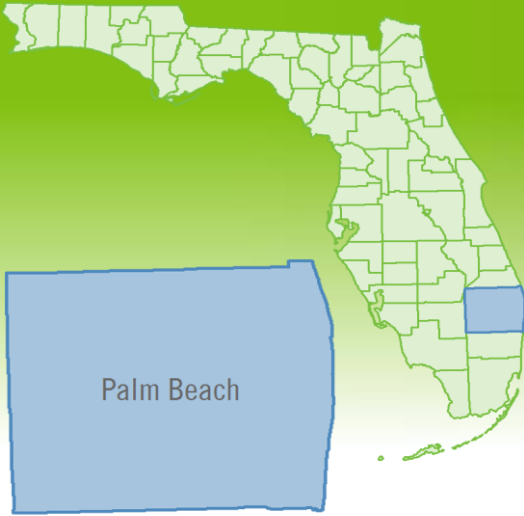


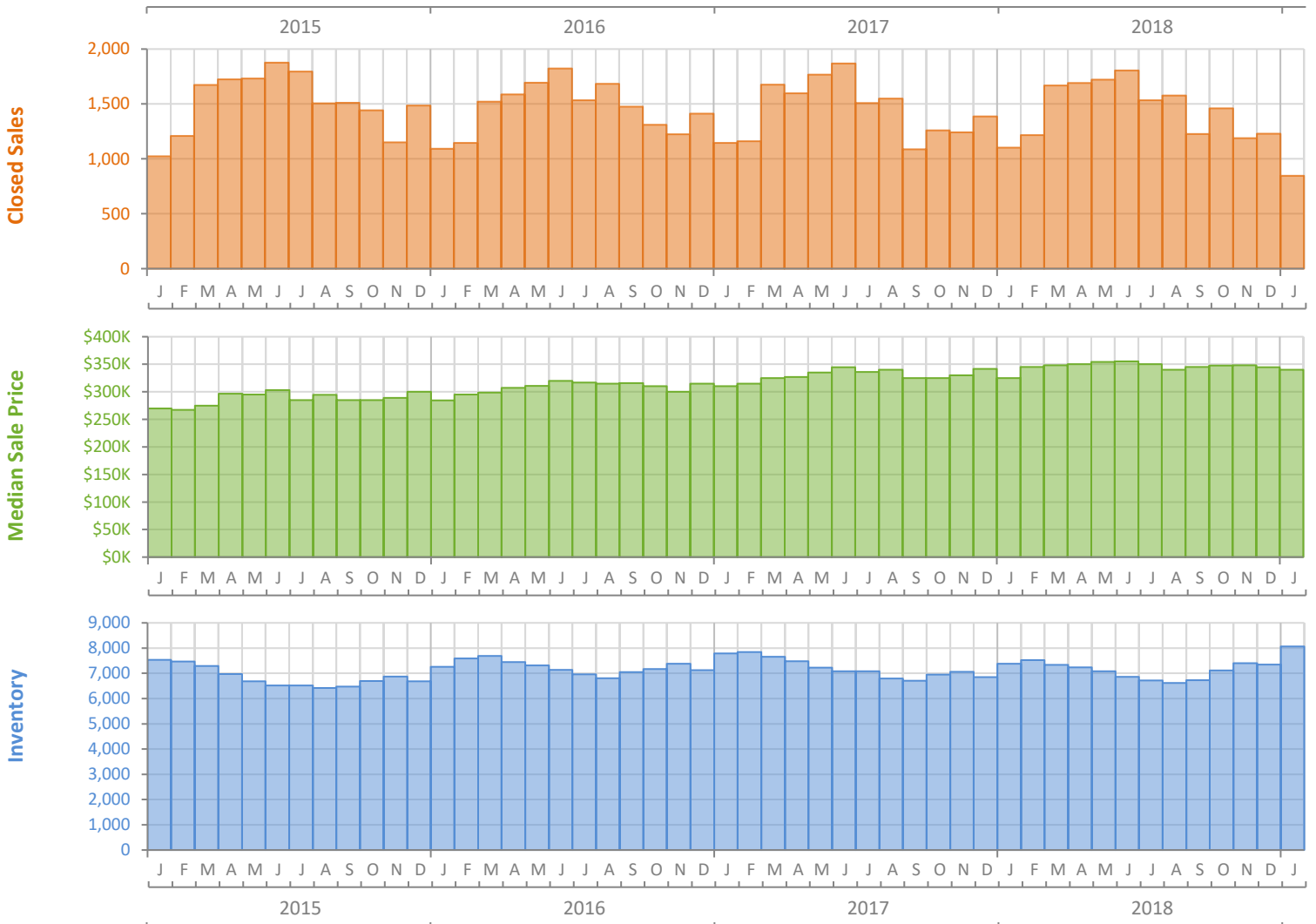
Monthly Market Summary - January 2019

Single Family Homes

Palm Beach County



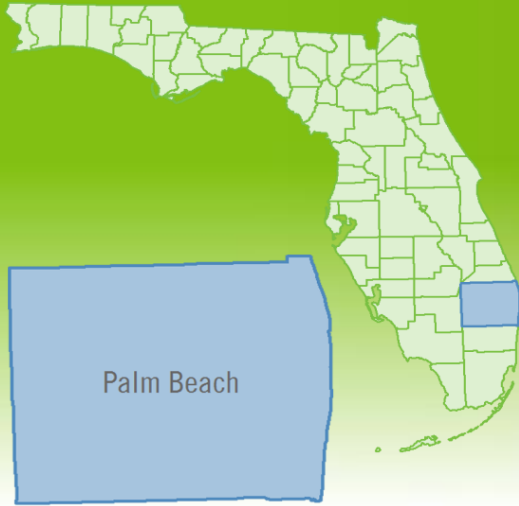
	January 2019	January 2018	Percent Change Year-over-Year
Closed Sales	846	1,103	-23.3%
Paid in Cash	323	442	-26.9%
Median Sale Price	\$340,000	\$325,000	4.6%
Average Sale Price	\$564,736	\$606,112	-6.8%
Dollar Volume	\$477.8 Million	\$668.5 Million	-28.5%
Med. Pct. of Orig. List Price Received	94.4%	94.5%	-0.1%
Median Time to Contract	56 Days	48 Days	16.7%
Median Time to Sale	97 Days	91 Days	6.6%
New Pending Sales	1,511	1,668	-9.4%
New Listings	2,442	2,344	4.2%
Pending Inventory	2,293	2,589	-11.4%
Inventory (Active Listings)	8,069	7,383	9.3%
Months Supply of Inventory	5.6	5.1	9.8%



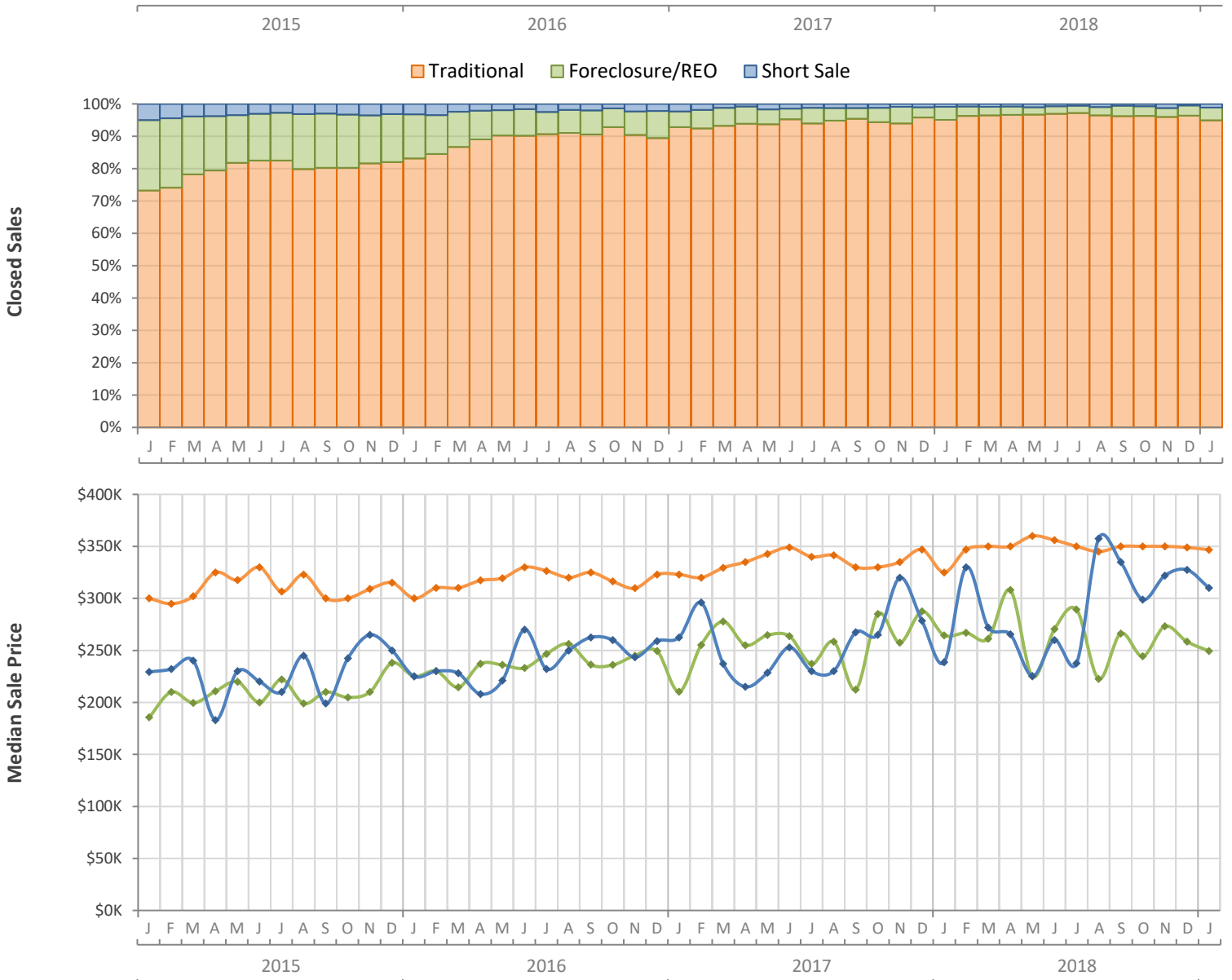
Monthly Distressed Market - January 2019

Single Family Homes

Palm Beach County



		January 2019	January 2018	Percent Change Year-over-Year
Traditional	Closed Sales	803	1,049	-23.5%
	Median Sale Price	\$346,750	\$325,000	6.7%
Foreclosure/REO	Closed Sales	33	44	-25.0%
	Median Sale Price	\$249,375	\$264,463	-5.7%
Short Sale	Closed Sales	10	10	0.0%
	Median Sale Price	\$310,000	\$238,500	30.0%



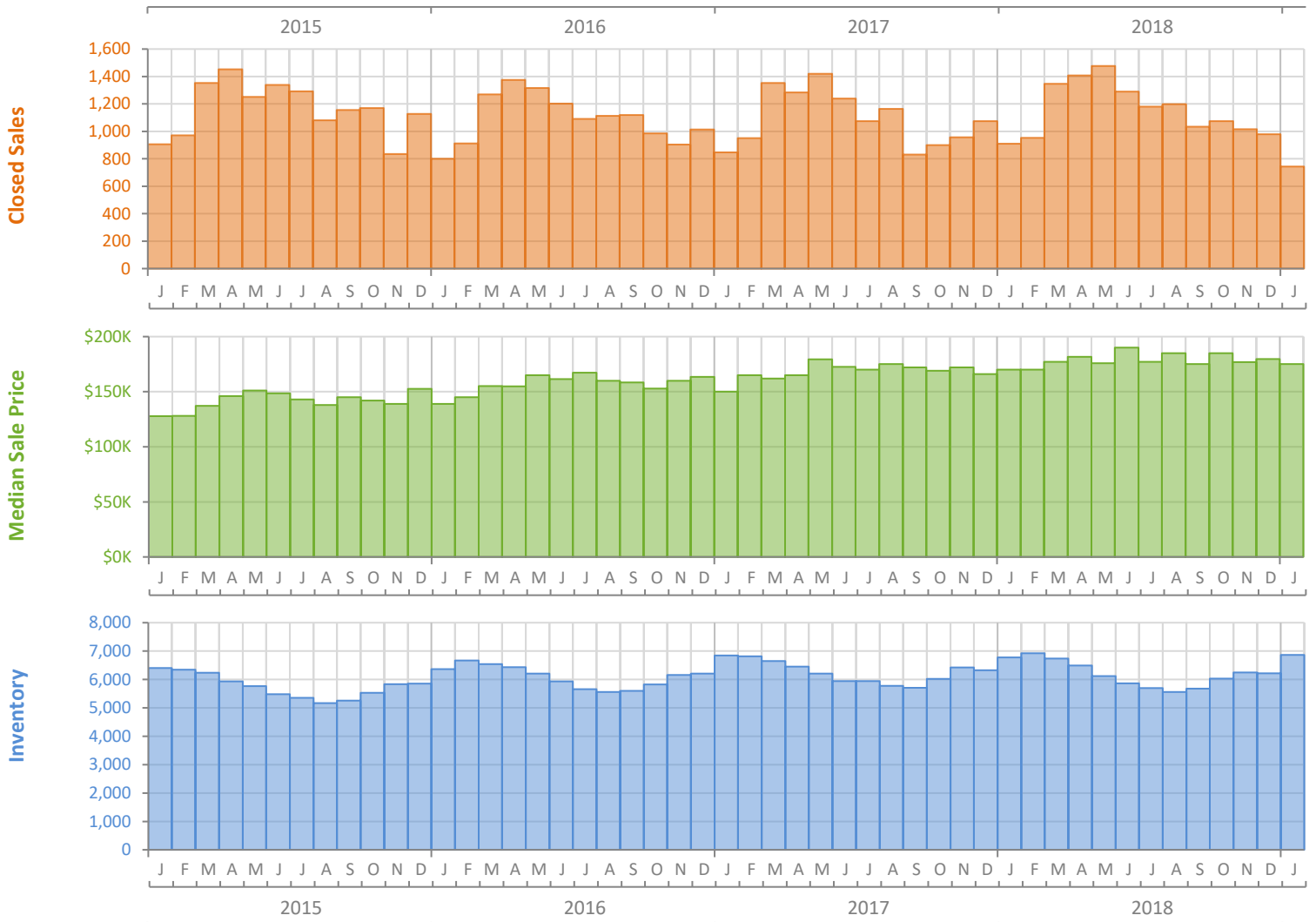
Monthly Market Summary - January 2019

Townhouses and Condos

Palm Beach County



	January 2019	January 2018	Percent Change Year-over-Year
Closed Sales	744	911	-18.3%
Paid in Cash	446	547	-18.5%
Median Sale Price	\$175,000	\$170,000	2.9%
Average Sale Price	\$271,512	\$261,987	3.6%
Dollar Volume	\$202.0 Million	\$238.7 Million	-15.4%
Med. Pct. of Orig. List Price Received	93.4%	94.3%	-1.0%
Median Time to Contract	63 Days	49 Days	28.6%
Median Time to Sale	99 Days	91 Days	8.8%
New Pending Sales	1,220	1,390	-12.2%
New Listings	2,112	2,116	-0.2%
Pending Inventory	1,974	2,162	-8.7%
Inventory (Active Listings)	6,868	6,772	1.4%
Months Supply of Inventory	6.0	6.2	-3.2%



Monthly Distressed Market - January 2019

Townhouses and Condos

Palm Beach County



		January 2019	January 2018	Percent Change Year-over-Year
Traditional	Closed Sales	721	869	-17.0%
	Median Sale Price	\$176,000	\$174,000	1.1%
Foreclosure/REO	Closed Sales	20	34	-41.2%
	Median Sale Price	\$120,000	\$87,150	37.7%
Short Sale	Closed Sales	3	8	-62.5%
	Median Sale Price	\$66,125	\$143,000	-53.8%

