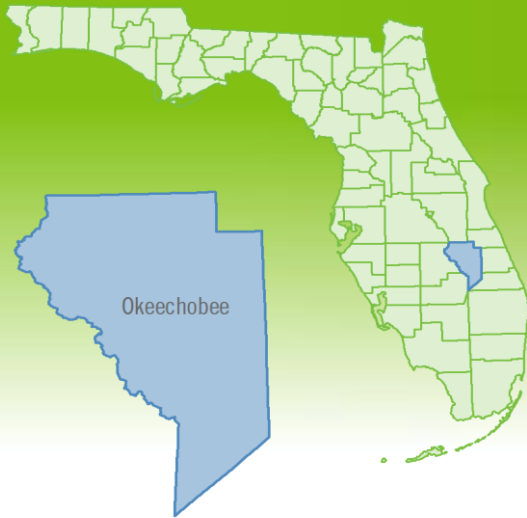


# Yearly Market Summary - 2020

## Single Family Homes

### Okeechobee County



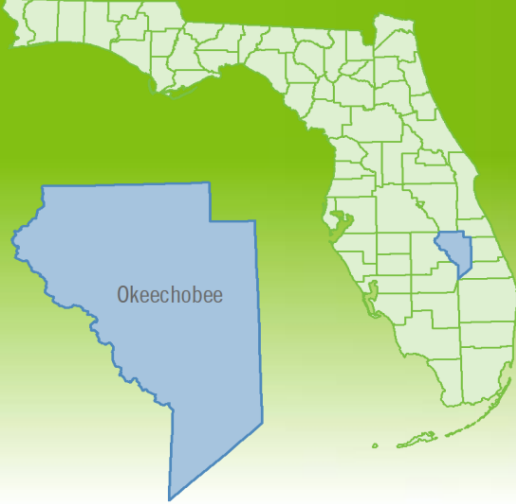
|  | 2020           | 2019           | Percent Change Year-over-Year |
|--|----------------|----------------|-------------------------------|
| Closed Sales                           | 282            | 270            | 4.4%                          |
| Paid in Cash                           | 79             | 68             | 16.2%                         |
| Median Sale Price                      | \$191,000      | \$170,000      | 12.4%                         |
| Average Sale Price                     | \$213,412      | \$196,742      | 8.5%                          |
| Dollar Volume                          | \$60.2 Million | \$53.1 Million | 13.3%                         |
| Med. Pct. of Orig. List Price Received | 95.2%          | 93.8%          | 1.5%                          |
| Median Time to Contract                | 56 Days        | 51 Days        | 9.8%                          |
| Median Time to Sale                    | 104 Days       | 94 Days        | 10.6%                         |
| New Pending Sales                      | 352            | 313            | 12.5%                         |
| New Listings                           | 341            | 404            | -15.6%                        |
| Pending Inventory                      | 62             | 40             | 55.0%                         |
| Inventory (Active Listings)            | 88             | 149            | -40.9%                        |
| Months Supply of Inventory             | 3.7            | 6.6            | -43.9%                        |



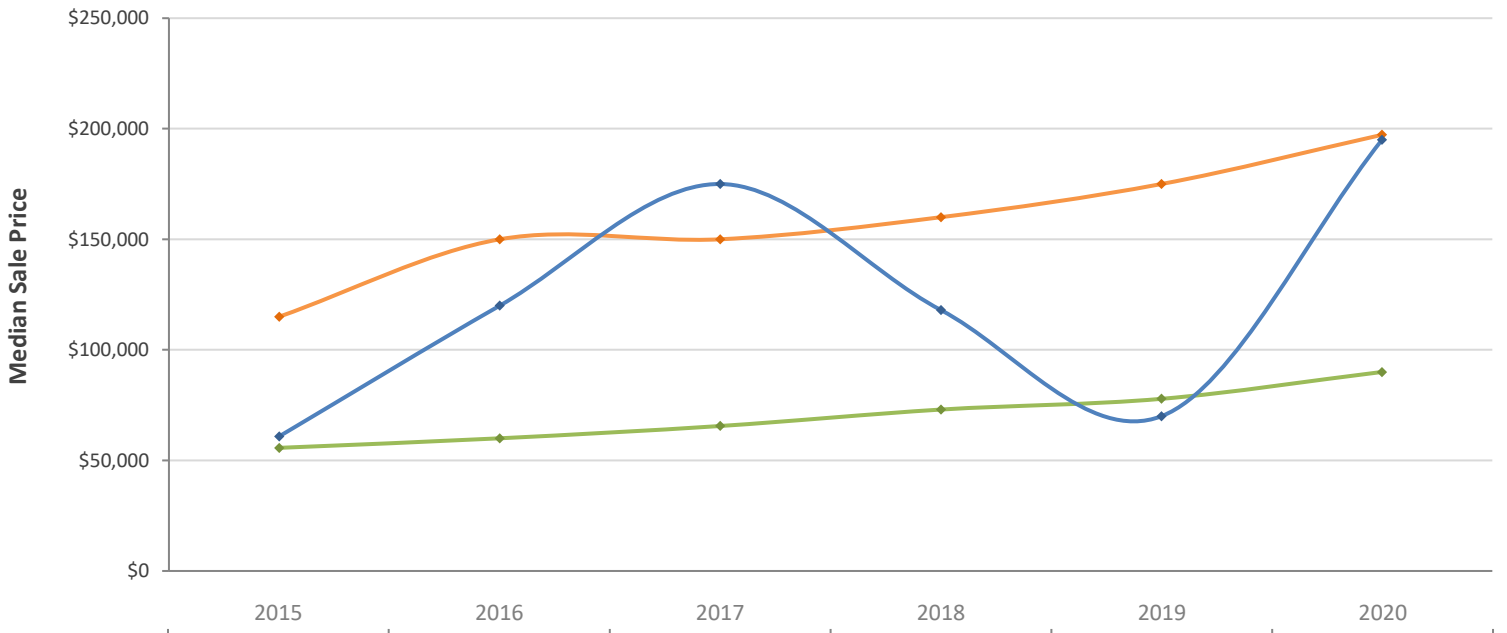
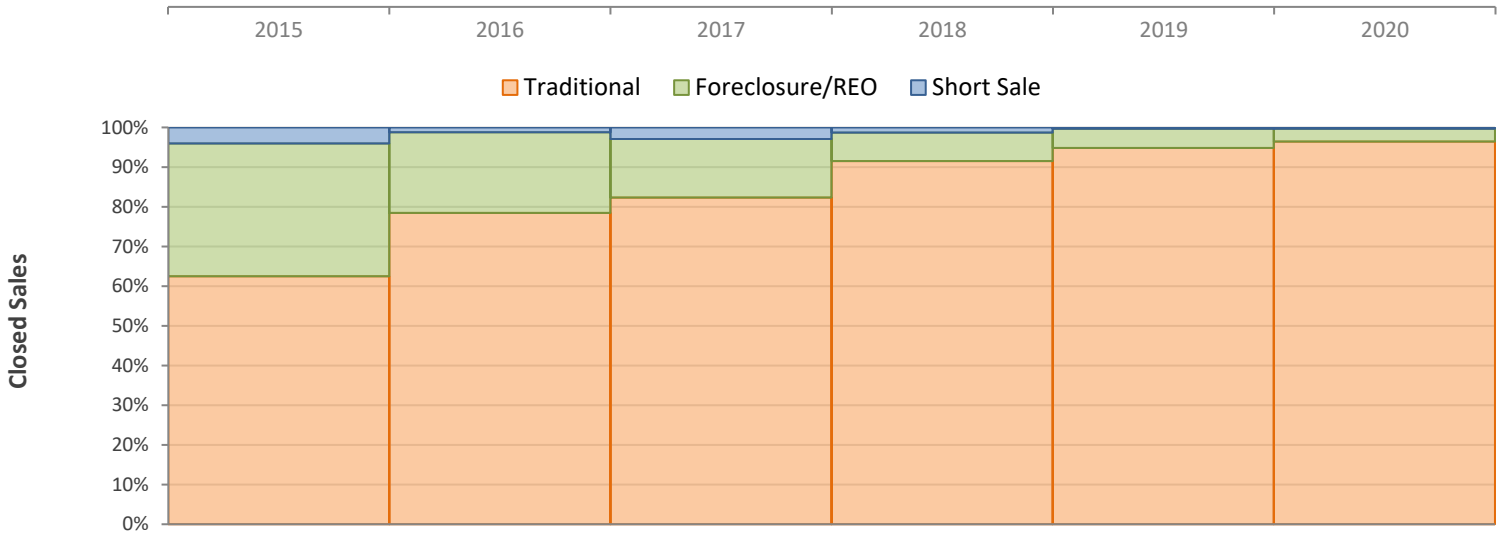
# Yearly Distressed Market - 2020

## Single Family Homes

### Okeechobee County



|                 |                   | 2020      | 2019      | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional     | Closed Sales      | 272       | 256       | 6.3%                          |
|                 | Median Sale Price | \$197,250 | \$175,000 | 12.7%                         |
| Foreclosure/REO | Closed Sales      | 9         | 13        | -30.8%                        |
|                 | Median Sale Price | \$90,000  | \$77,850  | 15.6%                         |
| Short Sale      | Closed Sales      | 1         | 1         | 0.0%                          |
|                 | Median Sale Price | \$195,000 | \$70,000  | 178.6%                        |



# Yearly Market Summary - 2020

## Townhouses and Condos

### Okeechobee County



|  | 2020      | 2019      | Percent Change Year-over-Year |
|--|-----------|-----------|-------------------------------|
| Closed Sales                           | 4         | 6         | -33.3%                        |
| Paid in Cash                           | 3         | 5         | -40.0%                        |
| Median Sale Price                      | \$65,000  | \$67,500  | -3.7%                         |
| Average Sale Price                     | \$63,125  | \$76,750  | -17.8%                        |
| Dollar Volume                          | \$252,500 | \$460,500 | -45.2%                        |
| Med. Pct. of Orig. List Price Received | 93.0%     | 92.0%     | 1.1%                          |
| Median Time to Contract                | 76 Days   | 19 Days   | 300.0%                        |
| Median Time to Sale                    | 108 Days  | 53 Days   | 103.8%                        |
| New Pending Sales                      | 4         | 7         | -42.9%                        |
| New Listings                           | 8         | 11        | -27.3%                        |
| Pending Inventory                      | 0         | 1         | -100.0%                       |
| Inventory (Active Listings)            | 5         | 6         | -16.7%                        |
| Months Supply of Inventory             | 15.0      | 12.0      | 25.0%                         |



# Yearly Distressed Market - 2020

## Townhouses and Condos

### Okeechobee County



|                 |                   | 2020       | 2019       | Percent Change Year-over-Year |
|-----------------|-------------------|------------|------------|-------------------------------|
| Traditional     | Closed Sales      | 4          | 6          | -33.3%                        |
|                 | Median Sale Price | \$65,000   | \$67,500   | -3.7%                         |
| Foreclosure/REO | Closed Sales      | 0          | 0          | N/A                           |
|                 | Median Sale Price | (No Sales) | (No Sales) | N/A                           |
| Short Sale      | Closed Sales      | 0          | 0          | N/A                           |
|                 | Median Sale Price | (No Sales) | (No Sales) | N/A                           |

