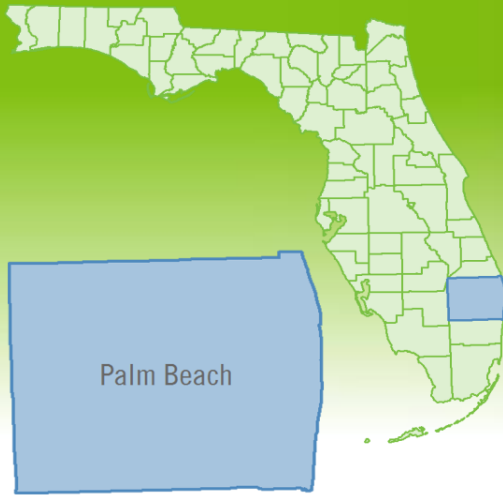


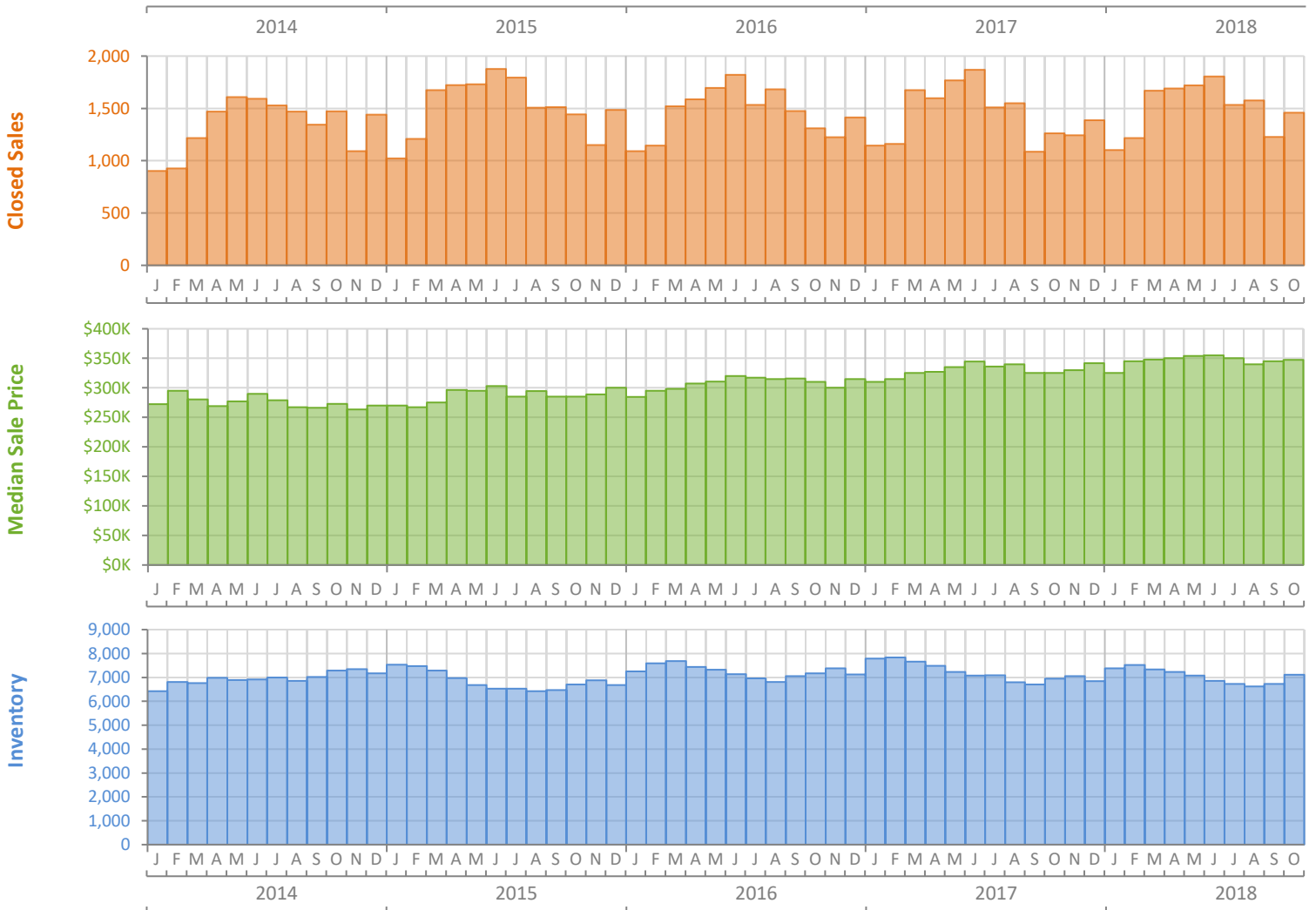
# Monthly Market Summary - October 2018

## Single Family Homes

### Palm Beach County



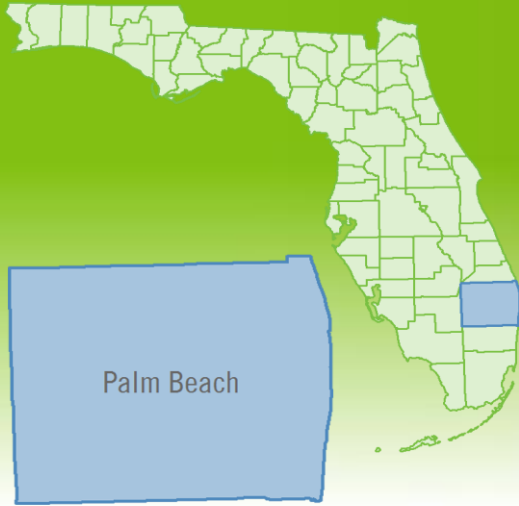
	October 2018	October 2017	Percent Change Year-over-Year
Closed Sales	1,458	1,261	15.6%
Paid in Cash	510	400	27.5%
Median Sale Price	\$347,250	\$325,000	6.8%
Average Sale Price	\$544,964	\$449,538	21.2%
Dollar Volume	\$794.6 Million	\$566.9 Million	40.2%
Med. Pct. of Orig. List Price Received	94.7%	95.0%	-0.3%
Median Time to Contract	52 Days	49 Days	6.1%
Median Time to Sale	93 Days	98 Days	-5.1%
New Pending Sales	1,414	1,570	-9.9%
New Listings	2,124	2,096	1.3%
Pending Inventory	2,222	2,503	-11.2%
Inventory (Active Listings)	7,108	6,948	2.3%
Months Supply of Inventory	4.8	4.8	0.0%



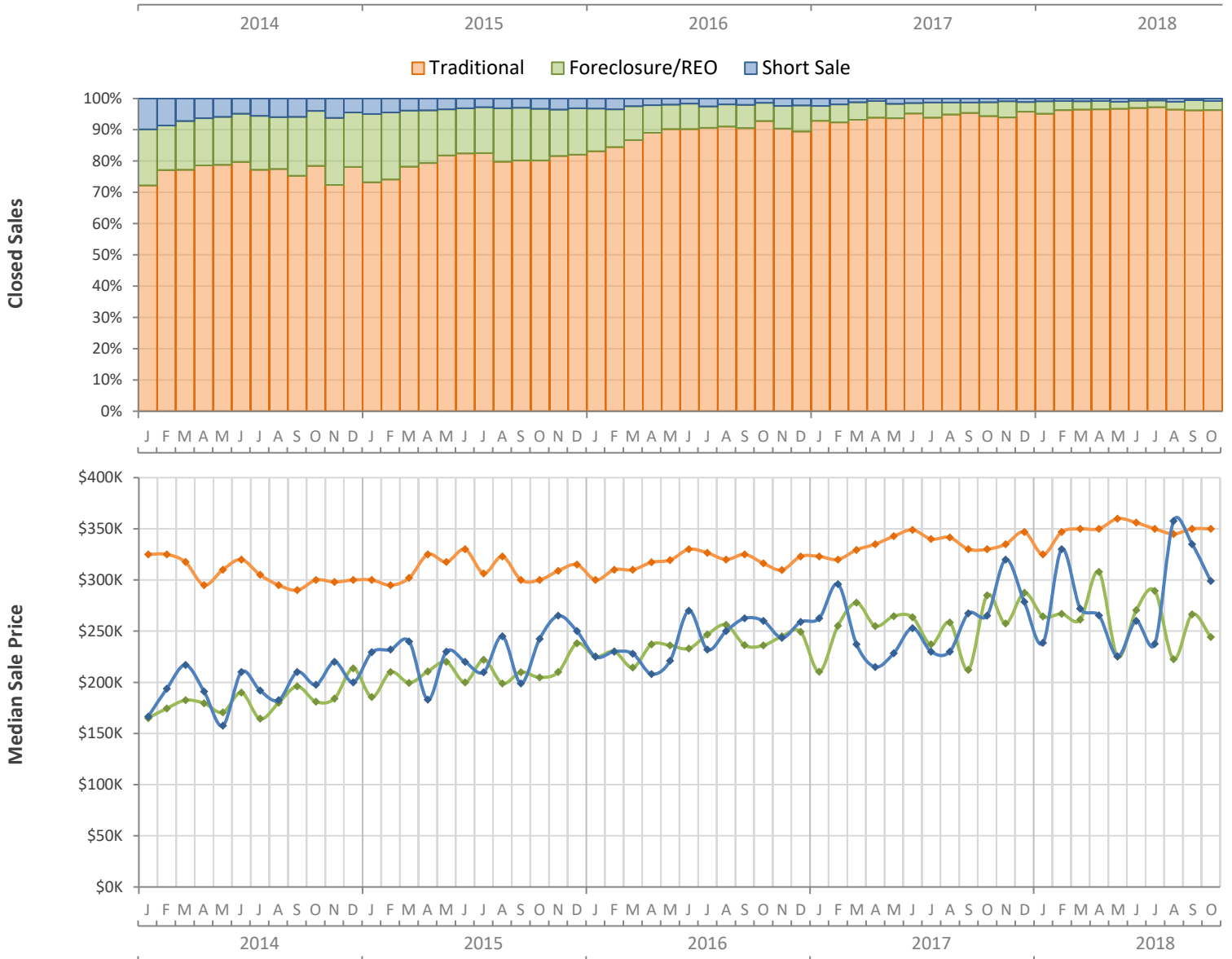
# Monthly Distressed Market - October 2018

## Single Family Homes

### Palm Beach County



		October 2018	October 2017	Percent Change Year-over-Year
Traditional	Closed Sales	1,404	1,190	18.0%
	Median Sale Price	\$350,000	\$330,000	6.1%
Foreclosure/REO	Closed Sales	43	56	-23.2%
	Median Sale Price	\$244,351	\$285,000	-14.3%
Short Sale	Closed Sales	11	15	-26.7%
	Median Sale Price	\$298,892	\$265,000	12.8%



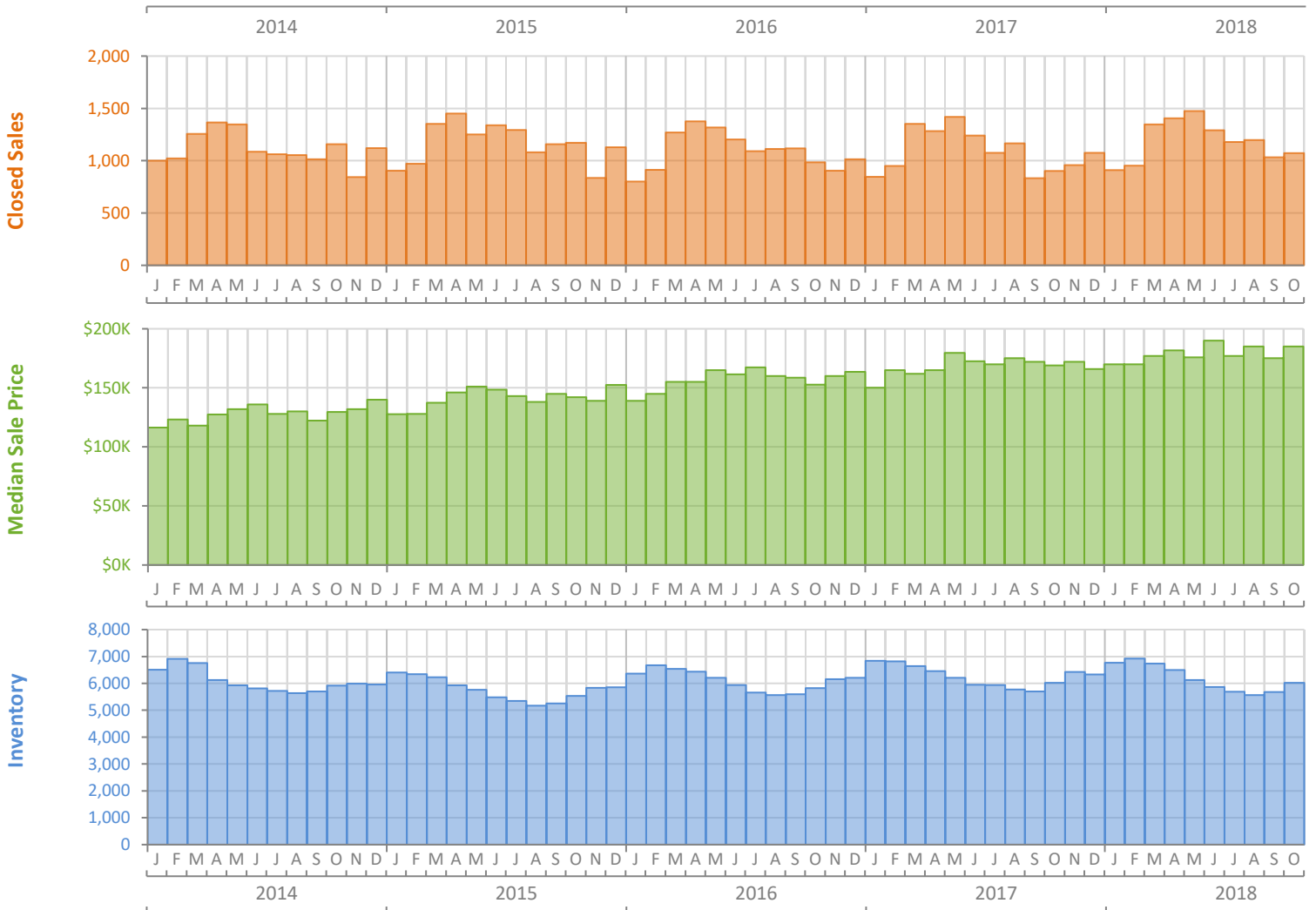
# Monthly Market Summary - October 2018

## Townhouses and Condos

### Palm Beach County



	October 2018	October 2017	Percent Change Year-over-Year
Closed Sales	1,074	901	19.2%
Paid in Cash	601	502	19.7%
Median Sale Price	\$185,000	\$169,000	9.5%
Average Sale Price	\$265,321	\$223,196	18.9%
Dollar Volume	\$285.0 Million	\$201.1 Million	41.7%
Med. Pct. of Orig. List Price Received	94.4%	93.8%	0.6%
Median Time to Contract	52 Days	55 Days	-5.5%
Median Time to Sale	95 Days	95 Days	0.0%
New Pending Sales	1,180	1,188	-0.7%
New Listings	1,812	1,820	-0.4%
Pending Inventory	1,945	1,989	-2.2%
Inventory (Active Listings)	6,022	6,016	0.1%
Months Supply of Inventory	5.2	5.6	-7.1%



# Monthly Distressed Market - October 2018

## Townhouses and Condos

### Palm Beach County



		October 2018	October 2017	Percent Change Year-over-Year
Traditional	Closed Sales	1,049	859	22.1%
	Median Sale Price	\$185,000	\$170,000	8.8%
Foreclosure/REO	Closed Sales	20	33	-39.4%
	Median Sale Price	\$131,938	\$125,000	5.6%
Short Sale	Closed Sales	5	9	-44.4%
	Median Sale Price	\$125,000	\$170,000	-26.5%

