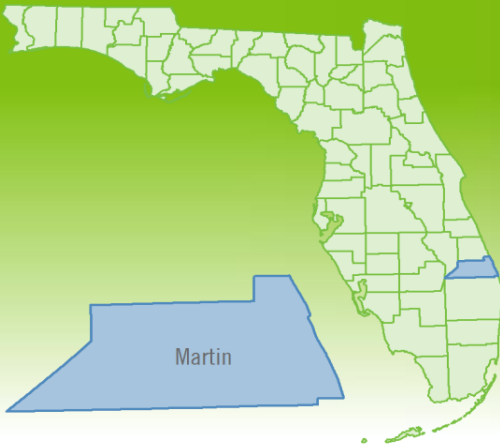


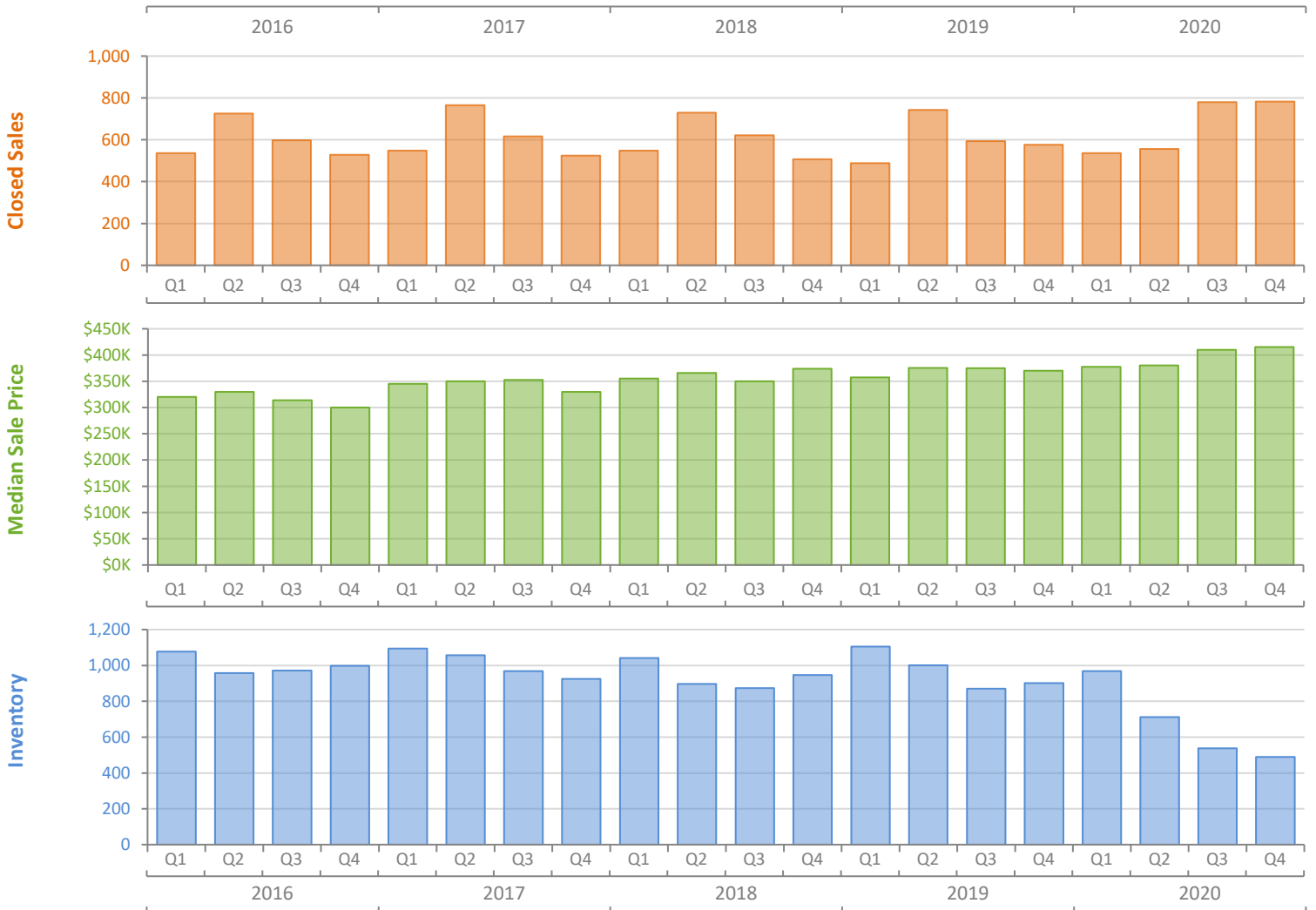
Quarterly Market Summary - Q4 2020

Single Family Homes

Martin County



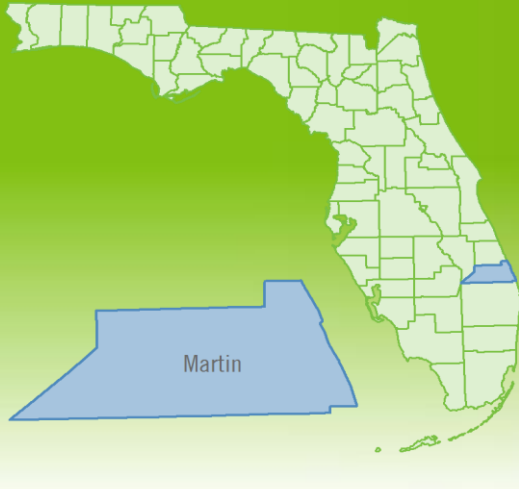
	Q4 2020	Q4 2019	Percent Change Year-over-Year
Closed Sales	783	577	35.7%
Paid in Cash	287	210	36.7%
Median Sale Price	\$415,200	\$370,000	12.2%
Average Sale Price	\$630,363	\$475,885	32.5%
Dollar Volume	\$493.6 Million	\$274.6 Million	79.8%
Med. Pct. of Orig. List Price Received	96.5%	95.1%	1.5%
Median Time to Contract	26 Days	47 Days	-44.7%
Median Time to Sale	75 Days	88 Days	-14.8%
New Pending Sales	734	499	47.1%
New Listings	726	691	5.1%
Pending Inventory	345	218	58.3%
Inventory (Active Listings)	490	902	-45.7%
Months Supply of Inventory	2.2	4.5	-51.1%



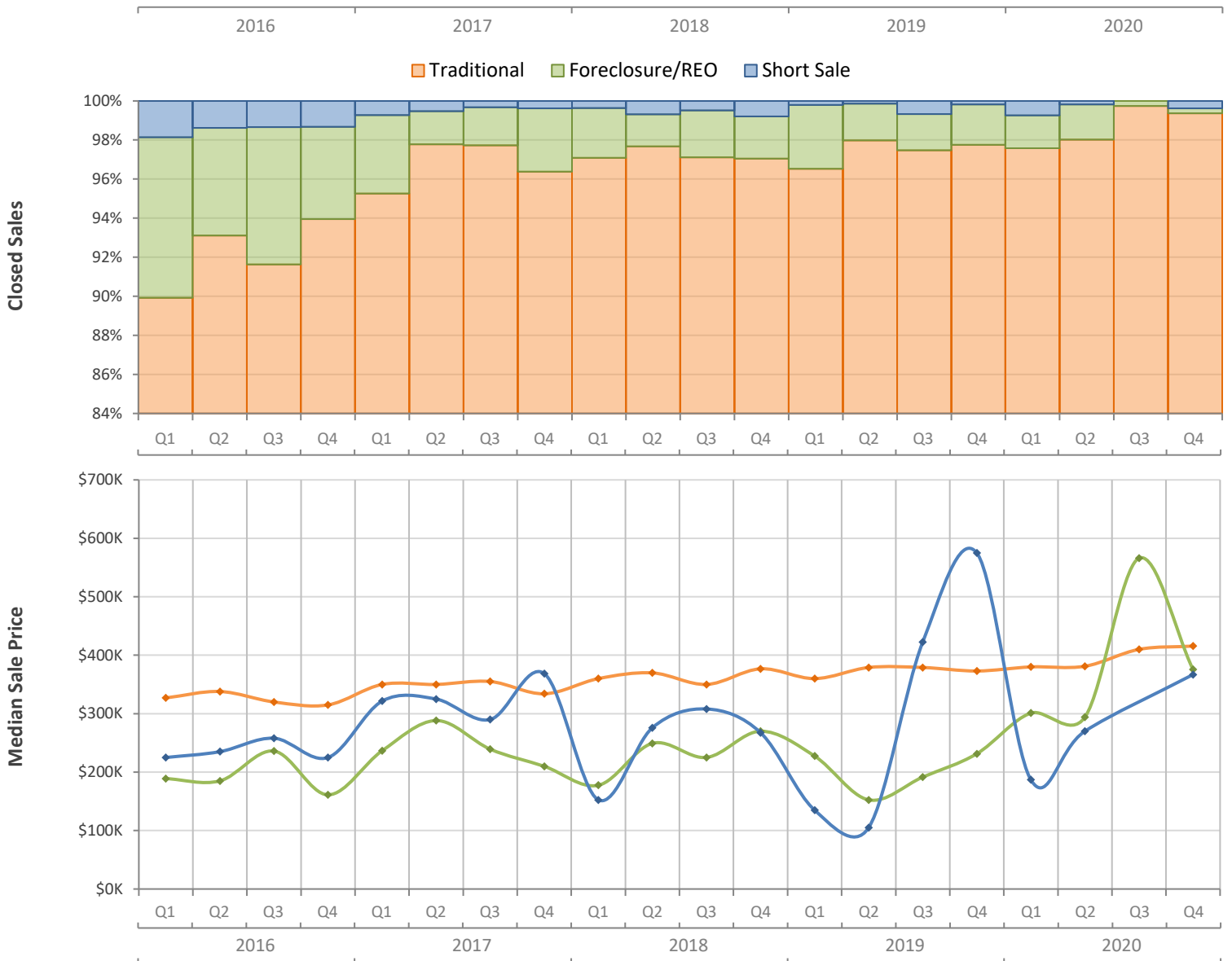
Quarterly Distressed Market - Q4 2020

Single Family Homes

Martin County



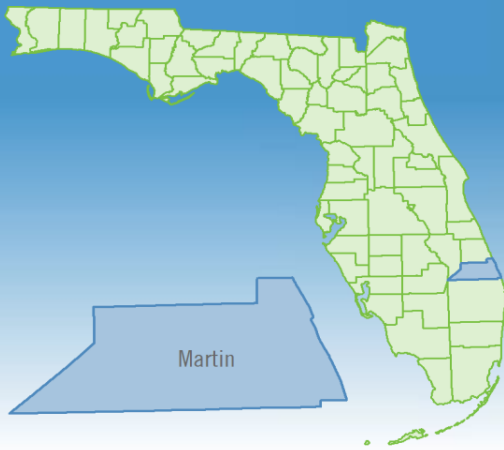
		Q4 2020	Q4 2019	Percent Change Year-over-Year
Traditional	Closed Sales	778	564	37.9%
	Median Sale Price	\$415,610	\$373,000	11.4%
Foreclosure/REO	Closed Sales	2	12	-83.3%
	Median Sale Price	\$375,500	\$231,413	62.3%
Short Sale	Closed Sales	3	1	200.0%
	Median Sale Price	\$366,850	\$575,000	-36.2%



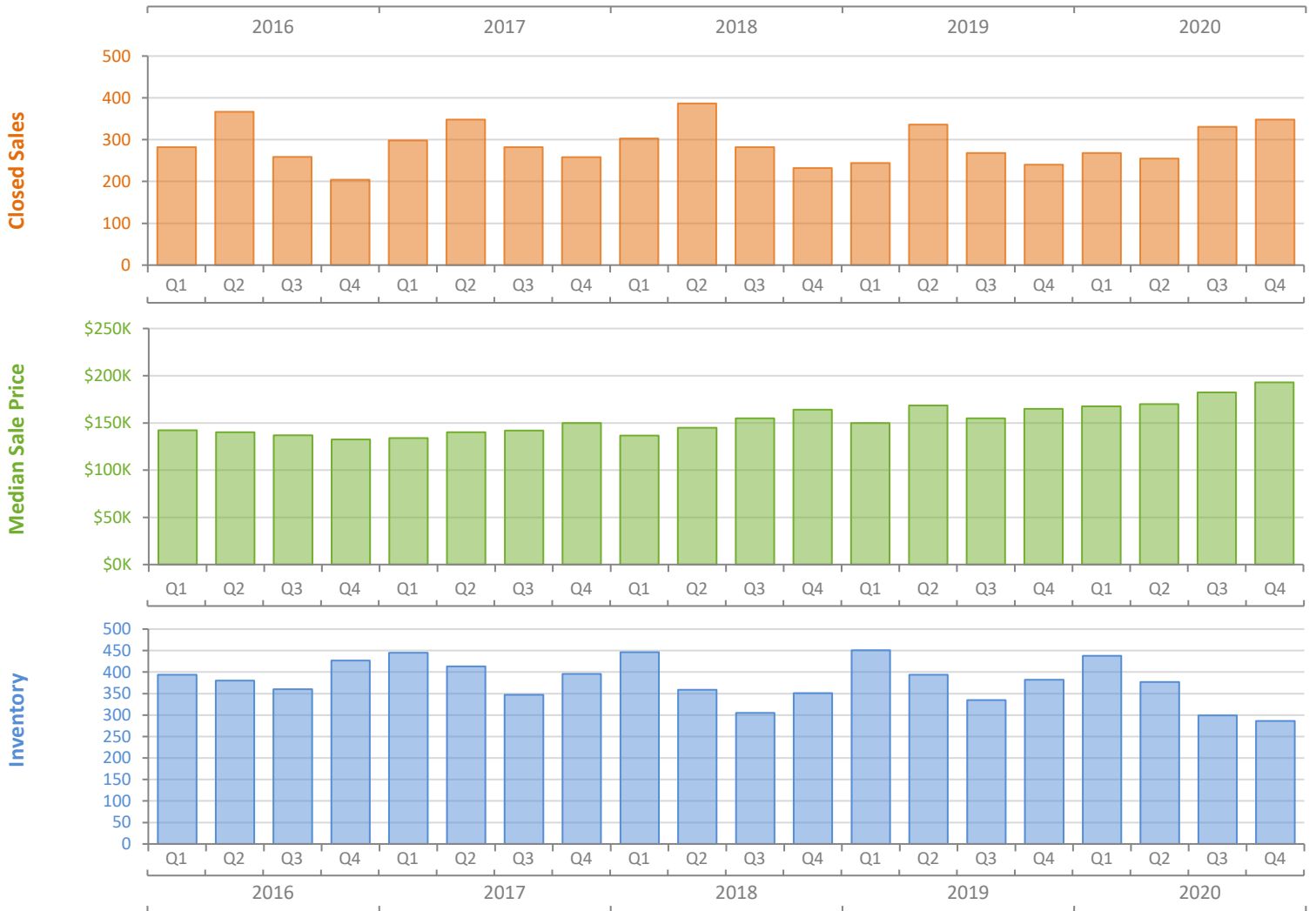
Quarterly Market Summary - Q4 2020

Townhouses and Condos

Martin County



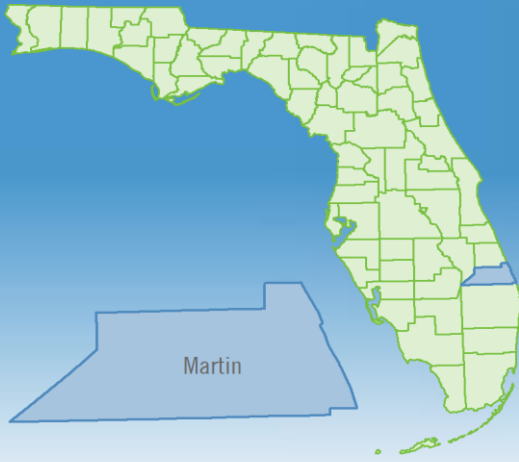
	Q4 2020	Q4 2019	Percent Change Year-over-Year
Closed Sales	348	240	45.0%
Paid in Cash	165	129	27.9%
Median Sale Price	\$193,000	\$164,900	17.0%
Average Sale Price	\$230,956	\$205,659	12.3%
Dollar Volume	\$80.4 Million	\$49.4 Million	62.8%
Med. Pct. of Orig. List Price Received	96.1%	94.8%	1.4%
Median Time to Contract	28 Days	38 Days	-26.3%
Median Time to Sale	71 Days	76 Days	-6.6%
New Pending Sales	317	236	34.3%
New Listings	320	331	-3.3%
Pending Inventory	152	98	55.1%
Inventory (Active Listings)	286	382	-25.1%
Months Supply of Inventory	2.9	4.2	-31.0%



Quarterly Distressed Market - Q4 2020

Townhouses and Condos

Martin County



		Q4 2020	Q4 2019	Percent Change Year-over-Year
Traditional	Closed Sales	345	236	46.2%
	Median Sale Price	\$193,000	\$165,000	17.0%
Foreclosure/REO	Closed Sales	2	4	-50.0%
	Median Sale Price	\$472,500	\$144,000	228.1%
Short Sale	Closed Sales	1	0	N/A
	Median Sale Price	\$204,900	(No Sales)	N/A

