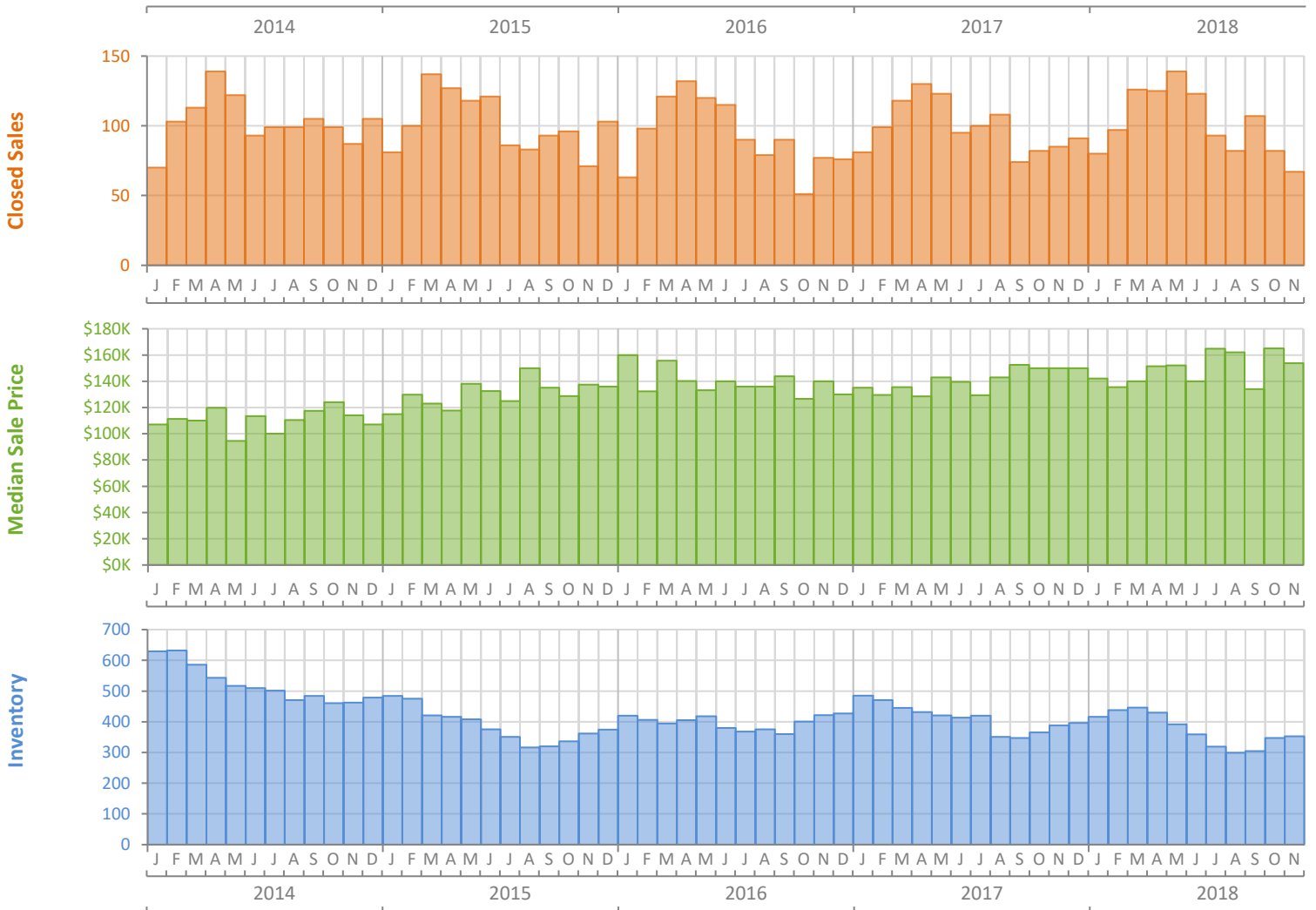
Monthly Market Summary - November 2018

Townhouses and Condos

Martin County



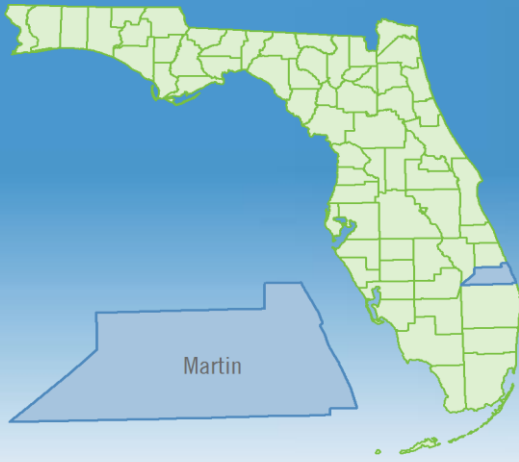
	November 2018	November 2017	Percent Change Year-over-Year
Closed Sales	67	85	-21.2%
Paid in Cash	36	56	-35.7%
Median Sale Price	\$153,750	\$150,000	2.5%
Average Sale Price	\$191,678	\$187,555	2.2%
Dollar Volume	\$12.8 Million	\$15.9 Million	-19.4%
Med. Pct. of Orig. List Price Received	95.8%	94.3%	1.6%
Median Time to Contract	28 Days	44 Days	-36.4%
Median Time to Sale	66 Days	83 Days	-20.5%
New Pending Sales	87	85	2.4%
New Listings	109	126	-13.5%
Pending Inventory	133	127	4.7%
Inventory (Active Listings)	353	388	-9.0%
Months Supply of Inventory	3.5	4.0	-12.5%



Monthly Distressed Market - November 2018

Townhouses and Condos

Martin County



		November 2018	November 2017	Percent Change Year-over-Year
Traditional	Closed Sales	66	84	-21.4%
	Median Sale Price	\$152,500	\$150,000	1.7%
Foreclosure/REO	Closed Sales	1	1	0.0%
	Median Sale Price	\$214,000	\$122,000	75.4%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

