

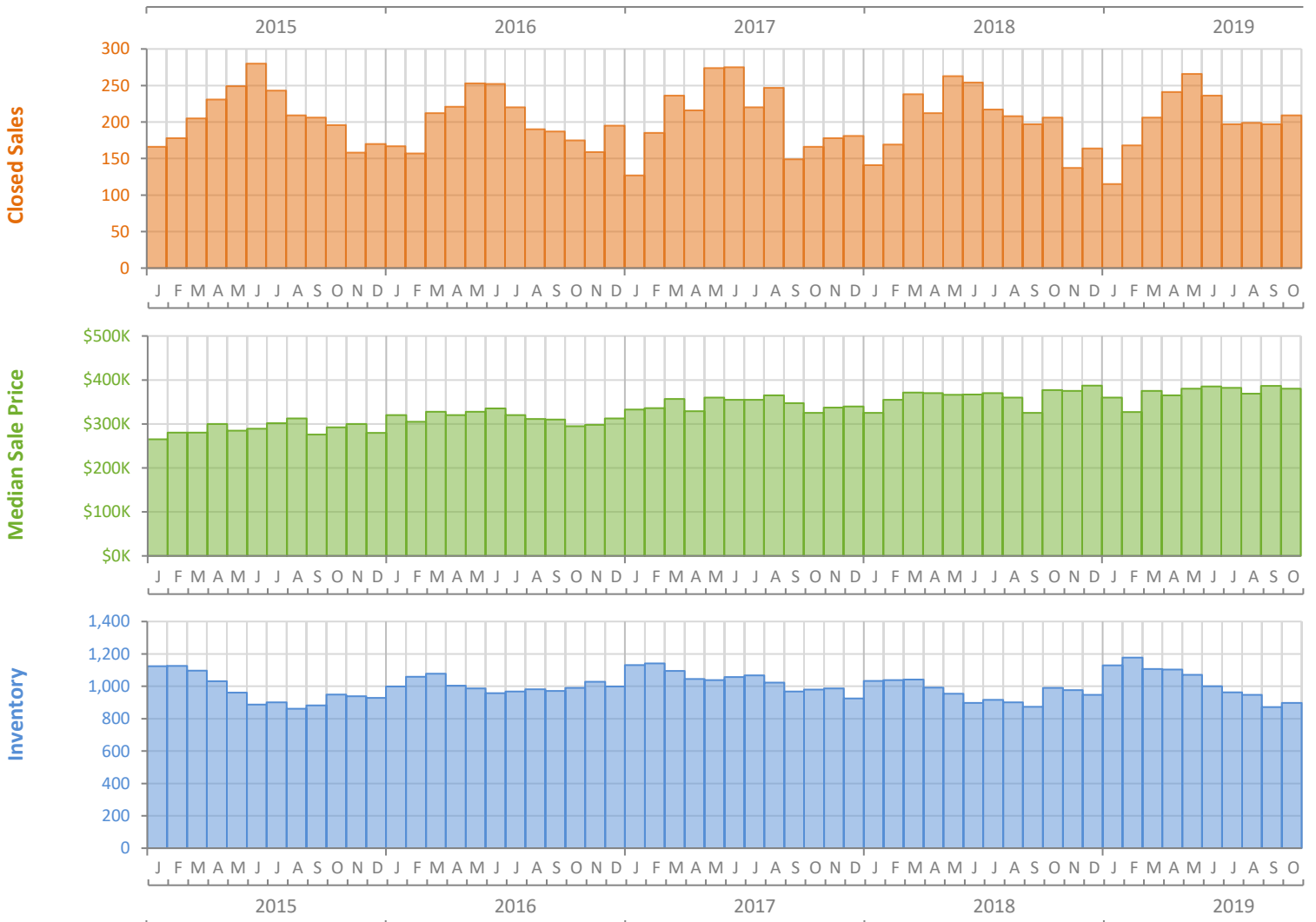
Monthly Market Summary - October 2019

Single Family Homes

Martin County



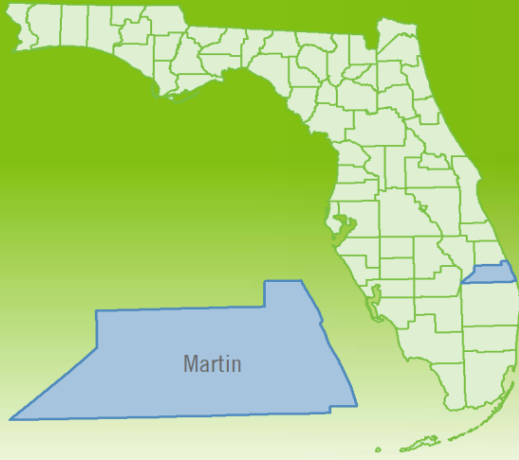
	October 2019	October 2018	Percent Change Year-over-Year
Closed Sales	209	206	1.5%
Paid in Cash	73	81	-9.9%
Median Sale Price	\$380,000	\$376,750	0.9%
Average Sale Price	\$486,665	\$499,669	-2.6%
Dollar Volume	\$101.7 Million	\$102.9 Million	-1.2%
Med. Pct. of Orig. List Price Received	95.1%	94.9%	0.2%
Median Time to Contract	50 Days	51 Days	-2.0%
Median Time to Sale	101 Days	90 Days	12.2%
New Pending Sales	203	172	18.0%
New Listings	277	312	-11.2%
Pending Inventory	319	234	36.3%
Inventory (Active Listings)	898	990	-9.3%
Months Supply of Inventory	4.6	4.8	-4.2%



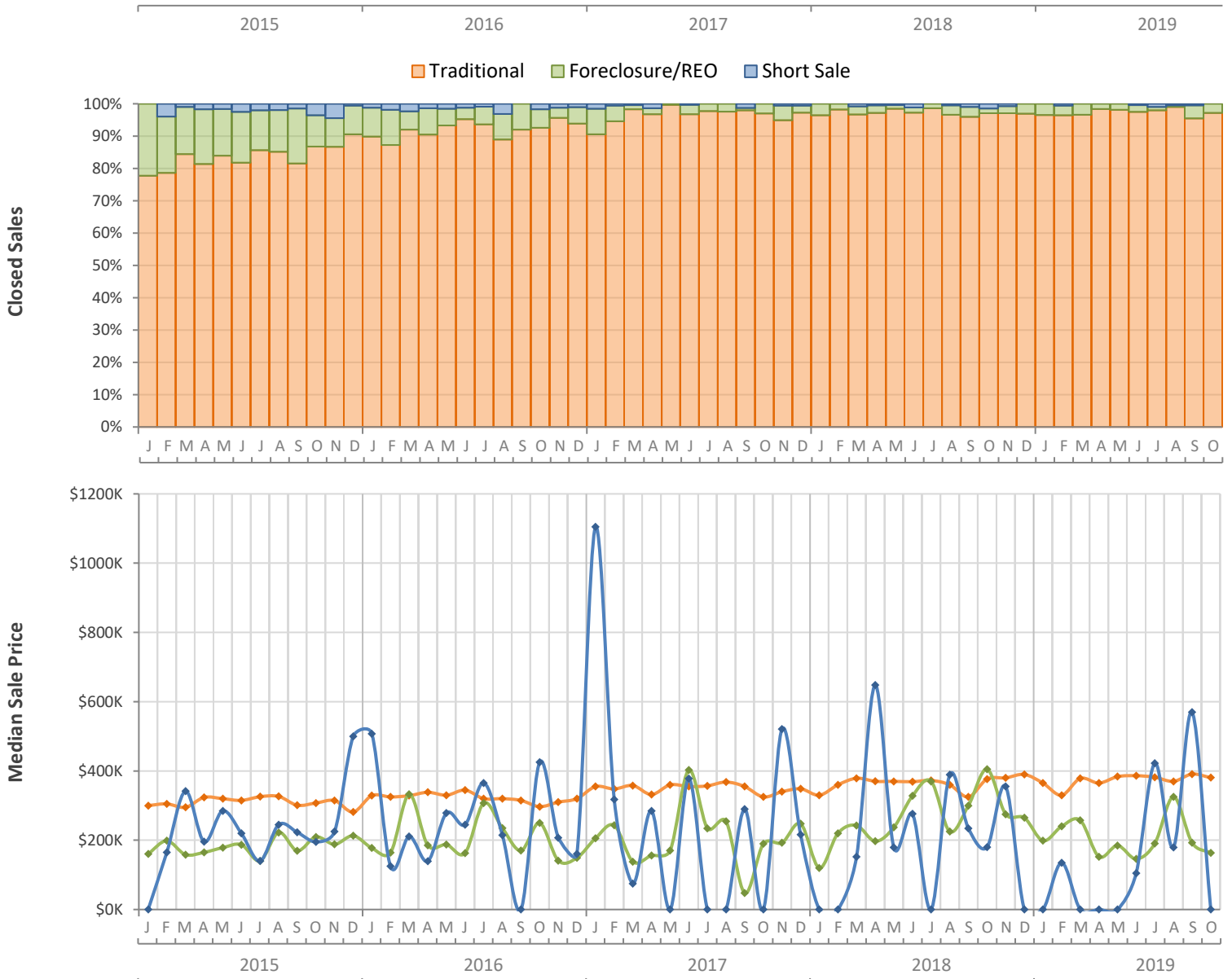
Monthly Distressed Market - October 2019

Single Family Homes

Martin County



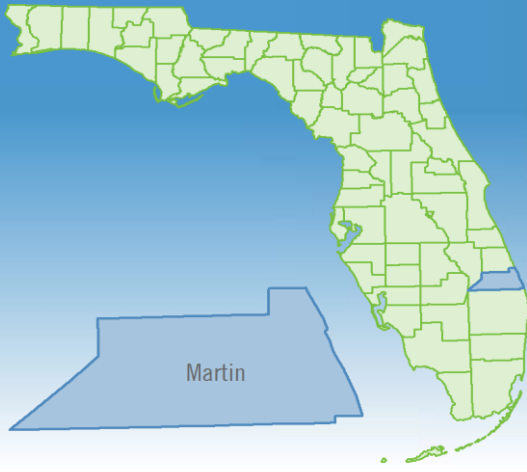
		October 2019	October 2018	Percent Change Year-over-Year
Traditional	Closed Sales	203	200	1.5%
	Median Sale Price	\$380,625	\$376,750	1.0%
Foreclosure/REO	Closed Sales	6	3	100.0%
	Median Sale Price	\$163,750	\$405,000	-59.6%
Short Sale	Closed Sales	0	3	-100.0%
	Median Sale Price	(No Sales)	\$180,000	N/A



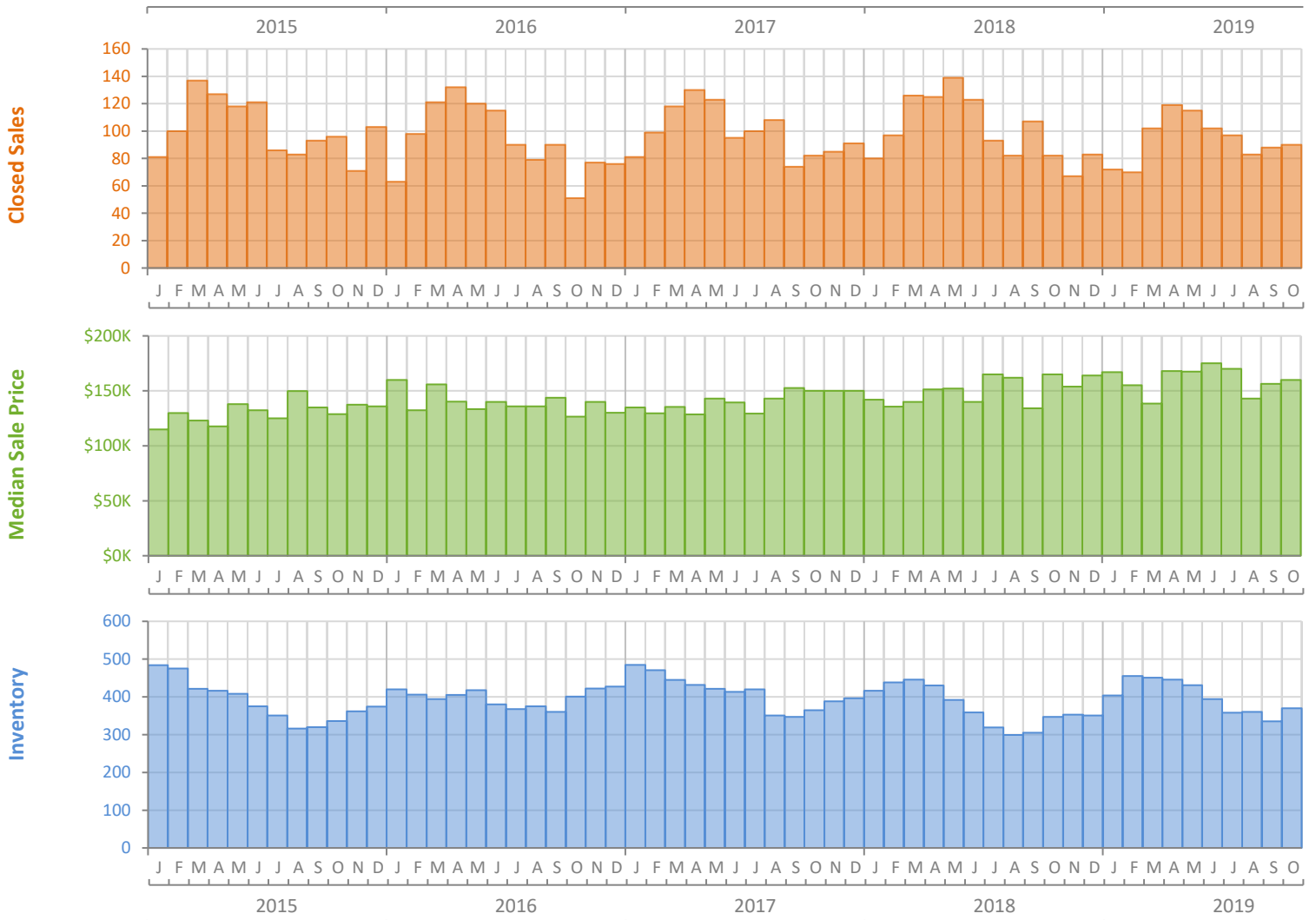
Monthly Market Summary - October 2019

Townhouses and Condos

Martin County



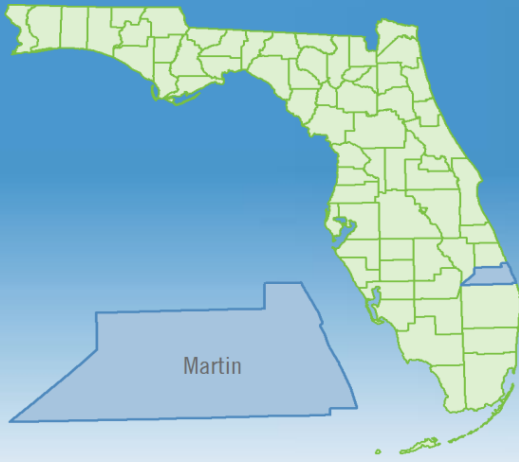
	October 2019	October 2018	Percent Change Year-over-Year
Closed Sales	90	82	9.8%
Paid in Cash	54	59	-8.5%
Median Sale Price	\$160,000	\$165,000	-3.0%
Average Sale Price	\$196,864	\$186,907	5.3%
Dollar Volume	\$17.7 Million	\$15.3 Million	15.6%
Med. Pct. of Orig. List Price Received	94.5%	93.8%	0.7%
Median Time to Contract	59 Days	41 Days	43.9%
Median Time to Sale	97 Days	75 Days	29.3%
New Pending Sales	96	81	18.5%
New Listings	125	132	-5.3%
Pending Inventory	121	122	-0.8%
Inventory (Active Listings)	370	347	6.6%
Months Supply of Inventory	4.1	3.4	20.6%



Monthly Distressed Market - October 2019

Townhouses and Condos

Martin County



		October 2019	October 2018	Percent Change Year-over-Year
Traditional	Closed Sales	88	76	15.8%
	Median Sale Price	\$160,000	\$173,750	-7.9%
Foreclosure/REO	Closed Sales	2	5	-60.0%
	Median Sale Price	\$164,000	\$118,750	38.1%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$191,000	N/A

