Quarterly Market Summary - Q2 2018 Single Family Homes St. Lucie County





	Q2 2018	Q2 2017	Percent Change Year-over-Year
Closed Sales	1,595	1,632	-2.3%
Paid in Cash	395	484	-18.4%
Median Sale Price	\$220,000	\$200,000	10.0%
Average Sale Price	\$239,479	\$221,962	7.9%
Dollar Volume	\$382.0 Million	\$362.2 Million	5.4%
Med. Pct. of Orig. List Price Received	96.3%	96.3%	0.0%
Median Time to Contract	38 Days	42 Days	-9.5%
Median Time to Sale	80 Days	84 Days	-4.8%
New Pending Sales	1,747	1,756	-0.5%
New Listings	1,916	1,840	4.1%
Pending Inventory	931	863	7.9%
Inventory (Active Listings)	1,514	1,583	-4.4%
Months Supply of Inventory	3.3	3.5	-5.7%



Quarterly Distressed Market - Q2 2018 Single Family Homes St. Lucie County





		Q2 2018	Q2 2017	Percent Change Year-over-Year
Traditional	Closed Sales	1,542	1,541	0.1%
	Median Sale Price	\$223,650	\$204,000	9.6%
Foreclosure/REO	Closed Sales	45	73	-38.4%
	Median Sale Price	\$145,425	\$149,900	-3.0%
Short Sale	Closed Sales	8	18	-55.6%
	Median Sale Price	\$120,250	\$166,000	-27.6%



Quarterly Market Summary - Q2 2018 Townhouses and Condos St. Lucie County





	Q2 2018	Q2 2017	Percent Change Year-over-Year	
Closed Sales	369	379	-2.6%	
Paid in Cash	217	256	-15.2%	
Median Sale Price	\$175,000	\$190,000	-7.9%	
Average Sale Price	\$217,315	\$225,325	-3.6%	
Dollar Volume	\$80.2 Million	\$85.4 Million	-6.1%	
Med. Pct. of Orig. List Price Received	95.1%	94.1%	1.1%	
Median Time to Contract	50 Days	44 Days	13.6%	
Median Time to Sale	86 Days	91 Days	-5.5%	
New Pending Sales	366	371	-1.3%	
New Listings	413	408	1.2%	
Pending Inventory	174	164	6.1%	
Inventory (Active Listings)	524	506	3.6%	
Months Supply of Inventory	5.2	5.3	-1.9%	



Quarterly Distressed Market - Q2 2018 Townhouses and Condos St. Lucie County





		Q2 2018	Q2 2017	Percent Change Year-over-Year
Traditional	Closed Sales	364	366	-0.5%
	Median Sale Price	\$178,250	\$190,858	-6.6%
Foreclosure/REO	Closed Sales	4	10	-60.0%
	Median Sale Price	\$56,900	\$150,000	-62.1%
Short Sale	Closed Sales	1	3	-66.7%
	Median Sale Price	\$155,000	\$136,000	14.0%

