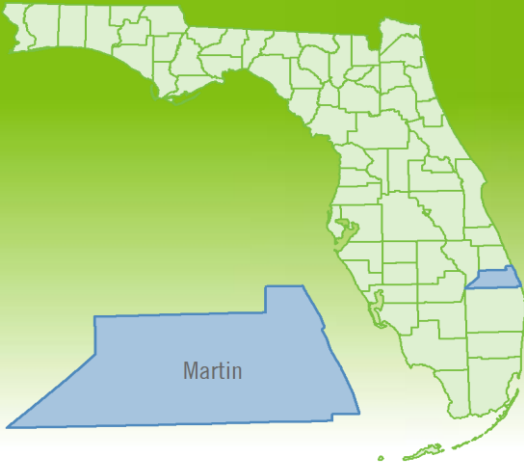


Yearly Market Summary - 2019

Single Family Homes

Martin County



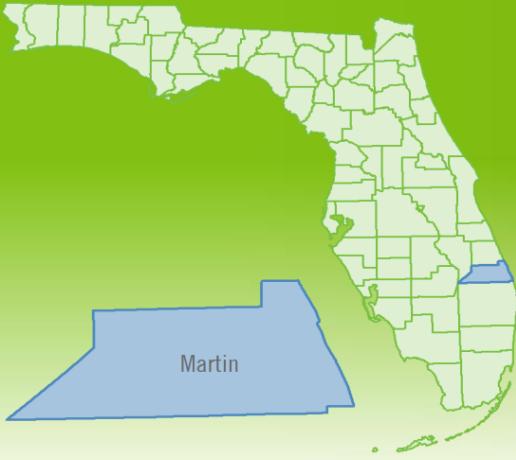
	2019	2018	Percent Change Year-over-Year
Closed Sales	2,402	2,406	-0.2%
Paid in Cash	902	898	0.4%
Median Sale Price	\$371,000	\$360,000	3.1%
Average Sale Price	\$495,328	\$490,010	1.1%
Dollar Volume	\$1.2 Billion	\$1.2 Billion	0.9%
Med. Pct. of Orig. List Price Received	94.9%	94.8%	0.1%
Median Time to Contract	52 Days	50 Days	4.0%
Median Time to Sale	97 Days	92 Days	5.4%
New Pending Sales	2,508	2,444	2.6%
New Listings	3,184	3,149	1.1%
Pending Inventory	218	201	8.5%
Inventory (Active Listings)	902	947	-4.8%
Months Supply of Inventory	4.5	4.7	-4.3%



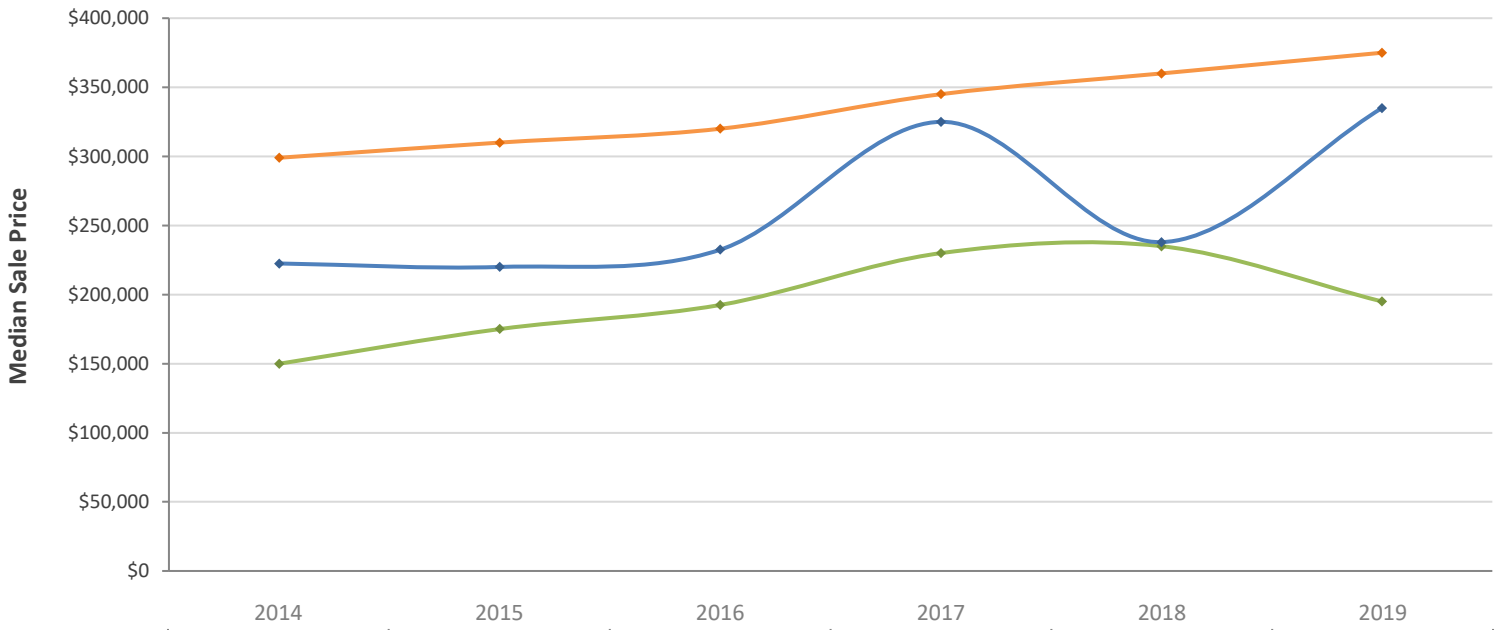
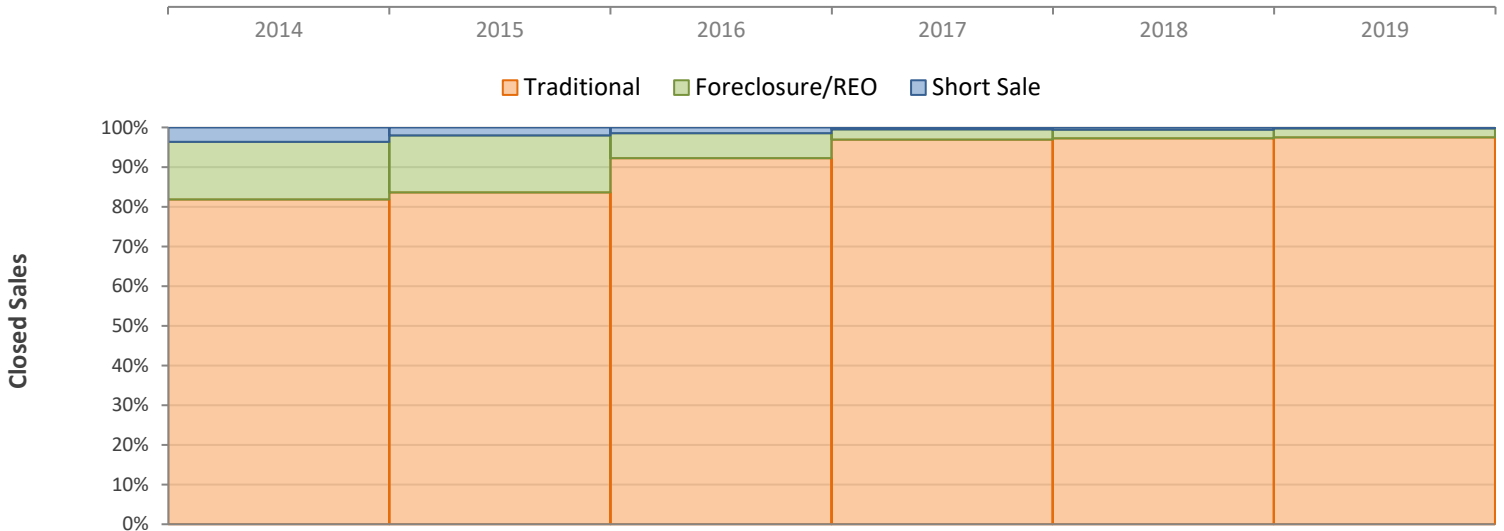
Yearly Distressed Market - 2019

Single Family Homes

Martin County



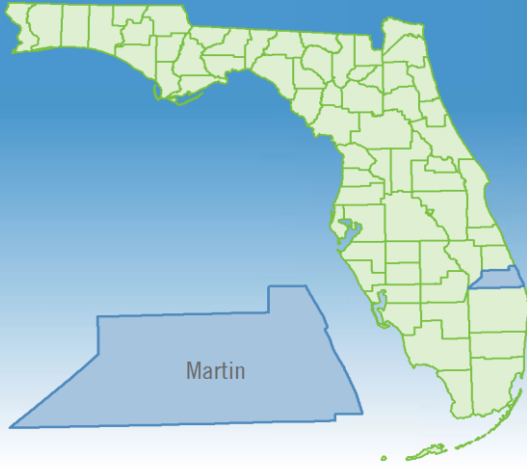
		2019	2018	Percent Change Year-over-Year
Traditional	Closed Sales	2,342	2,340	0.1%
	Median Sale Price	\$375,000	\$360,000	4.2%
Foreclosure/REO	Closed Sales	53	52	1.9%
	Median Sale Price	\$195,000	\$235,000	-17.0%
Short Sale	Closed Sales	7	14	-50.0%
	Median Sale Price	\$335,000	\$237,950	40.8%



Yearly Market Summary - 2019

Townhouses and Condos

Martin County



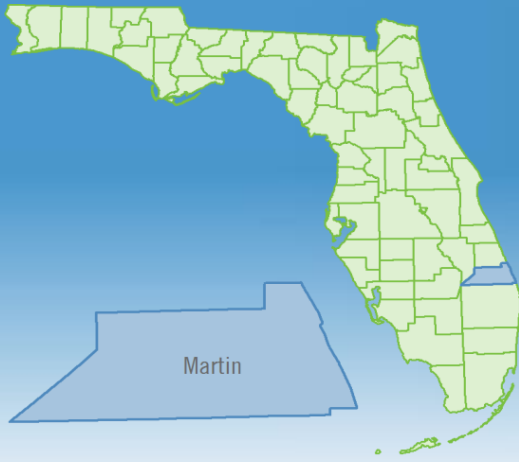
	2019	2018	Percent Change Year-over-Year
Closed Sales	1,088	1,204	-9.6%
Paid in Cash	638	748	-14.7%
Median Sale Price	\$160,000	\$150,000	6.7%
Average Sale Price	\$201,884	\$186,082	8.5%
Dollar Volume	\$219.6 Million	\$224.0 Million	-2.0%
Med. Pct. of Orig. List Price Received	94.7%	94.3%	0.4%
Median Time to Contract	40 Days	42 Days	-4.8%
Median Time to Sale	79 Days	80 Days	-1.3%
New Pending Sales	1,137	1,238	-8.2%
New Listings	1,442	1,440	0.1%
Pending Inventory	98	113	-13.3%
Inventory (Active Listings)	382	351	8.8%
Months Supply of Inventory	4.2	3.5	20.0%



Yearly Distressed Market - 2019

Townhouses and Condos

Martin County



		2019	2018	Percent Change Year-over-Year
Traditional	Closed Sales	1,065	1,175	-9.4%
	Median Sale Price	\$162,000	\$150,000	8.0%
Foreclosure/REO	Closed Sales	20	25	-20.0%
	Median Sale Price	\$128,500	\$136,825	-6.1%
Short Sale	Closed Sales	3	4	-25.0%
	Median Sale Price	\$280,000	\$159,625	75.4%

