Quarterly Market Summary - Q2 2019 Single Family Homes Martin County





	Q2 2019	Q2 2018	Percent Change Year-over-Year
Closed Sales	743	729	1.9%
Paid in Cash	280	264	6.1%
Median Sale Price	\$375,150	\$366,000	2.5%
Average Sale Price	\$500,577	\$532,751	-6.0%
Dollar Volume	\$371.9 Million	\$388.4 Million	-4.2%
Med. Pct. of Orig. List Price Received	95.0%	94.7%	0.3%
Median Time to Contract	48 Days	47 Days	2.1%
Median Time to Sale	94 Days	91 Days	3.3%
New Pending Sales	700	693	1.0%
New Listings	834	802	4.0%
Pending Inventory	316	336	-6.0%
Inventory (Active Listings)	1,001	897	11.6%
Months Supply of Inventory	5.1	4.5	13.3%



Quarterly Distressed Market - Q2 2019 Single Family Homes Martin County





		Q2 2019	Q2 2018	Percent Change Year-over-Year
Traditional	Closed Sales	728	712	2.2%
	Median Sale Price	\$379,000	\$369,750	2.5%
Foreclosure/REO	Closed Sales	14	12	16.7%
	Median Sale Price	\$152,500	\$249,250	-38.8%
Short Sale	Closed Sales	1	5	-80.0%
	Median Sale Price	\$105,000	\$276,000	-62.0%



Quarterly Market Summary - Q2 2019 Townhouses and Condos Martin County





	Q2 2019	Q2 2018	Percent Change Year-over-Year
Closed Sales	336	387	-13.2%
Paid in Cash	188	248	-24.2%
Median Sale Price	\$168,500	\$145,000	16.2%
Average Sale Price	\$216,121	\$188,153	14.9%
Dollar Volume	\$72.6 Million	\$72.8 Million	-0.3%
Med. Pct. of Orig. List Price Received	94.4%	94.5%	-0.1%
Median Time to Contract	39 Days	44 Days	-11.4%
Median Time to Sale	79 Days	81 Days	-2.5%
New Pending Sales	302	351	-14.0%
New Listings	338	345	-2.0%
Pending Inventory	142	145	-2.1%
Inventory (Active Listings)	394	359	9.7%
Months Supply of Inventory	4.3	3.5	22.9%



Quarterly Distressed Market - Q2 2019 Townhouses and Condos Martin County





		Q2 2019	Q2 2018	Percent Change Year-over-Year
Traditional	Closed Sales	328	379	-13.5%
	Median Sale Price	\$169,950	\$147,000	15.6%
Foreclosure/REO	Closed Sales	7	8	-12.5%
	Median Sale Price	\$163,000	\$121,000	34.7%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$65,000	(No Sales)	N/A

