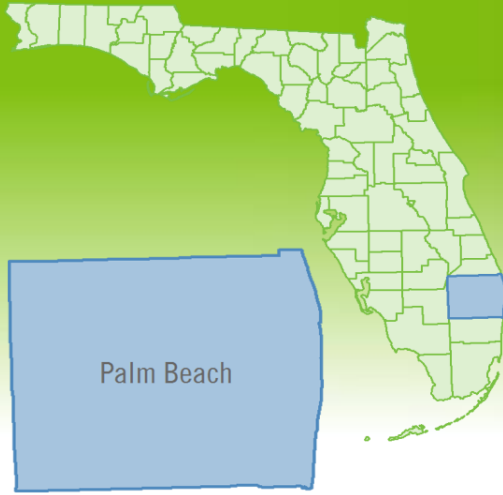


Quarterly Market Summary - Q1 2020

Single Family Homes

Palm Beach County



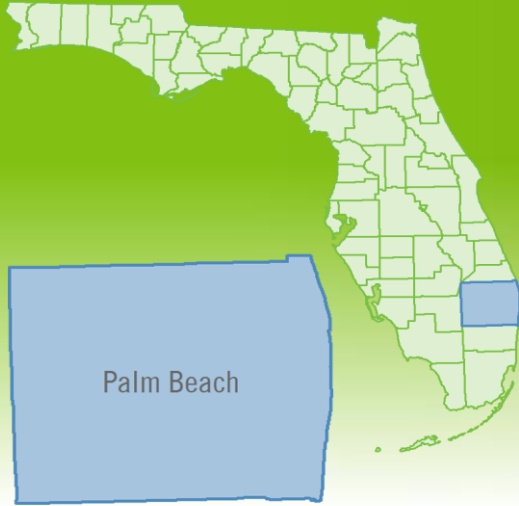
	Q1 2020	Q1 2019	Percent Change Year-over-Year
Closed Sales	3,881	3,465	12.0%
Paid in Cash	1,357	1,252	8.4%
Median Sale Price	\$365,000	\$345,000	5.8%
Average Sale Price	\$609,960	\$546,319	11.6%
Dollar Volume	\$2.4 Billion	\$1.9 Billion	25.1%
Med. Pct. of Orig. List Price Received	95.0%	94.3%	0.7%
Median Time to Contract	53 Days	60 Days	-11.7%
Median Time to Sale	97 Days	100 Days	-3.0%
New Pending Sales	4,965	5,143	-3.5%
New Listings	6,084	6,820	-10.8%
Pending Inventory	2,511	3,071	-18.2%
Inventory (Active Listings)	6,265	7,959	-21.3%
Months Supply of Inventory	4.2	5.7	-26.3%



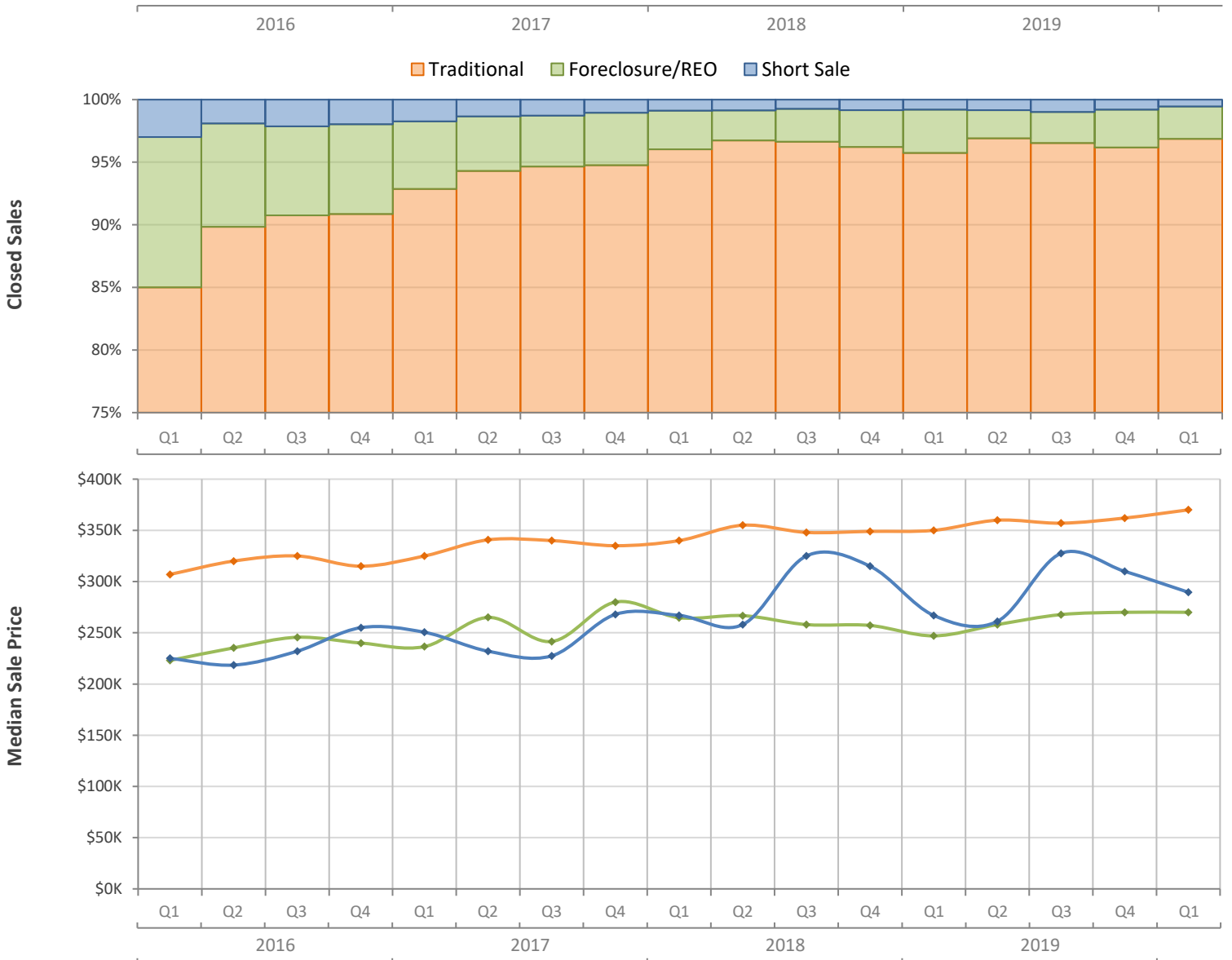
Quarterly Distressed Market - Q1 2020

Single Family Homes

Palm Beach County



		Q1 2020	Q1 2019	Percent Change Year-over-Year
Traditional	Closed Sales	3,759	3,317	13.3%
	Median Sale Price	\$370,000	\$350,000	5.7%
Foreclosure/REO	Closed Sales	101	120	-15.8%
	Median Sale Price	\$270,000	\$247,000	9.3%
Short Sale	Closed Sales	21	28	-25.0%
	Median Sale Price	\$289,625	\$267,000	8.5%



Quarterly Market Summary - Q1 2020

Townhouses and Condos

Palm Beach County



	Q1 2020	Q1 2019	Percent Change Year-over-Year
Closed Sales	3,192	2,851	12.0%
Paid in Cash	1,887	1,718	9.8%
Median Sale Price	\$190,750	\$175,000	9.0%
Average Sale Price	\$341,955	\$312,135	9.6%
Dollar Volume	\$1.1 Billion	\$889.9 Million	22.7%
Med. Pct. of Orig. List Price Received	94.0%	93.5%	0.5%
Median Time to Contract	52 Days	58 Days	-10.3%
Median Time to Sale	92 Days	96 Days	-4.2%
New Pending Sales	3,997	4,095	-2.4%
New Listings	5,458	5,670	-3.7%
Pending Inventory	1,892	2,499	-24.3%
Inventory (Active Listings)	6,201	6,756	-8.2%
Months Supply of Inventory	5.4	6.0	-10.0%



Quarterly Distressed Market - Q1 2020

Townhouses and Condos

Palm Beach County



		Q1 2020	Q1 2019	Percent Change Year-over-Year
Traditional	Closed Sales	3,130	2,762	13.3%
	Median Sale Price	\$194,000	\$176,600	9.9%
Foreclosure/REO	Closed Sales	55	80	-31.3%
	Median Sale Price	\$136,114	\$121,500	12.0%
Short Sale	Closed Sales	7	9	-22.2%
	Median Sale Price	\$186,000	\$122,000	52.5%

