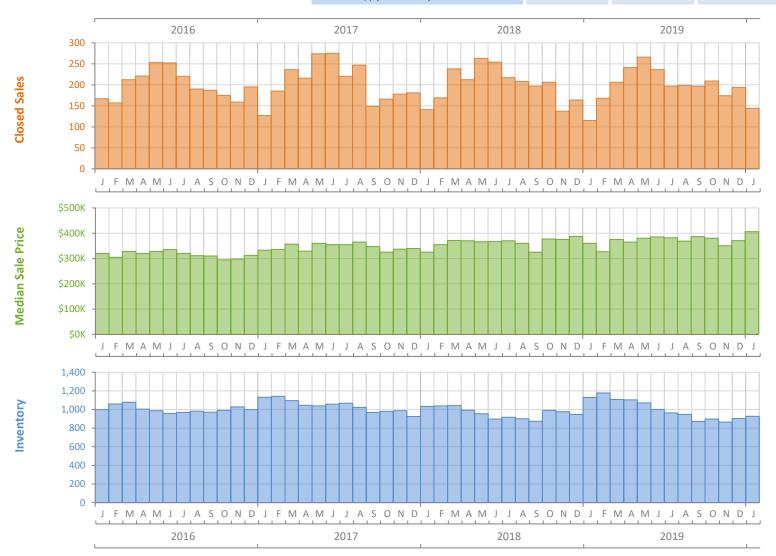
Monthly Market Summary - January 2020 Single Family Homes Martin County





	January 2020	January 2019	Percent Change Year-over-Year
Closed Sales	144	115	25.2%
Paid in Cash	66	44	50.0%
Median Sale Price	\$406,375	\$360,000	12.9%
Average Sale Price	\$499,969	\$659,242	-24.2%
Dollar Volume	\$72.0 Million	\$75.8 Million	-5.0%
Med. Pct. of Orig. List Price Received	94.3%	94.8%	-0.5%
Median Time to Contract	52 Days	52 Days	0.0%
Median Time to Sale	104 Days	97 Days	7.2%
New Pending Sales	253	205	23.4%
New Listings	320	386	-17.1%
Pending Inventory	310	286	8.4%
Inventory (Active Listings)	926	1,130	-18.1%
Months Supply of Inventory	4.6	5.7	-19.3%

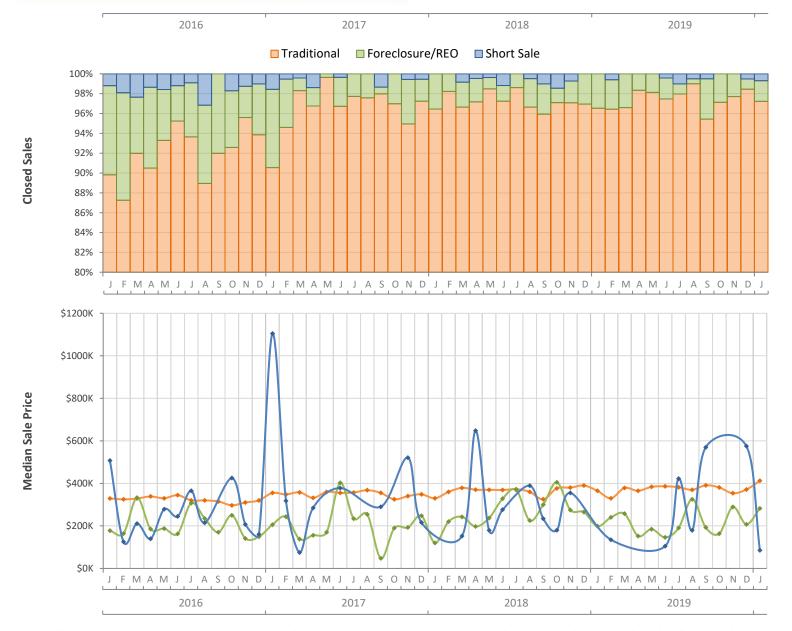


Monthly Distressed Market - January 2020 Single Family Homes Martin County





		January 2020	January 2019	Percent Change Year-over-Year
Traditional	Closed Sales	140	111	26.1%
	Median Sale Price	\$412,500	\$365,000	13.0%
Foreclosure/REO	Closed Sales	3	4	-25.0%
	Median Sale Price	\$282,500	\$198,500	42.3%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$85,000	(No Sales)	N/A

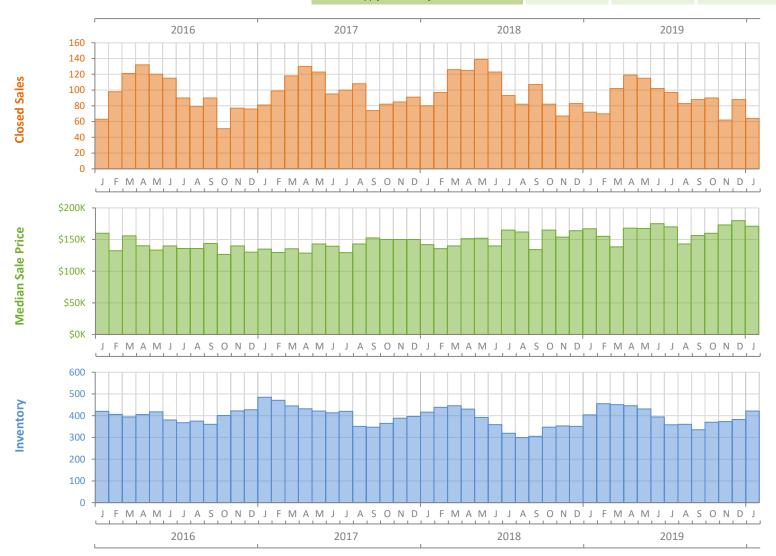


Monthly Market Summary - January 2020 Townhouses and Condos Martin County





	January 2020	January 2019	Percent Change Year-over-Year
Closed Sales	64	72	-11.1%
Paid in Cash	34	45	-24.4%
Median Sale Price	\$171,000	\$167,000	2.4%
Average Sale Price	\$204,259	\$202,255	1.0%
Dollar Volume	\$13.1 Million	\$14.6 Million	-10.2%
Med. Pct. of Orig. List Price Received	94.5%	94.4%	0.1%
Median Time to Contract	59 Days	35 Days	68.6%
Median Time to Sale	98 Days	67 Days	46.3%
New Pending Sales	106	110	-3.6%
New Listings	164	173	-5.2%
Pending Inventory	135	147	-8.2%
Inventory (Active Listings)	421	404	4.2%
Months Supply of Inventory	4.7	4.1	14.6%



Monthly Distressed Market - January 2020 Townhouses and Condos Martin County





		January 2020	January 2019	Percent Change Year-over-Year
Traditional	Closed Sales	63	70	-10.0%
	Median Sale Price	\$173,000	\$170,500	1.5%
Foreclosure/REO	Closed Sales	1	2	-50.0%
	Median Sale Price	\$120,000	\$111,250	7.9%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

