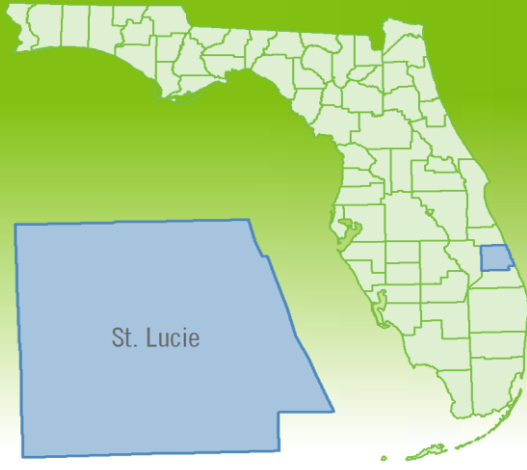


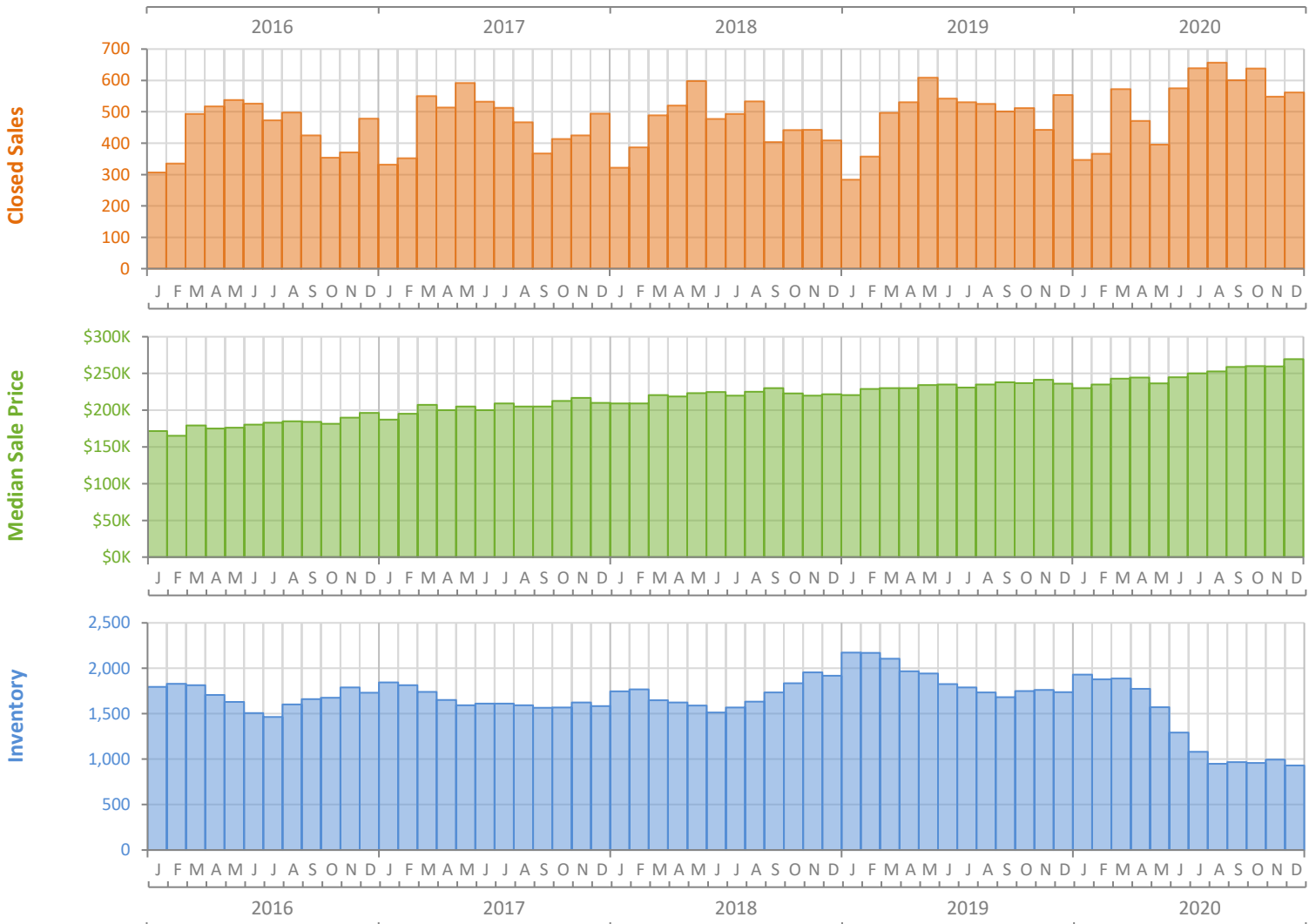
# Monthly Market Summary - December 2020

## Single Family Homes

### St. Lucie County



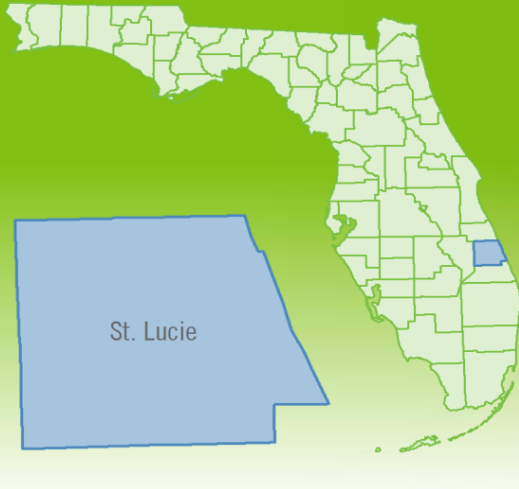
	December 2020	December 2019	Percent Change Year-over-Year
Closed Sales	562	554	1.4%
Paid in Cash	122	112	8.9%
Median Sale Price	\$269,450	\$236,000	14.2%
Average Sale Price	\$293,793	\$247,863	18.5%
Dollar Volume	\$165.1 Million	\$137.3 Million	20.2%
Med. Pct. of Orig. List Price Received	98.6%	97.1%	1.5%
Median Time to Contract	16 Days	36 Days	-55.6%
Median Time to Sale	67 Days	77 Days	-13.0%
New Pending Sales	578	401	44.1%
New Listings	553	500	10.6%
Pending Inventory	1,214	652	86.2%
Inventory (Active Listings)	932	1,738	-46.4%
Months Supply of Inventory	1.8	3.5	-48.6%



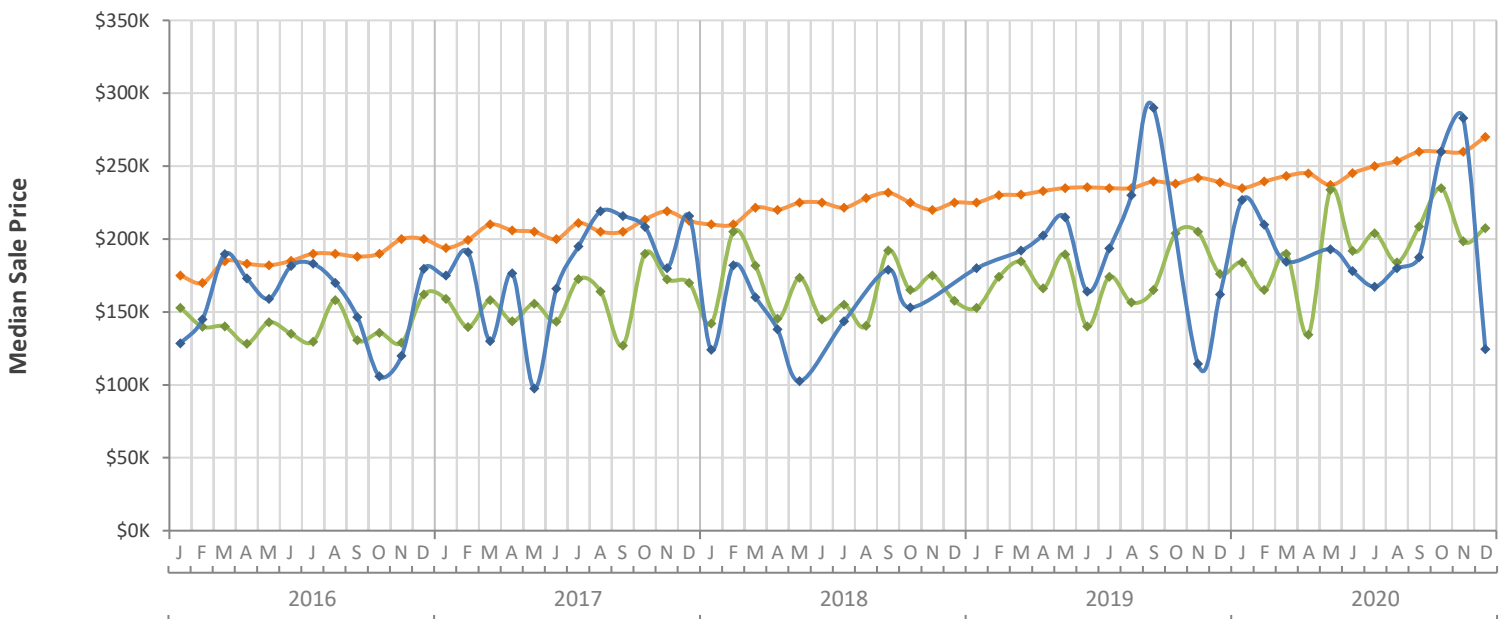
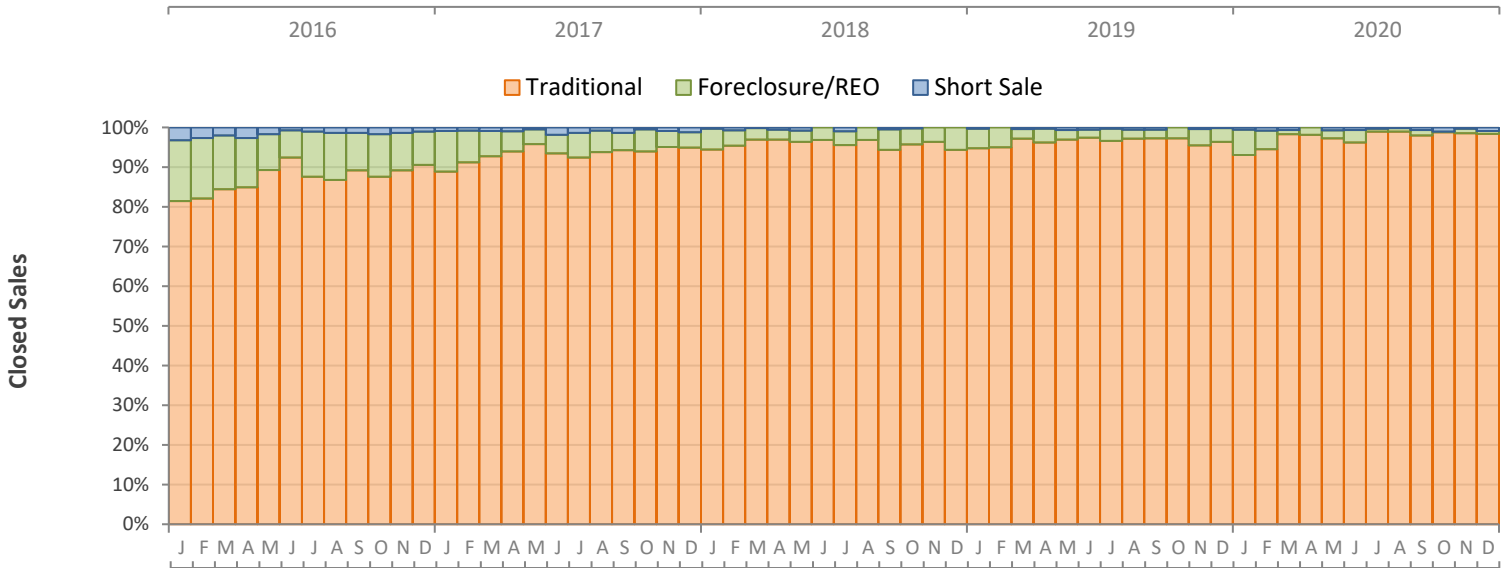
# Monthly Distressed Market - December 2020

## Single Family Homes

### St. Lucie County



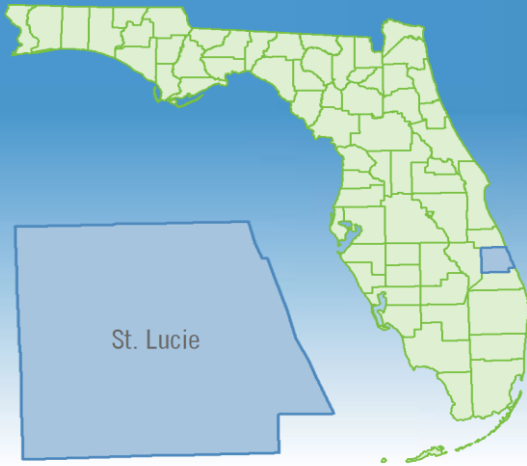
		December 2020	December 2019	Percent Change Year-over-Year
Traditional	Closed Sales	553	534	3.6%
	Median Sale Price	\$270,000	\$238,950	13.0%
Foreclosure/REO	Closed Sales	4	19	-78.9%
	Median Sale Price	\$207,500	\$176,176	17.8%
Short Sale	Closed Sales	5	1	400.0%
	Median Sale Price	\$124,500	\$162,000	-23.1%



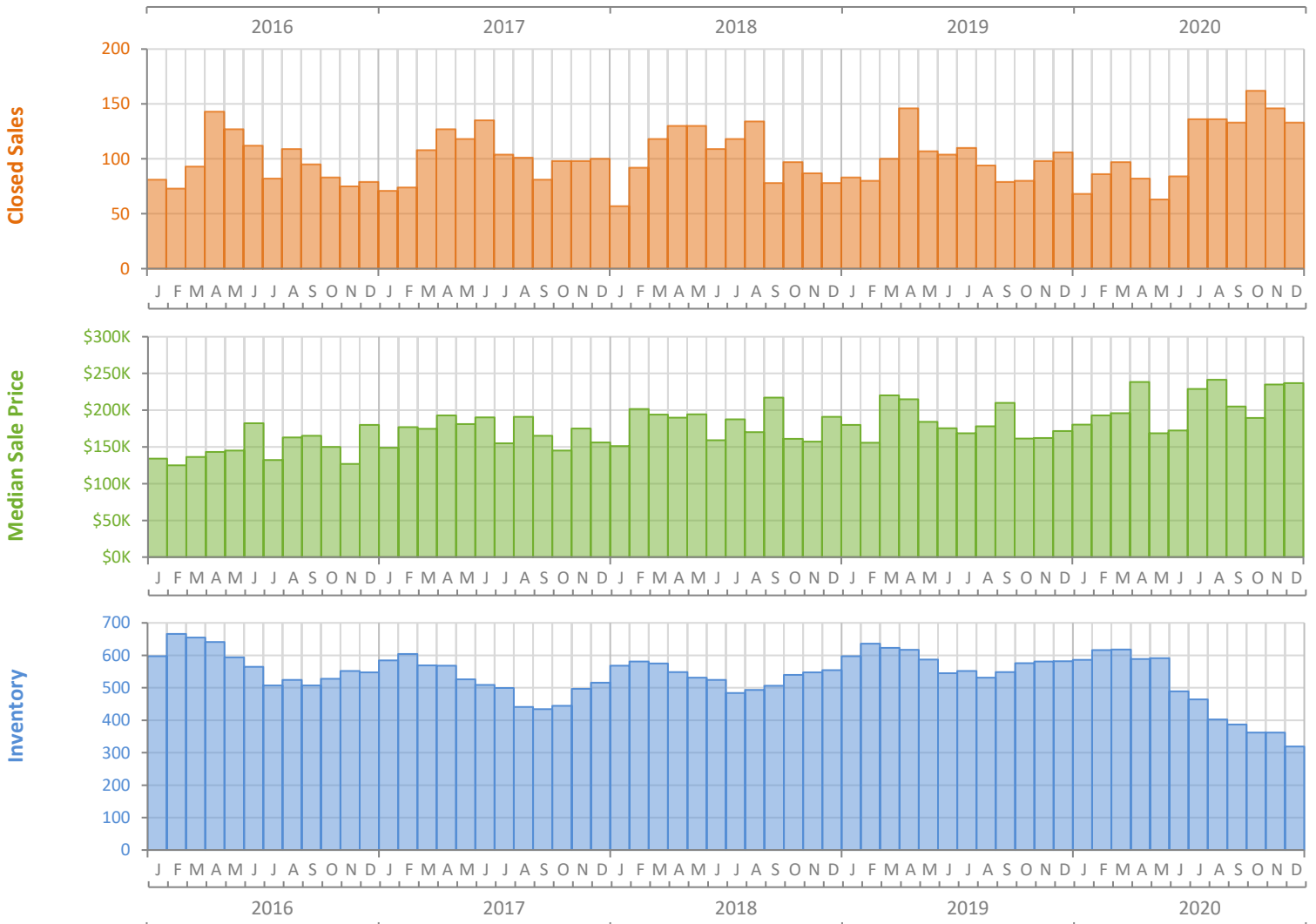
# Monthly Market Summary - December 2020

## Townhouses and Condos

### St. Lucie County



	December 2020	December 2019	Percent Change Year-over-Year
Closed Sales	133	106	25.5%
Paid in Cash	64	61	4.9%
Median Sale Price	\$237,000	\$171,500	38.2%
Average Sale Price	\$270,506	\$219,816	23.1%
Dollar Volume	\$36.0 Million	\$23.3 Million	54.4%
Med. Pct. of Orig. List Price Received	96.1%	94.9%	1.3%
Median Time to Contract	35 Days	50 Days	-30.0%
Median Time to Sale	79 Days	79 Days	0.0%
New Pending Sales	121	79	53.2%
New Listings	90	113	-20.4%
Pending Inventory	181	94	92.6%
Inventory (Active Listings)	319	582	-45.2%
Months Supply of Inventory	2.9	5.9	-50.8%



# Monthly Distressed Market - December 2020

## Townhouses and Condos

### St. Lucie County



		December 2020	December 2019	Percent Change Year-over-Year
Traditional	Closed Sales	132	104	26.9%
	Median Sale Price	\$238,000	\$174,450	36.4%
Foreclosure/REO	Closed Sales	1	2	-50.0%
	Median Sale Price	\$88,000	\$52,250	68.4%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

