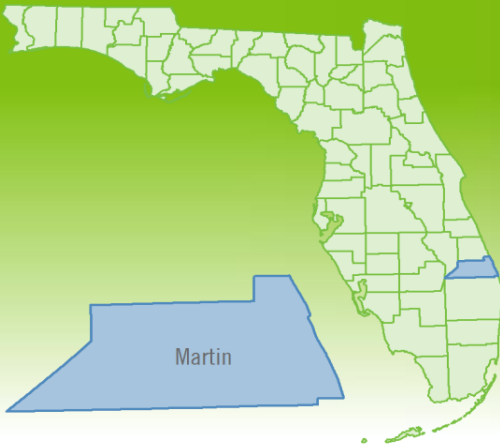


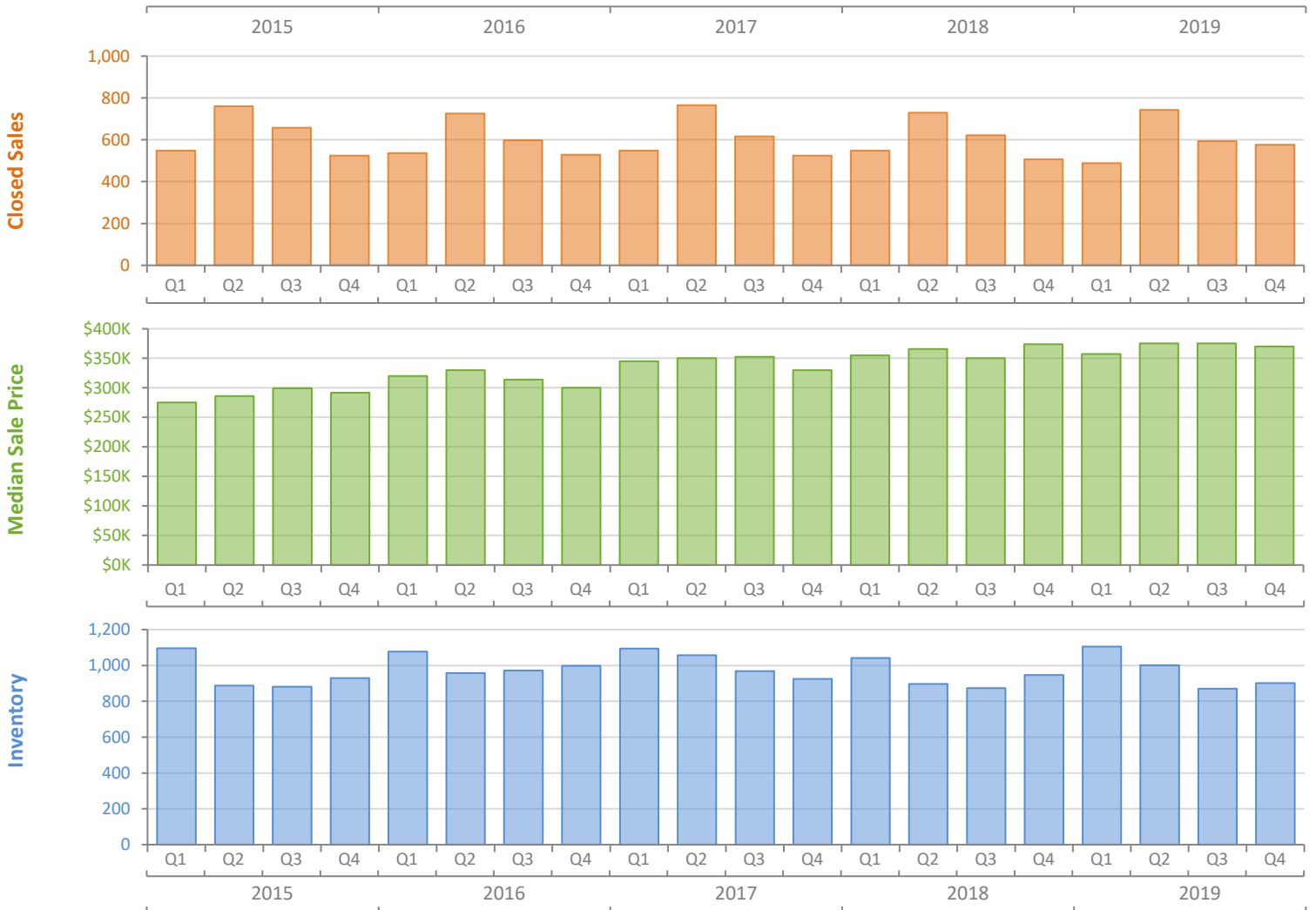
Quarterly Market Summary - Q4 2019

Single Family Homes

Martin County



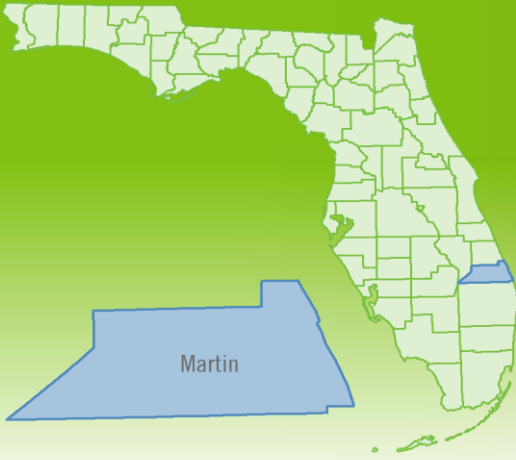
	Q4 2019	Q4 2018	Percent Change Year-over-Year
Closed Sales	577	507	13.8%
Paid in Cash	210	197	6.6%
Median Sale Price	\$370,000	\$374,000	-1.1%
Average Sale Price	\$475,885	\$484,716	-1.8%
Dollar Volume	\$274.6 Million	\$245.8 Million	11.7%
Med. Pct. of Orig. List Price Received	95.1%	94.9%	0.2%
Median Time to Contract	47 Days	51 Days	-7.8%
Median Time to Sale	88 Days	88 Days	0.0%
New Pending Sales	499	460	8.5%
New Listings	691	712	-2.9%
Pending Inventory	218	201	8.5%
Inventory (Active Listings)	902	947	-4.8%
Months Supply of Inventory	4.5	4.7	-4.3%



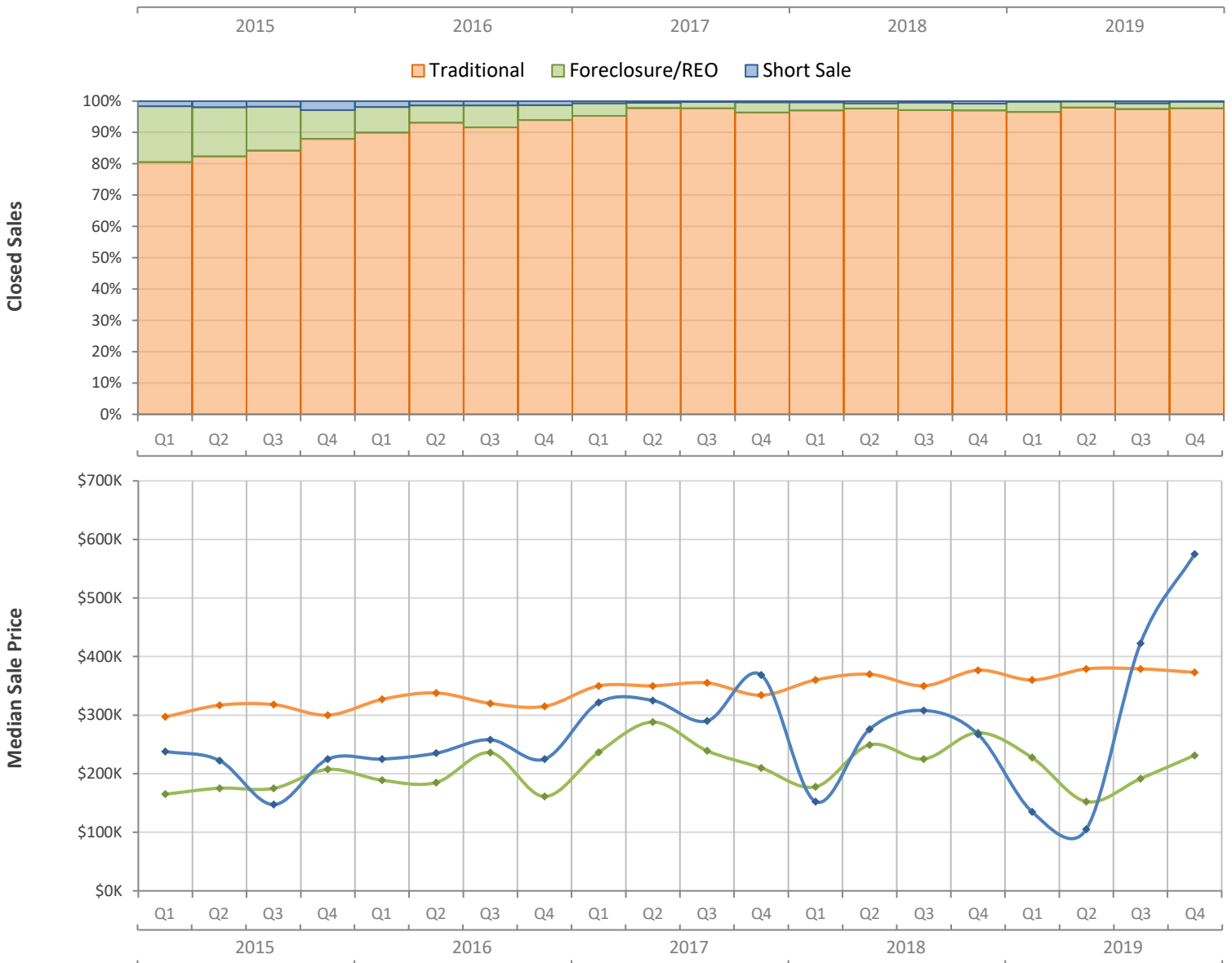
Quarterly Distressed Market - Q4 2019

Single Family Homes

Martin County



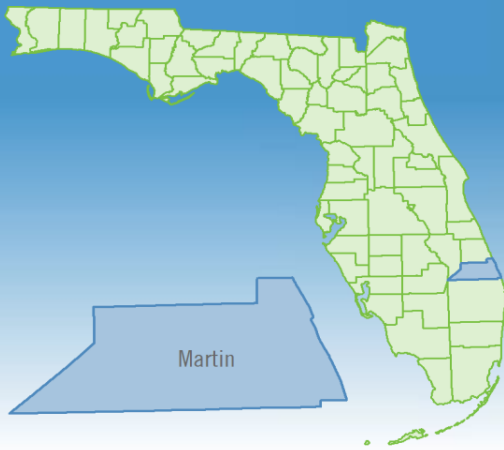
		Q4 2019	Q4 2018	Percent Change Year-over-Year
Traditional	Closed Sales	564	492	14.6%
	Median Sale Price	\$373,000	\$376,750	-1.0%
Foreclosure/REO	Closed Sales	12	11	9.1%
	Median Sale Price	\$231,413	\$270,000	-14.3%
Short Sale	Closed Sales	1	4	-75.0%
	Median Sale Price	\$575,000	\$267,500	115.0%



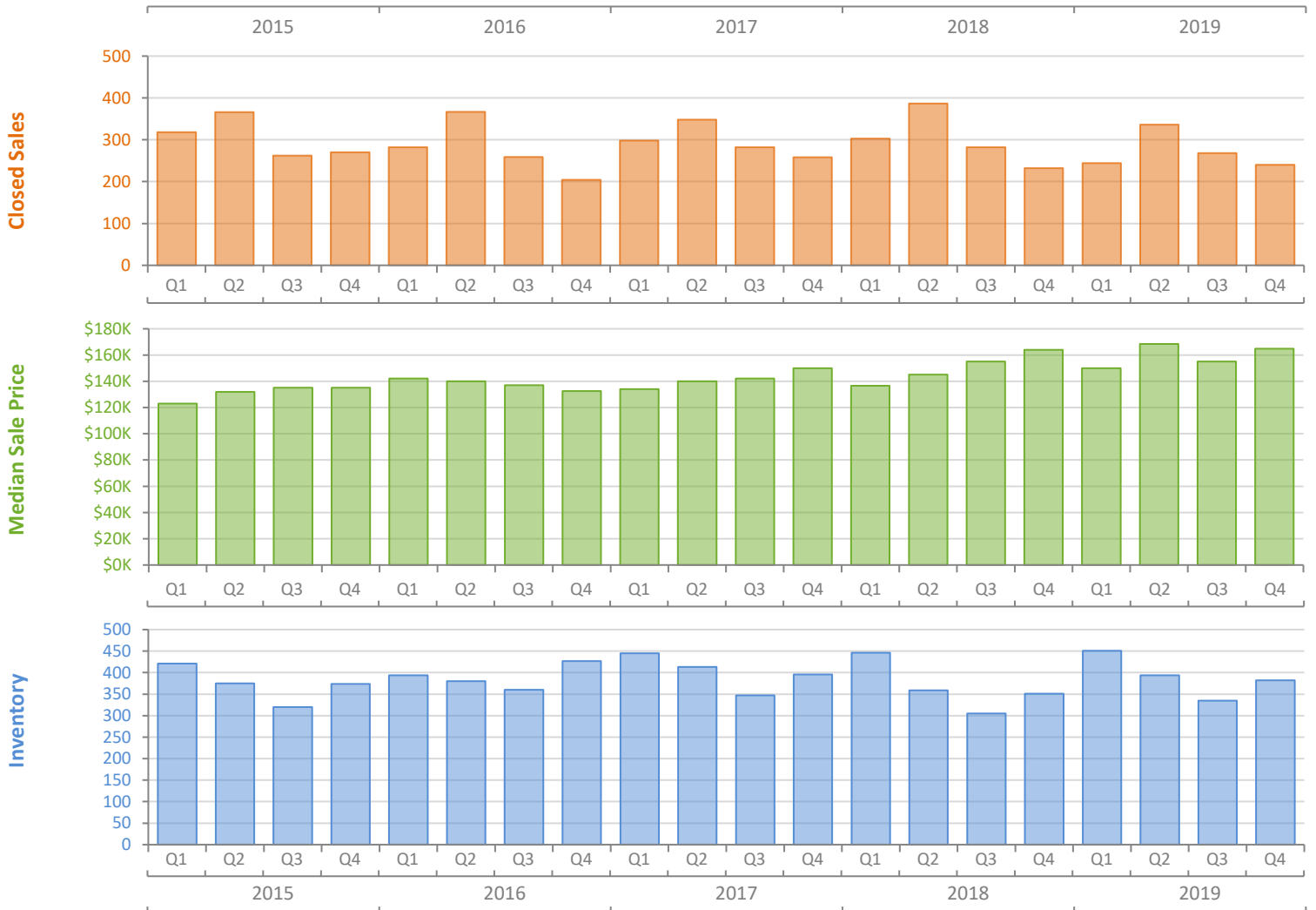
Quarterly Market Summary - Q4 2019

Townhouses and Condos

Martin County



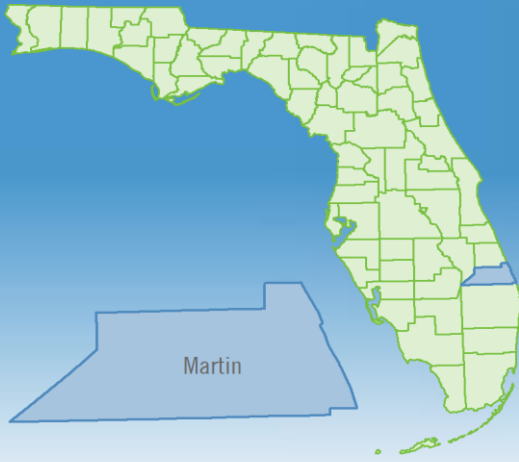
	Q4 2019	Q4 2018	Percent Change Year-over-Year
Closed Sales	240	232	3.4%
Paid in Cash	129	142	-9.2%
Median Sale Price	\$164,900	\$164,000	0.5%
Average Sale Price	\$205,659	\$192,248	7.0%
Dollar Volume	\$49.4 Million	\$44.6 Million	10.7%
Med. Pct. of Orig. List Price Received	94.8%	94.8%	0.0%
Median Time to Contract	38 Days	38 Days	0.0%
Median Time to Sale	76 Days	73 Days	4.1%
New Pending Sales	236	235	0.4%
New Listings	331	326	1.5%
Pending Inventory	98	113	-13.3%
Inventory (Active Listings)	382	351	8.8%
Months Supply of Inventory	4.2	3.5	20.0%



Quarterly Distressed Market - Q4 2019

Townhouses and Condos

Martin County



		Q4 2019	Q4 2018	Percent Change Year-over-Year
Traditional	Closed Sales	236	223	5.8%
	Median Sale Price	\$165,000	\$164,000	0.6%
Foreclosure/REO	Closed Sales	4	7	-42.9%
	Median Sale Price	\$144,000	\$134,000	7.5%
Short Sale	Closed Sales	0	2	-100.0%
	Median Sale Price	(No Sales)	\$159,625	N/A

