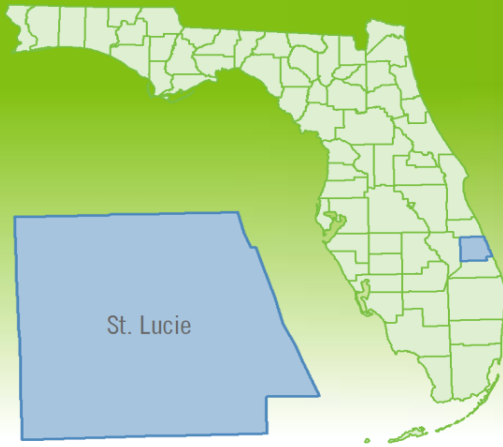


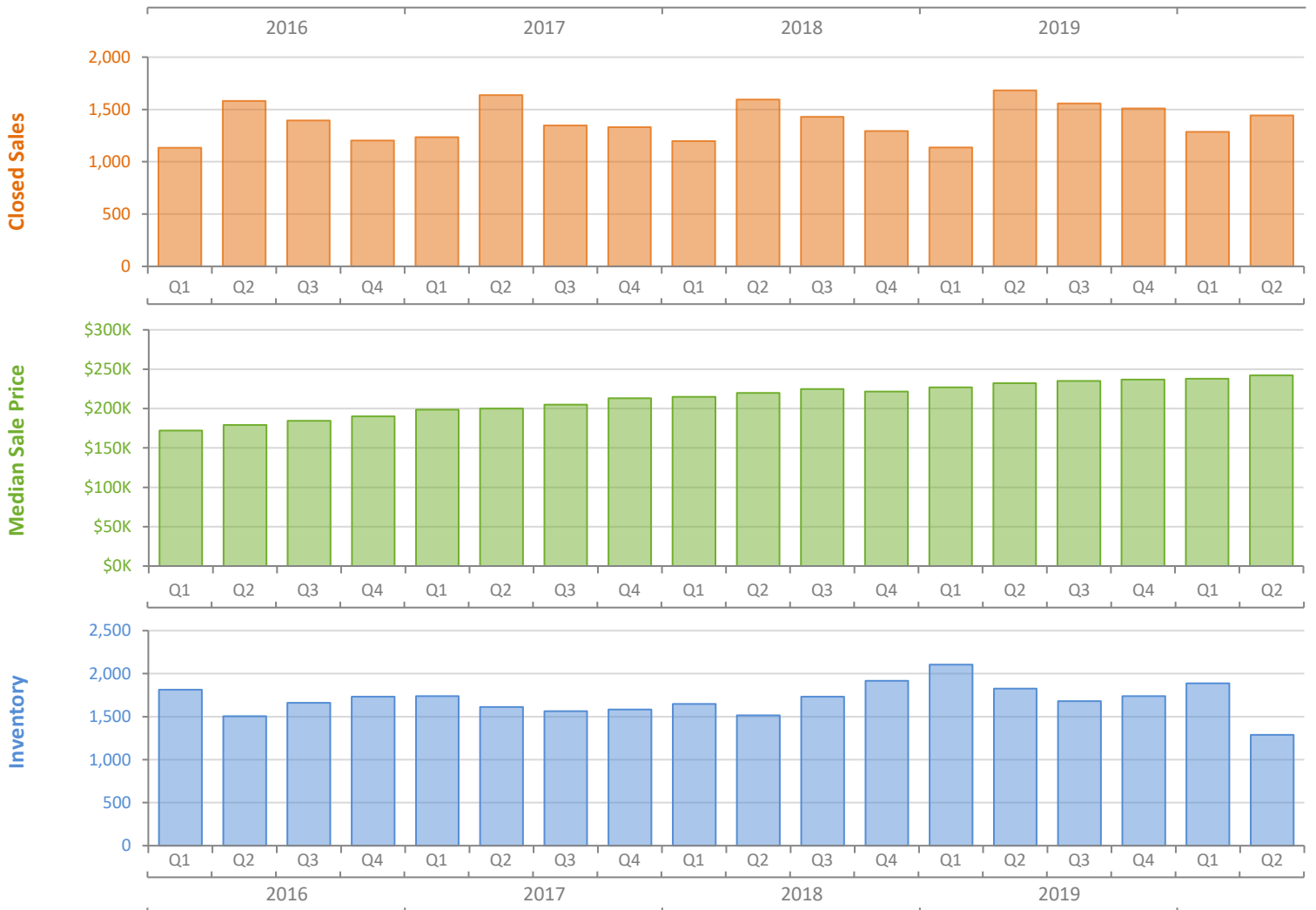
Quarterly Market Summary - Q2 2020

Single Family Homes

St. Lucie County



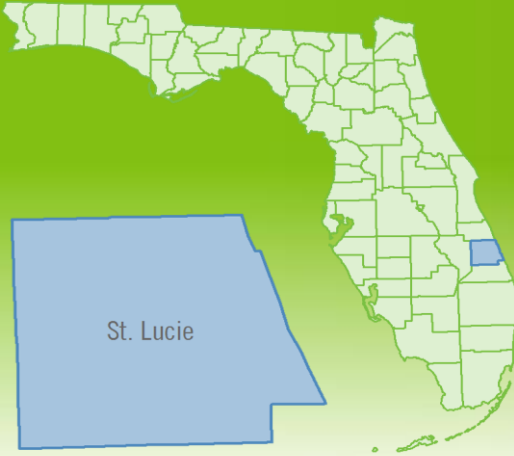
	Q2 2020	Q2 2019	Percent Change Year-over-Year
Closed Sales	1,442	1,682	-14.3%
Paid in Cash	279	348	-19.8%
Median Sale Price	\$242,000	\$232,400	4.1%
Average Sale Price	\$251,650	\$246,487	2.1%
Dollar Volume	\$362.9 Million	\$414.6 Million	-12.5%
Med. Pct. of Orig. List Price Received	97.0%	96.4%	0.6%
Median Time to Contract	43 Days	48 Days	-10.4%
Median Time to Sale	92 Days	93 Days	-1.1%
New Pending Sales	1,942	1,875	3.6%
New Listings	1,757	1,926	-8.8%
Pending Inventory	1,270	963	31.9%
Inventory (Active Listings)	1,290	1,827	-29.4%
Months Supply of Inventory	2.7	4.0	-32.5%



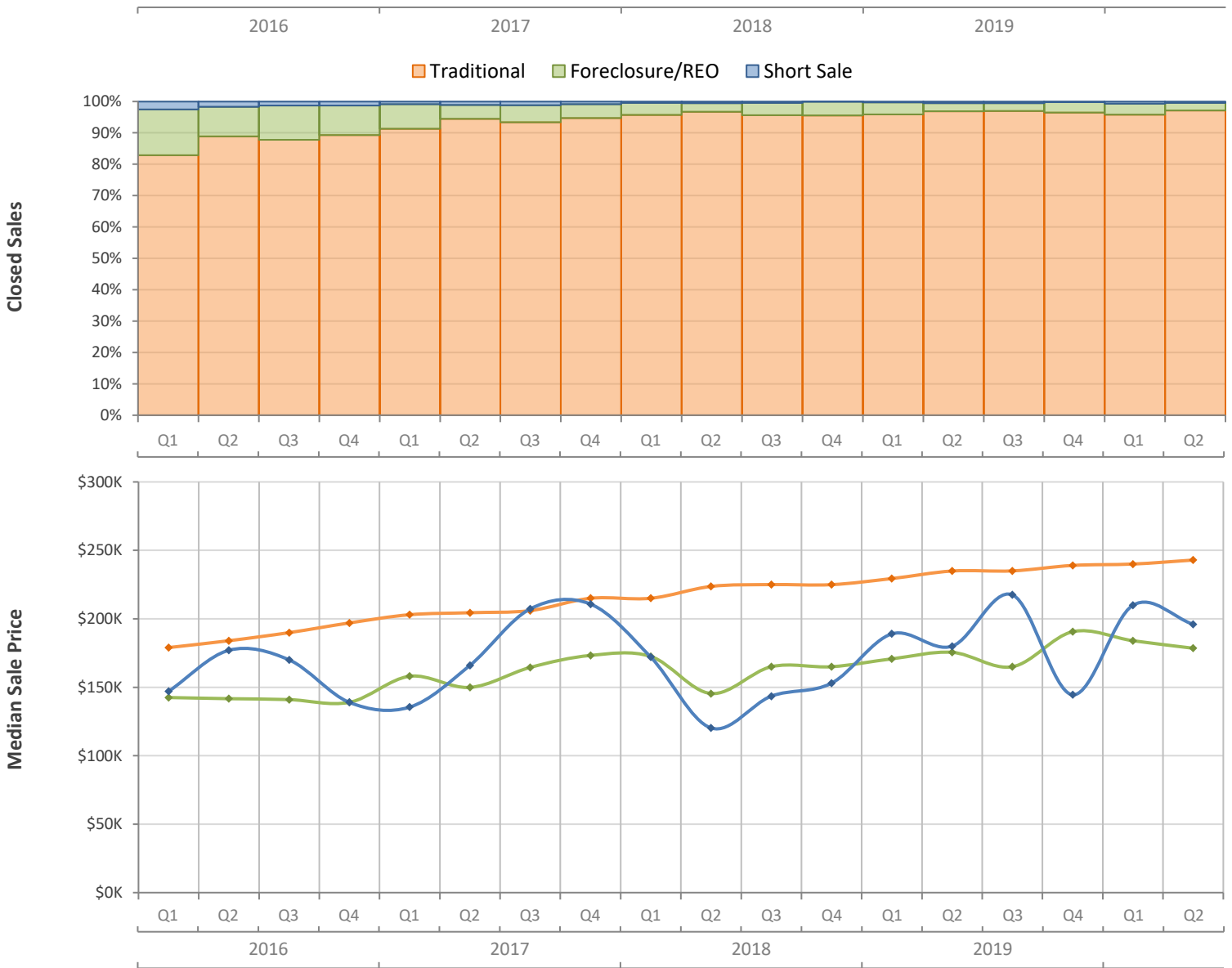
Quarterly Distressed Market - Q2 2020

Single Family Homes

St. Lucie County



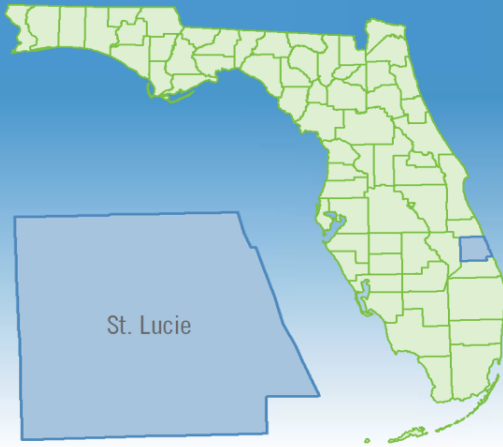
		Q2 2020	Q2 2019	Percent Change Year-over-Year
Traditional	Closed Sales	1,400	1,629	-14.1%
	Median Sale Price	\$242,900	\$234,908	3.4%
Foreclosure/REO	Closed Sales	35	44	-20.5%
	Median Sale Price	\$178,500	\$175,500	1.7%
Short Sale	Closed Sales	7	9	-22.2%
	Median Sale Price	\$196,000	\$180,000	8.9%



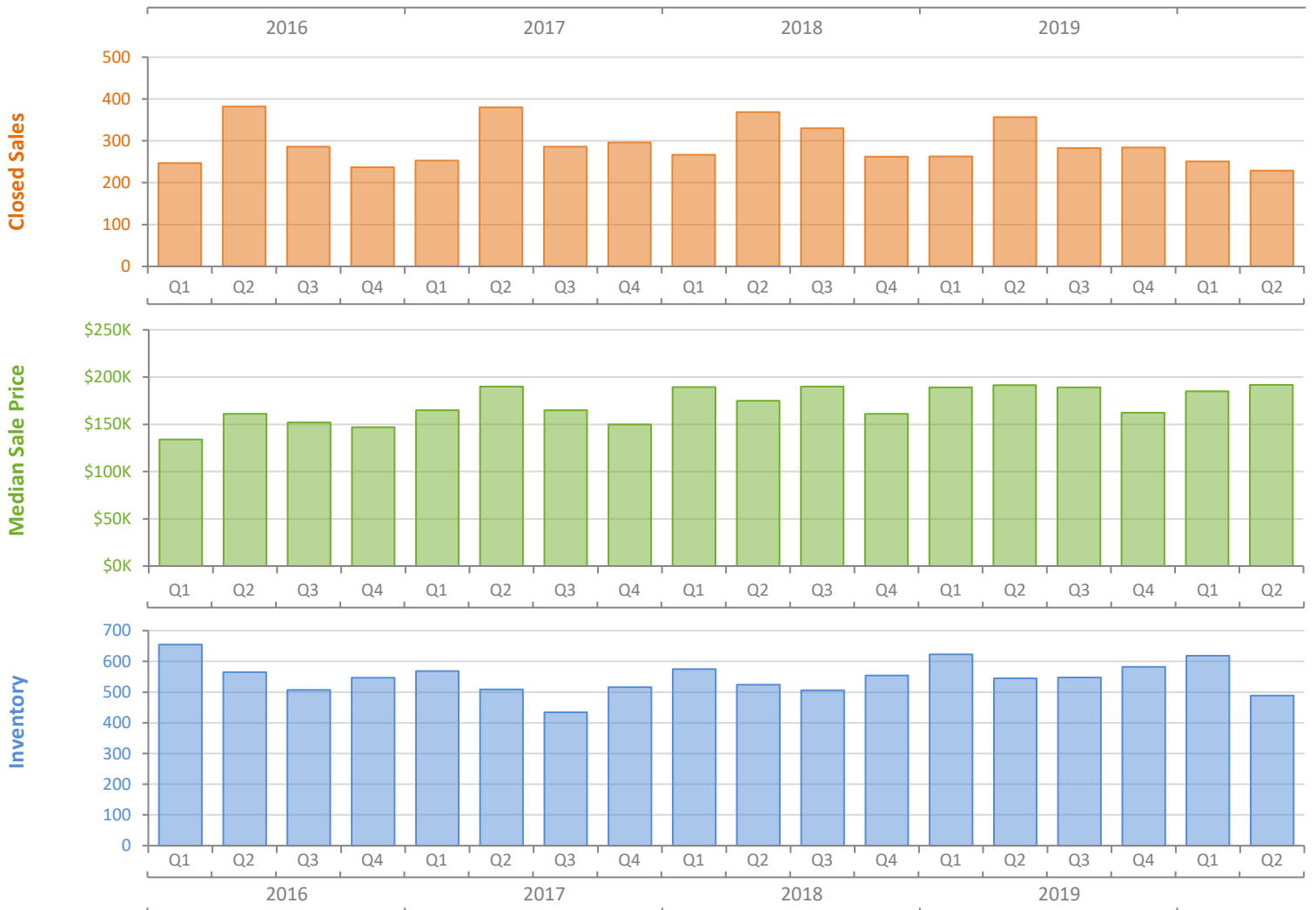
Quarterly Market Summary - Q2 2020

Townhouses and Condos

St. Lucie County



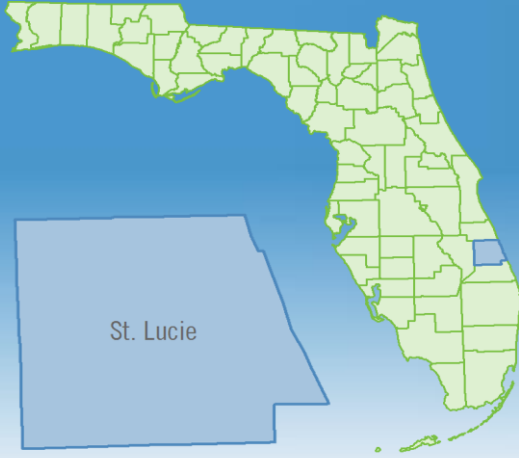
	Q2 2020	Q2 2019	Percent Change Year-over-Year
Closed Sales	229	357	-35.9%
Paid in Cash	106	183	-42.1%
Median Sale Price	\$191,750	\$191,500	0.1%
Average Sale Price	\$232,566	\$229,275	1.4%
Dollar Volume	\$53.3 Million	\$81.9 Million	-34.9%
Med. Pct. of Orig. List Price Received	94.7%	94.1%	0.6%
Median Time to Contract	65 Days	55 Days	18.2%
Median Time to Sale	109 Days	95 Days	14.7%
New Pending Sales	301	357	-15.7%
New Listings	363	394	-7.9%
Pending Inventory	185	157	17.8%
Inventory (Active Listings)	489	545	-10.3%
Months Supply of Inventory	5.6	5.4	3.7%



Quarterly Distressed Market - Q2 2020

Townhouses and Condos

St. Lucie County



		Q2 2020	Q2 2019	Percent Change Year-over-Year
Traditional	Closed Sales	227	347	-34.6%
	Median Sale Price	\$192,000	\$194,950	-1.5%
Foreclosure/REO	Closed Sales	1	9	-88.9%
	Median Sale Price	\$3,000	\$135,000	-97.8%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$69,963	\$250,000	-72.0%

