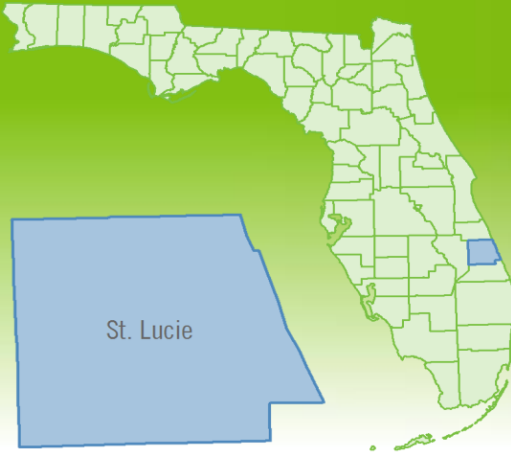


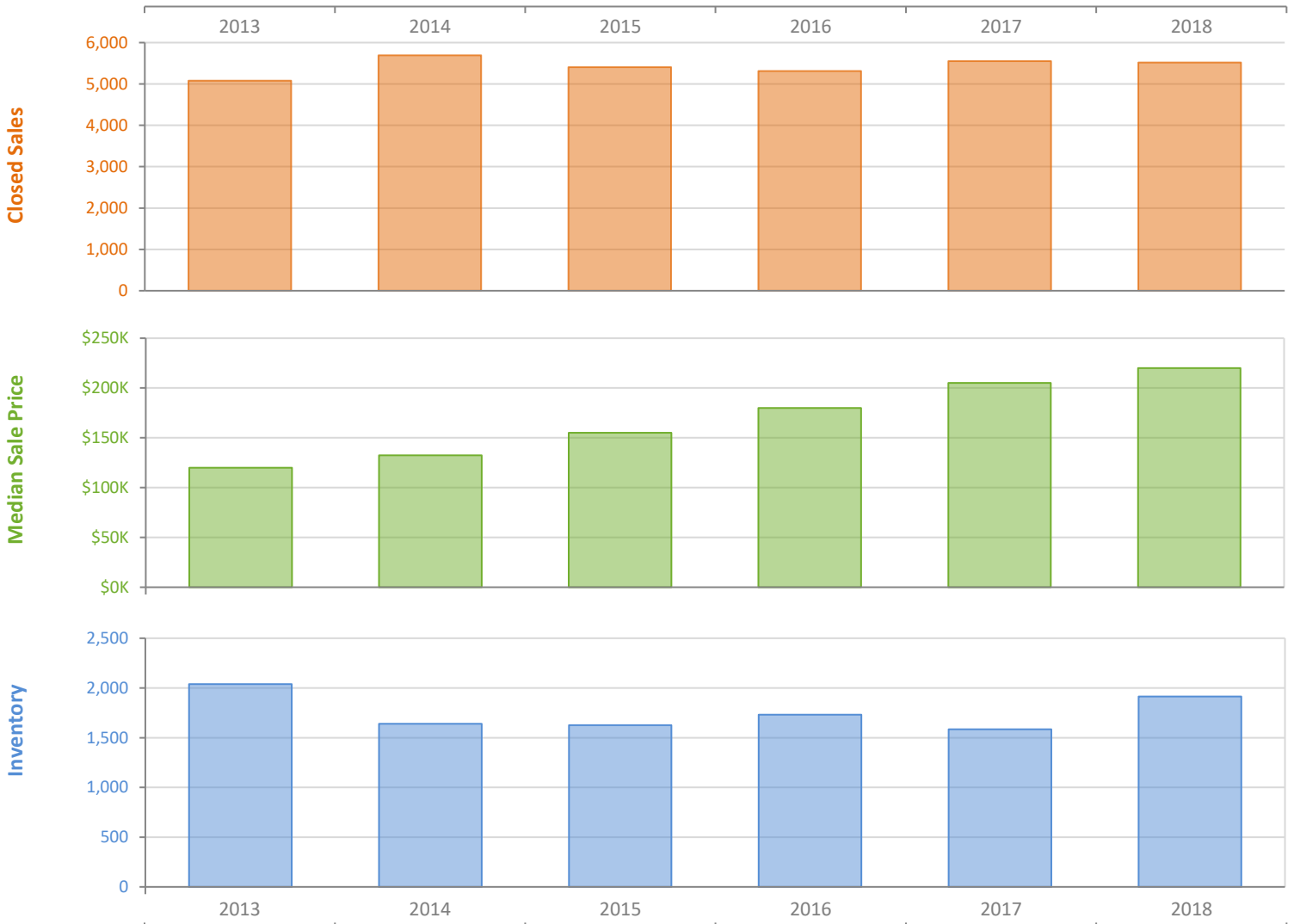
Yearly Market Summary - 2018

Single Family Homes

St. Lucie County



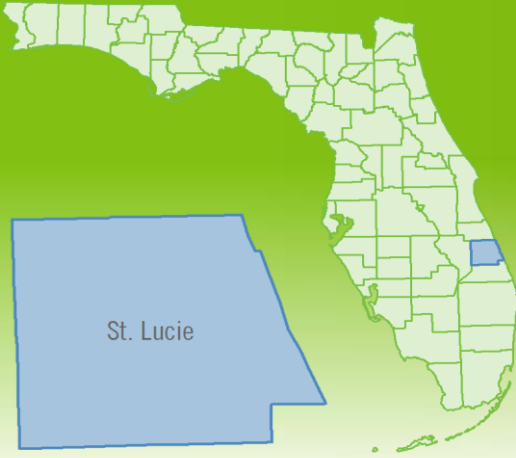
	2018	2017	Percent Change Year-over-Year
Closed Sales	5,517	5,551	-0.6%
Paid in Cash	1,415	1,546	-8.5%
Median Sale Price	\$220,000	\$205,000	7.3%
Average Sale Price	\$236,610	\$220,981	7.1%
Dollar Volume	\$1.3 Billion	\$1.2 Billion	6.4%
Med. Pct. of Orig. List Price Received	96.5%	96.5%	0.0%
Median Time to Contract	39 Days	42 Days	-7.1%
Median Time to Sale	81 Days	84 Days	-3.6%
New Pending Sales	6,192	6,284	-1.5%
New Listings	7,743	7,177	7.9%
Pending Inventory	600	615	-2.4%
Inventory (Active Listings)	1,915	1,585	20.8%
Months Supply of Inventory	4.2	3.4	23.5%



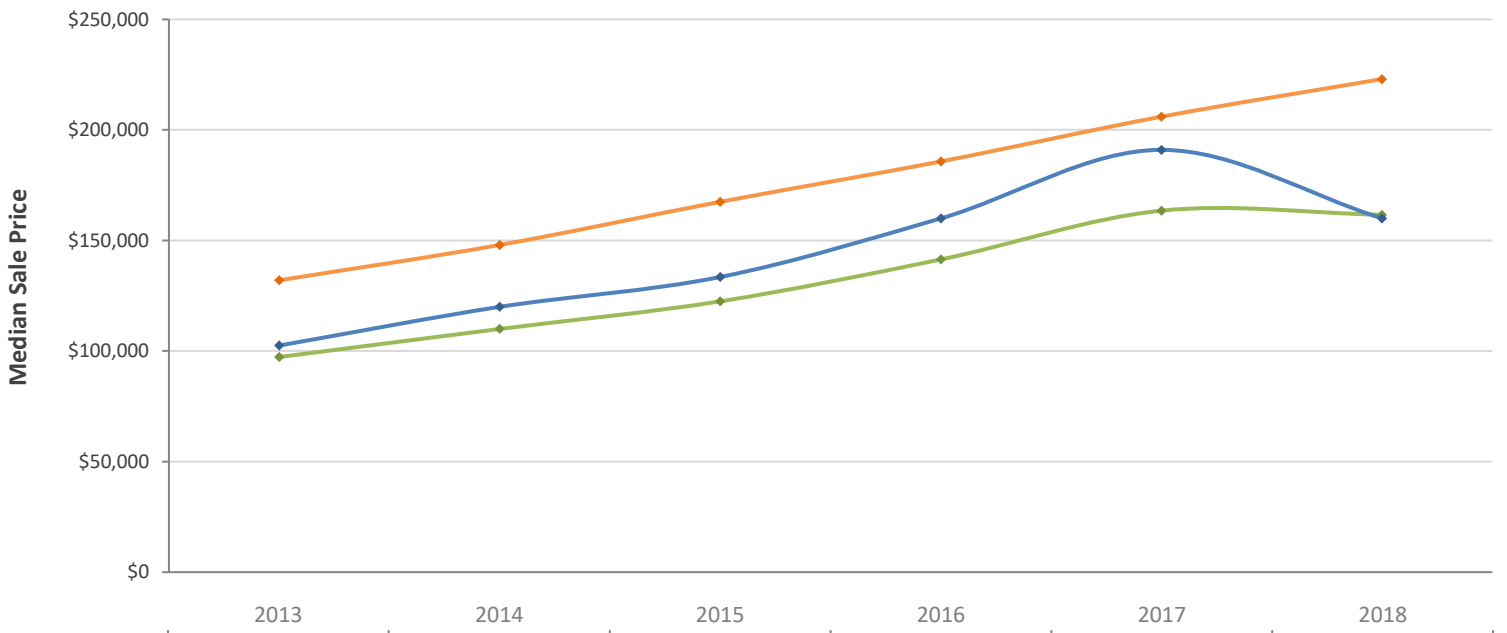
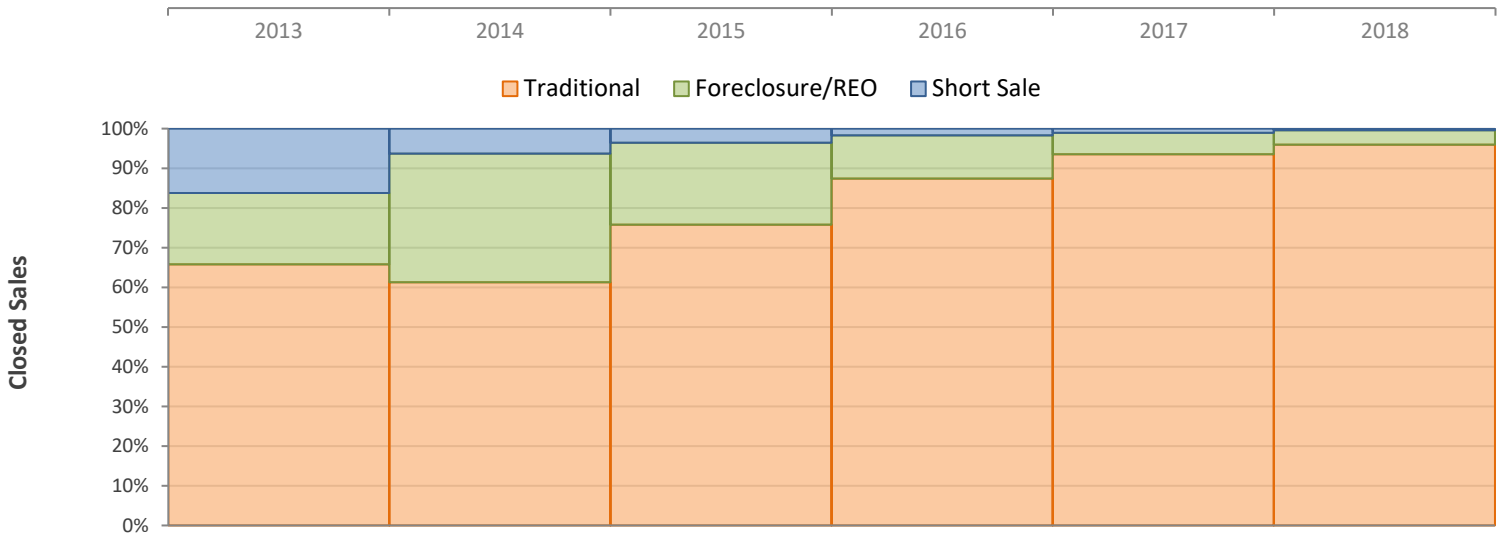
Yearly Distressed Market - 2018

Single Family Homes

St. Lucie County



		2018	2017	Percent Change Year-over-Year
Traditional	Closed Sales	5,293	5,192	1.9%
	Median Sale Price	\$223,000	\$206,000	8.3%
Foreclosure/REO	Closed Sales	203	302	-32.8%
	Median Sale Price	\$161,638	\$163,500	-1.1%
Short Sale	Closed Sales	21	57	-63.2%
	Median Sale Price	\$160,000	\$191,000	-16.2%



Yearly Market Summary - 2018

Townhouses and Condos

St. Lucie County



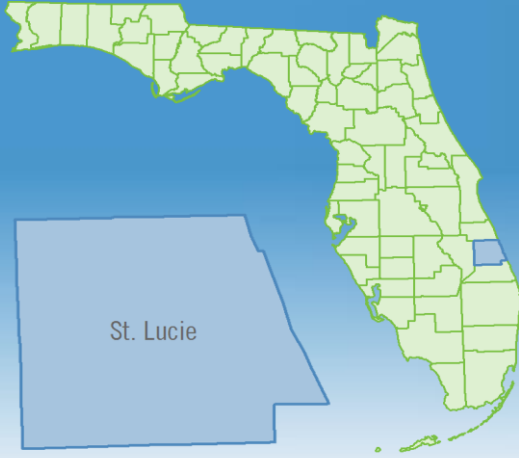
	2018	2017	Percent Change Year-over-Year
Closed Sales	1,228	1,215	1.1%
Paid in Cash	708	736	-3.8%
Median Sale Price	\$176,750	\$170,000	4.0%
Average Sale Price	\$225,692	\$212,239	6.3%
Dollar Volume	\$277.1 Million	\$257.9 Million	7.5%
Med. Pct. of Orig. List Price Received	95.0%	94.7%	0.3%
Median Time to Contract	49 Days	54 Days	-9.3%
Median Time to Sale	85 Days	95 Days	-10.5%
New Pending Sales	1,310	1,333	-1.7%
New Listings	1,710	1,587	7.8%
Pending Inventory	108	97	11.3%
Inventory (Active Listings)	554	516	7.4%
Months Supply of Inventory	5.4	5.1	5.9%



Yearly Distressed Market - 2018

Townhouses and Condos

St. Lucie County



		2018	2017	Percent Change Year-over-Year
Traditional	Closed Sales	1,209	1,167	3.6%
	Median Sale Price	\$180,000	\$175,000	2.9%
Foreclosure/REO	Closed Sales	18	37	-51.4%
	Median Sale Price	\$109,000	\$107,500	1.4%
Short Sale	Closed Sales	1	11	-90.9%
	Median Sale Price	\$155,000	\$119,500	29.7%

