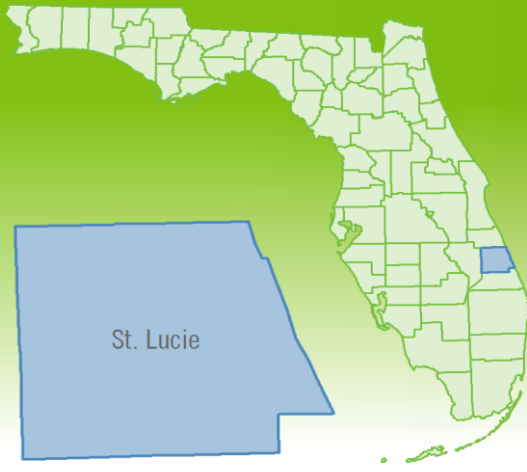


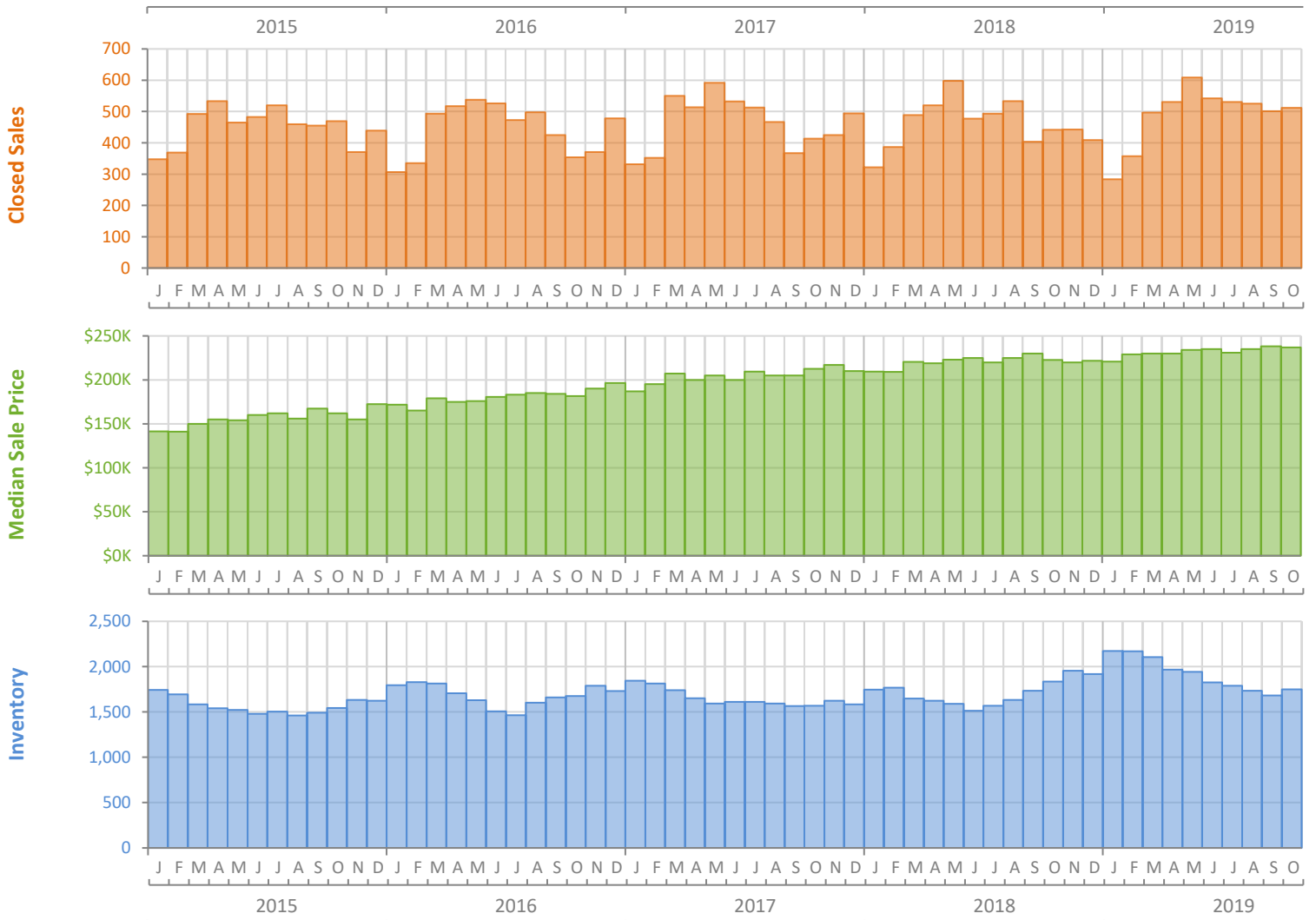
Monthly Market Summary - October 2019

Single Family Homes

St. Lucie County



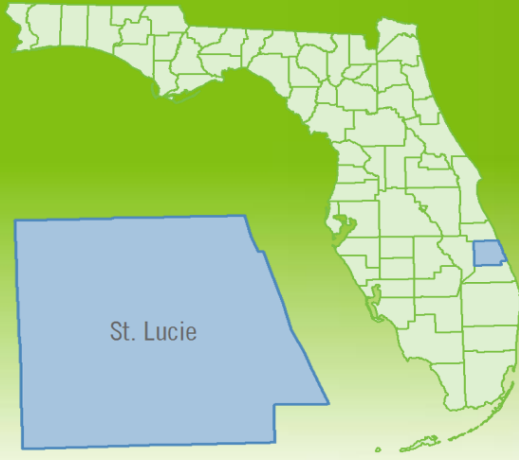
	October 2019	October 2018	Percent Change Year-over-Year
Closed Sales	512	442	15.8%
Paid in Cash	101	101	0.0%
Median Sale Price	\$237,000	\$222,640	6.4%
Average Sale Price	\$241,302	\$240,552	0.3%
Dollar Volume	\$123.5 Million	\$106.3 Million	16.2%
Med. Pct. of Orig. List Price Received	97.5%	96.4%	1.1%
Median Time to Contract	41 Days	41 Days	0.0%
Median Time to Sale	84 Days	87 Days	-3.4%
New Pending Sales	600	521	15.2%
New Listings	744	734	1.4%
Pending Inventory	874	822	6.3%
Inventory (Active Listings)	1,751	1,836	-4.6%
Months Supply of Inventory	3.7	3.9	-5.1%



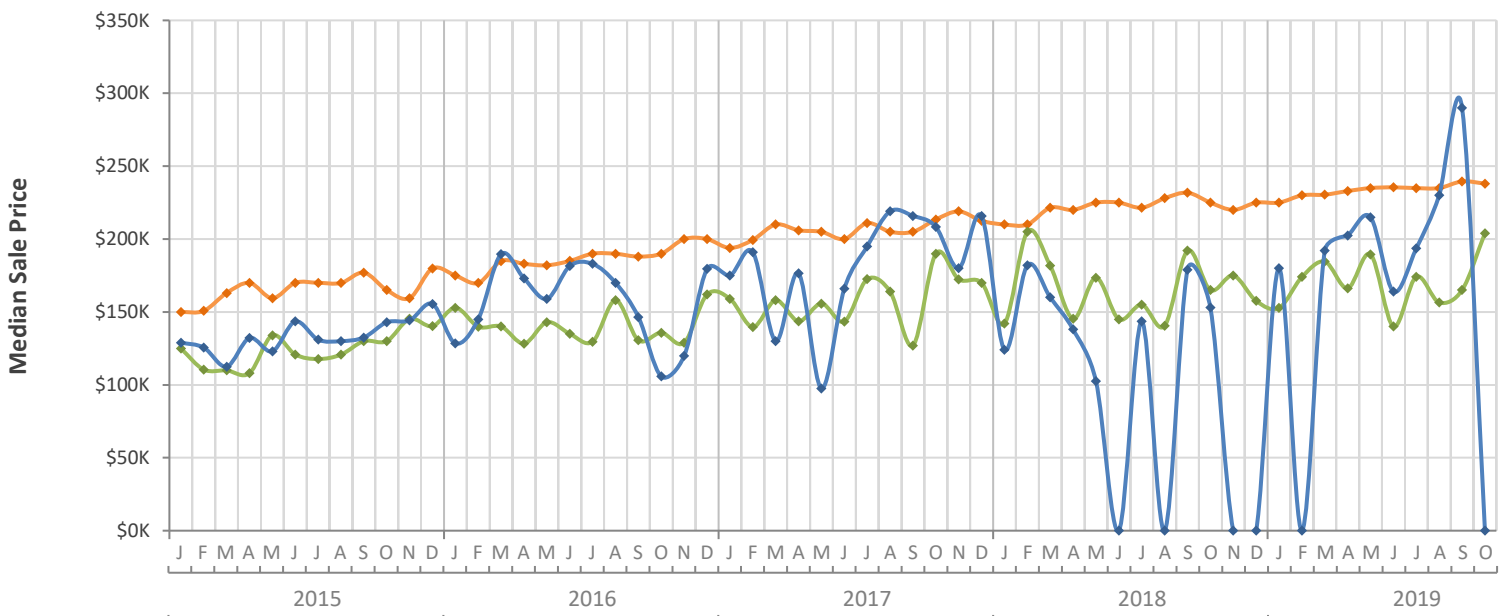
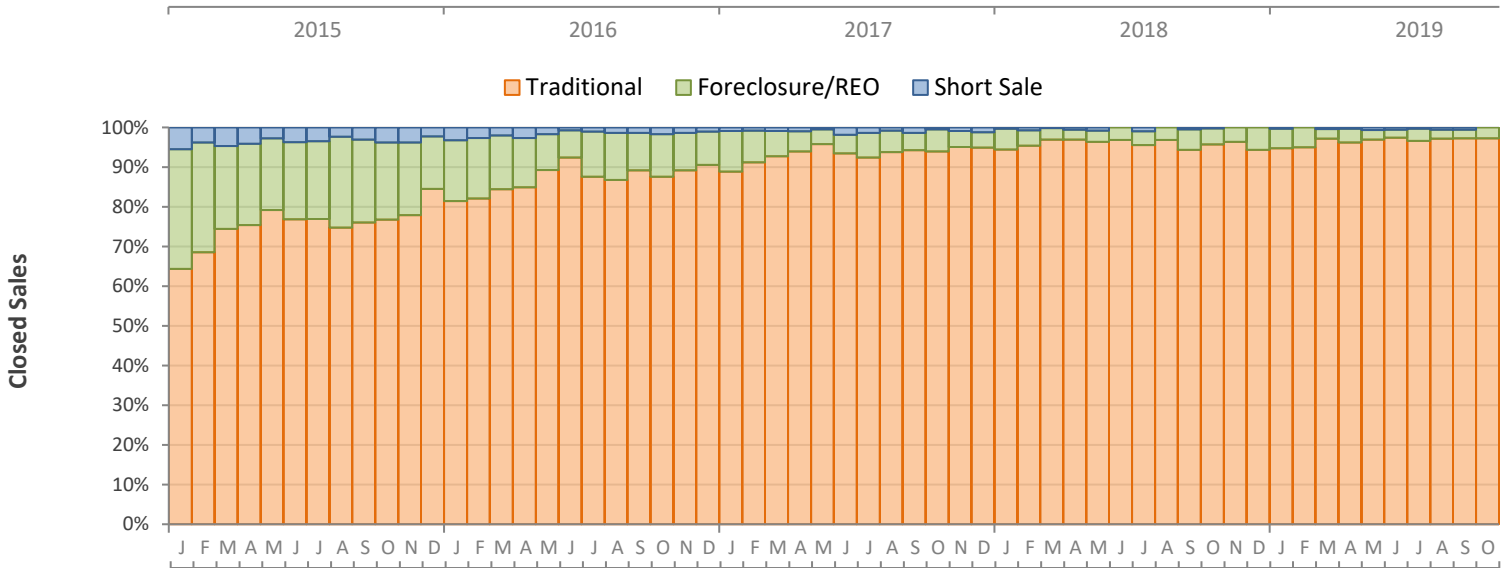
Monthly Distressed Market - October 2019

Single Family Homes

St. Lucie County



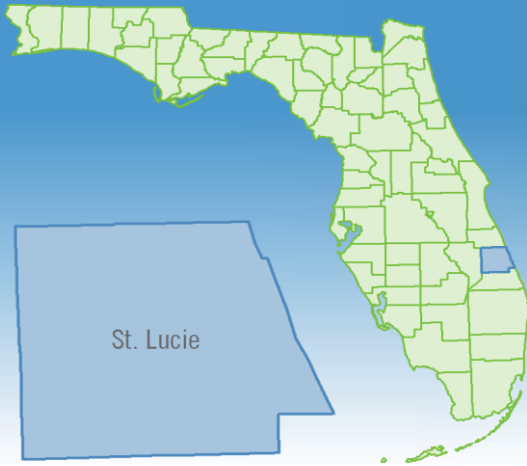
		October 2019	October 2018	Percent Change Year-over-Year
Traditional	Closed Sales	498	423	17.7%
	Median Sale Price	\$238,072	\$225,000	5.8%
Foreclosure/REO	Closed Sales	14	18	-22.2%
	Median Sale Price	\$204,000	\$165,000	23.6%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$153,000	N/A



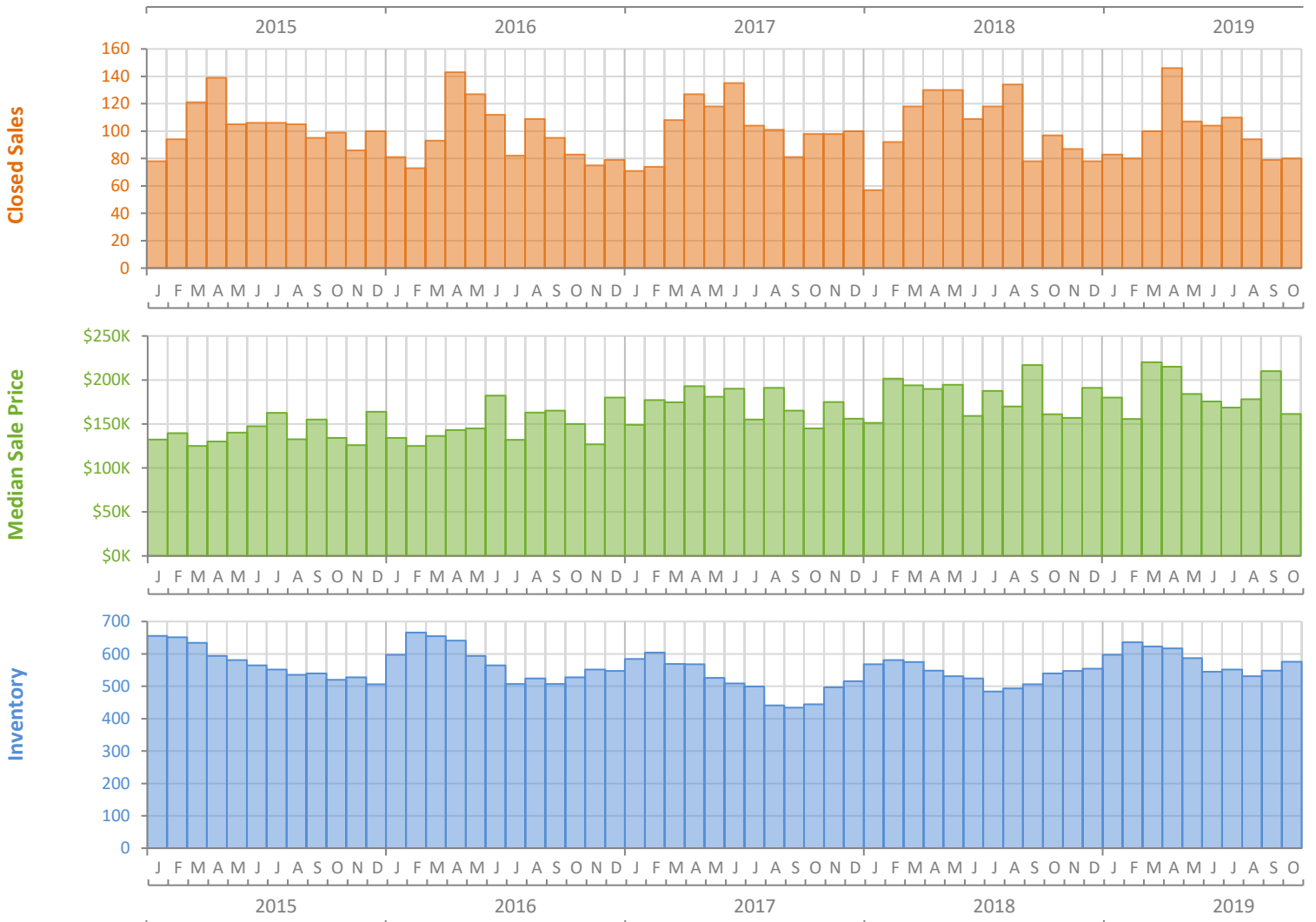
Monthly Market Summary - October 2019

Townhouses and Condos

St. Lucie County



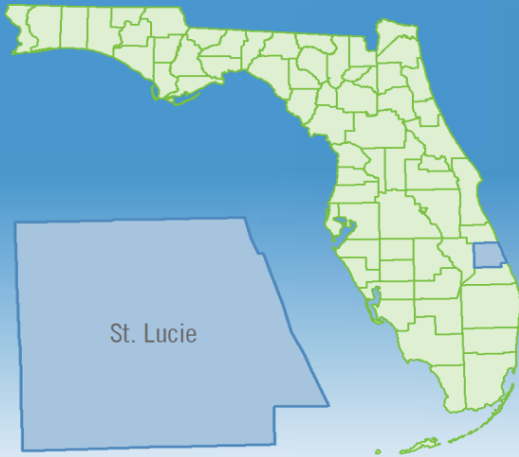
	October 2019	October 2018	Percent Change Year-over-Year
Closed Sales	80	97	-17.5%
Paid in Cash	48	57	-15.8%
Median Sale Price	\$161,250	\$161,000	0.2%
Average Sale Price	\$190,548	\$204,046	-6.6%
Dollar Volume	\$15.2 Million	\$19.8 Million	-23.0%
Med. Pct. of Orig. List Price Received	94.3%	95.5%	-1.3%
Median Time to Contract	48 Days	43 Days	11.6%
Median Time to Sale	83 Days	79 Days	5.1%
New Pending Sales	115	101	13.9%
New Listings	149	159	-6.3%
Pending Inventory	150	120	25.0%
Inventory (Active Listings)	576	540	6.7%
Months Supply of Inventory	6.0	5.1	17.6%



Monthly Distressed Market - October 2019

Townhouses and Condos

St. Lucie County



		October 2019	October 2018	Percent Change Year-over-Year
Traditional	Closed Sales	79	94	-16.0%
	Median Sale Price	\$162,500	\$162,000	0.3%
Foreclosure/REO	Closed Sales	1	3	-66.7%
	Median Sale Price	\$10,000	\$109,000	-90.8%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

