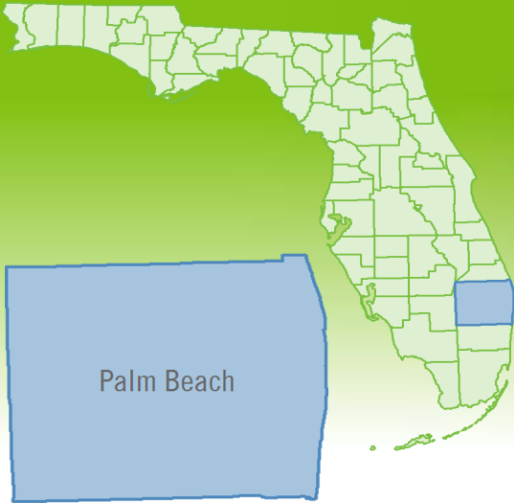


Yearly Market Summary - 2018

Single Family Homes

Palm Beach County



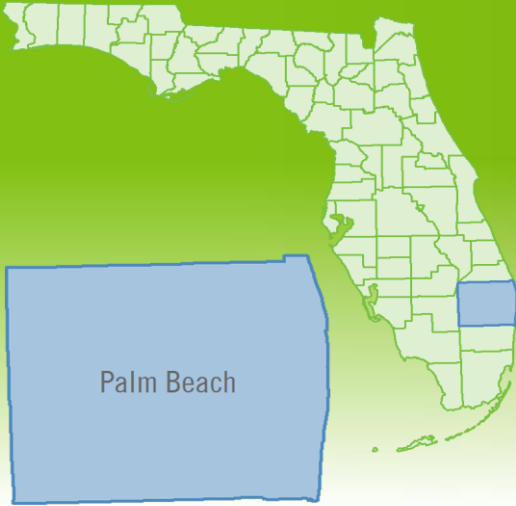
	2018	2017	Percent Change Year-over-Year
Closed Sales	17,419	17,255	1.0%
Paid in Cash	6,019	6,014	0.1%
Median Sale Price	\$345,000	\$329,900	4.6%
Average Sale Price	\$549,925	\$505,205	8.9%
Dollar Volume	\$9.6 Billion	\$8.7 Billion	9.9%
Med. Pct. of Orig. List Price Received	94.8%	94.7%	0.1%
Median Time to Contract	49 Days	50 Days	-2.0%
Median Time to Sale	92 Days	96 Days	-4.2%
New Pending Sales	19,130	19,716	-3.0%
New Listings	24,333	23,742	2.5%
Pending Inventory	1,776	2,212	-19.7%
Inventory (Active Listings)	7,344	6,849	7.2%
Months Supply of Inventory	5.1	4.8	6.3%



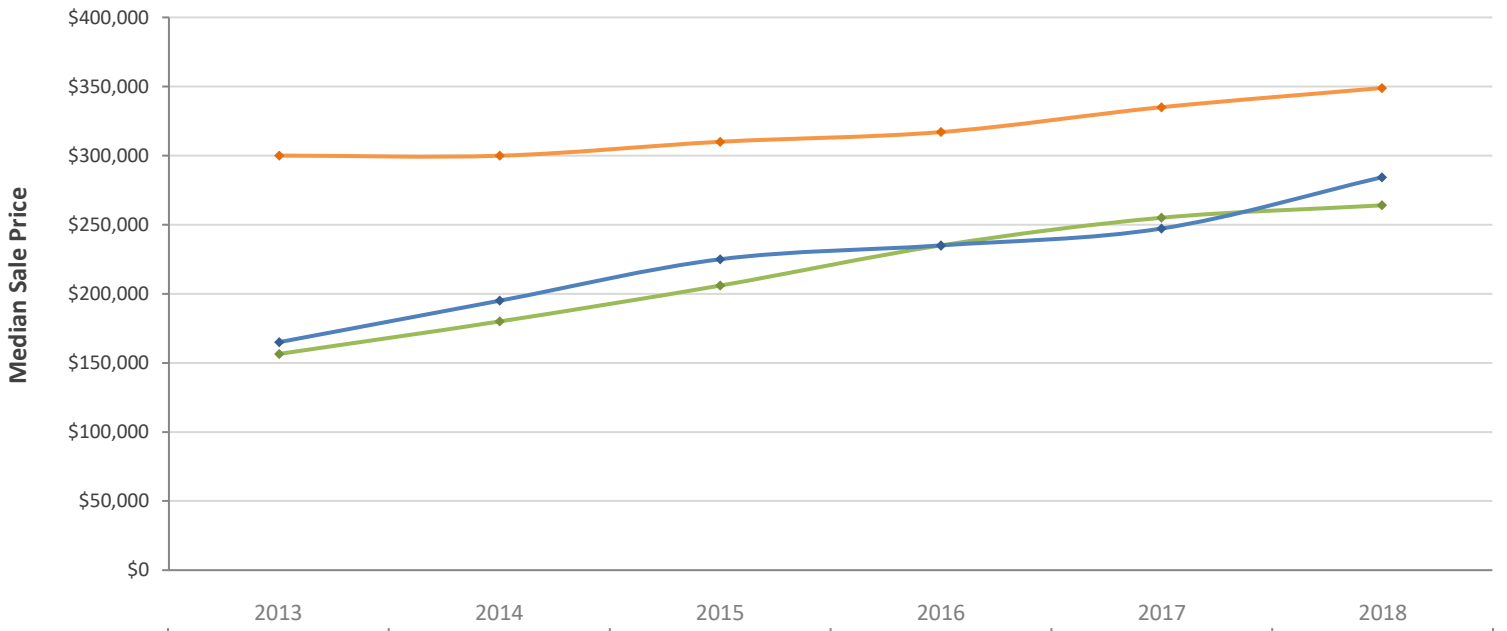
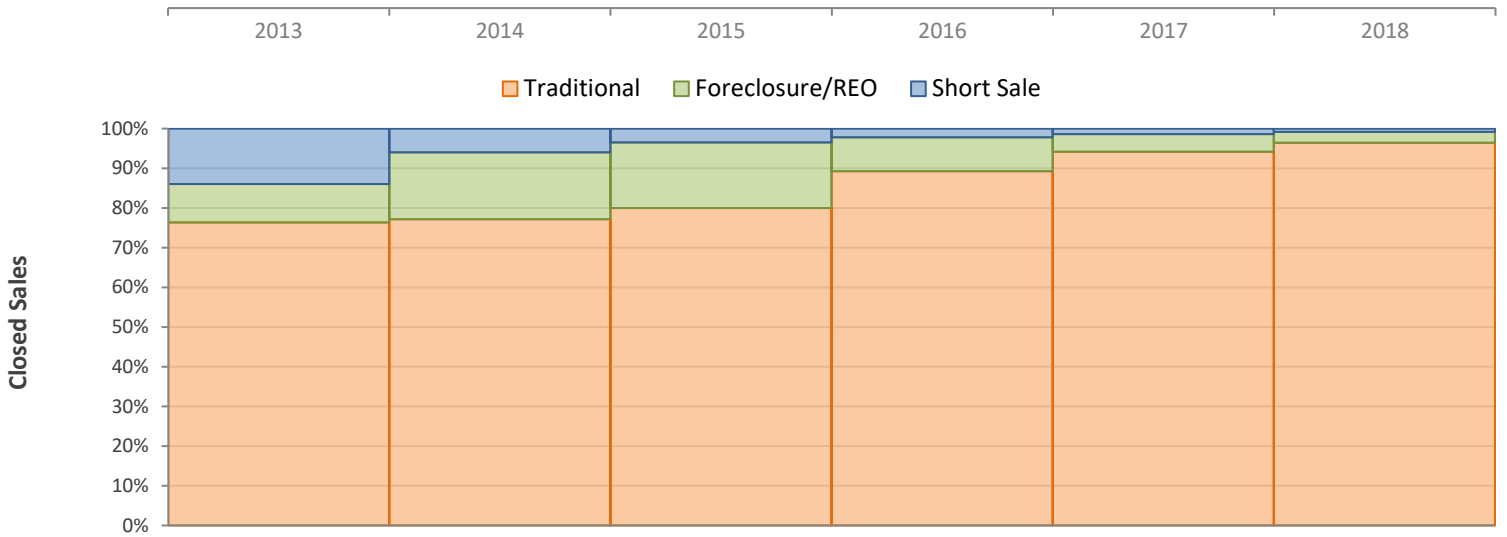
Yearly Distressed Market - 2018

Single Family Homes

Palm Beach County



		2018	2017	Percent Change Year-over-Year
Traditional	Closed Sales	16,798	16,246	3.4%
	Median Sale Price	\$348,900	\$335,000	4.1%
Foreclosure/REO	Closed Sales	476	776	-38.7%
	Median Sale Price	\$264,000	\$255,000	3.5%
Short Sale	Closed Sales	145	233	-37.8%
	Median Sale Price	\$284,313	\$247,200	15.0%



Yearly Market Summary - 2018

Townhouses and Condos

Palm Beach County



	2018	2017	Percent Change Year-over-Year
Closed Sales	13,866	13,098	5.9%
Paid in Cash	8,170	7,949	2.8%
Median Sale Price	\$178,000	\$167,500	6.3%
Average Sale Price	\$281,712	\$256,785	9.7%
Dollar Volume	\$3.9 Billion	\$3.4 Billion	16.1%
Med. Pct. of Orig. List Price Received	94.0%	93.6%	0.4%
Median Time to Contract	51 Days	54 Days	-5.6%
Median Time to Sale	92 Days	96 Days	-4.2%
New Pending Sales	15,452	15,162	1.9%
New Listings	19,953	19,687	1.4%
Pending Inventory	1,634	1,840	-11.2%
Inventory (Active Listings)	6,214	6,327	-1.8%
Months Supply of Inventory	5.4	5.8	-6.9%



Yearly Distressed Market - 2018

Townhouses and Condos

Palm Beach County



		2018	2017	Percent Change Year-over-Year
Traditional	Closed Sales	13,459	12,527	7.4%
	Median Sale Price	\$180,000	\$170,000	5.9%
Foreclosure/REO	Closed Sales	344	483	-28.8%
	Median Sale Price	\$120,238	\$120,000	0.2%
Short Sale	Closed Sales	63	88	-28.4%
	Median Sale Price	\$152,000	\$143,000	6.3%

