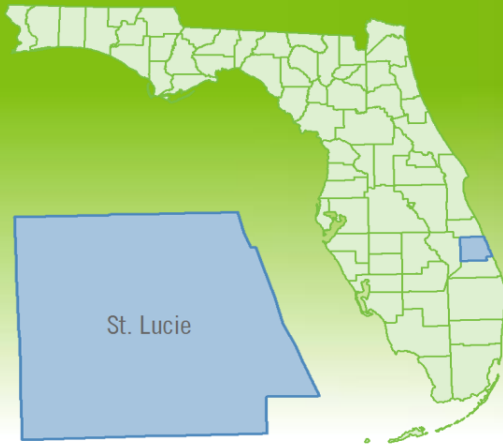


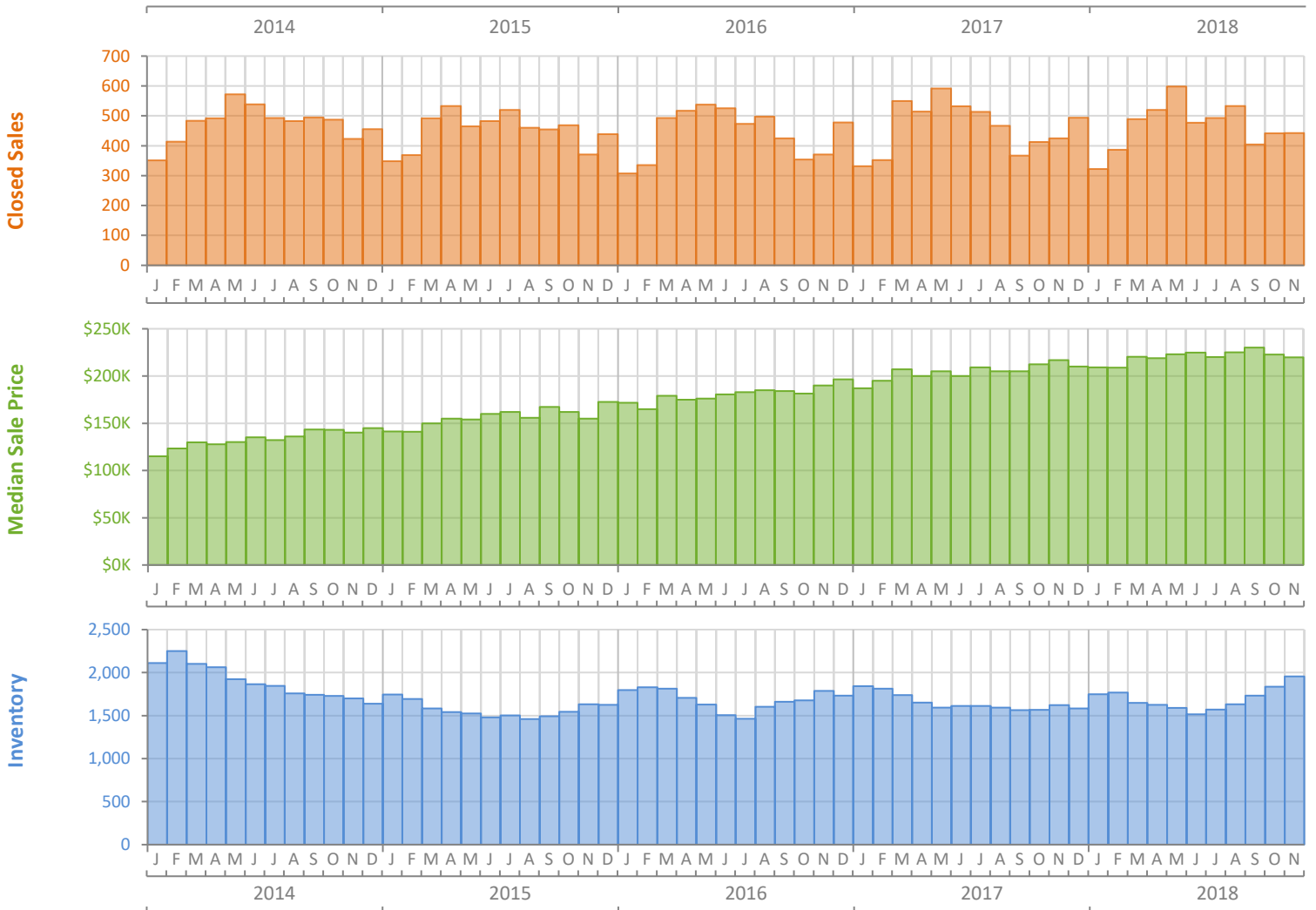
Monthly Market Summary - November 2018

Single Family Homes

St. Lucie County



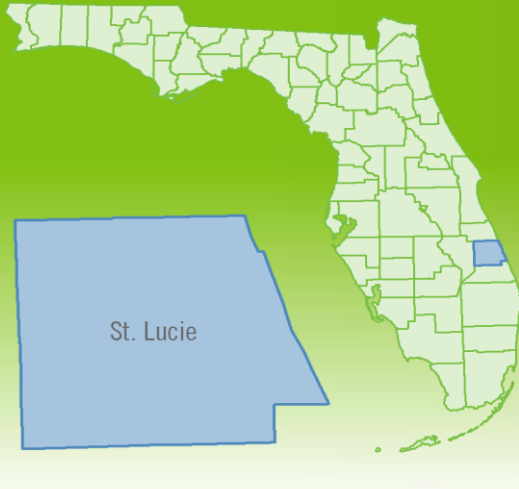
	November 2018	November 2017	Percent Change Year-over-Year
Closed Sales	443	425	4.2%
Paid in Cash	106	114	-7.0%
Median Sale Price	\$219,900	\$216,850	1.4%
Average Sale Price	\$226,738	\$228,513	-0.8%
Dollar Volume	\$100.4 Million	\$97.1 Million	3.4%
Med. Pct. of Orig. List Price Received	96.1%	96.9%	-0.8%
Median Time to Contract	36 Days	41 Days	-12.2%
Median Time to Sale	77 Days	83 Days	-7.2%
New Pending Sales	394	451	-12.6%
New Listings	618	560	10.4%
Pending Inventory	732	787	-7.0%
Inventory (Active Listings)	1,956	1,623	20.5%
Months Supply of Inventory	4.2	3.5	20.0%



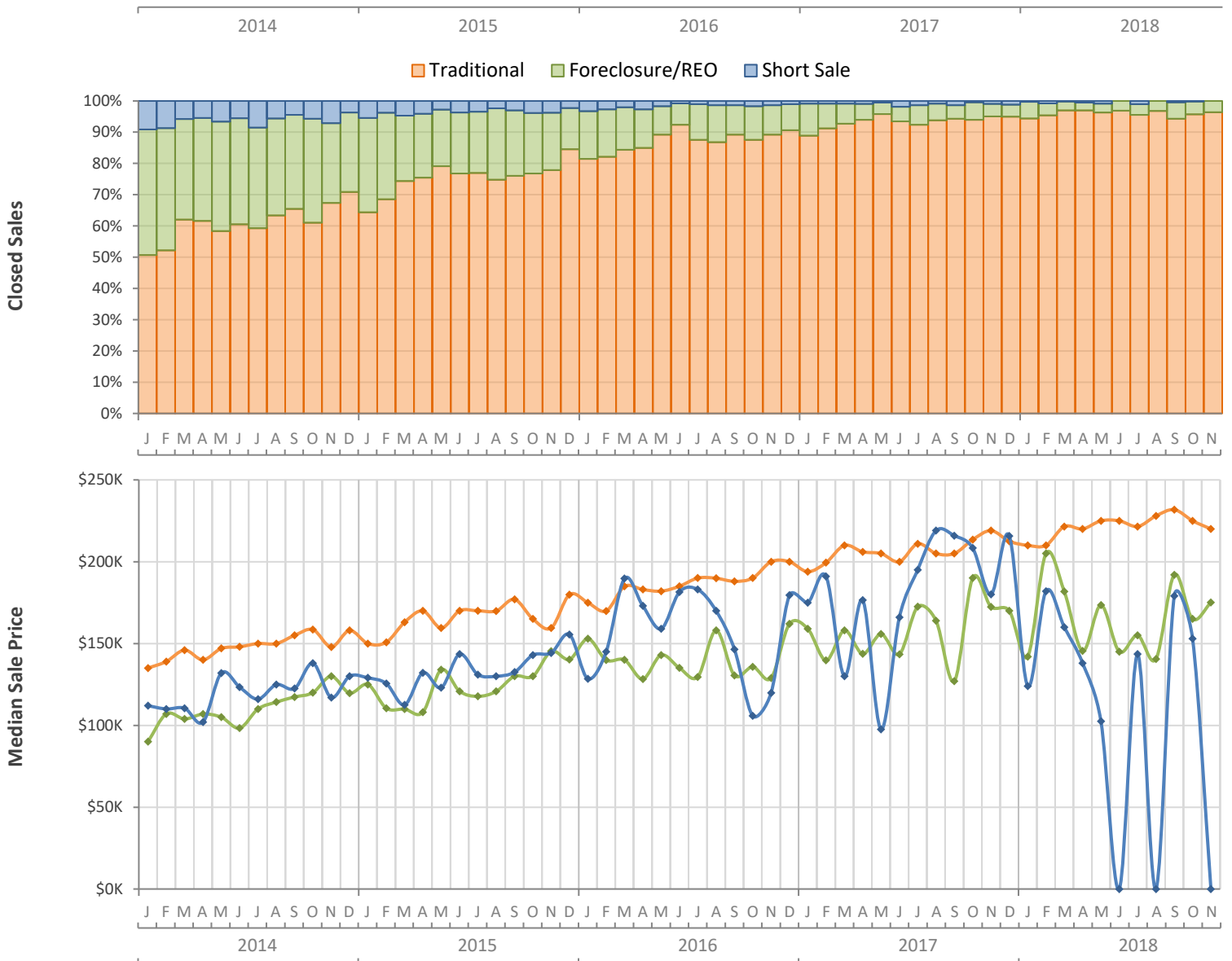
Monthly Distressed Market - November 2018

Single Family Homes

St. Lucie County



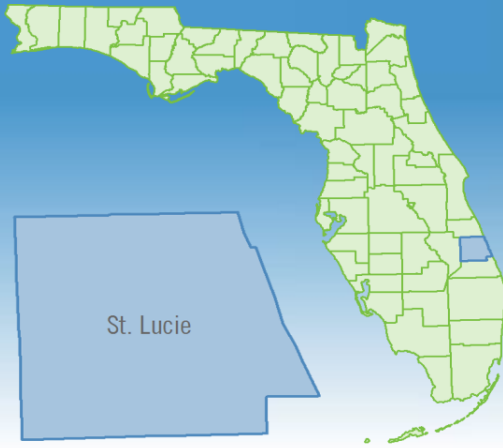
		November 2018	November 2017	Percent Change Year-over-Year
Traditional	Closed Sales	427	404	5.7%
	Median Sale Price	\$220,000	\$219,000	0.5%
Foreclosure/REO	Closed Sales	16	17	-5.9%
	Median Sale Price	\$175,025	\$172,410	1.5%
Short Sale	Closed Sales	0	4	-100.0%
	Median Sale Price	(No Sales)	\$180,000	N/A



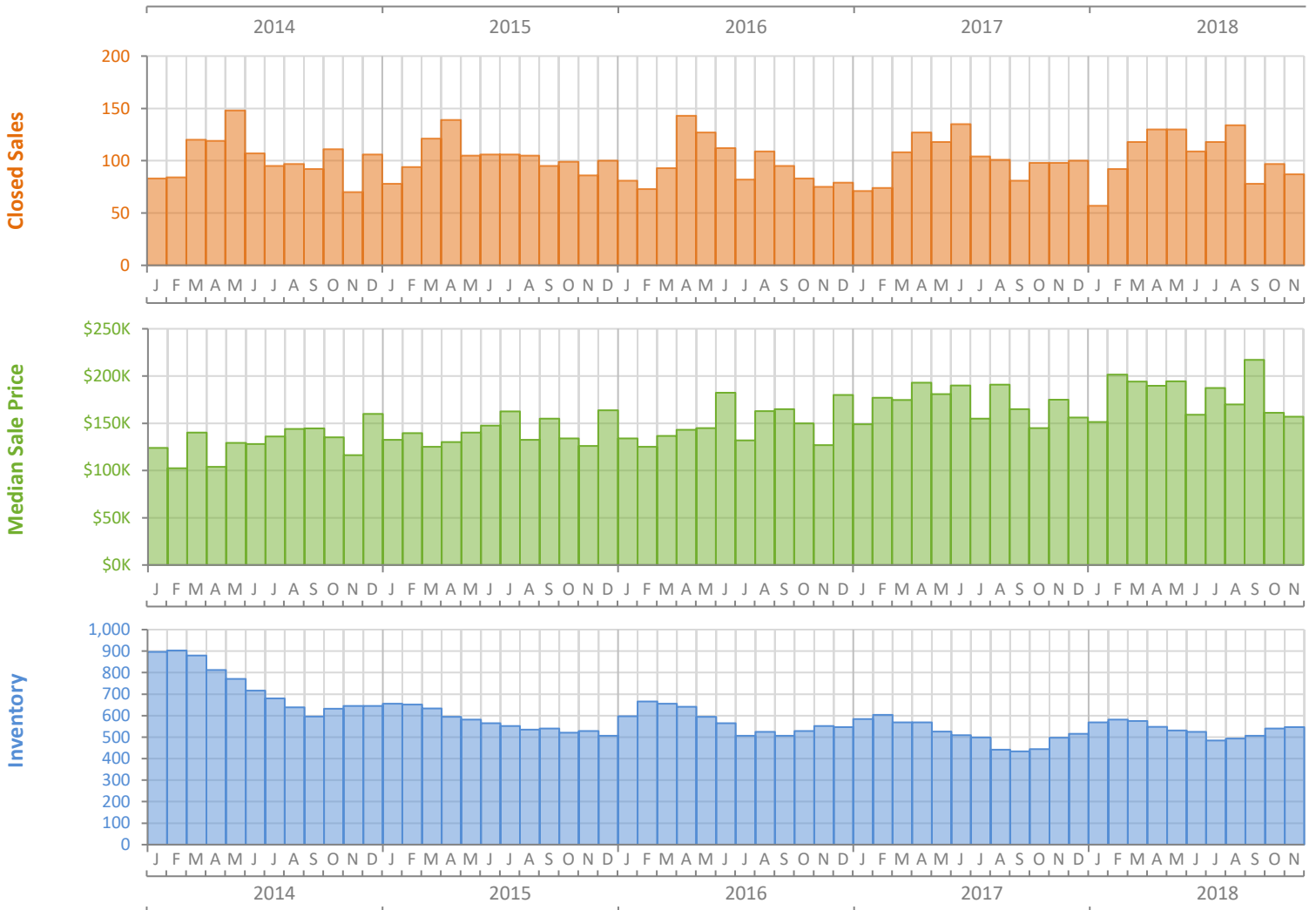
Monthly Market Summary - November 2018

Townhouses and Condos

St. Lucie County



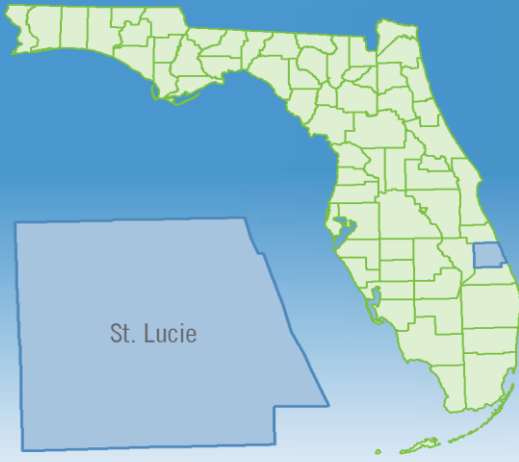
	November 2018	November 2017	Percent Change Year-over-Year
Closed Sales	87	98	-11.2%
Paid in Cash	46	54	-14.8%
Median Sale Price	\$157,000	\$175,000	-10.3%
Average Sale Price	\$188,591	\$204,278	-7.7%
Dollar Volume	\$16.4 Million	\$20.0 Million	-18.0%
Med. Pct. of Orig. List Price Received	95.0%	94.7%	0.3%
Median Time to Contract	41 Days	84 Days	-51.2%
Median Time to Sale	75 Days	112 Days	-33.0%
New Pending Sales	88	87	1.1%
New Listings	133	156	-14.7%
Pending Inventory	126	143	-11.9%
Inventory (Active Listings)	547	497	10.1%
Months Supply of Inventory	5.3	5.0	6.0%



Monthly Distressed Market - November 2018

Townhouses and Condos

St. Lucie County



		November 2018	November 2017	Percent Change Year-over-Year
Traditional	Closed Sales	87	94	-7.4%
	Median Sale Price	\$157,000	\$175,000	-10.3%
Foreclosure/REO	Closed Sales	0	3	-100.0%
	Median Sale Price	(No Sales)	\$124,500	N/A
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$255,000	N/A

