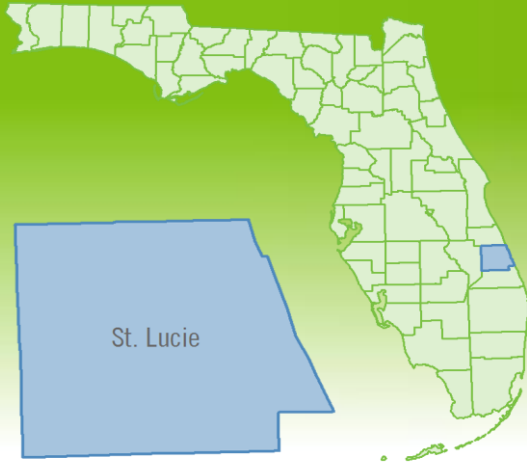


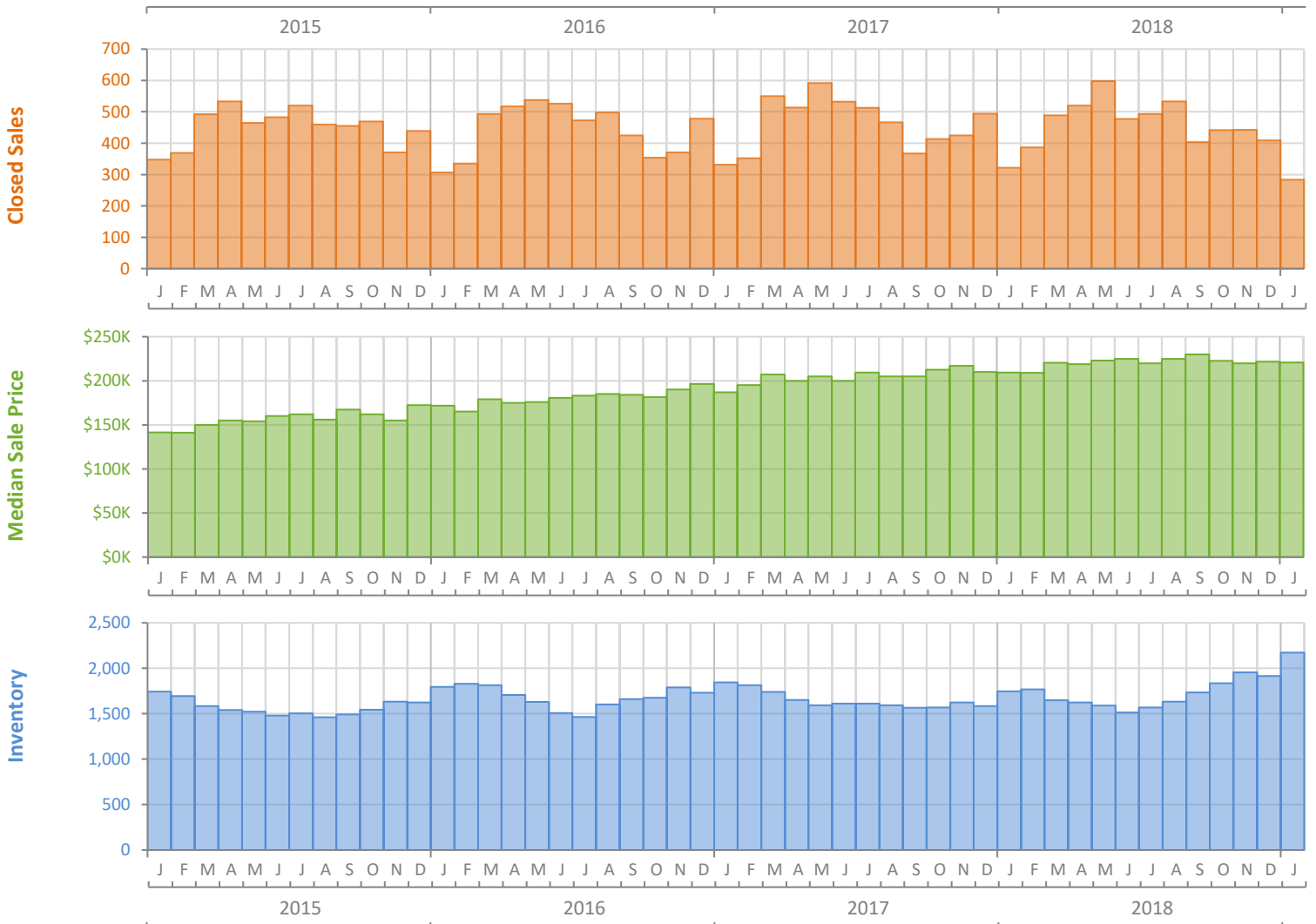
Monthly Market Summary - January 2019

Single Family Homes

St. Lucie County



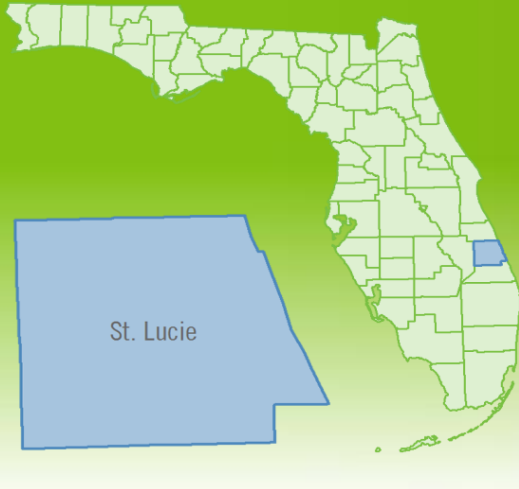
	January 2019	January 2018	Percent Change Year-over-Year
Closed Sales	284	322	-11.8%
Paid in Cash	79	97	-18.6%
Median Sale Price	\$220,644	\$209,250	5.4%
Average Sale Price	\$238,309	\$226,955	5.0%
Dollar Volume	\$67.7 Million	\$73.1 Million	-7.4%
Med. Pct. of Orig. List Price Received	95.8%	96.4%	-0.6%
Median Time to Contract	54 Days	38 Days	42.1%
Median Time to Sale	93 Days	79 Days	17.7%
New Pending Sales	472	495	-4.6%
New Listings	785	756	3.8%
Pending Inventory	742	738	0.5%
Inventory (Active Listings)	2,174	1,748	24.4%
Months Supply of Inventory	4.8	3.8	26.3%



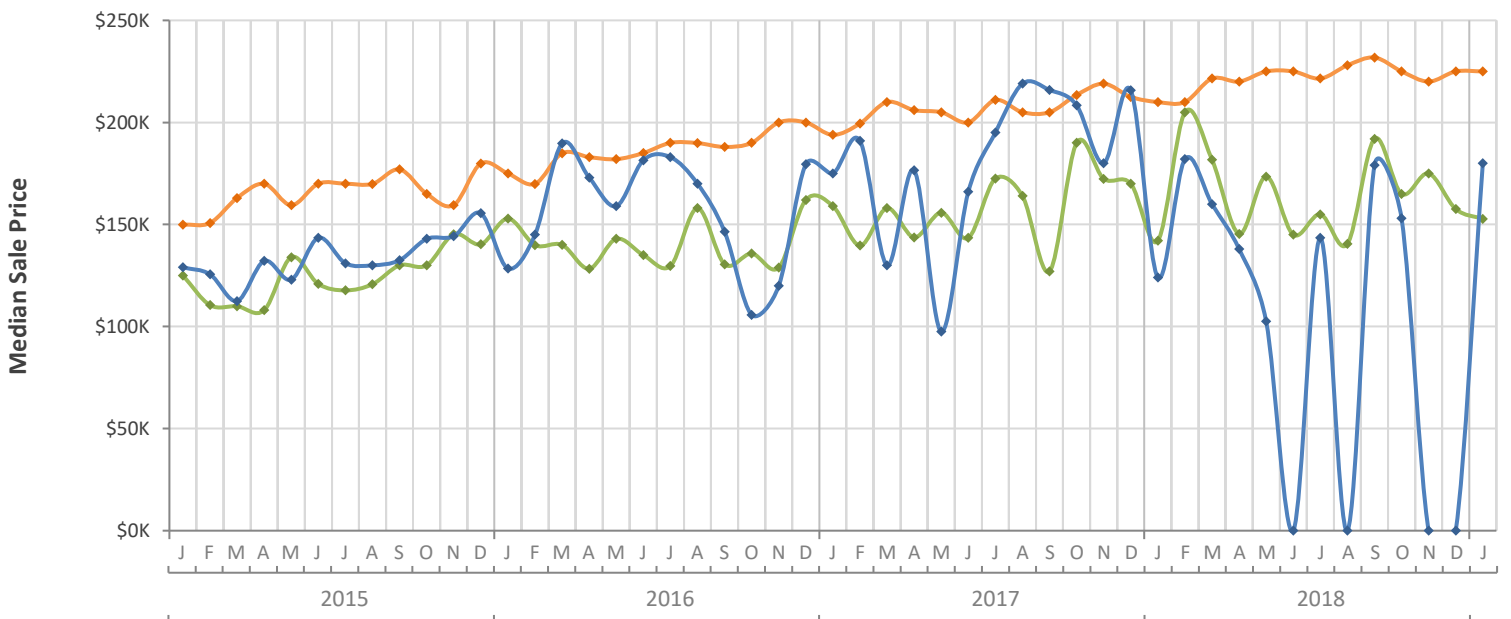
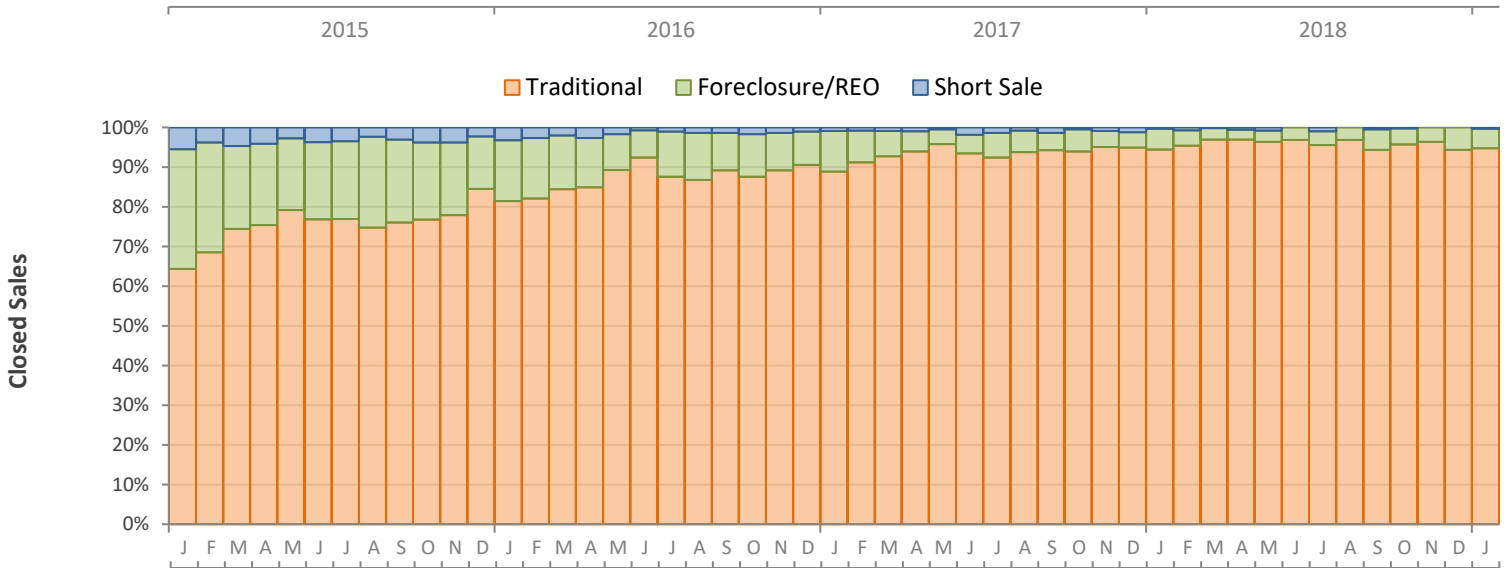
Monthly Distressed Market - January 2019

Single Family Homes

St. Lucie County



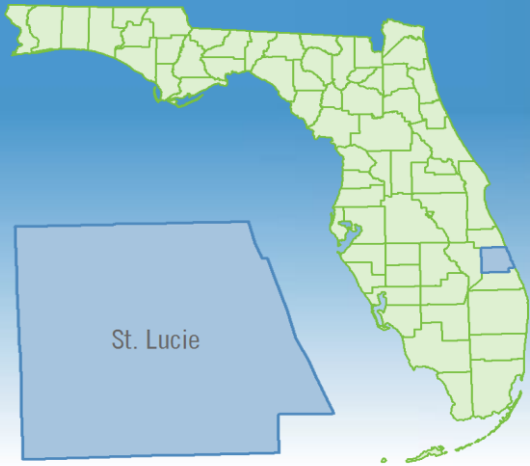
		January 2019	January 2018	Percent Change Year-over-Year
Traditional	Closed Sales	269	304	-11.5%
	Median Sale Price	\$225,000	\$210,000	7.1%
Foreclosure/REO	Closed Sales	14	17	-17.6%
	Median Sale Price	\$152,750	\$142,000	7.6%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$180,000	\$124,000	45.2%



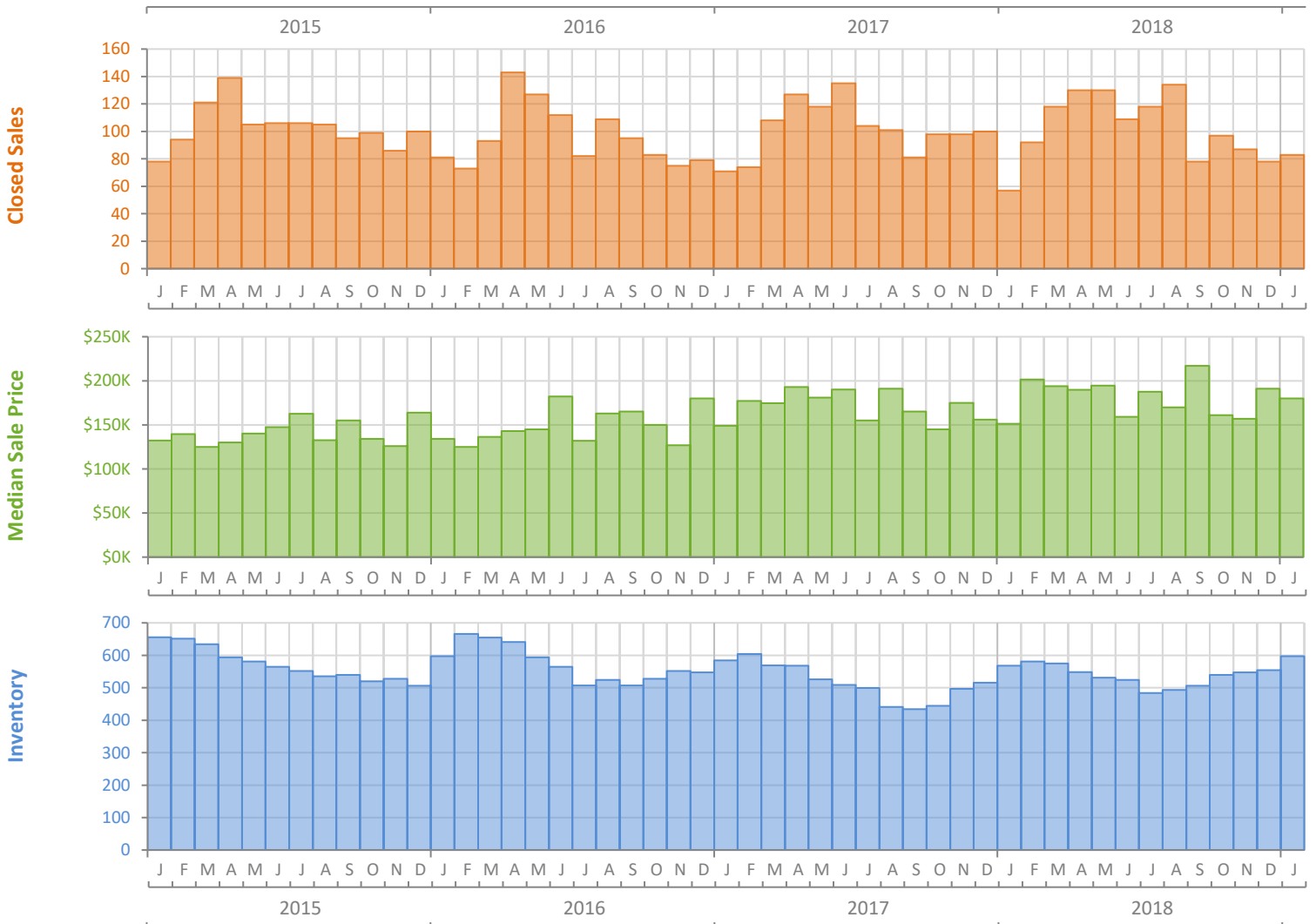
Monthly Market Summary - January 2019

Townhouses and Condos

St. Lucie County



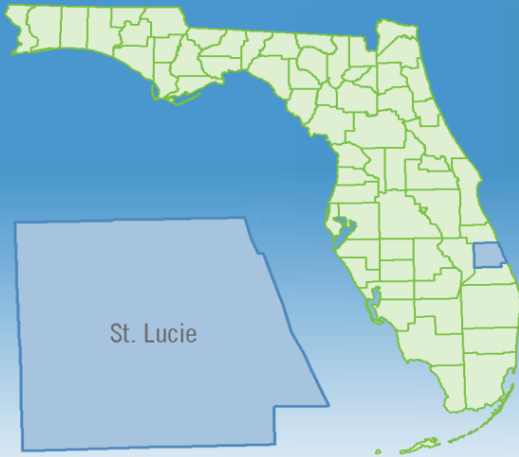
	January 2019	January 2018	Percent Change Year-over-Year
Closed Sales	83	57	45.6%
Paid in Cash	56	40	40.0%
Median Sale Price	\$180,000	\$151,250	19.0%
Average Sale Price	\$198,932	\$207,231	-4.0%
Dollar Volume	\$16.5 Million	\$11.8 Million	39.8%
Med. Pct. of Orig. List Price Received	93.4%	95.9%	-2.6%
Median Time to Contract	63 Days	49 Days	28.6%
Median Time to Sale	104 Days	84 Days	23.8%
New Pending Sales	110	126	-12.7%
New Listings	167	179	-6.7%
Pending Inventory	126	160	-21.3%
Inventory (Active Listings)	597	568	5.1%
Months Supply of Inventory	5.7	5.7	0.0%



Monthly Distressed Market - January 2019

Townhouses and Condos

St. Lucie County



		January 2019	January 2018	Percent Change Year-over-Year
Traditional	Closed Sales	78	55	41.8%
	Median Sale Price	\$187,500	\$158,000	18.7%
Foreclosure/REO	Closed Sales	4	2	100.0%
	Median Sale Price	\$121,250	\$29,750	307.6%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$140,000	(No Sales)	N/A

