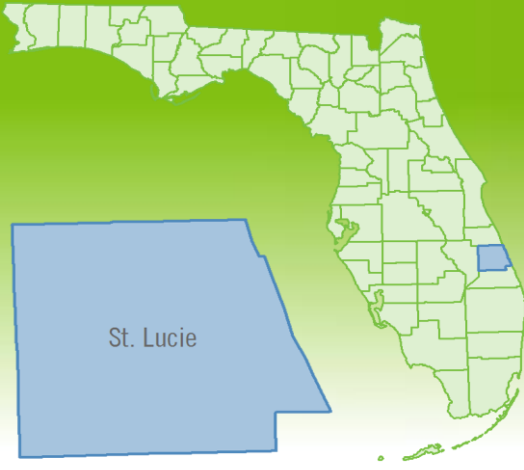


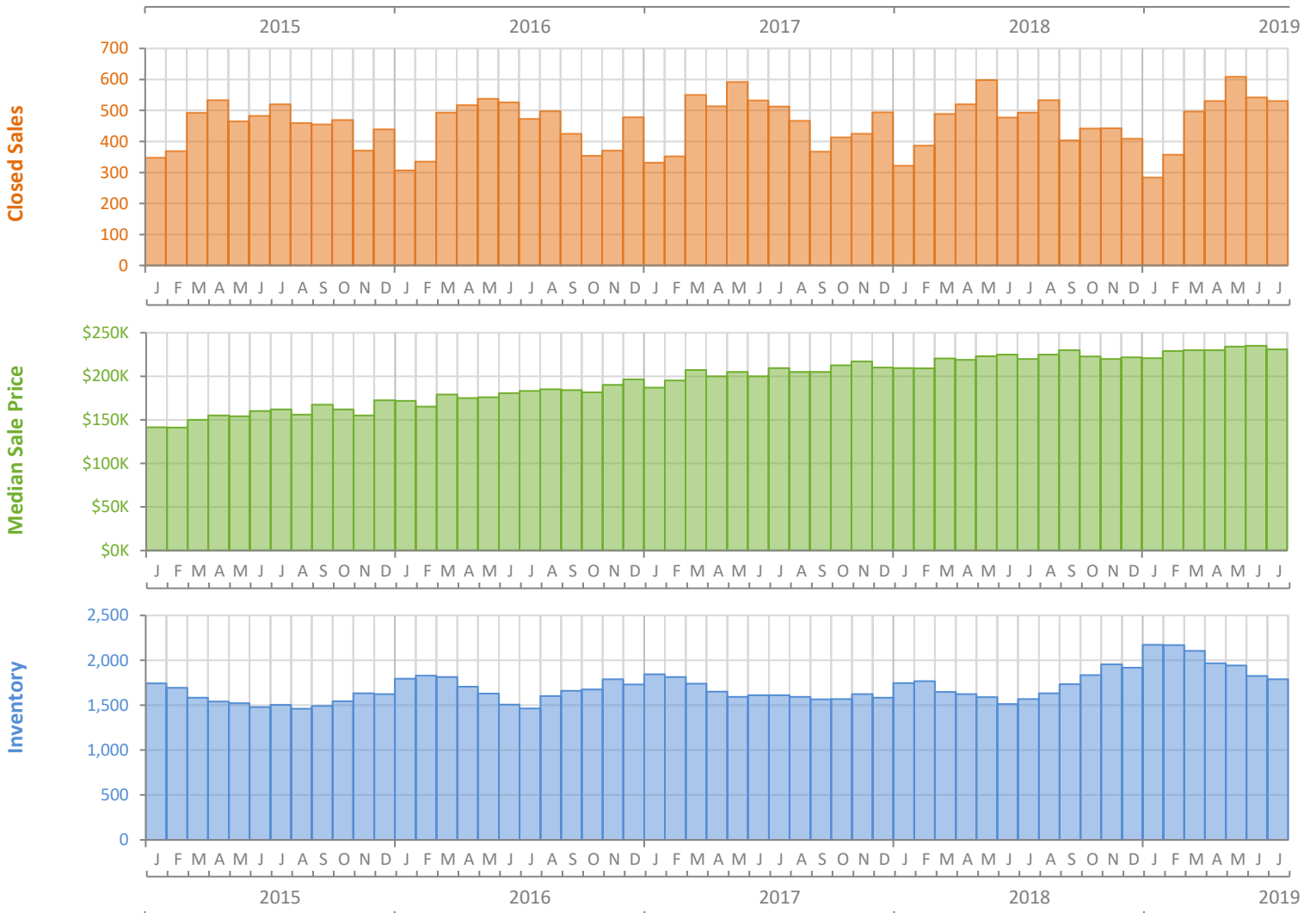
# Monthly Market Summary - July 2019

## Single Family Homes

### St. Lucie County



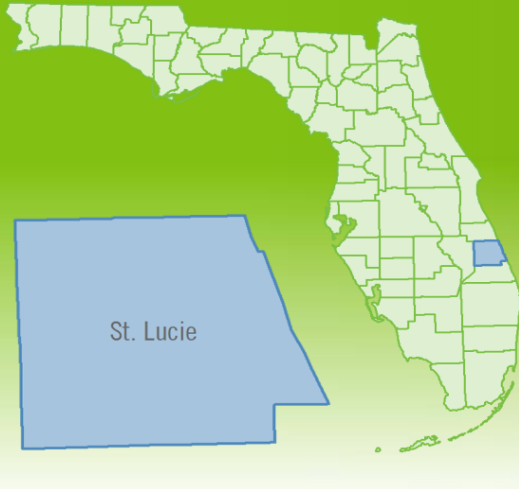
	July 2019	July 2018	Percent Change Year-over-Year
Closed Sales	531	493	7.7%
Paid in Cash	123	122	0.8%
Median Sale Price	\$230,950	\$219,950	5.0%
Average Sale Price	\$246,487	\$229,989	7.2%
Dollar Volume	\$130.9 Million	\$113.4 Million	15.4%
Med. Pct. of Orig. List Price Received	96.6%	97.0%	-0.4%
Median Time to Contract	42 Days	38 Days	10.5%
Median Time to Sale	86 Days	80 Days	7.5%
New Pending Sales	592	531	11.5%
New Listings	626	656	-4.6%
Pending Inventory	960	891	7.7%
Inventory (Active Listings)	1,790	1,570	14.0%
Months Supply of Inventory	3.8	3.5	8.6%



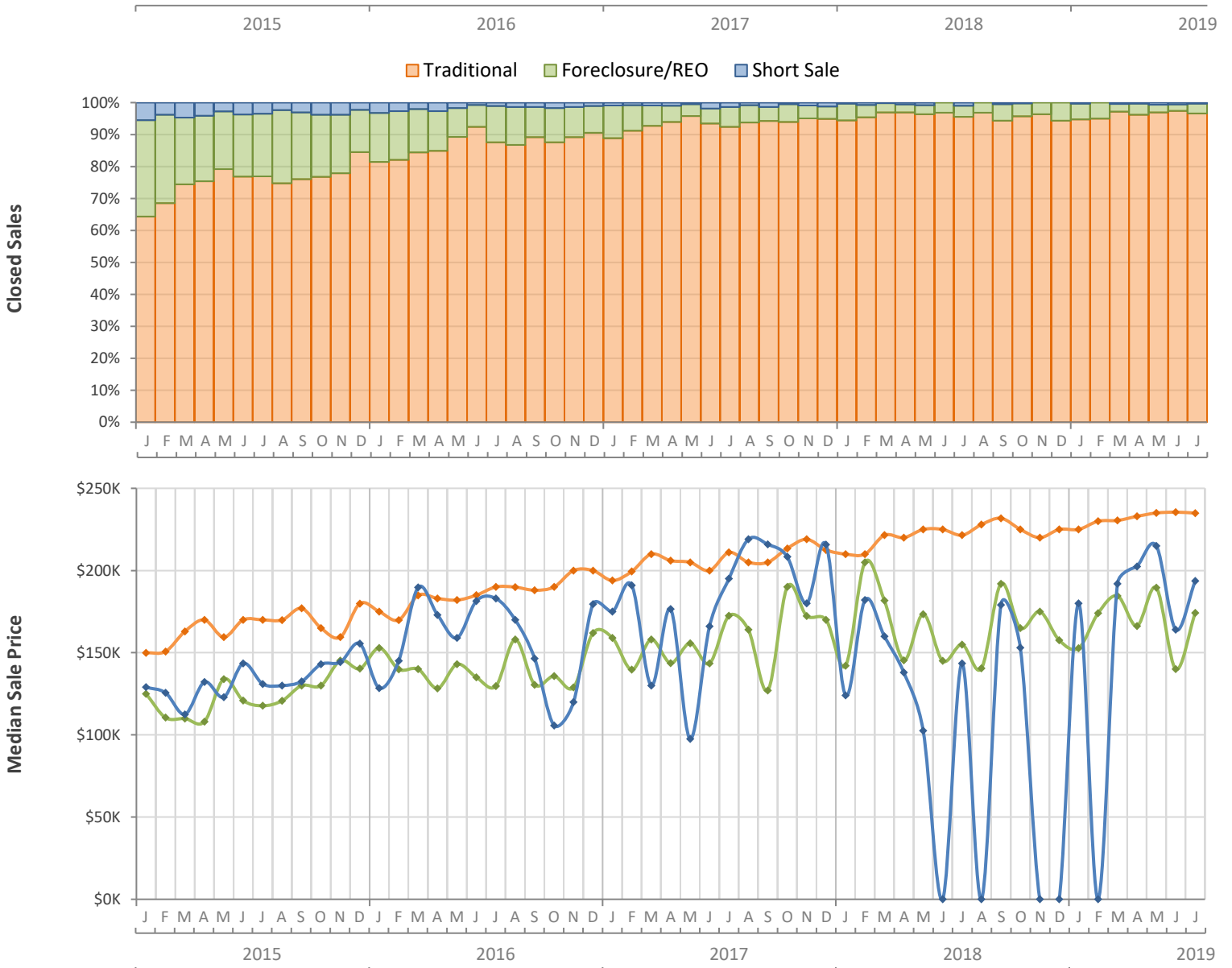
# Monthly Distressed Market - July 2019

## Single Family Homes

### St. Lucie County



		July 2019	July 2018	Percent Change Year-over-Year
Traditional	Closed Sales	513	471	8.9%
	Median Sale Price	\$234,950	\$221,500	6.1%
Foreclosure/REO	Closed Sales	16	17	-5.9%
	Median Sale Price	\$174,188	\$155,000	12.4%
Short Sale	Closed Sales	2	5	-60.0%
	Median Sale Price	\$193,600	\$143,500	34.9%



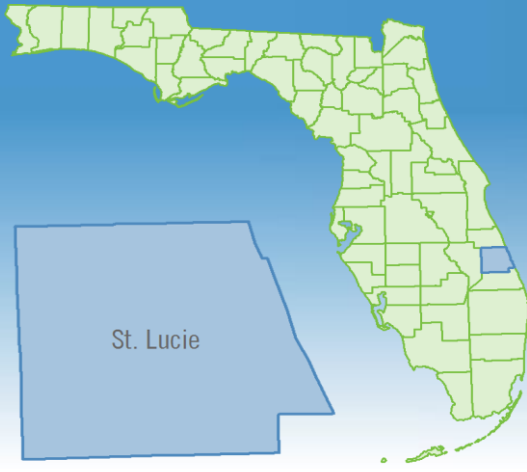
# Monthly Market Summary - July 2019

## Townhouses and Condos

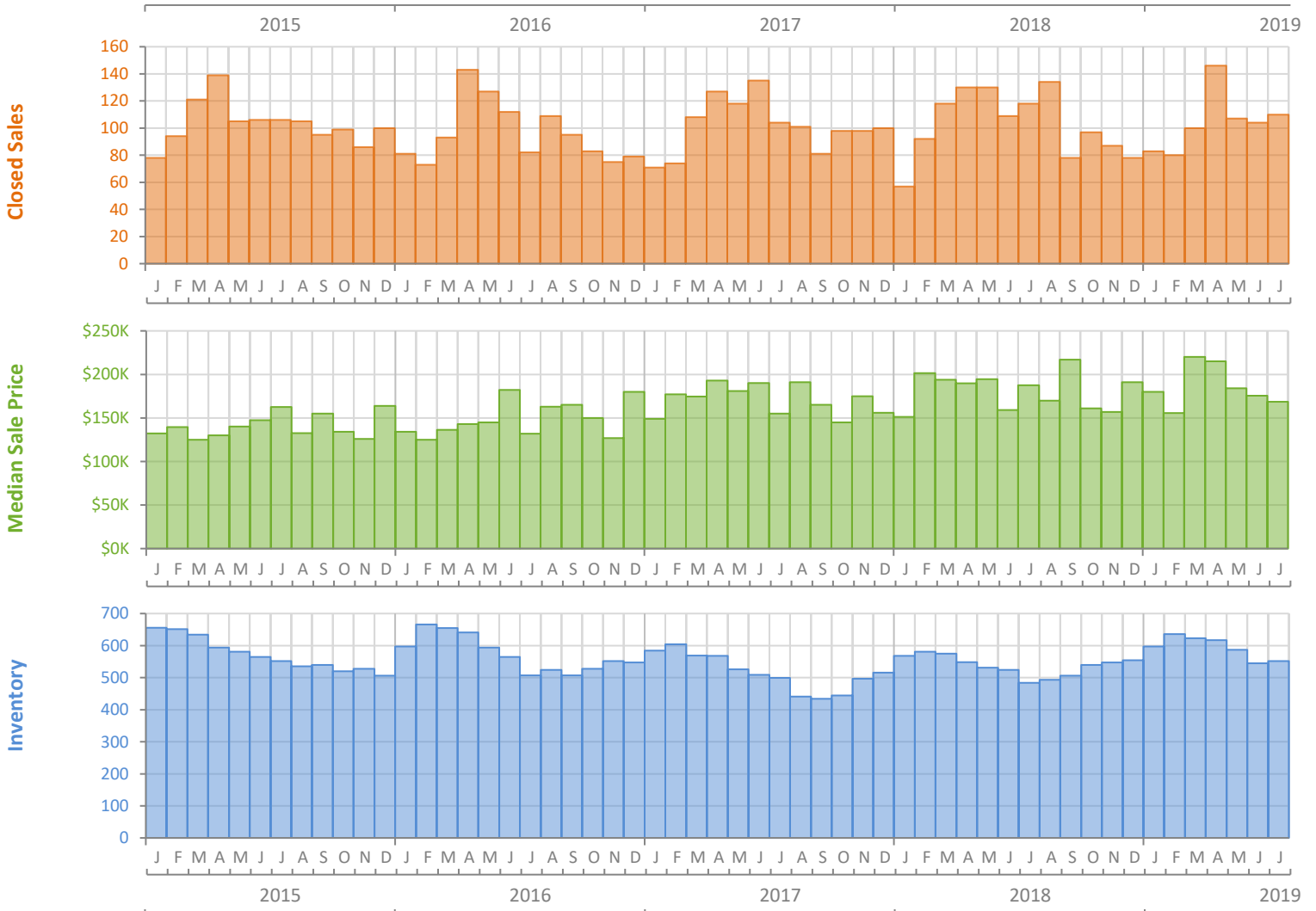
### St. Lucie County



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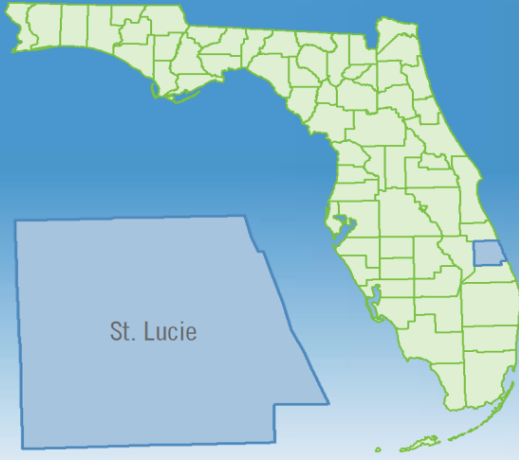
	July 2019	July 2018	Percent Change Year-over-Year
Closed Sales	110	118	-6.8%
Paid in Cash	59	62	-4.8%
Median Sale Price	\$168,500	\$187,450	-10.1%
Average Sale Price	\$217,974	\$208,060	4.8%
Dollar Volume	\$24.0 Million	\$24.6 Million	-2.3%
Med. Pct. of Orig. List Price Received	94.2%	93.0%	1.3%
Median Time to Contract	58 Days	68 Days	-14.7%
Median Time to Sale	98 Days	100 Days	-2.0%
New Pending Sales	102	115	-11.3%
New Listings	135	102	32.4%
Pending Inventory	133	169	-21.3%
Inventory (Active Listings)	552	484	14.0%
Months Supply of Inventory	5.5	4.7	17.0%



# Monthly Distressed Market - July 2019

## Townhouses and Condos

### St. Lucie County



		July 2019	July 2018	Percent Change Year-over-Year
Traditional	Closed Sales	106	115	-7.8%
	Median Sale Price	\$170,000	\$190,000	-10.5%
Foreclosure/REO	Closed Sales	4	3	33.3%
	Median Sale Price	\$148,000	\$175,000	-15.4%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

