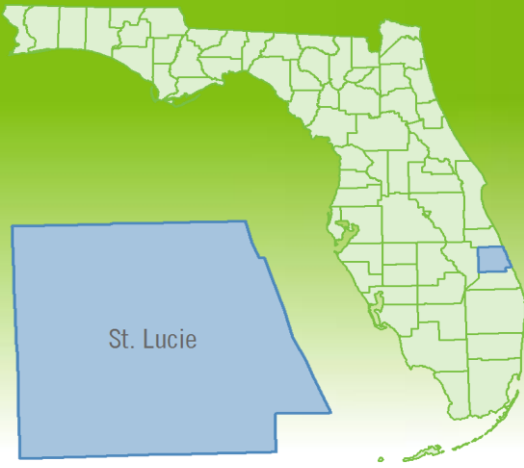


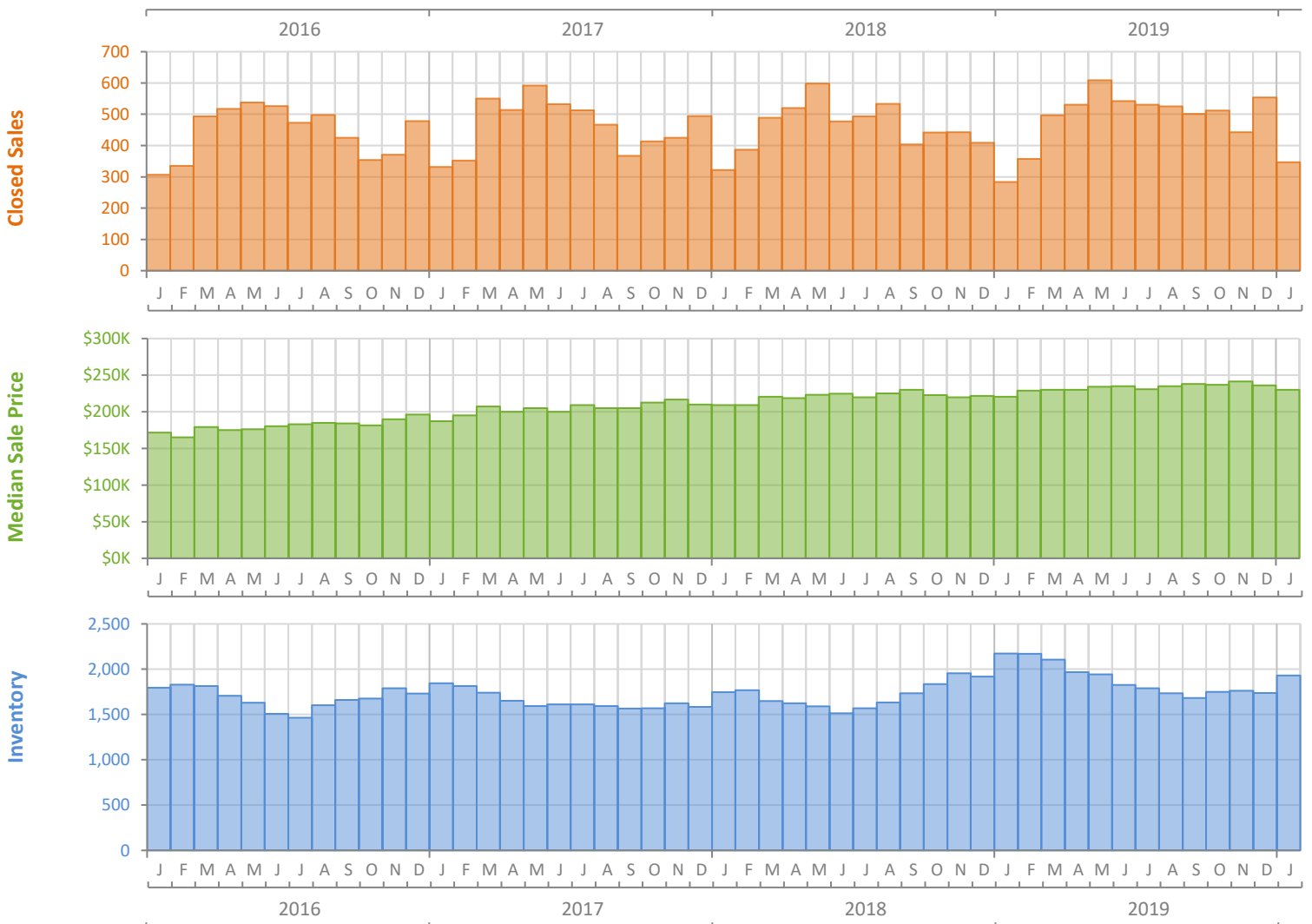
Monthly Market Summary - January 2020

Single Family Homes

St. Lucie County



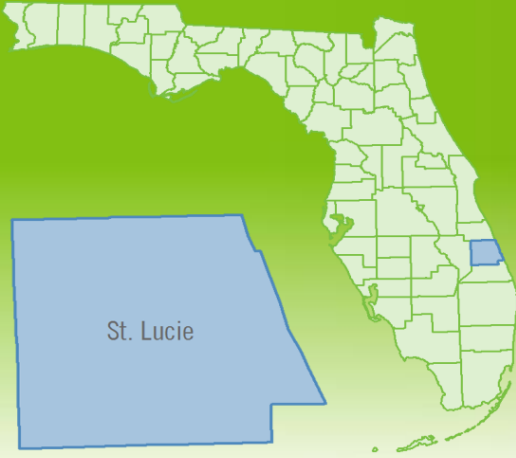
	January 2020	January 2019	Percent Change Year-over-Year
Closed Sales	347	284	22.2%
Paid in Cash	92	79	16.5%
Median Sale Price	\$230,000	\$220,644	4.2%
Average Sale Price	\$249,754	\$238,309	4.8%
Dollar Volume	\$86.7 Million	\$67.7 Million	28.1%
Med. Pct. of Orig. List Price Received	96.9%	95.8%	1.1%
Median Time to Contract	45 Days	54 Days	-16.7%
Median Time to Sale	85 Days	93 Days	-8.6%
New Pending Sales	584	472	23.7%
New Listings	832	785	6.0%
Pending Inventory	810	742	9.2%
Inventory (Active Listings)	1,929	2,174	-11.3%
Months Supply of Inventory	3.9	4.8	-18.8%



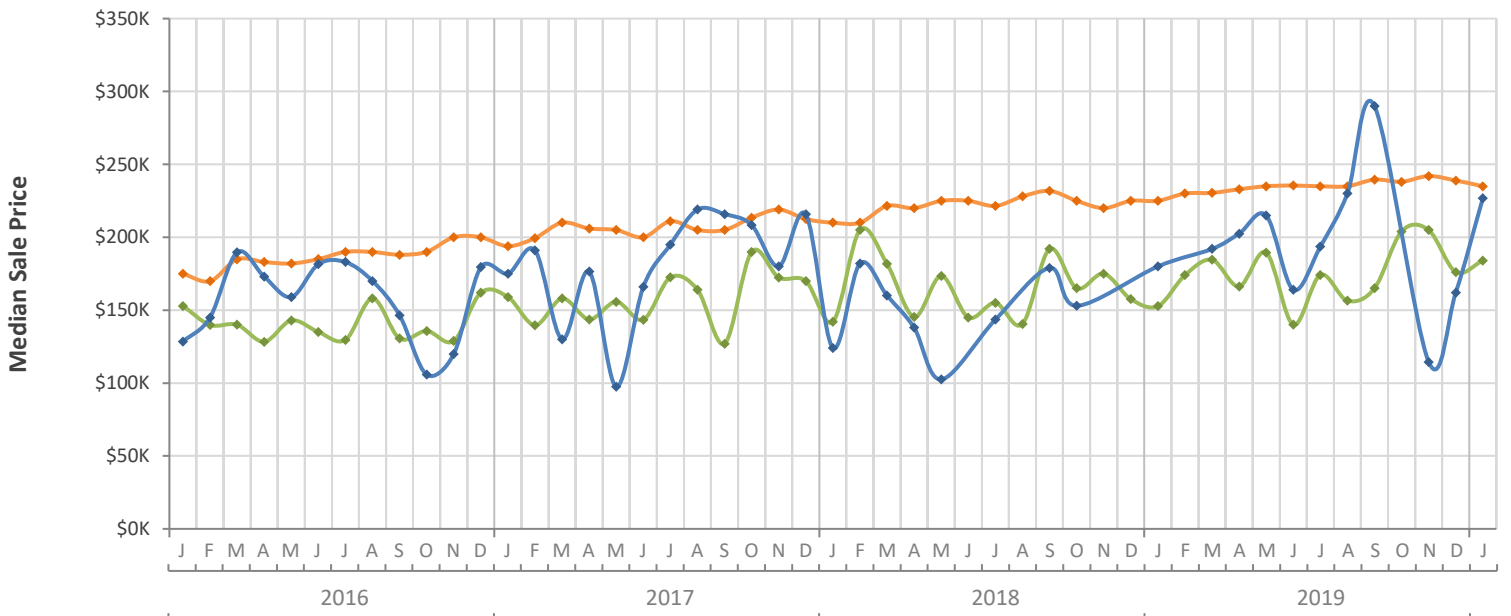
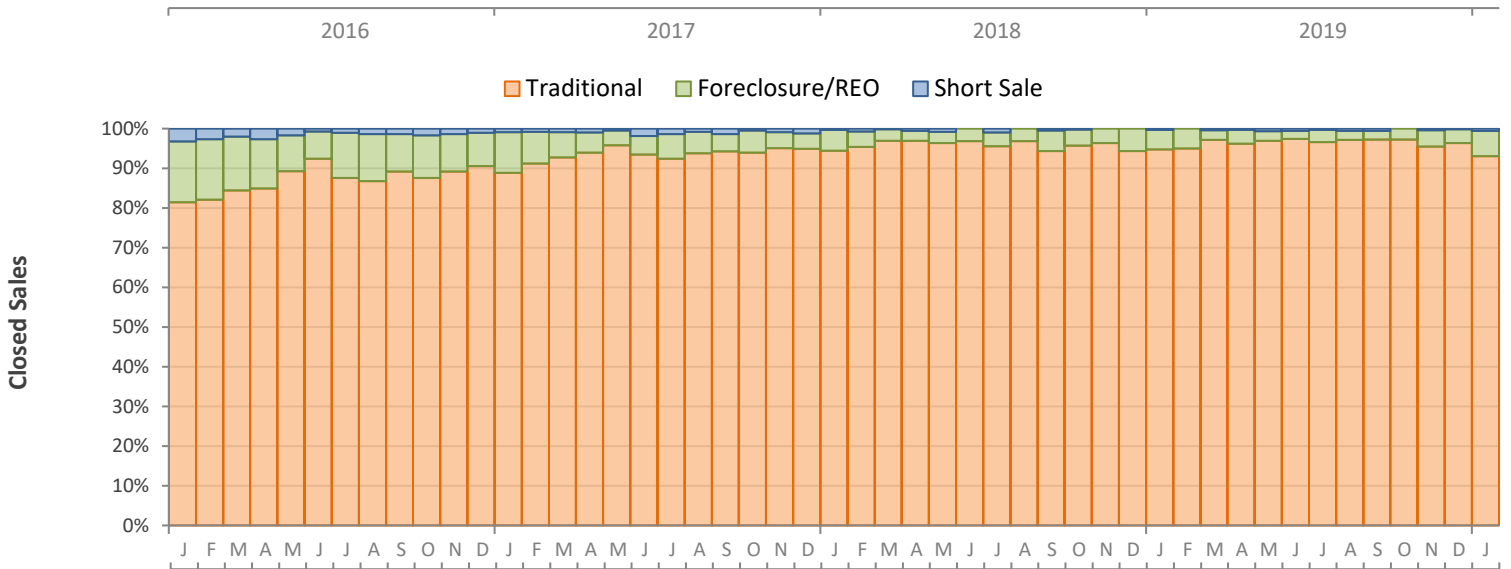
Monthly Distressed Market - January 2020

Single Family Homes

St. Lucie County



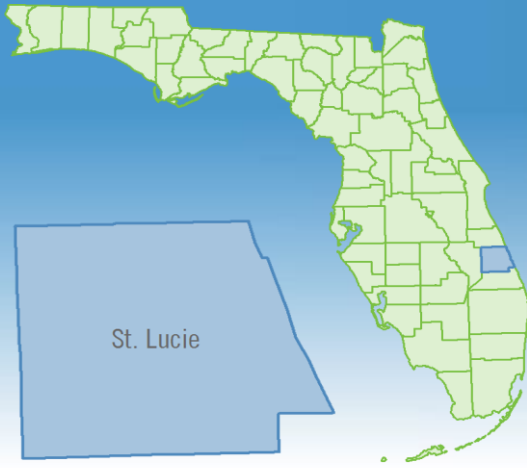
		January 2020	January 2019	Percent Change Year-over-Year
Traditional	Closed Sales	323	269	20.1%
	Median Sale Price	\$235,000	\$225,000	4.4%
Foreclosure/REO	Closed Sales	22	14	57.1%
	Median Sale Price	\$184,025	\$152,750	20.5%
Short Sale	Closed Sales	2	1	100.0%
	Median Sale Price	\$226,750	\$180,000	26.0%



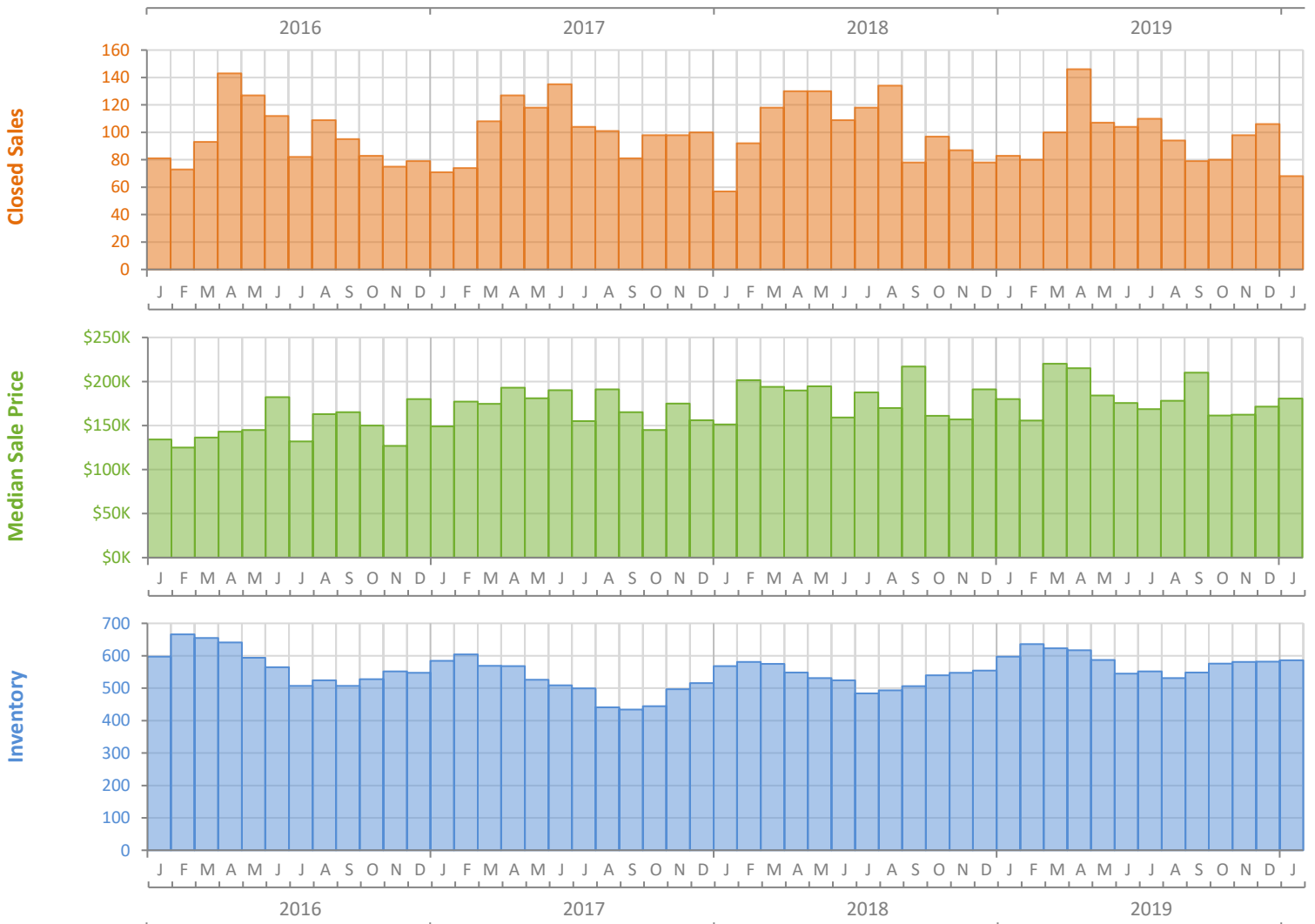
Monthly Market Summary - January 2020

Townhouses and Condos

St. Lucie County



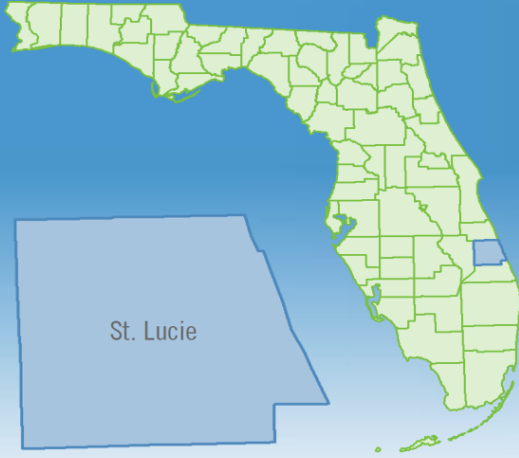
	January 2020	January 2019	Percent Change Year-over-Year
Closed Sales	68	83	-18.1%
Paid in Cash	40	56	-28.6%
Median Sale Price	\$180,500	\$180,000	0.3%
Average Sale Price	\$246,361	\$198,932	23.8%
Dollar Volume	\$16.8 Million	\$16.5 Million	1.5%
Med. Pct. of Orig. List Price Received	93.1%	93.4%	-0.3%
Median Time to Contract	58 Days	63 Days	-7.9%
Median Time to Sale	82 Days	104 Days	-21.2%
New Pending Sales	122	110	10.9%
New Listings	159	167	-4.8%
Pending Inventory	140	126	11.1%
Inventory (Active Listings)	586	597	-1.8%
Months Supply of Inventory	6.0	5.7	5.3%



Monthly Distressed Market - January 2020

Townhouses and Condos

St. Lucie County



		January 2020	January 2019	Percent Change Year-over-Year
Traditional	Closed Sales	66	78	-15.4%
	Median Sale Price	\$180,500	\$187,500	-3.7%
Foreclosure/REO	Closed Sales	2	4	-50.0%
	Median Sale Price	\$150,298	\$121,250	24.0%
Short Sale	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$140,000	N/A

