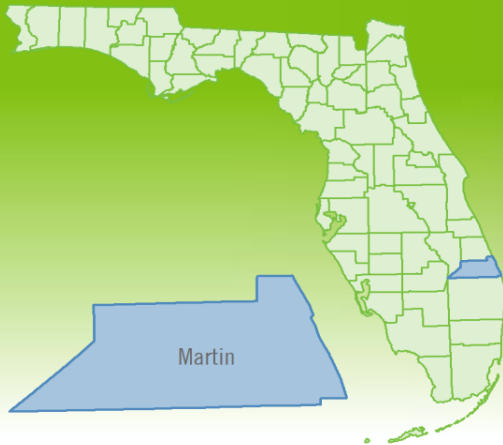


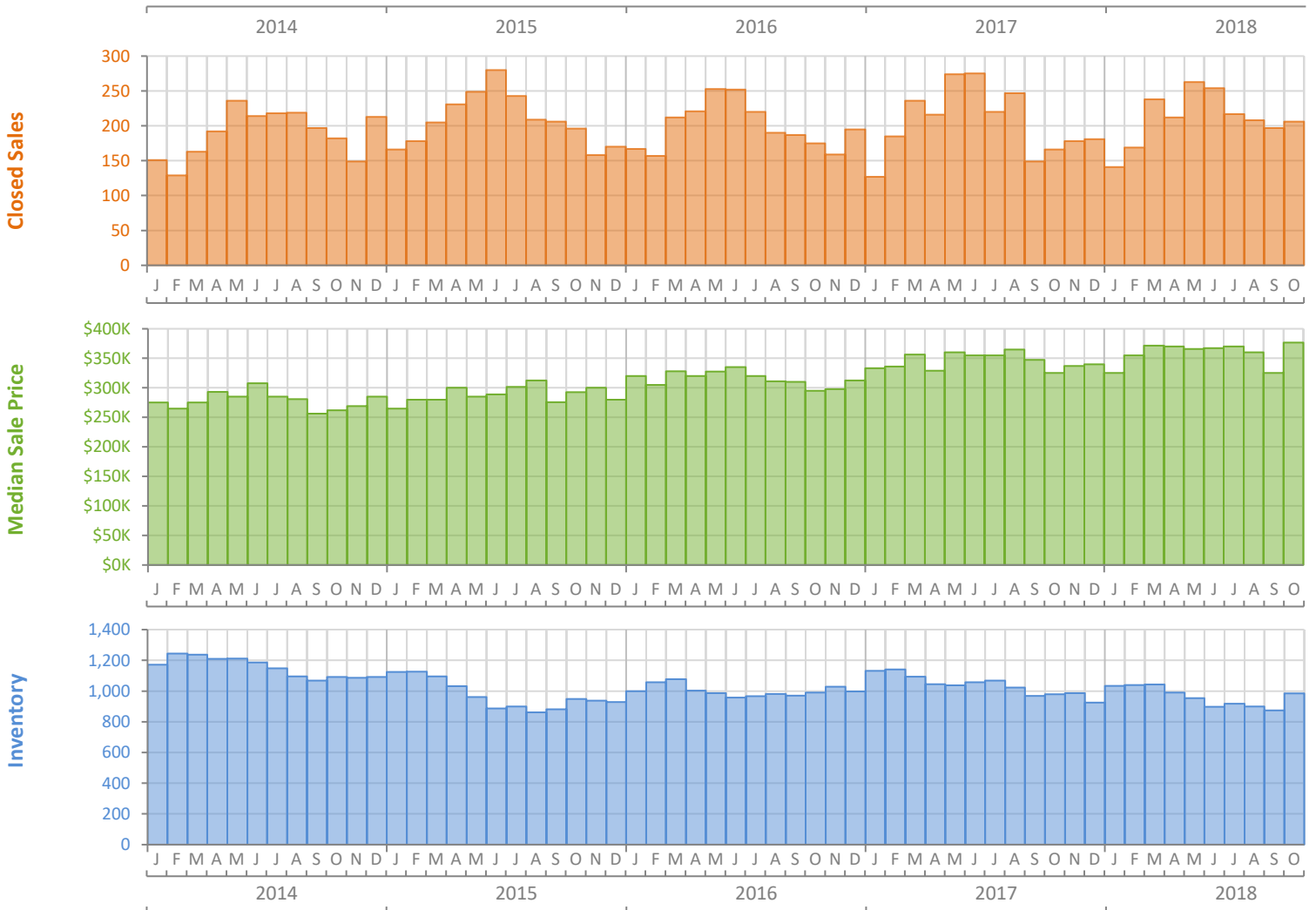
Monthly Market Summary - October 2018

Single Family Homes

Martin County



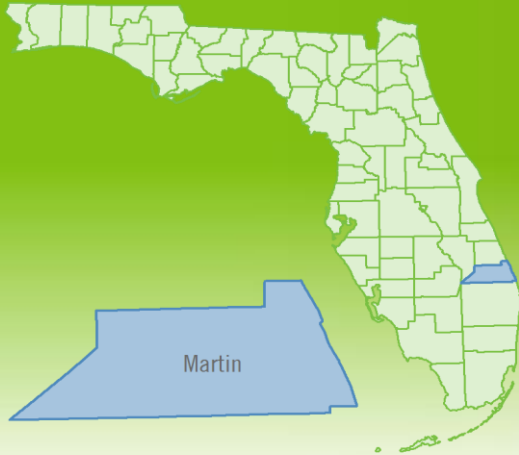
	October 2018	October 2017	Percent Change Year-over-Year
Closed Sales	206	166	24.1%
Paid in Cash	81	63	28.6%
Median Sale Price	\$376,750	\$325,000	15.9%
Average Sale Price	\$499,669	\$452,770	10.4%
Dollar Volume	\$102.9 Million	\$75.2 Million	37.0%
Med. Pct. of Orig. List Price Received	94.9%	94.0%	1.0%
Median Time to Contract	51 Days	53 Days	-3.8%
Median Time to Sale	90 Days	92 Days	-2.2%
New Pending Sales	172	200	-14.0%
New Listings	308	267	15.4%
Pending Inventory	234	283	-17.3%
Inventory (Active Listings)	985	979	0.6%
Months Supply of Inventory	4.8	4.8	0.0%



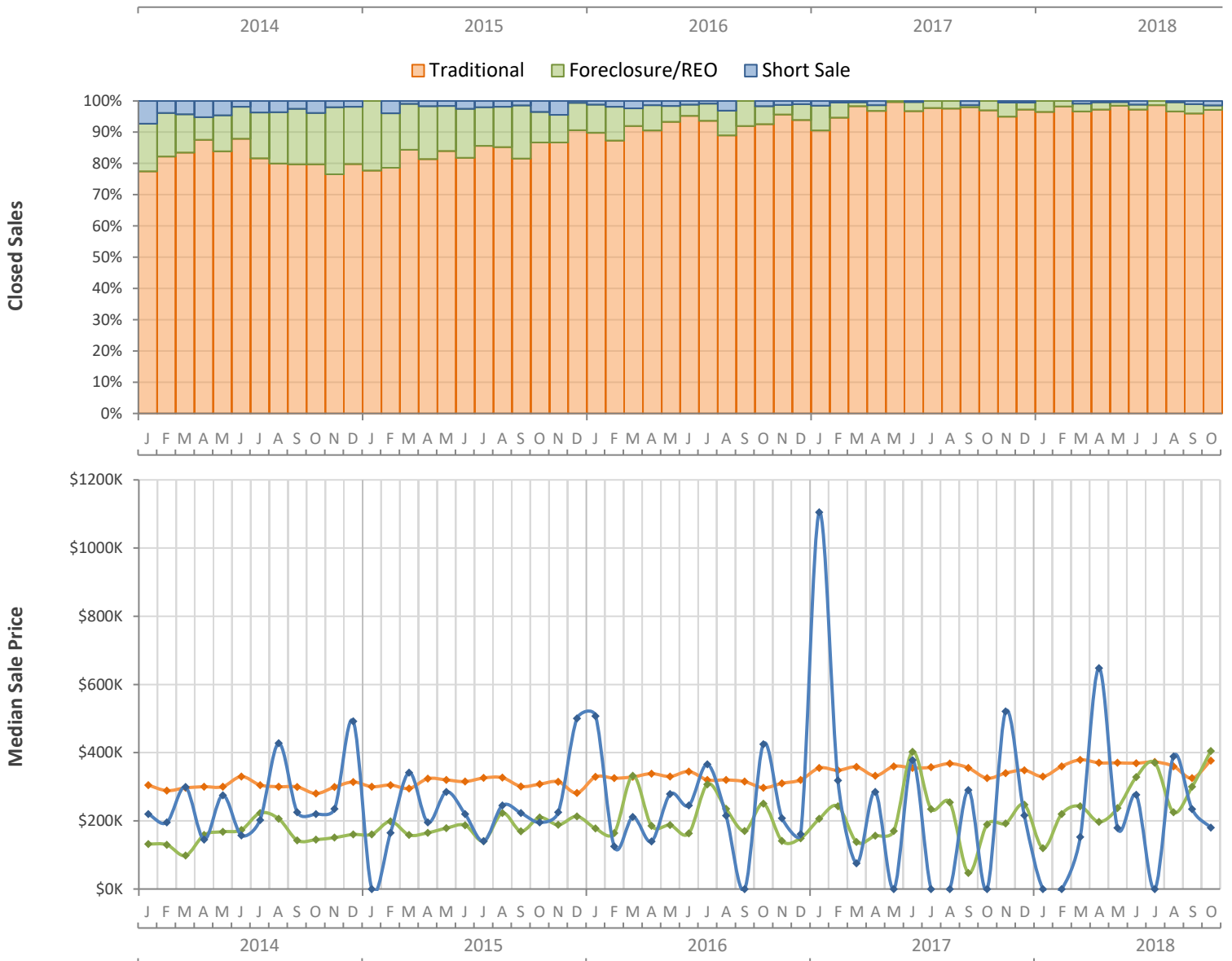
Monthly Distressed Market - October 2018

Single Family Homes

Martin County



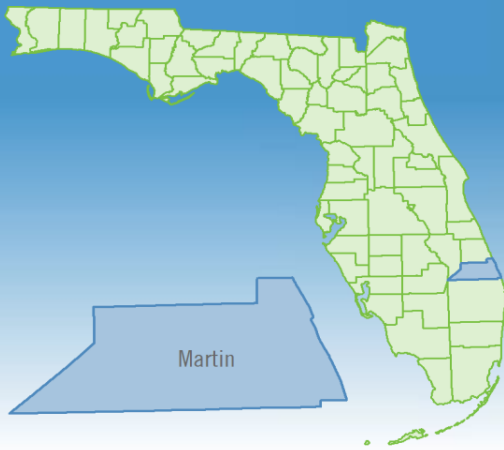
		October 2018	October 2017	Percent Change Year-over-Year
Traditional	Closed Sales	200	161	24.2%
	Median Sale Price	\$376,750	\$325,000	15.9%
Foreclosure/REO	Closed Sales	3	5	-40.0%
	Median Sale Price	\$405,000	\$189,500	113.7%
Short Sale	Closed Sales	3	0	N/A
	Median Sale Price	\$180,000	(No Sales)	N/A



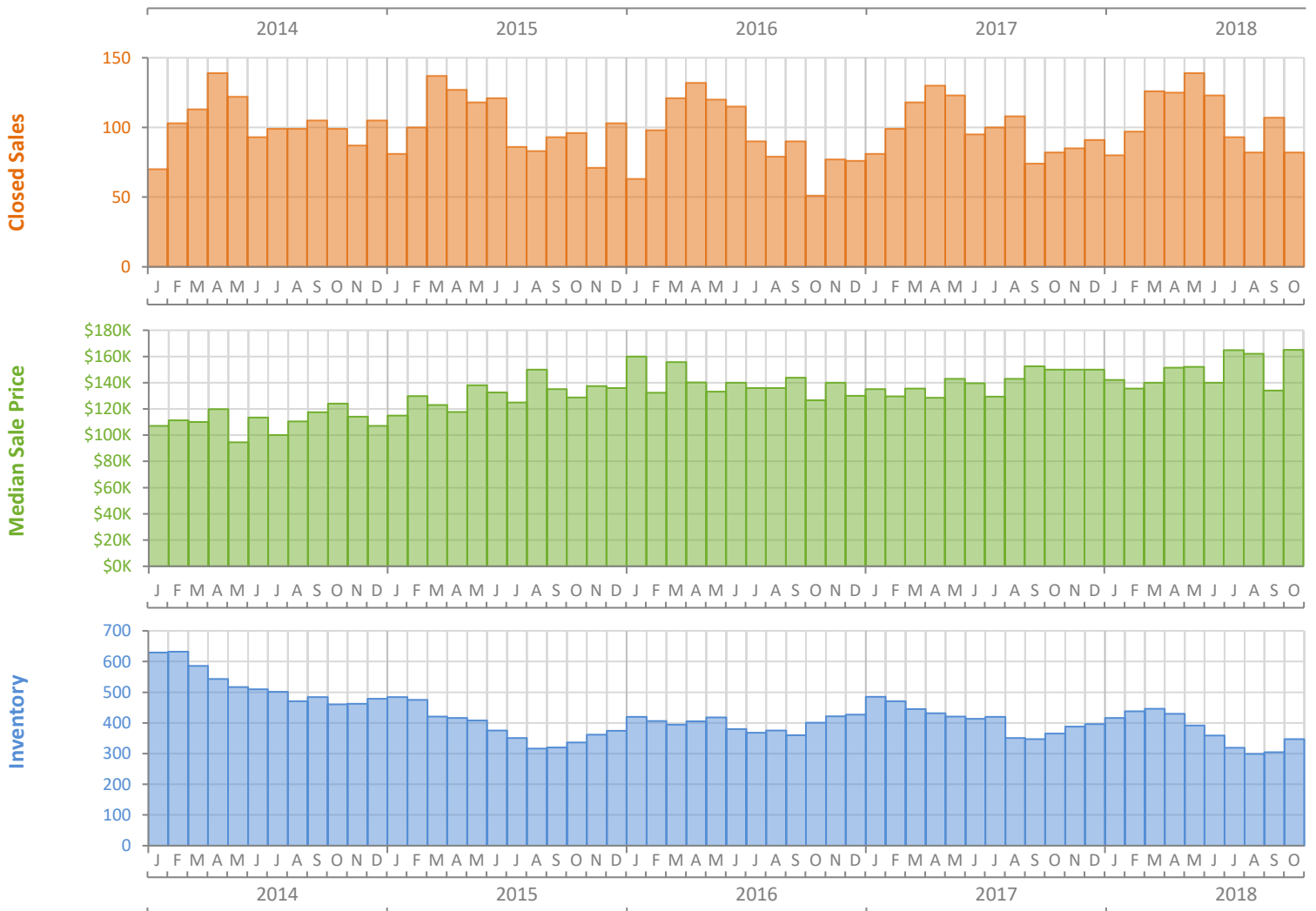
Monthly Market Summary - October 2018

Townhouses and Condos

Martin County



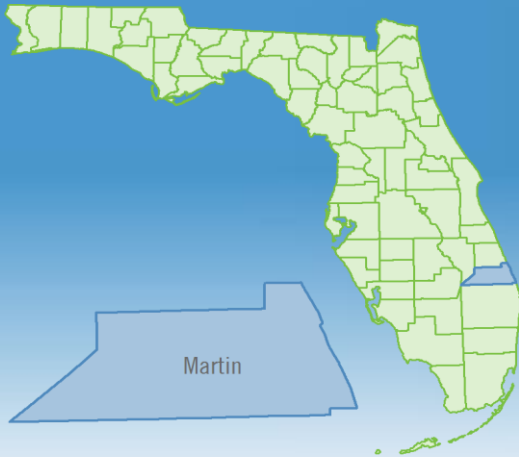
	October 2018	October 2017	Percent Change Year-over-Year
Closed Sales	82	82	0.0%
Paid in Cash	59	44	34.1%
Median Sale Price	\$165,000	\$150,000	10.0%
Average Sale Price	\$186,907	\$178,963	4.4%
Dollar Volume	\$15.3 Million	\$14.7 Million	4.4%
Med. Pct. of Orig. List Price Received	93.8%	95.2%	-1.5%
Median Time to Contract	41 Days	35 Days	17.1%
Median Time to Sale	75 Days	74 Days	1.4%
New Pending Sales	81	108	-25.0%
New Listings	132	141	-6.4%
Pending Inventory	122	136	-10.3%
Inventory (Active Listings)	347	365	-4.9%
Months Supply of Inventory	3.4	3.8	-10.5%



Monthly Distressed Market - October 2018

Townhouses and Condos

Martin County



		October 2018	October 2017	Percent Change Year-over-Year
Traditional	Closed Sales	76	80	-5.0%
	Median Sale Price	\$173,750	\$150,000	15.8%
Foreclosure/REO	Closed Sales	5	2	150.0%
	Median Sale Price	\$118,750	\$180,500	-34.2%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$191,000	(No Sales)	N/A

