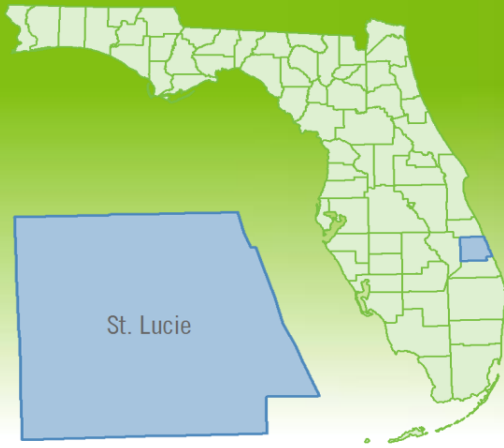


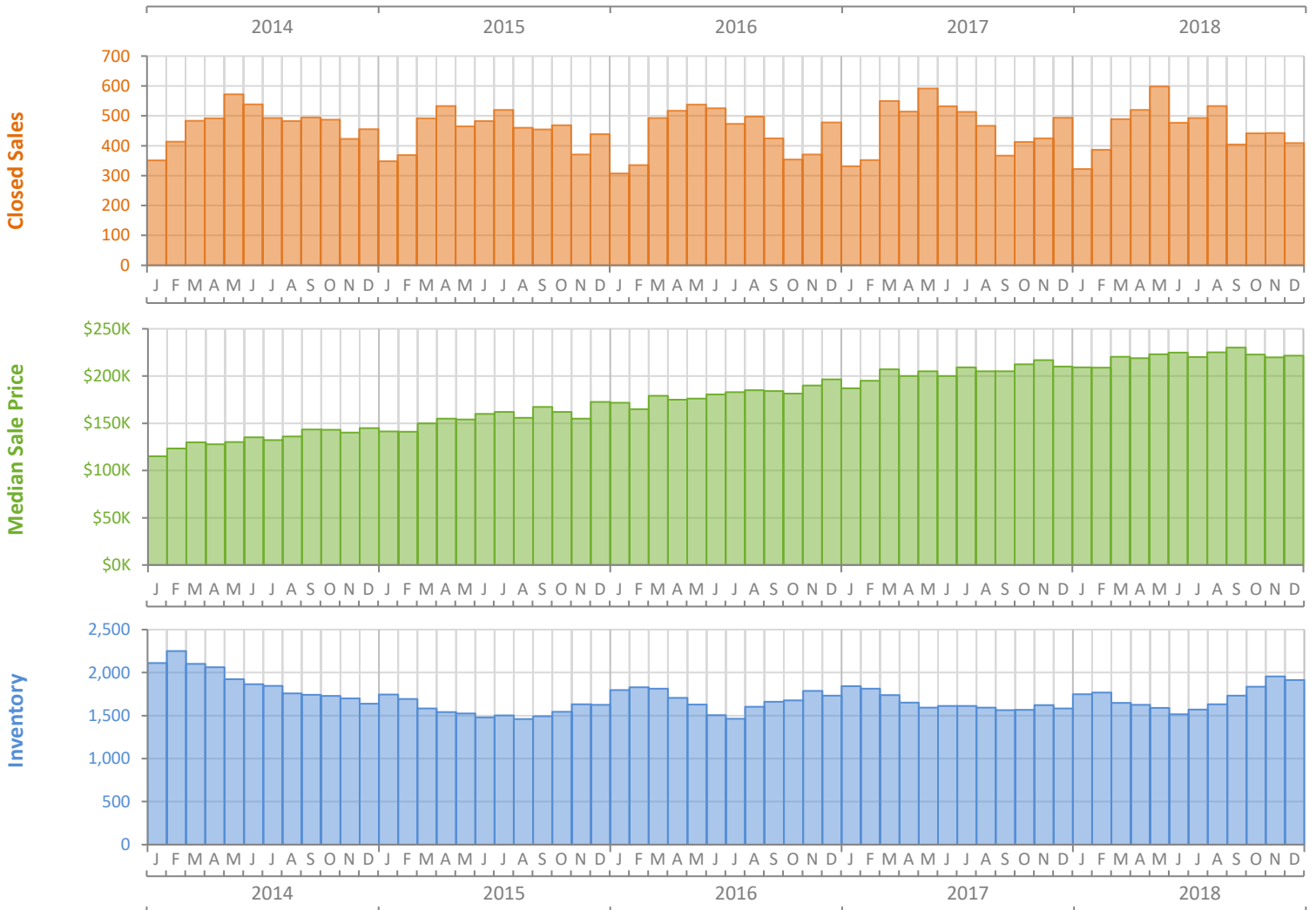
# Monthly Market Summary - December 2018

## Single Family Homes

### St. Lucie County



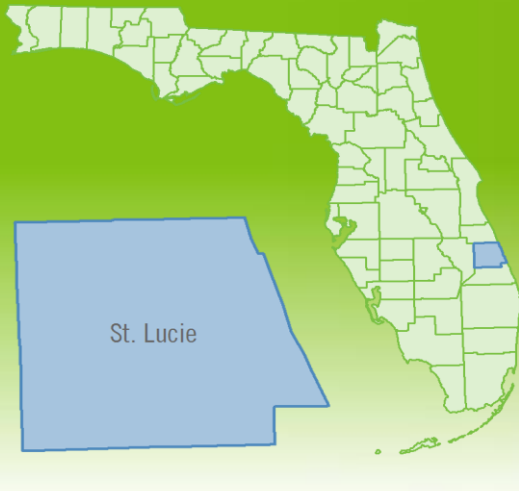
	December 2018	December 2017	Percent Change Year-over-Year
Closed Sales	409	494	-17.2%
Paid in Cash	103	108	-4.6%
Median Sale Price	\$221,600	\$210,000	5.5%
Average Sale Price	\$234,242	\$220,682	6.1%
Dollar Volume	\$95.8 Million	\$109.0 Million	-12.1%
Med. Pct. of Orig. List Price Received	96.1%	96.5%	-0.4%
Median Time to Contract	41 Days	37 Days	10.8%
Median Time to Sale	82 Days	81 Days	1.2%
New Pending Sales	347	375	-7.5%
New Listings	422	442	-4.5%
Pending Inventory	600	615	-2.4%
Inventory (Active Listings)	1,915	1,585	20.8%
Months Supply of Inventory	4.2	3.4	23.5%



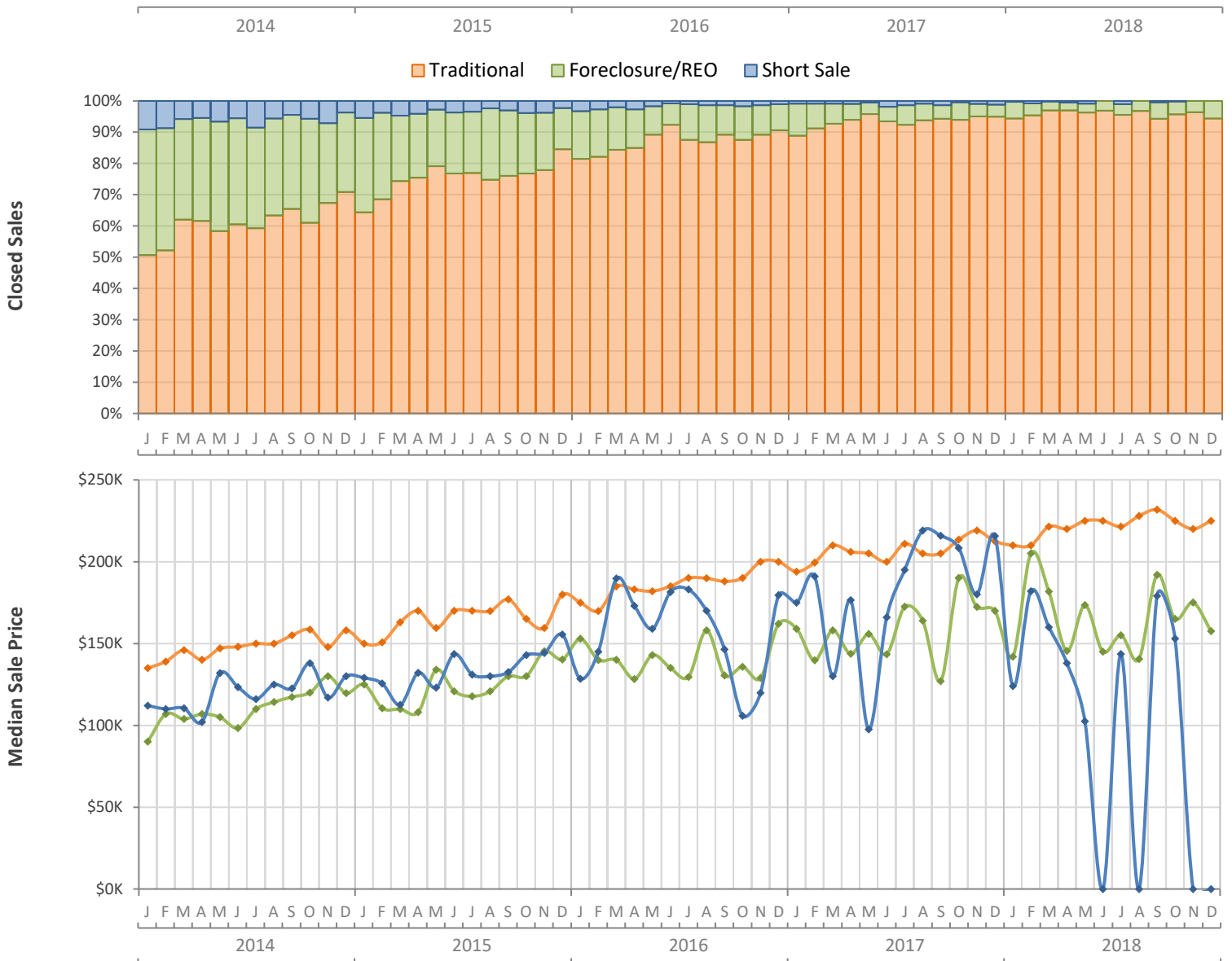
# Monthly Distressed Market - December 2018

## Single Family Homes

### St. Lucie County



		December 2018	December 2017	Percent Change Year-over-Year
Traditional	Closed Sales	386	469	-17.7%
	Median Sale Price	\$225,000	\$212,500	5.9%
Foreclosure/REO	Closed Sales	23	19	21.1%
	Median Sale Price	\$157,581	\$170,000	-7.3%
Short Sale	Closed Sales	0	6	-100.0%
	Median Sale Price	(No Sales)	\$215,750	N/A



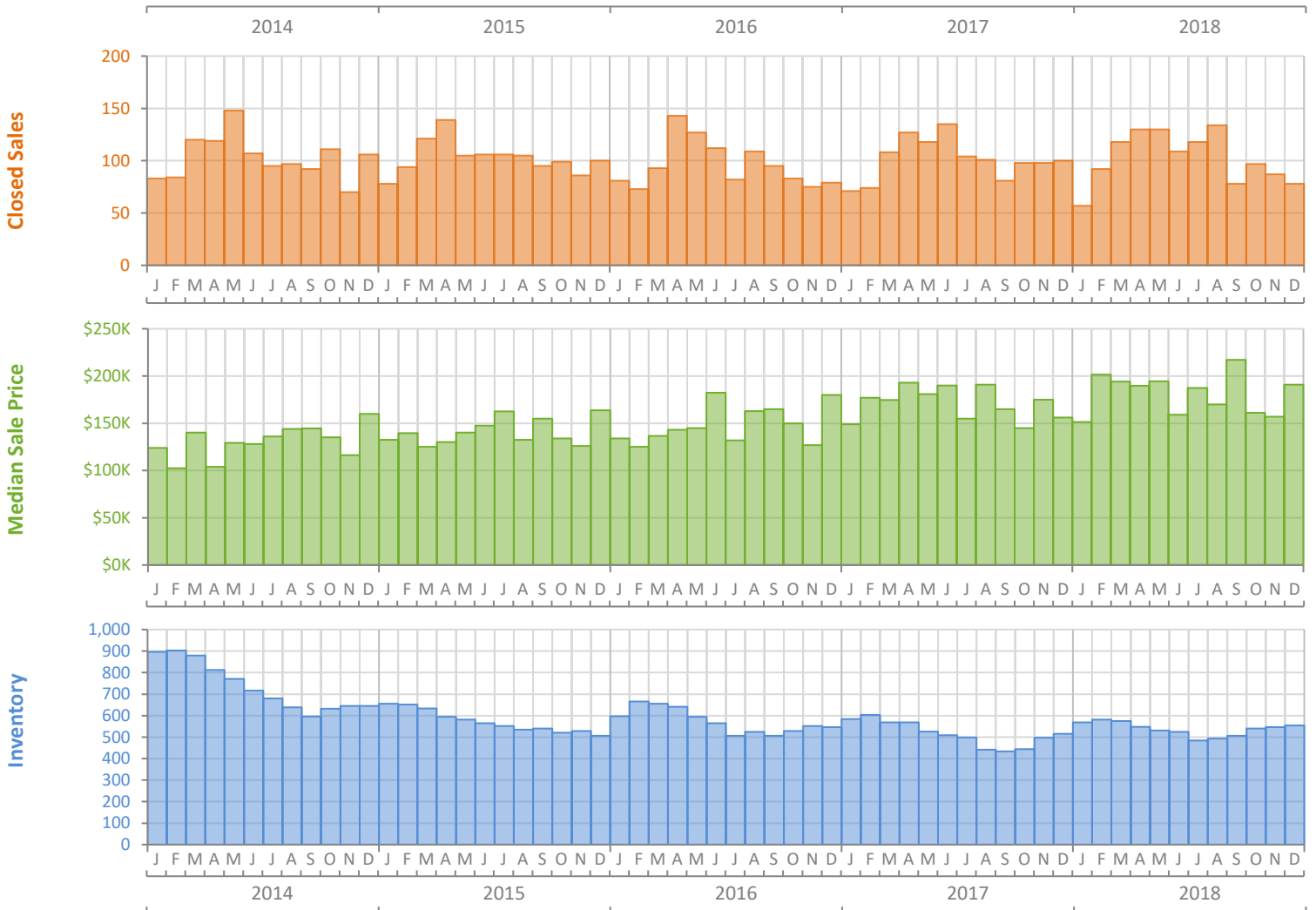
# Monthly Market Summary - December 2018

## Townhouses and Condos

### St. Lucie County



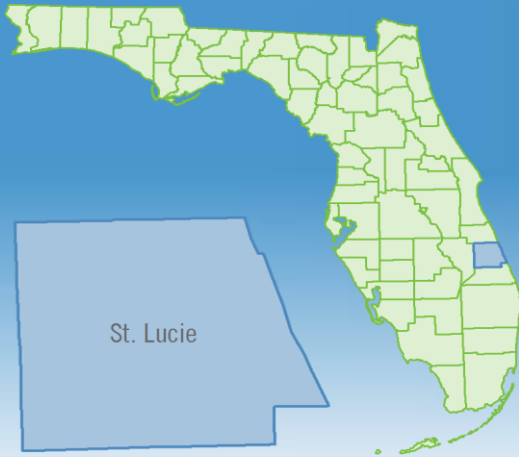
	December 2018	December 2017	Percent Change Year-over-Year
Closed Sales	78	100	-22.0%
Paid in Cash	32	53	-39.6%
Median Sale Price	\$191,000	\$156,000	22.4%
Average Sale Price	\$217,014	\$232,994	-6.9%
Dollar Volume	\$16.9 Million	\$23.3 Million	-27.3%
Med. Pct. of Orig. List Price Received	95.1%	96.6%	-1.6%
Median Time to Contract	38 Days	36 Days	5.6%
Median Time to Sale	84 Days	74 Days	13.5%
New Pending Sales	65	65	0.0%
New Listings	105	109	-3.7%
Pending Inventory	108	97	11.3%
Inventory (Active Listings)	554	516	7.4%
Months Supply of Inventory	5.4	5.1	5.9%



# Monthly Distressed Market - December 2018

## Townhouses and Condos

### St. Lucie County



		December 2018	December 2017	Percent Change Year-over-Year
Traditional	Closed Sales	77	97	-20.6%
	Median Sale Price	\$192,000	\$160,000	20.0%
Foreclosure/REO	Closed Sales	1	3	-66.7%
	Median Sale Price	\$137,000	\$70,000	95.7%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

