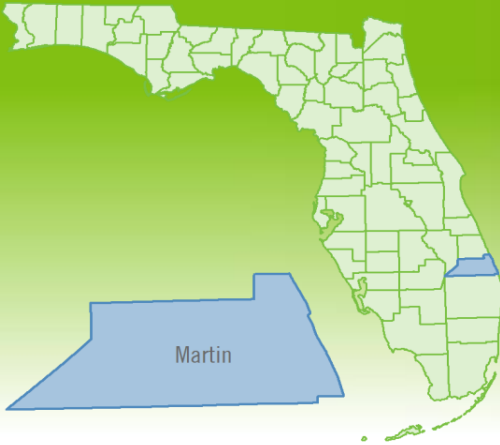


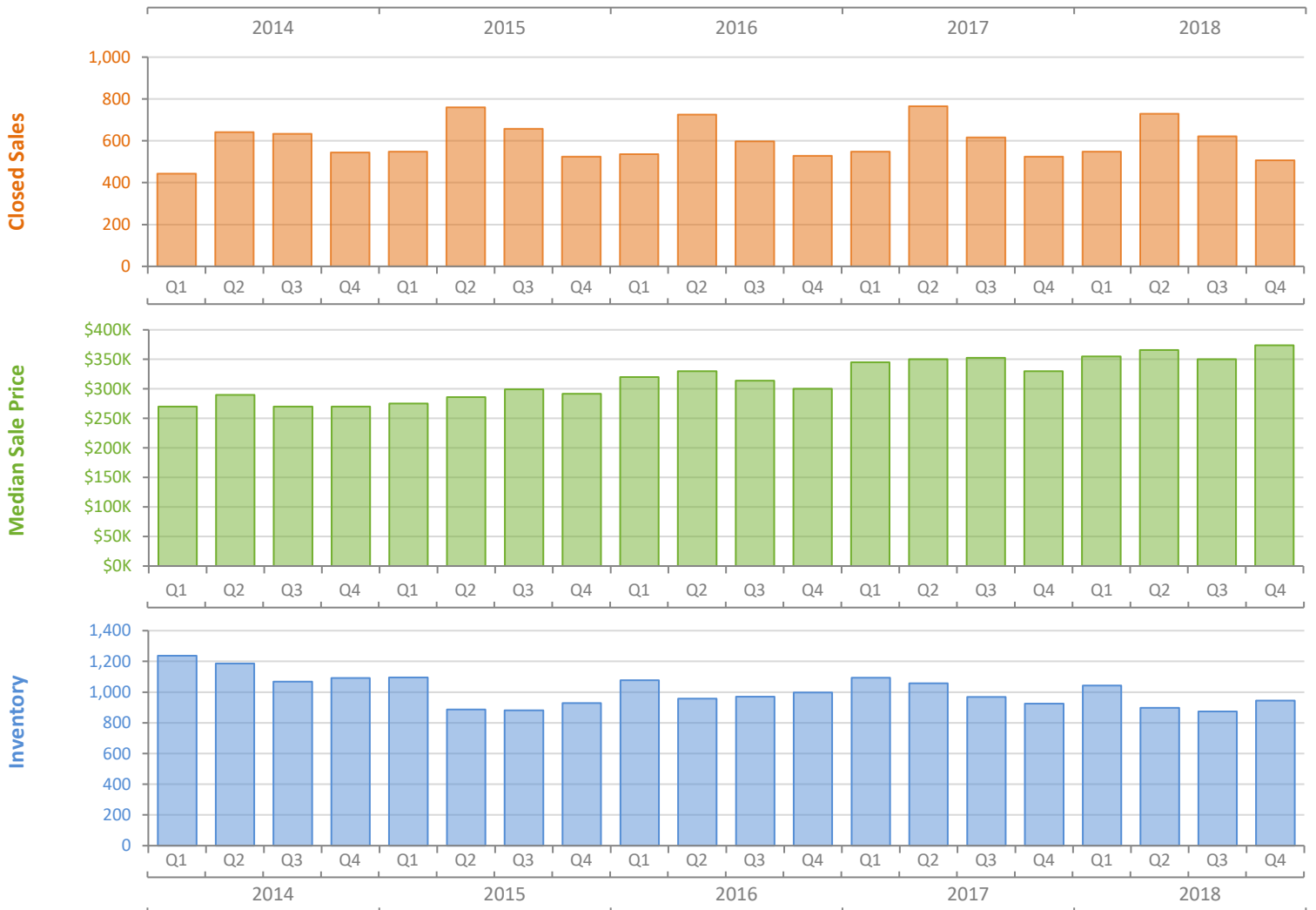
# Quarterly Market Summary - Q4 2018

## Single Family Homes

### Martin County



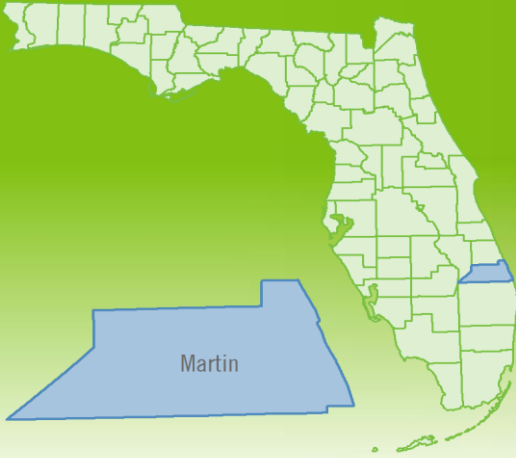
	Q4 2018	Q4 2017	Percent Change Year-over-Year
Closed Sales	507	525	-3.4%
Paid in Cash	197	185	6.5%
Median Sale Price	\$374,000	\$330,000	13.3%
Average Sale Price	\$484,716	\$453,382	6.9%
Dollar Volume	\$245.8 Million	\$238.0 Million	3.2%
Med. Pct. of Orig. List Price Received	94.9%	94.4%	0.5%
Median Time to Contract	52 Days	60 Days	-13.3%
Median Time to Sale	90 Days	100 Days	-10.0%
New Pending Sales	460	548	-16.1%
New Listings	712	708	0.6%
Pending Inventory	201	259	-22.4%
Inventory (Active Listings)	944	925	2.1%
Months Supply of Inventory	4.7	4.5	4.4%



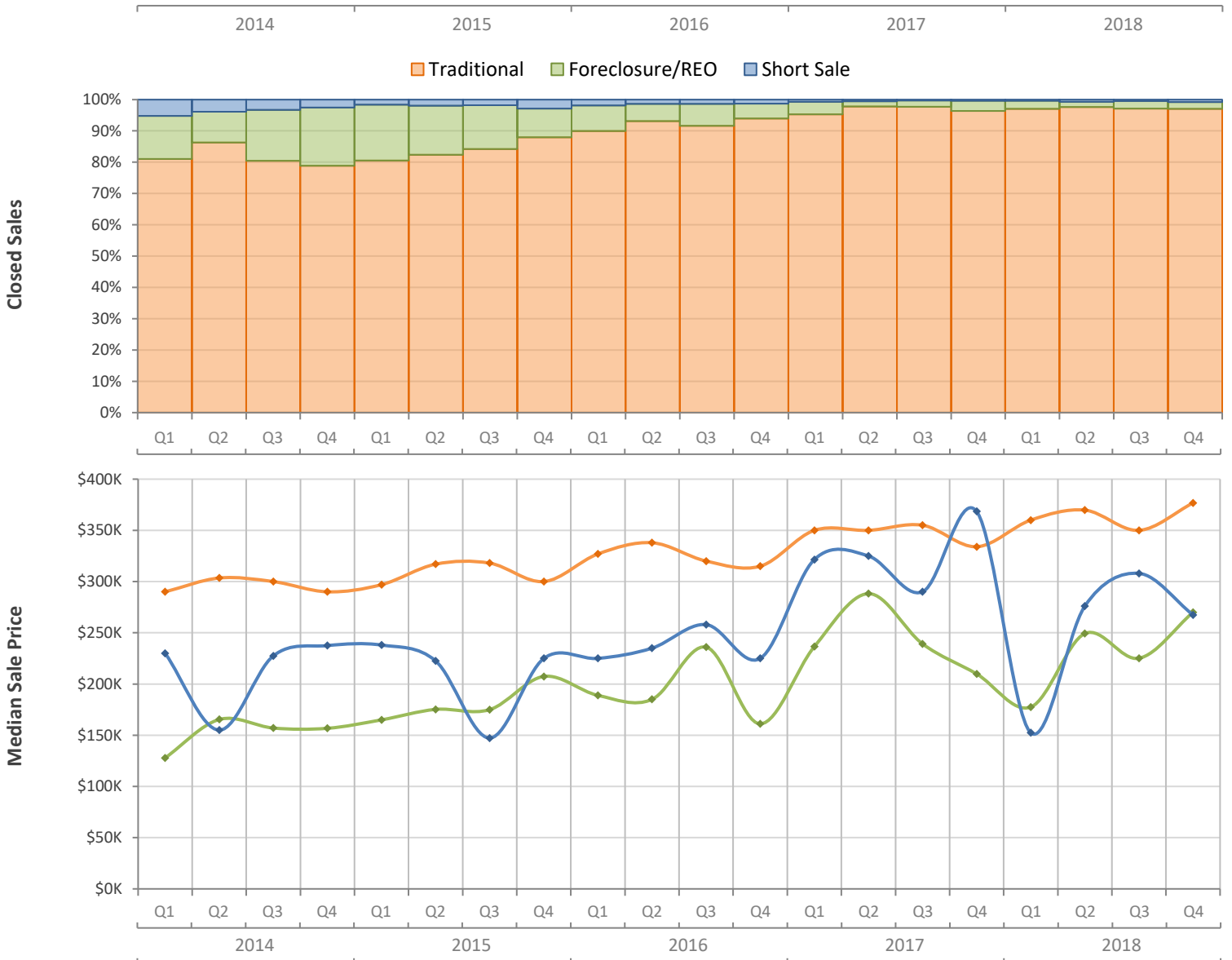
# Quarterly Distressed Market - Q4 2018

## Single Family Homes

### Martin County



		Q4 2018	Q4 2017	Percent Change Year-over-Year
Traditional	Closed Sales	492	506	-2.8%
	Median Sale Price	\$376,750	\$334,000	12.8%
Foreclosure/REO	Closed Sales	11	17	-35.3%
	Median Sale Price	\$270,000	\$209,900	28.6%
Short Sale	Closed Sales	4	2	100.0%
	Median Sale Price	\$267,500	\$368,500	-27.4%

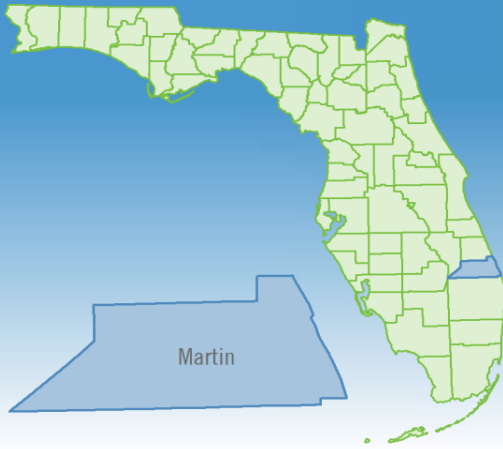


Produced by Florida REALTORS® with data provided by Florida's multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Tuesday, February 12, 2019. Next data release is Tuesday, May 14, 2019.

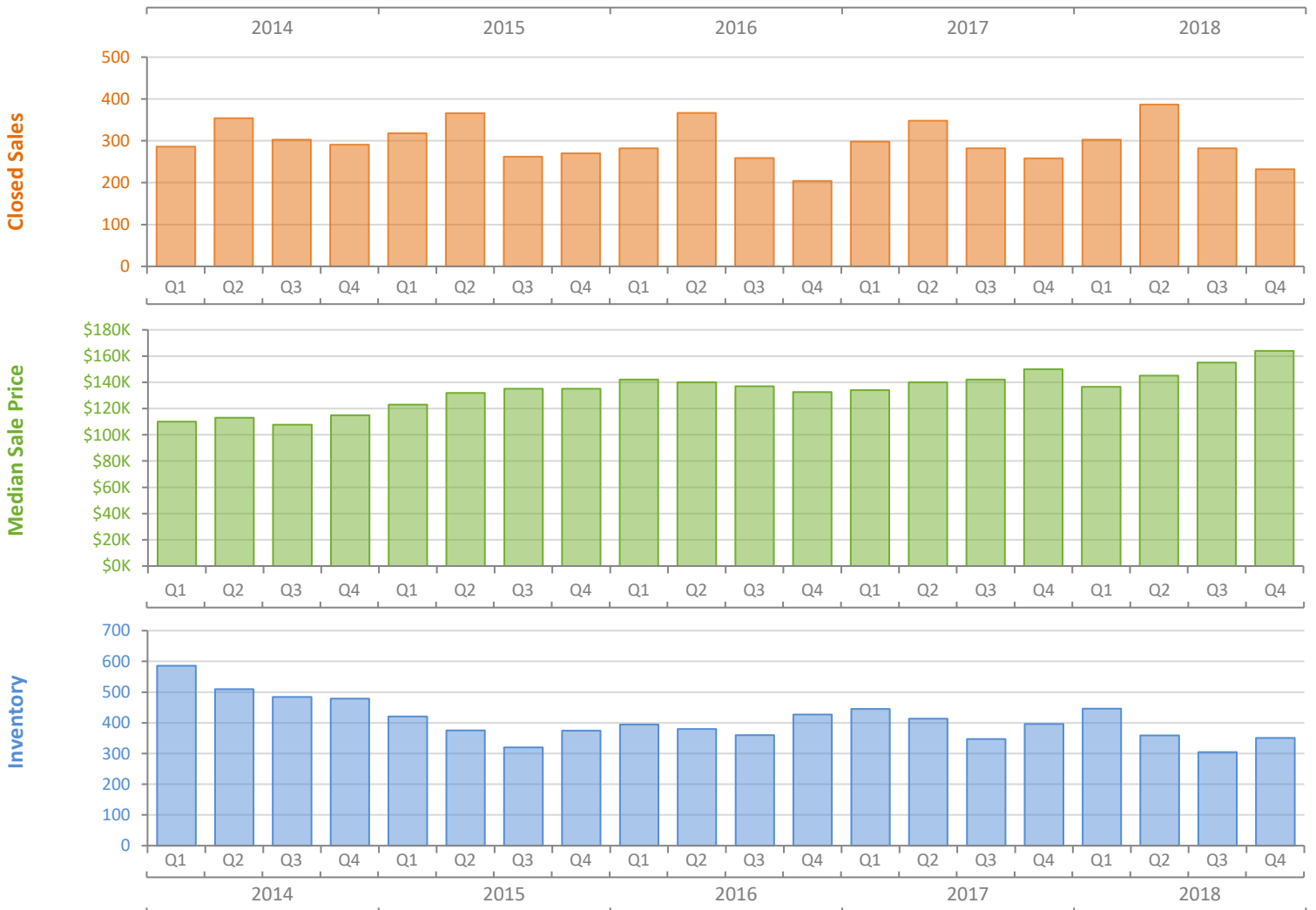
# Quarterly Market Summary - Q4 2018

## Townhouses and Condos

### Martin County



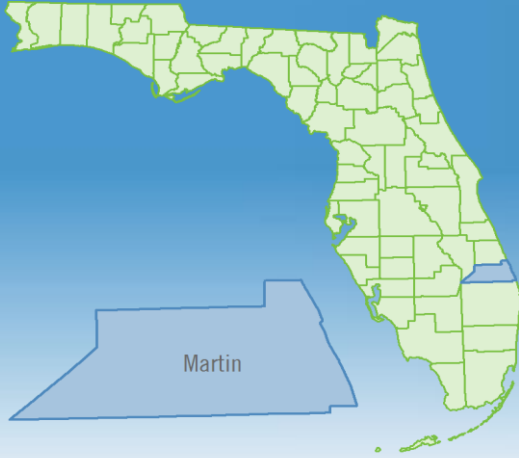
	Q4 2018	Q4 2017	Percent Change Year-over-Year
Closed Sales	232	258	-10.1%
Paid in Cash	142	158	-10.1%
Median Sale Price	\$164,000	\$150,000	9.3%
Average Sale Price	\$192,248	\$192,723	-0.2%
Dollar Volume	\$44.6 Million	\$49.7 Million	-10.3%
Med. Pct. of Orig. List Price Received	94.8%	94.5%	0.3%
Median Time to Contract	39 Days	43 Days	-9.3%
Median Time to Sale	74 Days	79 Days	-6.3%
New Pending Sales	235	270	-13.0%
New Listings	326	364	-10.4%
Pending Inventory	113	103	9.7%
Inventory (Active Listings)	351	396	-11.4%
Months Supply of Inventory	3.5	4.0	-12.5%



# Quarterly Distressed Market - Q4 2018

## Townhouses and Condos

### Martin County



		Q4 2018	Q4 2017	Percent Change Year-over-Year
Traditional	Closed Sales	223	255	-12.5%
	Median Sale Price	\$164,000	\$150,000	9.3%
Foreclosure/REO	Closed Sales	7	3	133.3%
	Median Sale Price	\$134,000	\$179,900	-25.5%
Short Sale	Closed Sales	2	0	N/A
	Median Sale Price	\$159,625	(No Sales)	N/A

