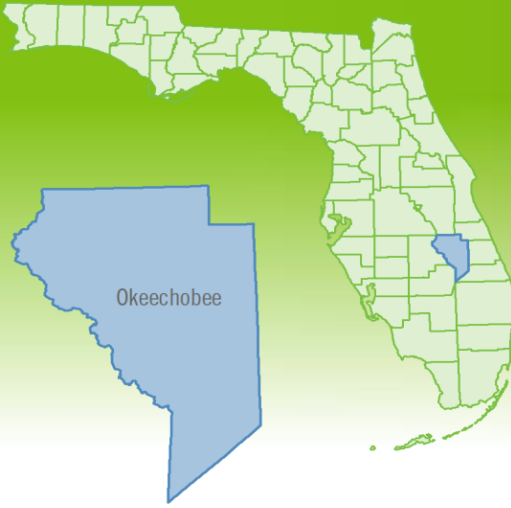


Yearly Market Summary - 2018

Single Family Homes

Okeechobee County



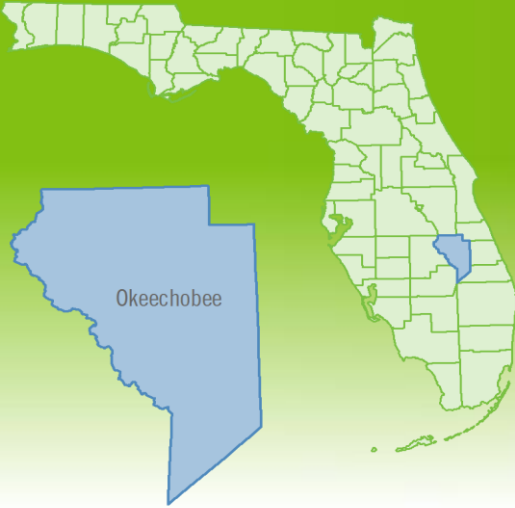
| | 2018 | 2017 | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales | 223 | 243 | -8.2% |
| Paid in Cash | 67 | 83 | -19.3% |
| Median Sale Price | \$155,000 | \$145,000 | 6.9% |
| Average Sale Price | \$188,936 | \$167,228 | 13.0% |
| Dollar Volume | \$42.1 Million | \$40.6 Million | 3.7% |
| Med. Pct. of Orig. List Price Received | 93.3% | 93.2% | 0.1% |
| Median Time to Contract | 51 Days | 63 Days | -19.0% |
| Median Time to Sale | 95 Days | 111 Days | -14.4% |
| New Pending Sales | 253 | 283 | -10.6% |
| New Listings | 336 | 301 | 11.6% |
| Pending Inventory | 36 | 42 | -14.3% |
| Inventory (Active Listings) | 120 | 87 | 37.9% |
| Months Supply of Inventory | 6.5 | 4.3 | 51.2% |



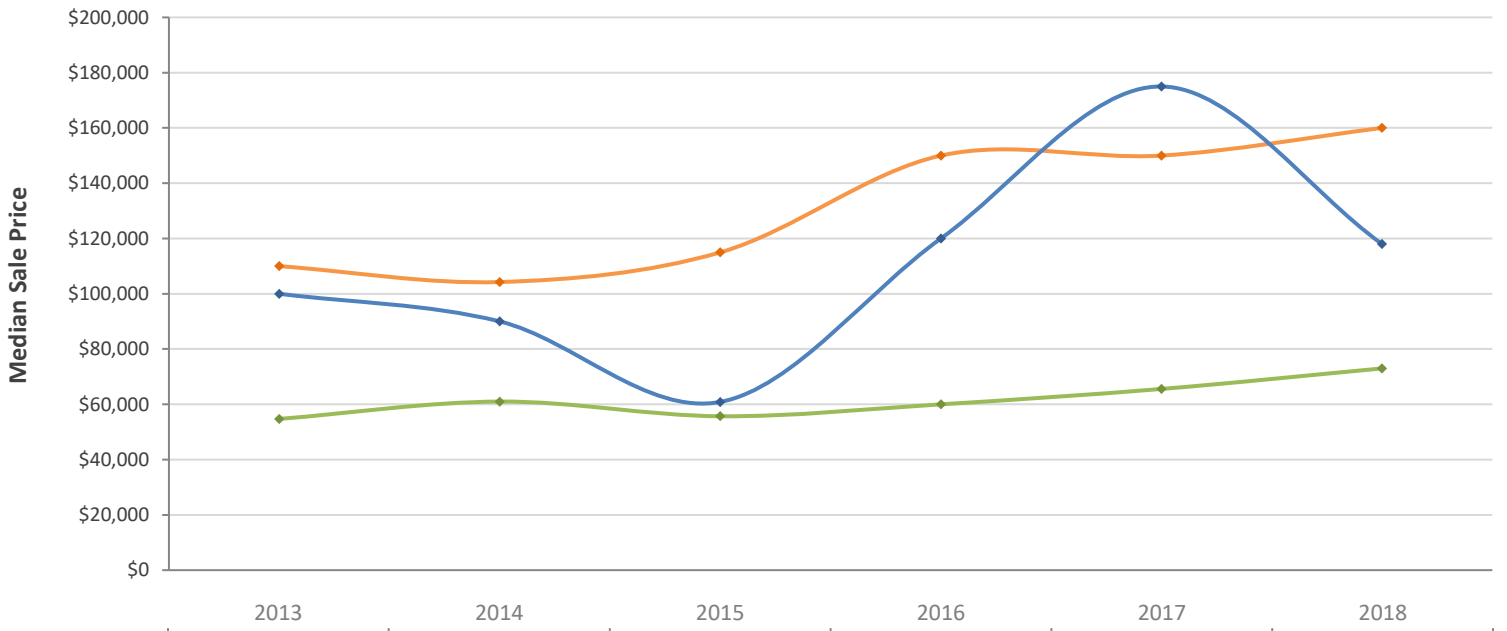
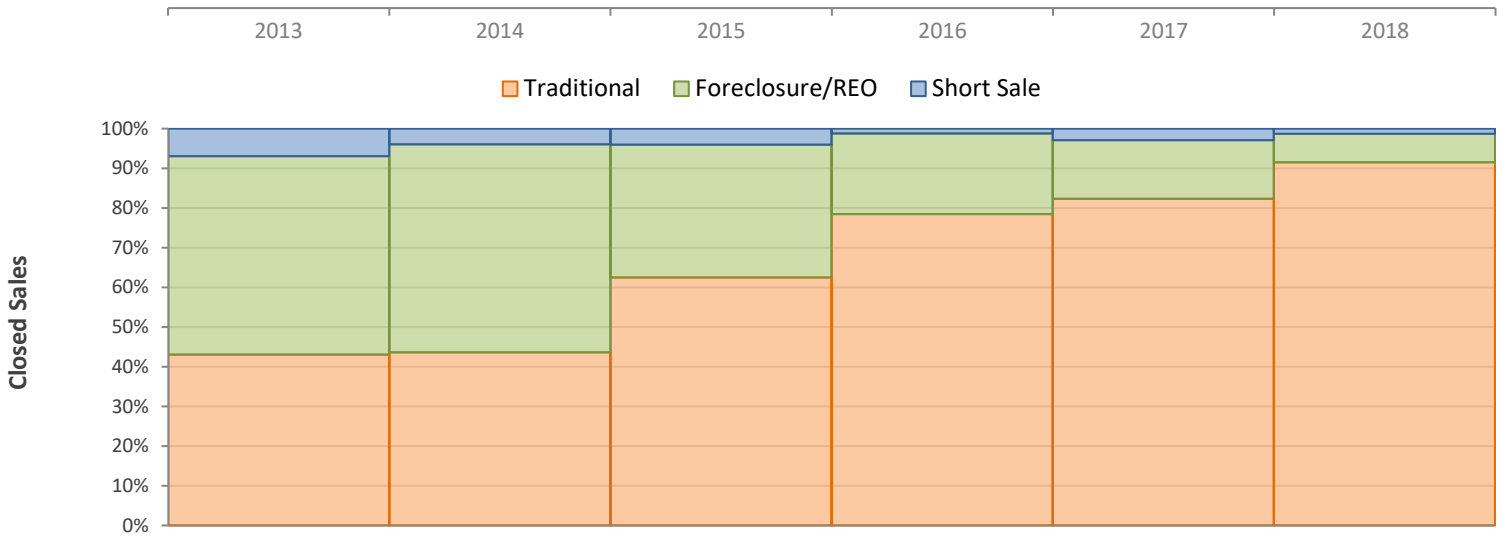
Yearly Distressed Market - 2018

Single Family Homes

Okeechobee County



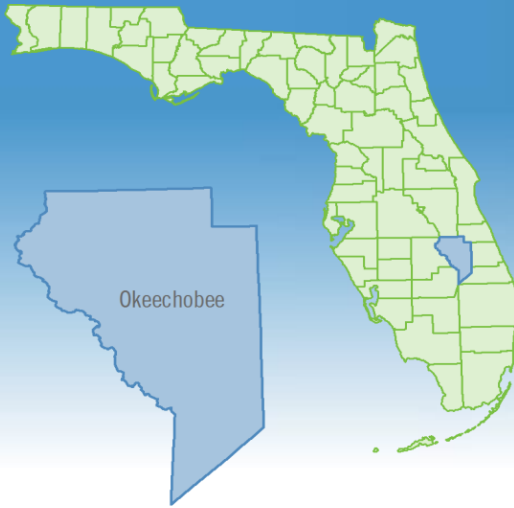
| | | 2018 | 2017 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 204 | 200 | 2.0% |
| | Median Sale Price | \$160,000 | \$150,000 | 6.7% |
| Foreclosure/REO | Closed Sales | 16 | 36 | -55.6% |
| | Median Sale Price | \$73,000 | \$65,567 | 11.3% |
| Short Sale | Closed Sales | 3 | 7 | -57.1% |
| | Median Sale Price | \$118,000 | \$175,000 | -32.6% |



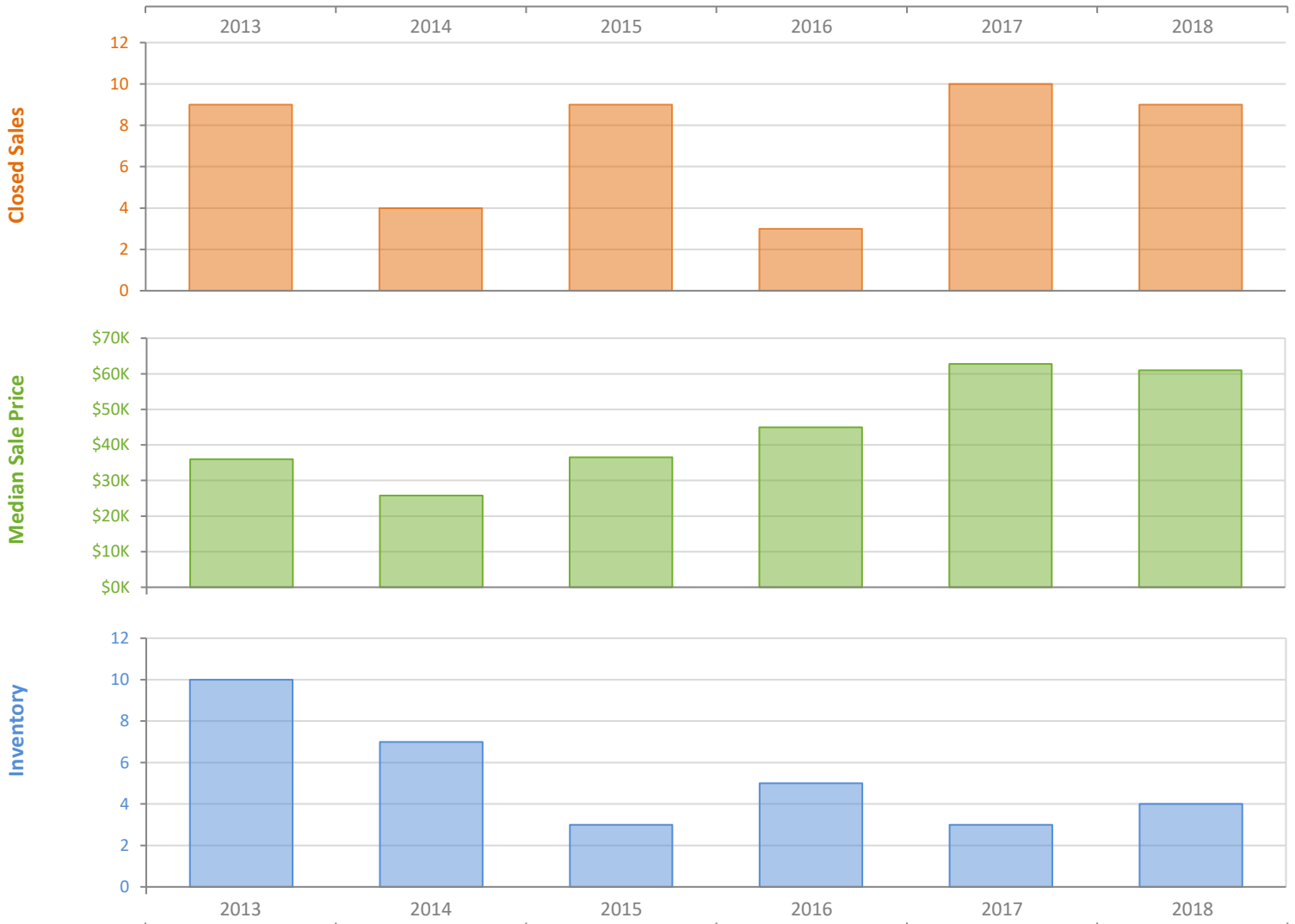
Yearly Market Summary - 2018

Townhouses and Condos

Okeechobee County



| | 2018 | 2017 | Percent Change Year-over-Year |
|--|-----------|-----------|-------------------------------|
| Closed Sales | 9 | 10 | -10.0% |
| Paid in Cash | 6 | 9 | -33.3% |
| Median Sale Price | \$61,000 | \$62,750 | -2.8% |
| Average Sale Price | \$71,500 | \$69,340 | 3.1% |
| Dollar Volume | \$643,500 | \$693,400 | -7.2% |
| Med. Pct. of Orig. List Price Received | 89.1% | 91.9% | -3.0% |
| Median Time to Contract | 28 Days | 11 Days | 154.5% |
| Median Time to Sale | 71 Days | 40 Days | 77.5% |
| New Pending Sales | 8 | 12 | -33.3% |
| New Listings | 12 | 13 | -7.7% |
| Pending Inventory | 0 | 1 | -100.0% |
| Inventory (Active Listings) | 4 | 3 | 33.3% |
| Months Supply of Inventory | 5.3 | 3.6 | 47.2% |



Yearly Distressed Market - 2018

Townhouses and Condos

Okeechobee County



| | | 2018 | 2017 | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|-------------------------------|
| Traditional | Closed Sales | 9 | 10 | -10.0% |
| | Median Sale Price | \$61,000 | \$62,750 | -2.8% |
| Foreclosure/REO | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |
| Short Sale | Closed Sales | 0 | 0 | N/A |
| | Median Sale Price | (No Sales) | (No Sales) | N/A |

