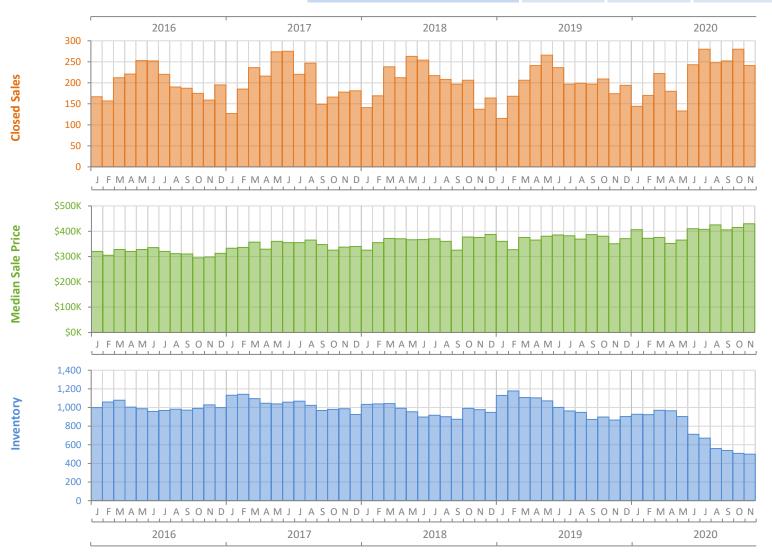
## Monthly Market Summary - November 2020 Single Family Homes Martin County





	November 2020	November 2019	Percent Change Year-over-Year
Closed Sales	241	174	38.5%
Paid in Cash	92	70	31.4%
Median Sale Price	\$429,390	\$350,250	22.6%
Average Sale Price	\$645,229	\$434,787	48.4%
Dollar Volume	\$155.5 Million	\$75.7 Million	105.5%
Med. Pct. of Orig. List Price Received	96.5%	95.2%	1.4%
Median Time to Contract	30 Days	51 Days	-41.2%
Median Time to Sale	77 Days	95 Days	-18.9%
New Pending Sales	253	176	43.8%
New Listings	254	217	17.1%
Pending Inventory	413	312	32.4%
Inventory (Active Listings)	498	864	-42.4%
Months Supply of Inventory	2.3	4.4	-47.7%

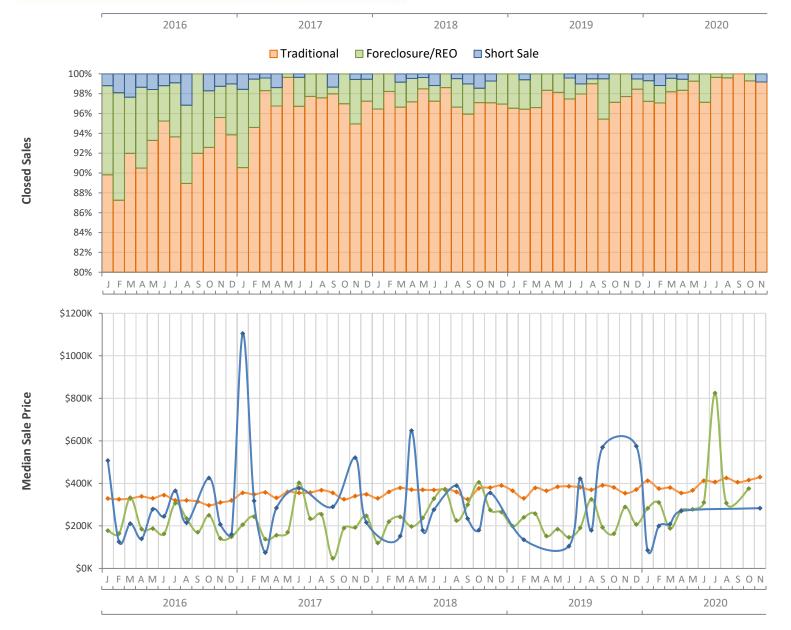


## Monthly Distressed Market - November 2020 Single Family Homes Martin County





		November 2020	November 2019	Percent Change Year-over-Year
Traditional	Closed Sales	239	170	40.6%
	Median Sale Price	\$429,900	\$353,500	21.6%
Foreclosure/REO	Closed Sales	0	4	-100.0%
	Median Sale Price	(No Sales)	\$289,000	N/A
Short Sale	Closed Sales	2	0	N/A
	Median Sale Price	\$283,425	(No Sales)	N/A

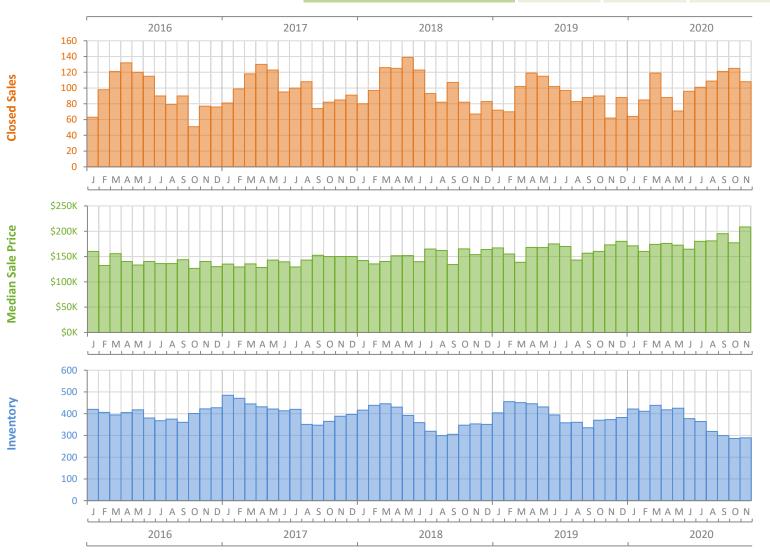


## Monthly Market Summary - November 2020 Townhouses and Condos Martin County





	November 2020	November 2019	Percent Change Year-over-Year
Closed Sales	108	62	74.2%
Paid in Cash	42	31	35.5%
Median Sale Price	\$208,450	\$173,000	20.5%
Average Sale Price	\$211,528	\$199,067	6.3%
Dollar Volume	\$22.8 Million	\$12.3 Million	85.1%
Med. Pct. of Orig. List Price Received	96.3%	94.8%	1.6%
Median Time to Contract	27 Days	30 Days	-10.0%
Median Time to Sale	70 Days	59 Days	18.6%
New Pending Sales	109	73	49.3%
New Listings	120	111	8.1%
Pending Inventory	175	130	34.6%
Inventory (Active Listings)	289	373	-22.5%
Months Supply of Inventory	3.0	4.1	-26.8%



## Monthly Distressed Market - November 2020 Townhouses and Condos Martin County





		November 2020	November 2019	Percent Change Year-over-Year
Traditional	Closed Sales	108	62	74.2%
	Median Sale Price	\$208,450	\$173,000	20.5%
Foreclosure/REO	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

