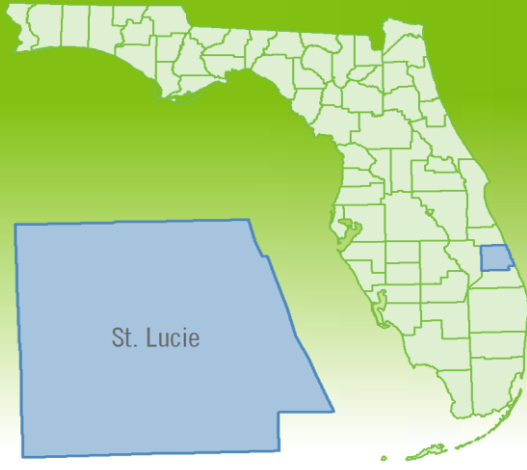


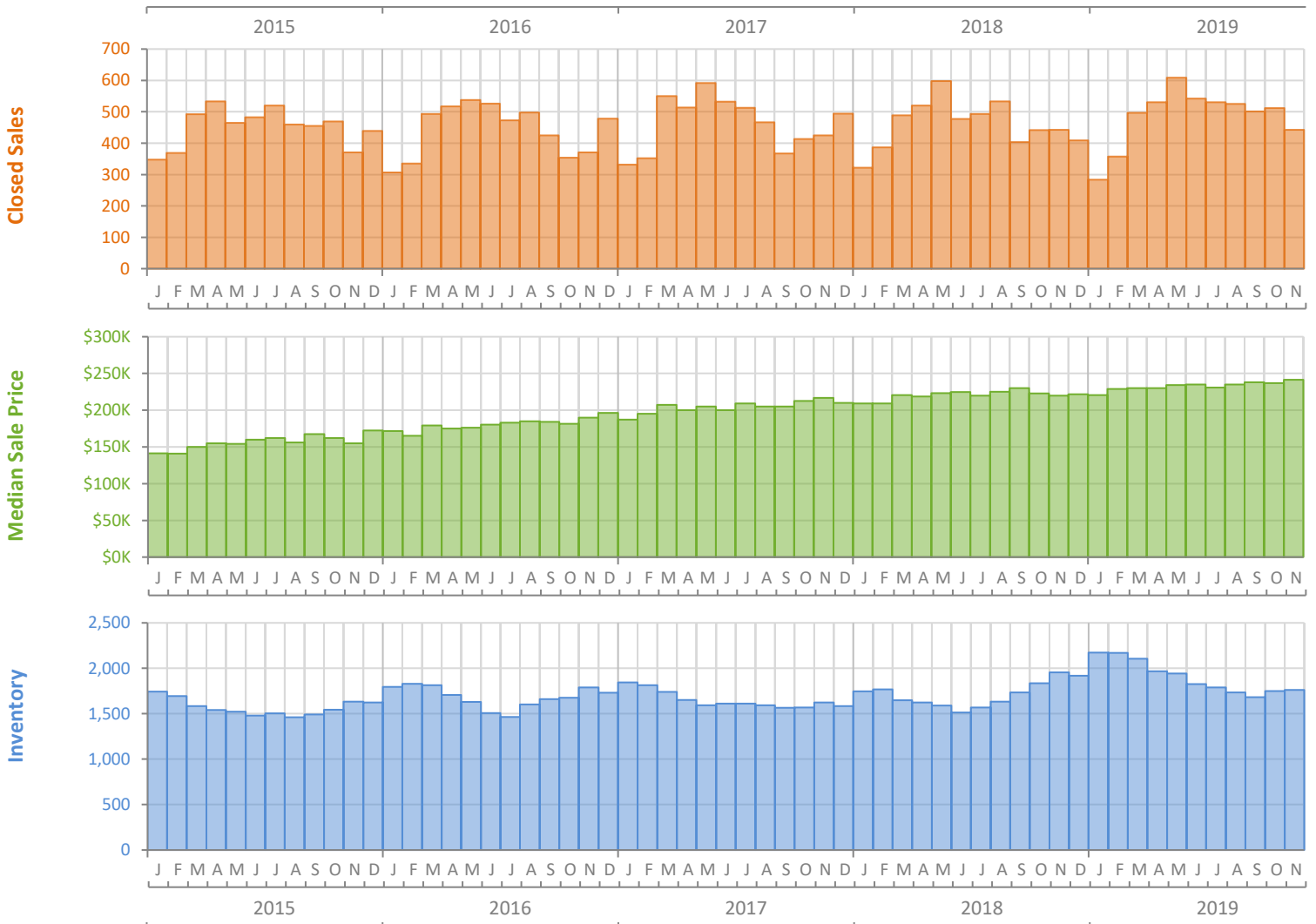
Monthly Market Summary - November 2019

Single Family Homes

St. Lucie County



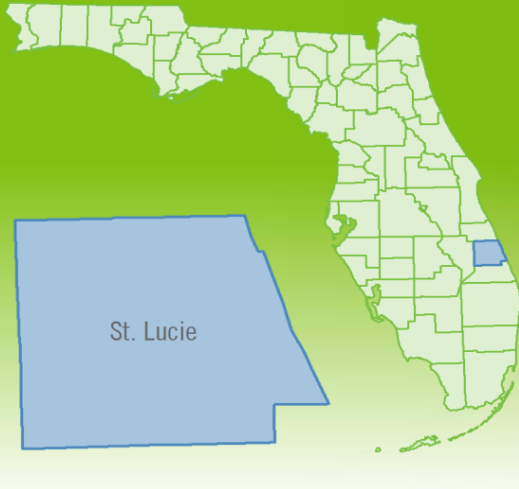
	November 2019	November 2018	Percent Change Year-over-Year
Closed Sales	443	443	0.0%
Paid in Cash	109	106	2.8%
Median Sale Price	\$241,500	\$219,900	9.8%
Average Sale Price	\$251,226	\$226,738	10.8%
Dollar Volume	\$111.3 Million	\$100.4 Million	10.8%
Med. Pct. of Orig. List Price Received	97.2%	96.1%	1.1%
Median Time to Contract	32 Days	35 Days	-8.6%
Median Time to Sale	75 Days	77 Days	-2.6%
New Pending Sales	482	394	22.3%
New Listings	586	618	-5.2%
Pending Inventory	866	732	18.3%
Inventory (Active Listings)	1,761	1,956	-10.0%
Months Supply of Inventory	3.7	4.2	-11.9%



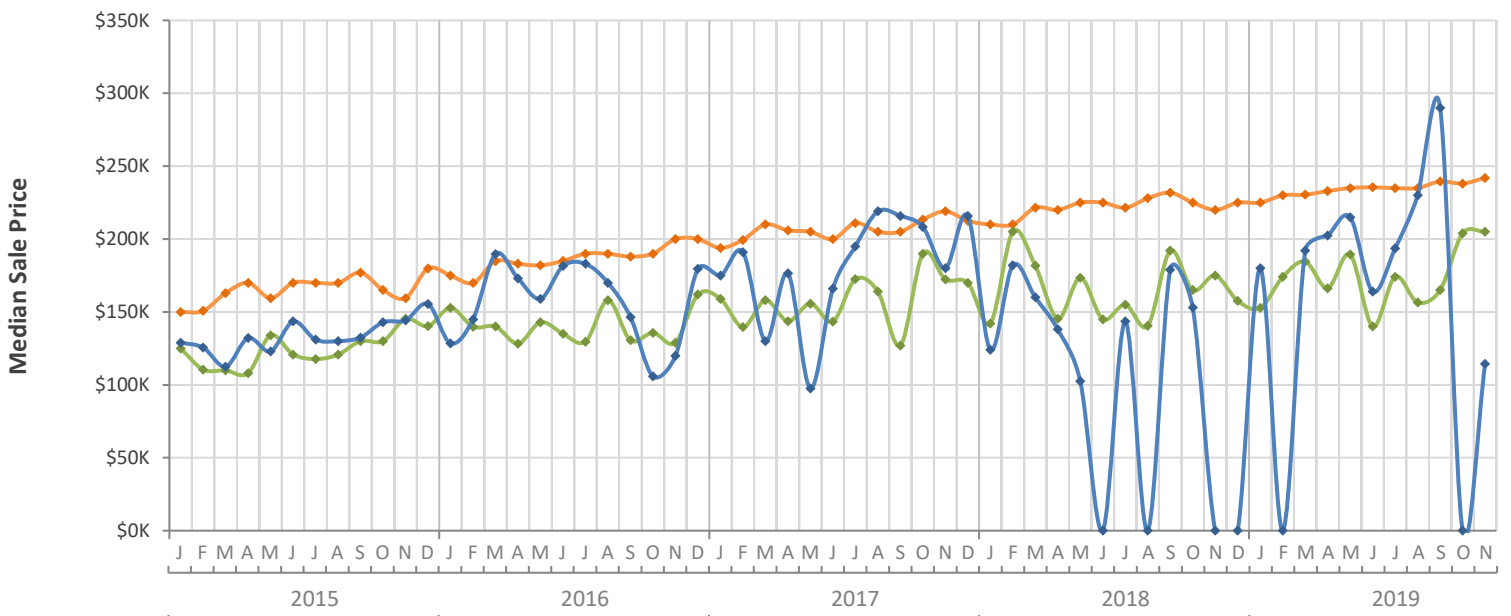
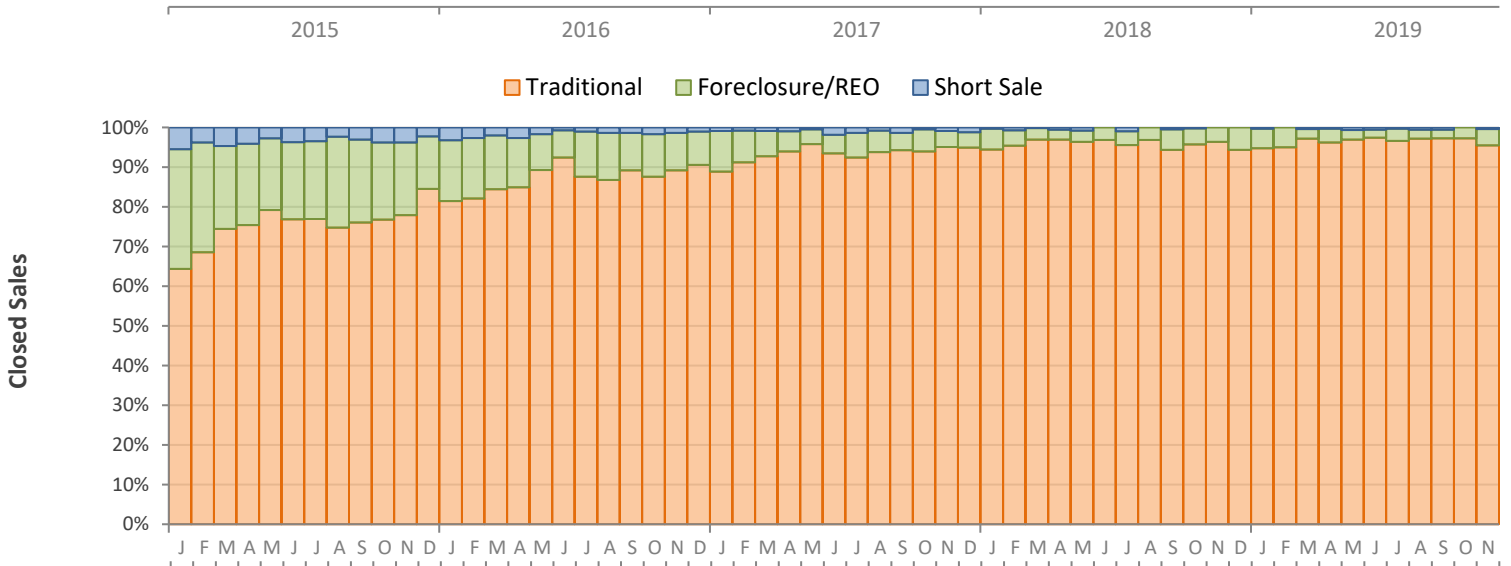
Monthly Distressed Market - November 2019

Single Family Homes

St. Lucie County



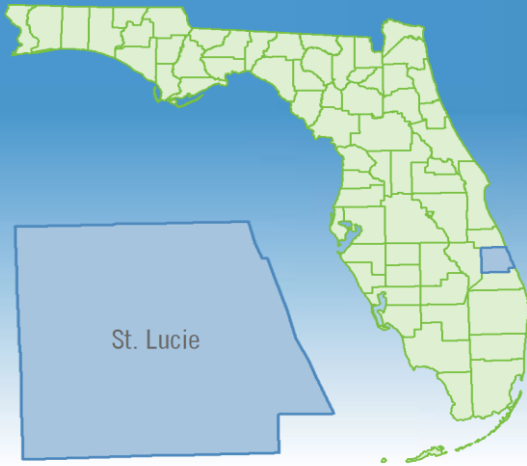
		November 2019	November 2018	Percent Change Year-over-Year
Traditional	Closed Sales	423	427	-0.9%
	Median Sale Price	\$242,000	\$220,000	10.0%
Foreclosure/REO	Closed Sales	18	16	12.5%
	Median Sale Price	\$204,950	\$175,025	17.1%
Short Sale	Closed Sales	2	0	N/A
	Median Sale Price	\$114,500	(No Sales)	N/A



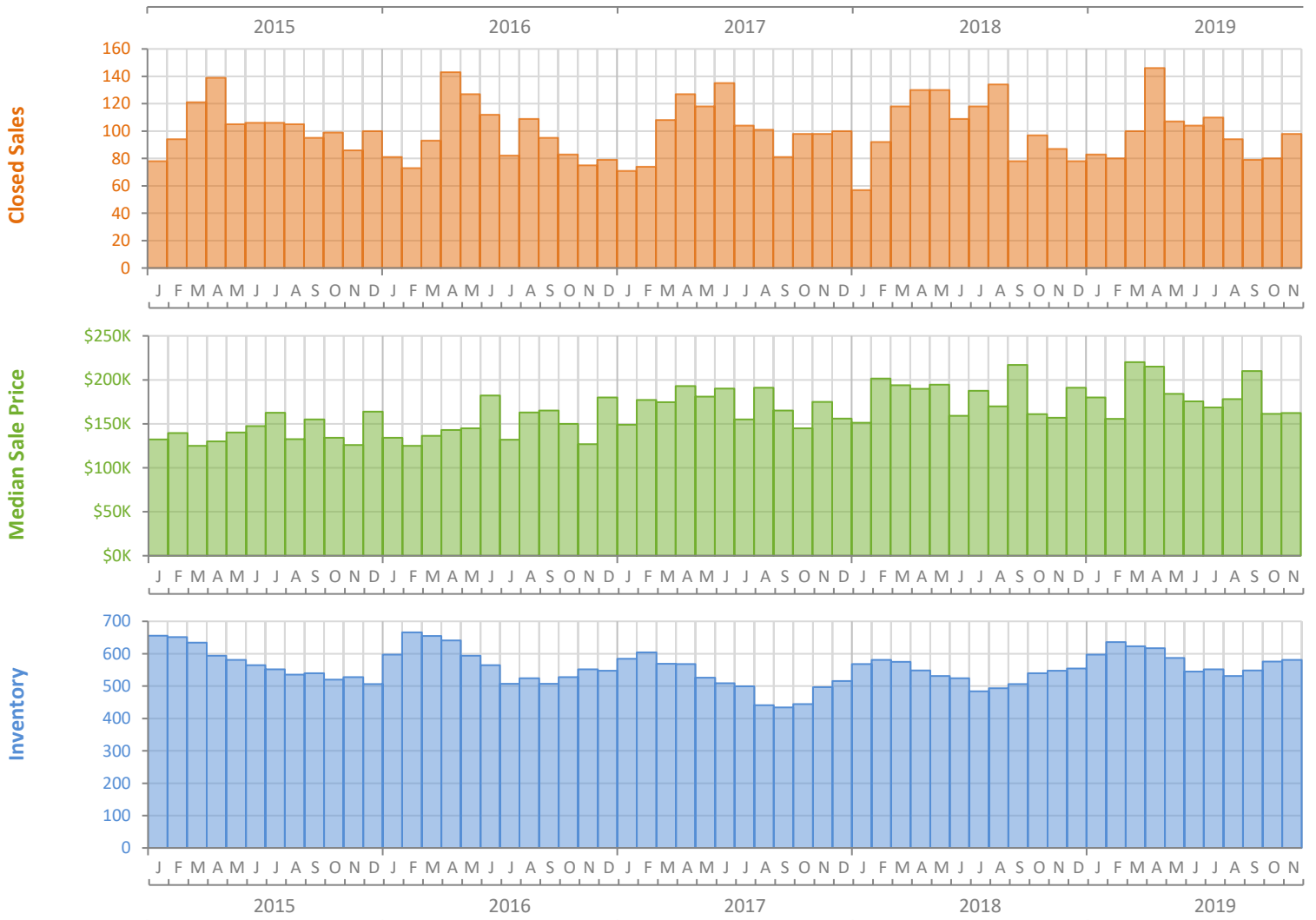
Monthly Market Summary - November 2019

Townhouses and Condos

St. Lucie County



	November 2019	November 2018	Percent Change Year-over-Year
Closed Sales	98	87	12.6%
Paid in Cash	47	46	2.2%
Median Sale Price	\$162,250	\$157,000	3.3%
Average Sale Price	\$193,617	\$188,591	2.7%
Dollar Volume	\$19.0 Million	\$16.4 Million	15.6%
Med. Pct. of Orig. List Price Received	96.0%	95.0%	1.1%
Median Time to Contract	49 Days	41 Days	19.5%
Median Time to Sale	88 Days	75 Days	17.3%
New Pending Sales	87	88	-1.1%
New Listings	138	133	3.8%
Pending Inventory	134	126	6.3%
Inventory (Active Listings)	581	547	6.2%
Months Supply of Inventory	6.0	5.3	13.2%



Monthly Distressed Market - November 2019

Townhouses and Condos

St. Lucie County



		November 2019	November 2018	Percent Change Year-over-Year
Traditional	Closed Sales	95	87	9.2%
	Median Sale Price	\$162,000	\$157,000	3.2%
Foreclosure/REO	Closed Sales	2	0	N/A
	Median Sale Price	\$238,250	(No Sales)	N/A
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$113,000	(No Sales)	N/A

