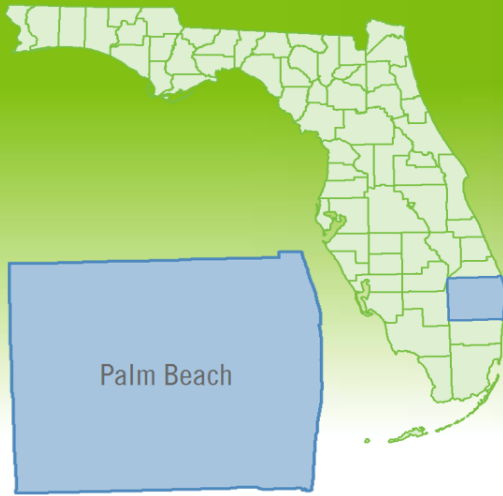


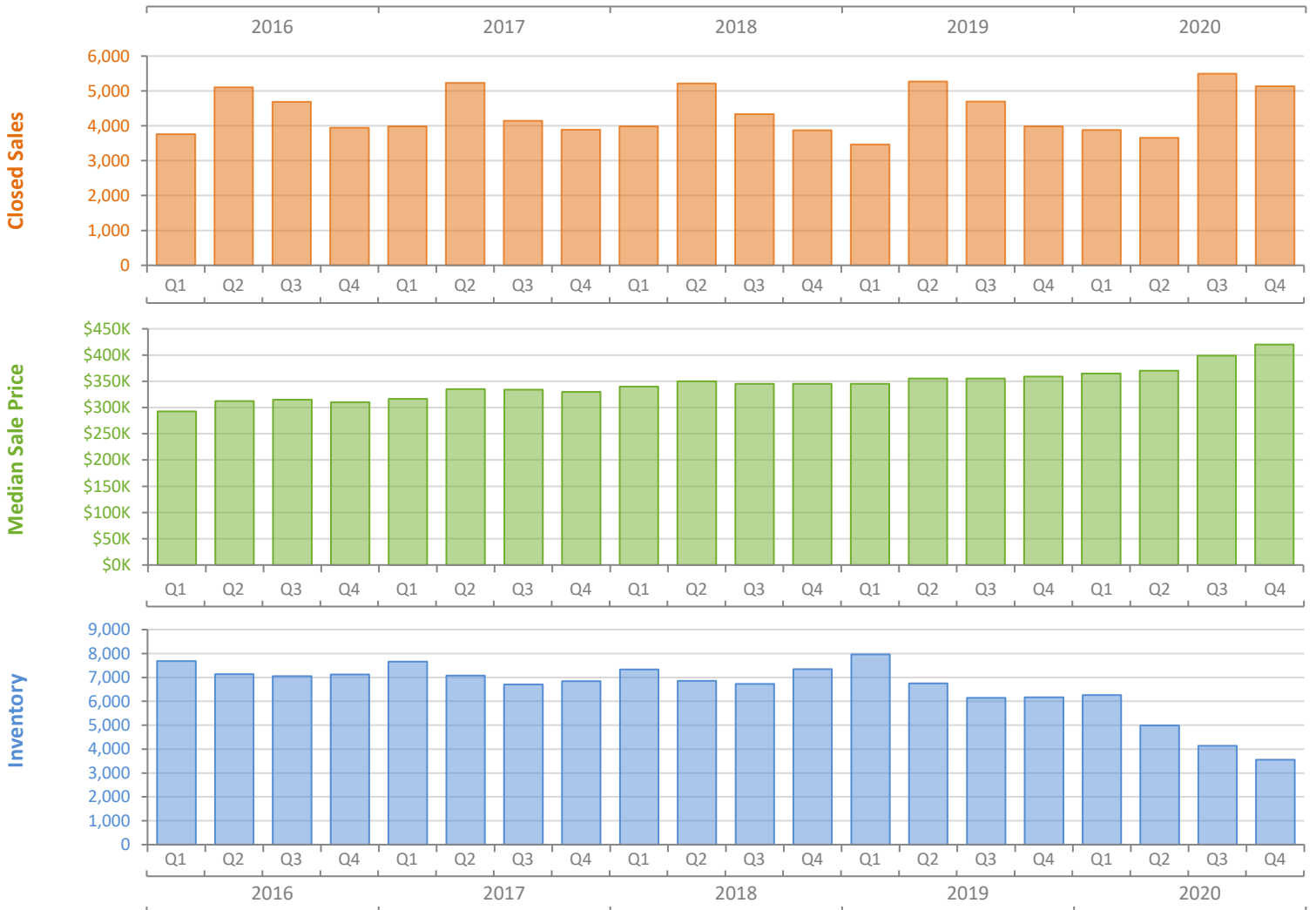
Quarterly Market Summary - Q4 2020

Single Family Homes

Palm Beach County



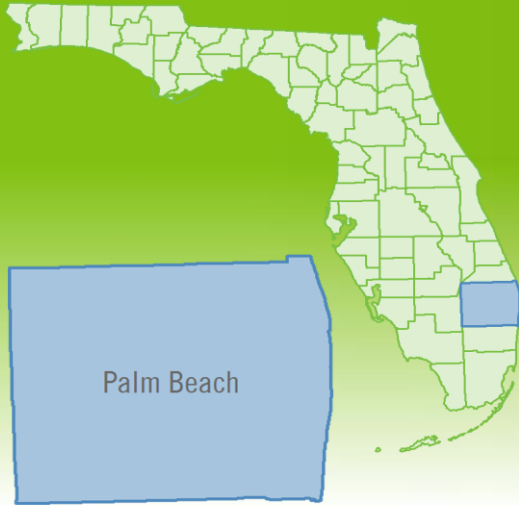
| | Q4 2020 | Q4 2019 | Percent Change Year-over-Year |
|--|---------------|---------------|-------------------------------|
| Closed Sales | 5,135 | 3,983 | 28.9% |
| Paid in Cash | 1,682 | 1,293 | 30.1% |
| Median Sale Price | \$420,000 | \$359,000 | 17.0% |
| Average Sale Price | \$770,449 | \$501,195 | 53.7% |
| Dollar Volume | \$4.0 Billion | \$2.0 Billion | 98.2% |
| Med. Pct. of Orig. List Price Received | 96.7% | 95.2% | 1.6% |
| Median Time to Contract | 25 Days | 47 Days | -46.8% |
| Median Time to Sale | 70 Days | 89 Days | -21.3% |
| New Pending Sales | 5,376 | 4,111 | 30.8% |
| New Listings | 5,265 | 5,160 | 2.0% |
| Pending Inventory | 2,901 | 2,003 | 44.8% |
| Inventory (Active Listings) | 3,551 | 6,162 | -42.4% |
| Months Supply of Inventory | 2.3 | 4.2 | -45.2% |



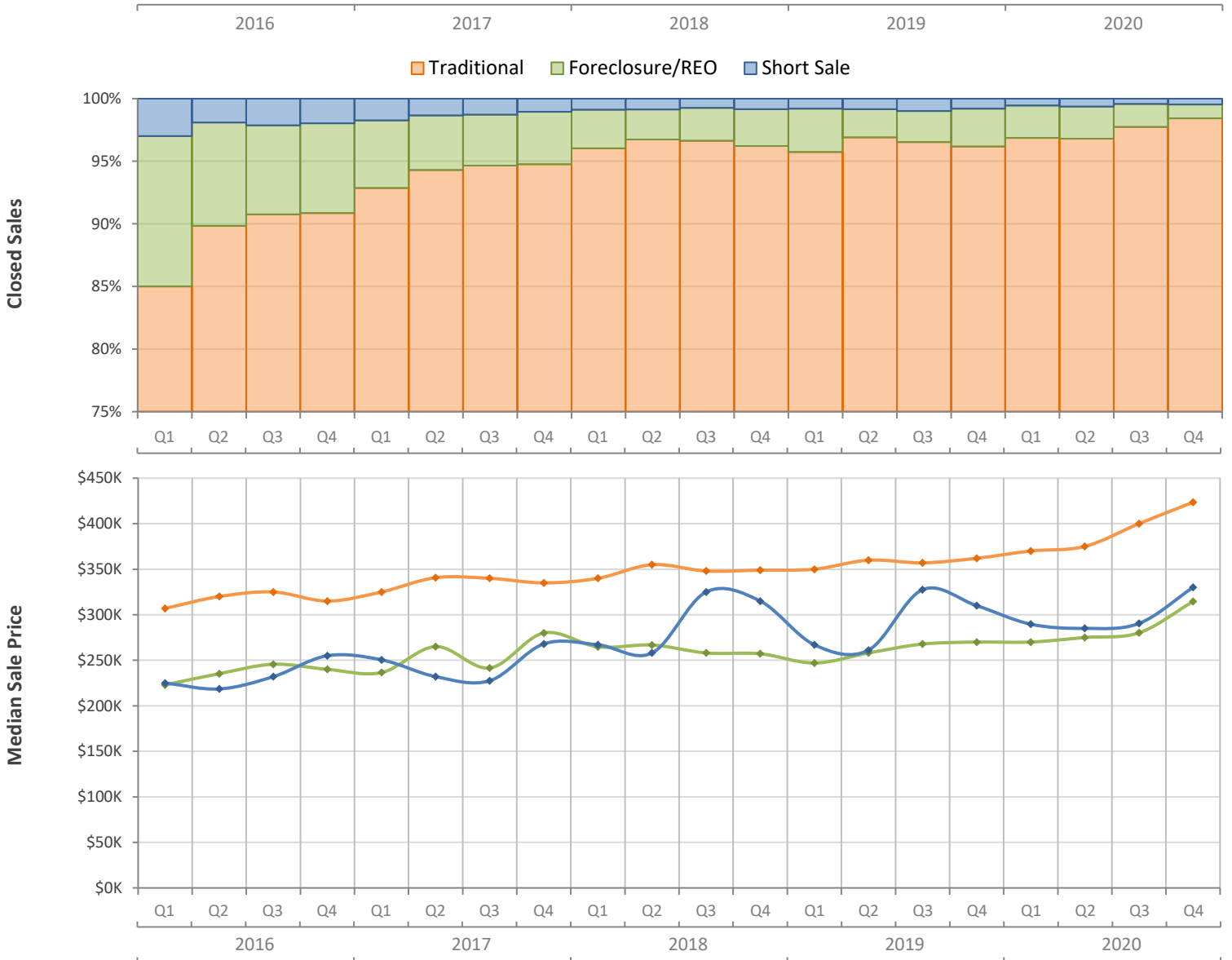
Quarterly Distressed Market - Q4 2020

Single Family Homes

Palm Beach County



| | | Q4 2020 | Q4 2019 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 5,054 | 3,831 | 31.9% |
| | Median Sale Price | \$423,500 | \$362,000 | 17.0% |
| Foreclosure/REO | Closed Sales | 57 | 120 | -52.5% |
| | Median Sale Price | \$314,500 | \$270,000 | 16.5% |
| Short Sale | Closed Sales | 24 | 32 | -25.0% |
| | Median Sale Price | \$330,000 | \$310,000 | 6.5% |



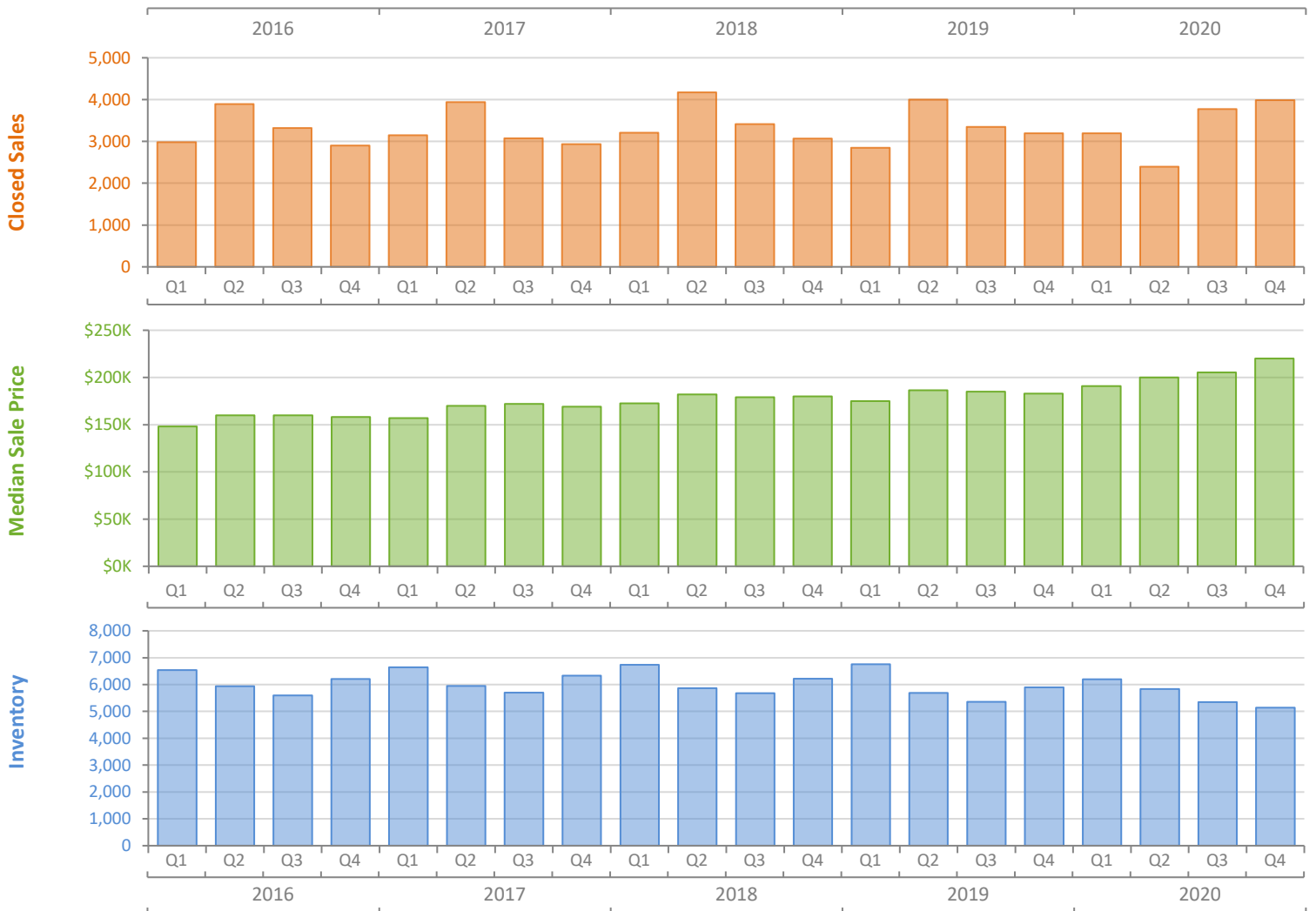
Quarterly Market Summary - Q4 2020

Townhouses and Condos

Palm Beach County



| | Q4 2020 | Q4 2019 | Percent Change Year-over-Year |
|--|---------------|---------------|-------------------------------|
| Closed Sales | 3,987 | 3,195 | 24.8% |
| Paid in Cash | 2,069 | 1,793 | 15.4% |
| Median Sale Price | \$220,000 | \$183,000 | 20.2% |
| Average Sale Price | \$358,282 | \$321,533 | 11.4% |
| Dollar Volume | \$1.4 Billion | \$1.0 Billion | 39.1% |
| Med. Pct. of Orig. List Price Received | 94.9% | 94.2% | 0.7% |
| Median Time to Contract | 43 Days | 49 Days | -12.2% |
| Median Time to Sale | 85 Days | 89 Days | -4.5% |
| New Pending Sales | 4,264 | 3,289 | 29.6% |
| New Listings | 4,849 | 4,775 | 1.5% |
| Pending Inventory | 2,285 | 1,616 | 41.4% |
| Inventory (Active Listings) | 5,140 | 5,892 | -12.8% |
| Months Supply of Inventory | 4.6 | 5.3 | -13.2% |



Quarterly Distressed Market - Q4 2020

Townhouses and Condos

Palm Beach County



| | | Q4 2020 | Q4 2019 | Percent Change Year-over-Year |
|-----------------|-------------------|-----------|-----------|-------------------------------|
| Traditional | Closed Sales | 3,932 | 3,105 | 26.6% |
| | Median Sale Price | \$224,000 | \$185,000 | 21.1% |
| Foreclosure/REO | Closed Sales | 48 | 79 | -39.2% |
| | Median Sale Price | \$136,407 | \$148,000 | -7.8% |
| Short Sale | Closed Sales | 7 | 11 | -36.4% |
| | Median Sale Price | \$164,000 | \$175,000 | -6.3% |

