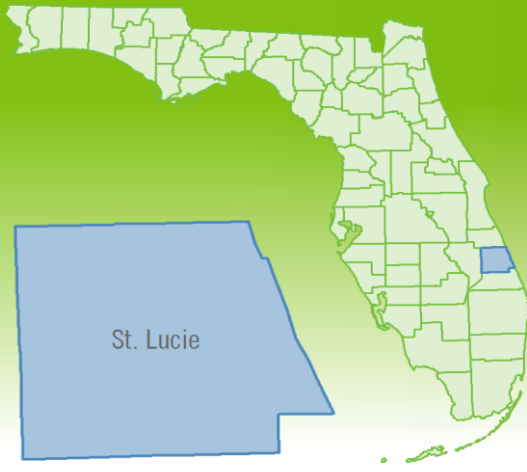


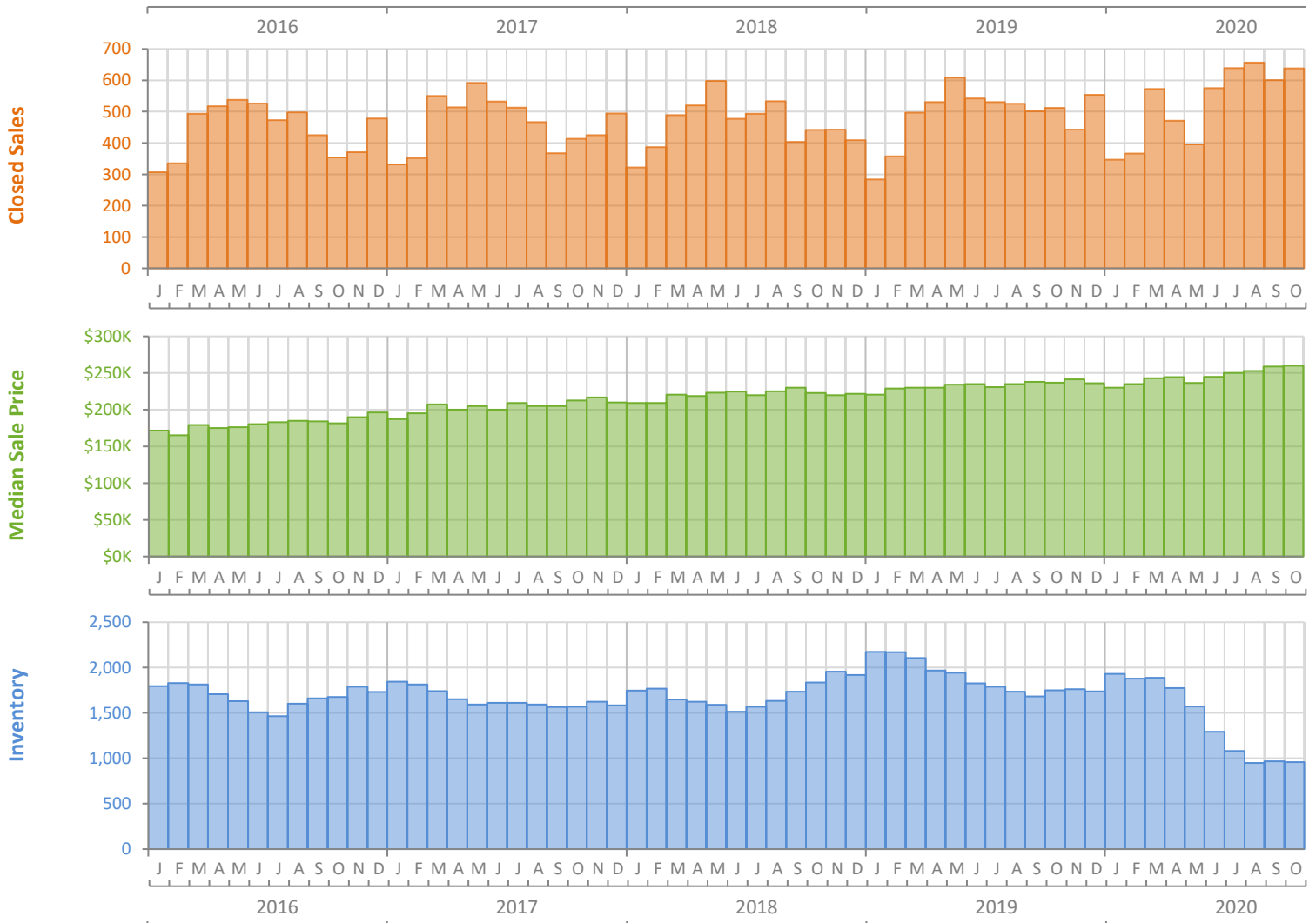
Monthly Market Summary - October 2020

Single Family Homes

St. Lucie County



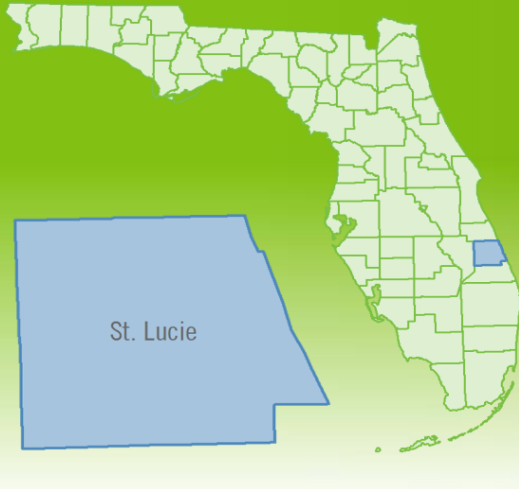
	October 2020	October 2019	Percent Change Year-over-Year
Closed Sales	638	512	24.6%
Paid in Cash	121	101	19.8%
Median Sale Price	\$260,000	\$237,000	9.7%
Average Sale Price	\$288,834	\$241,302	19.7%
Dollar Volume	\$184.3 Million	\$123.5 Million	49.2%
Med. Pct. of Orig. List Price Received	98.9%	97.5%	1.4%
Median Time to Contract	16 Days	41 Days	-61.0%
Median Time to Sale	67 Days	84 Days	-20.2%
New Pending Sales	671	600	11.8%
New Listings	664	744	-10.8%
Pending Inventory	1,187	874	35.8%
Inventory (Active Listings)	959	1,751	-45.2%
Months Supply of Inventory	1.8	3.7	-51.4%



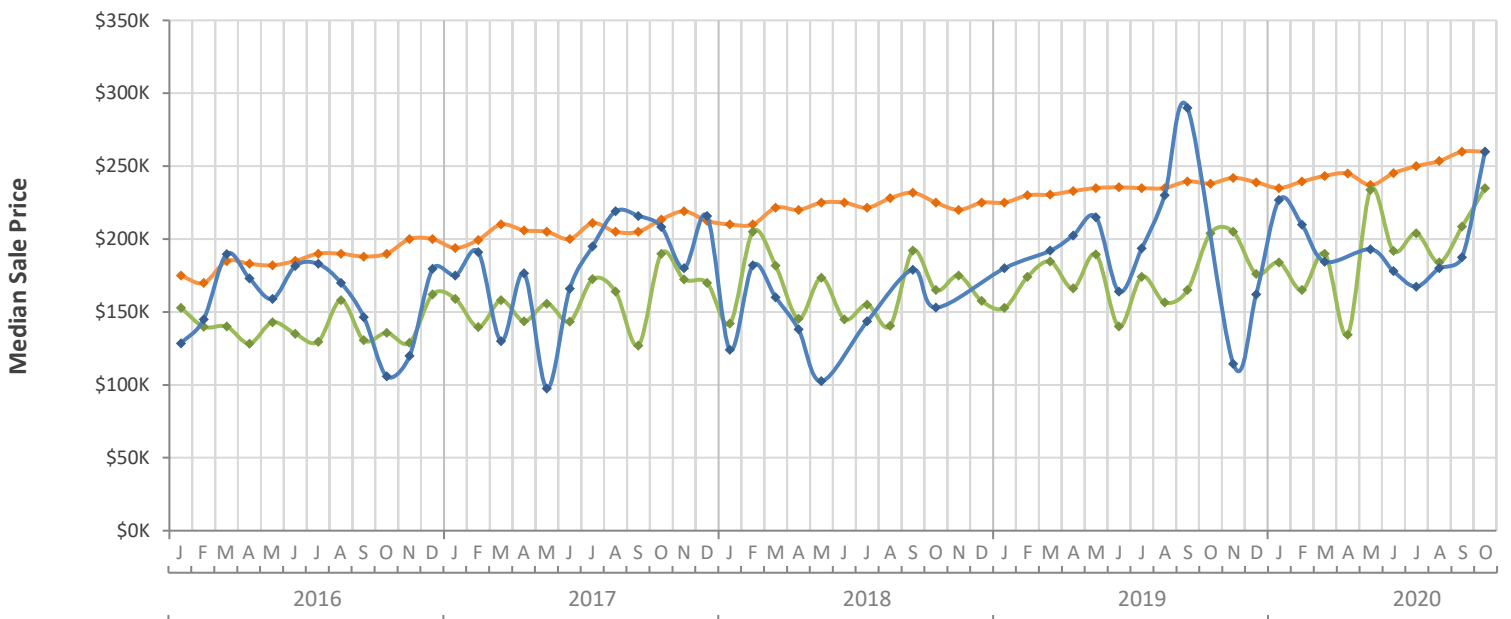
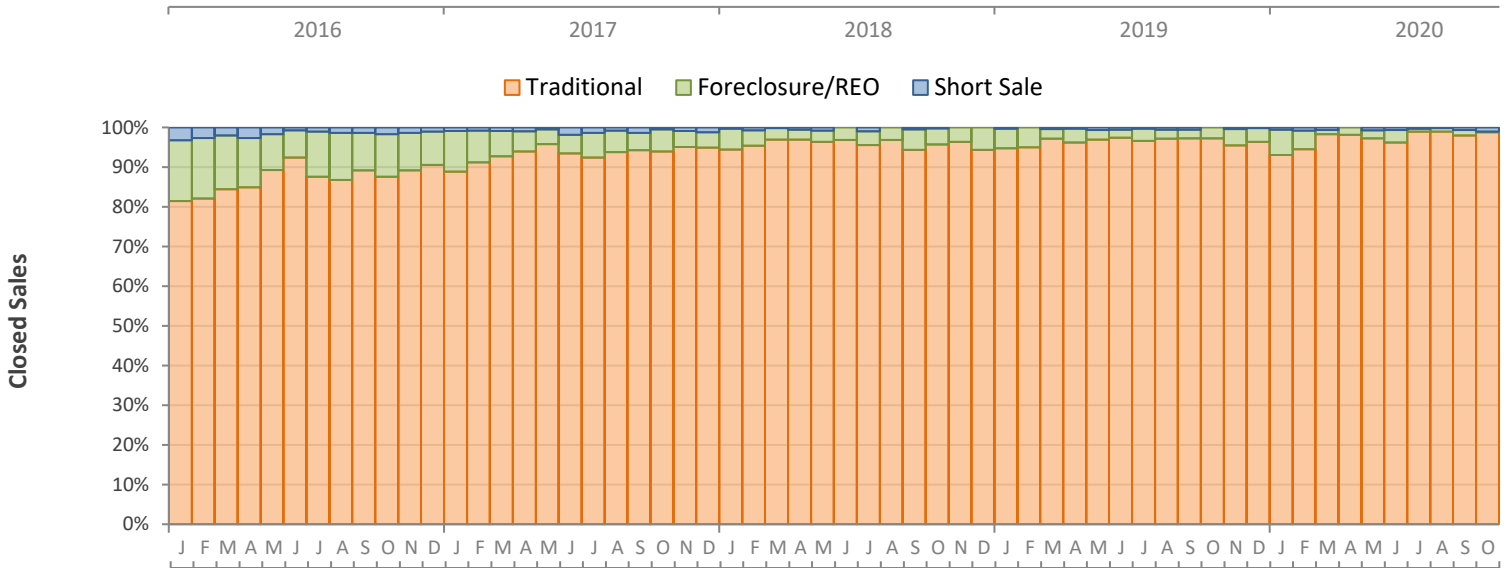
Monthly Distressed Market - October 2020

Single Family Homes

St. Lucie County



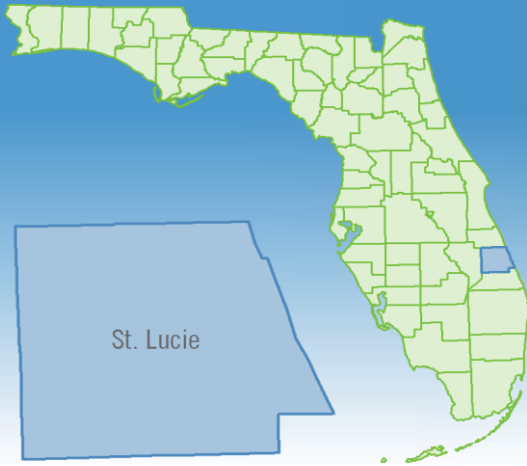
		October 2020	October 2019	Percent Change Year-over-Year
Traditional	Closed Sales	630	498	26.5%
	Median Sale Price	\$260,000	\$238,072	9.2%
Foreclosure/REO	Closed Sales	1	14	-92.9%
	Median Sale Price	\$235,000	\$204,000	15.2%
Short Sale	Closed Sales	7	0	N/A
	Median Sale Price	\$260,000	(No Sales)	N/A



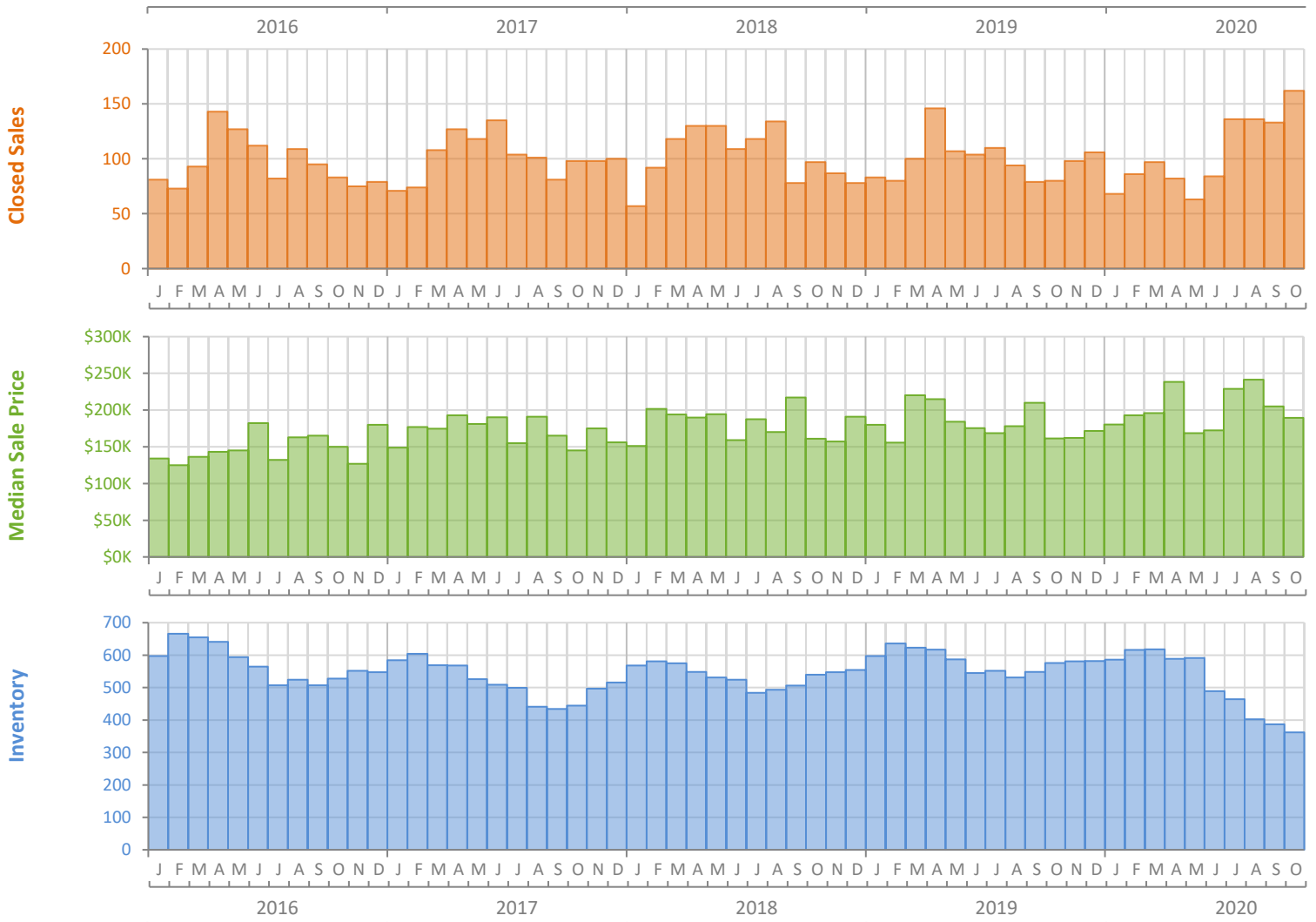
Monthly Market Summary - October 2020

Townhouses and Condos

St. Lucie County



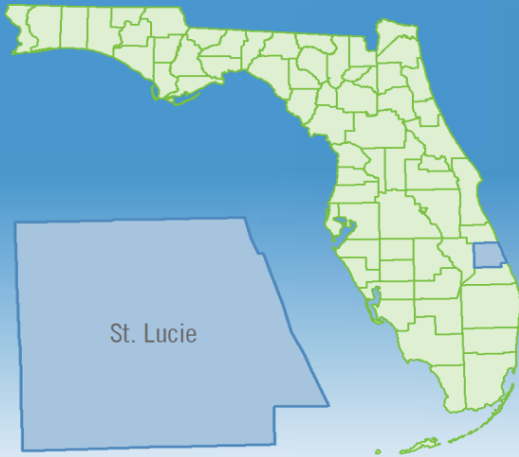
	October 2020	October 2019	Percent Change Year-over-Year
Closed Sales	162	80	102.5%
Paid in Cash	75	48	56.3%
Median Sale Price	\$189,500	\$161,250	17.5%
Average Sale Price	\$257,984	\$190,548	35.4%
Dollar Volume	\$41.8 Million	\$15.2 Million	174.2%
Med. Pct. of Orig. List Price Received	95.4%	94.3%	1.2%
Median Time to Contract	45 Days	48 Days	-6.3%
Median Time to Sale	79 Days	83 Days	-4.8%
New Pending Sales	164	115	42.6%
New Listings	147	149	-1.3%
Pending Inventory	218	150	45.3%
Inventory (Active Listings)	362	576	-37.2%
Months Supply of Inventory	3.5	6.0	-41.7%



Monthly Distressed Market - October 2020

Townhouses and Condos

St. Lucie County



		October 2020	October 2019	Percent Change Year-over-Year
Traditional	Closed Sales	162	79	105.1%
	Median Sale Price	\$189,500	\$162,500	16.6%
Foreclosure/REO	Closed Sales	0	1	-100.0%
	Median Sale Price	(No Sales)	\$10,000	N/A
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

