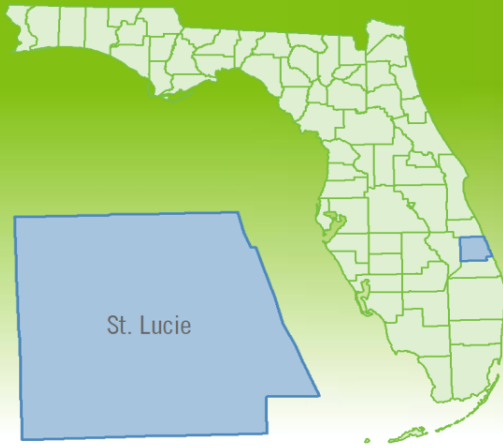


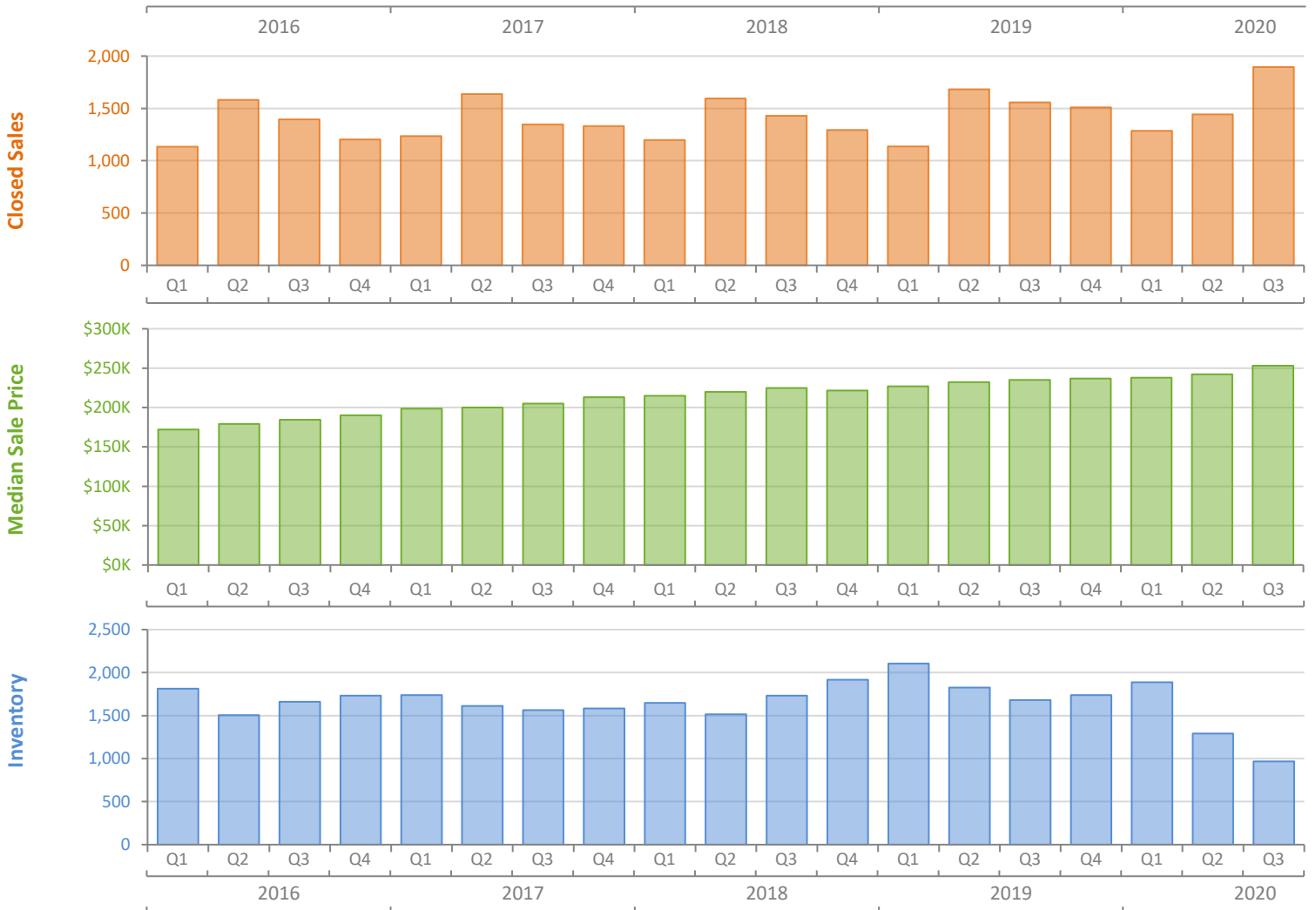
Quarterly Market Summary - Q3 2020

Single Family Homes

St. Lucie County



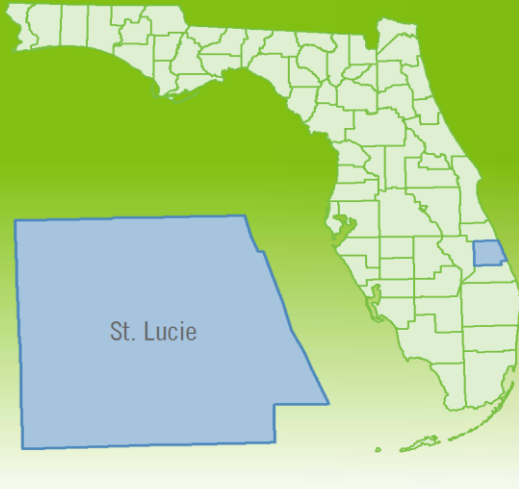
	Q3 2020	Q3 2019	Percent Change Year-over-Year
Closed Sales	1,897	1,557	21.8%
Paid in Cash	364	347	4.9%
Median Sale Price	\$253,250	\$235,000	7.8%
Average Sale Price	\$275,268	\$246,029	11.9%
Dollar Volume	\$522.2 Million	\$383.1 Million	36.3%
Med. Pct. of Orig. List Price Received	98.1%	96.5%	1.7%
Median Time to Contract	26 Days	44 Days	-40.9%
Median Time to Sale	76 Days	90 Days	-15.6%
New Pending Sales	2,127	1,628	30.7%
New Listings	2,053	1,785	15.0%
Pending Inventory	1,147	853	34.5%
Inventory (Active Listings)	968	1,681	-42.4%
Months Supply of Inventory	1.9	3.6	-47.2%



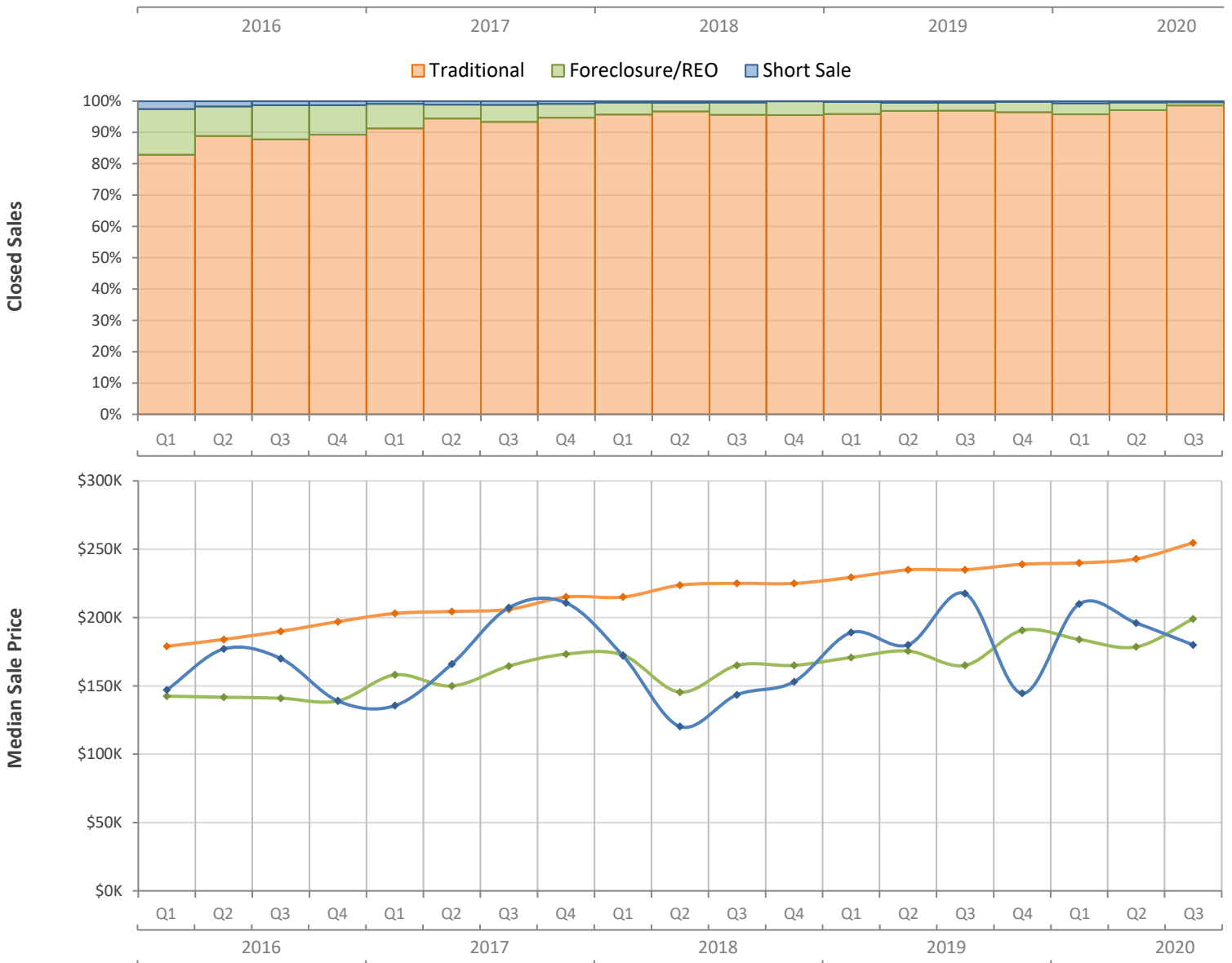
Quarterly Distressed Market - Q3 2020

Single Family Homes

St. Lucie County



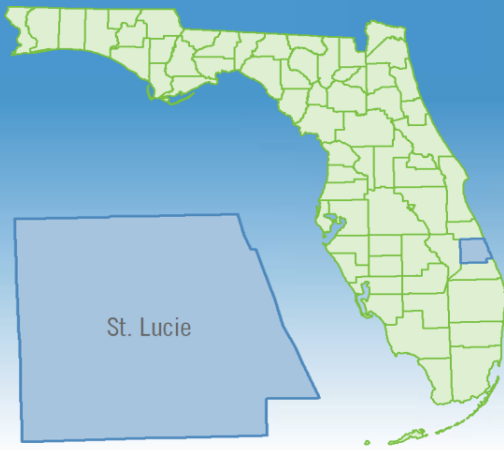
		Q3 2020	Q3 2019	Percent Change Year-over-Year
Traditional	Closed Sales	1,871	1,510	23.9%
	Median Sale Price	\$254,700	\$235,000	8.4%
Foreclosure/REO	Closed Sales	19	39	-51.3%
	Median Sale Price	\$199,000	\$165,000	20.6%
Short Sale	Closed Sales	7	8	-12.5%
	Median Sale Price	\$180,000	\$217,500	-17.2%



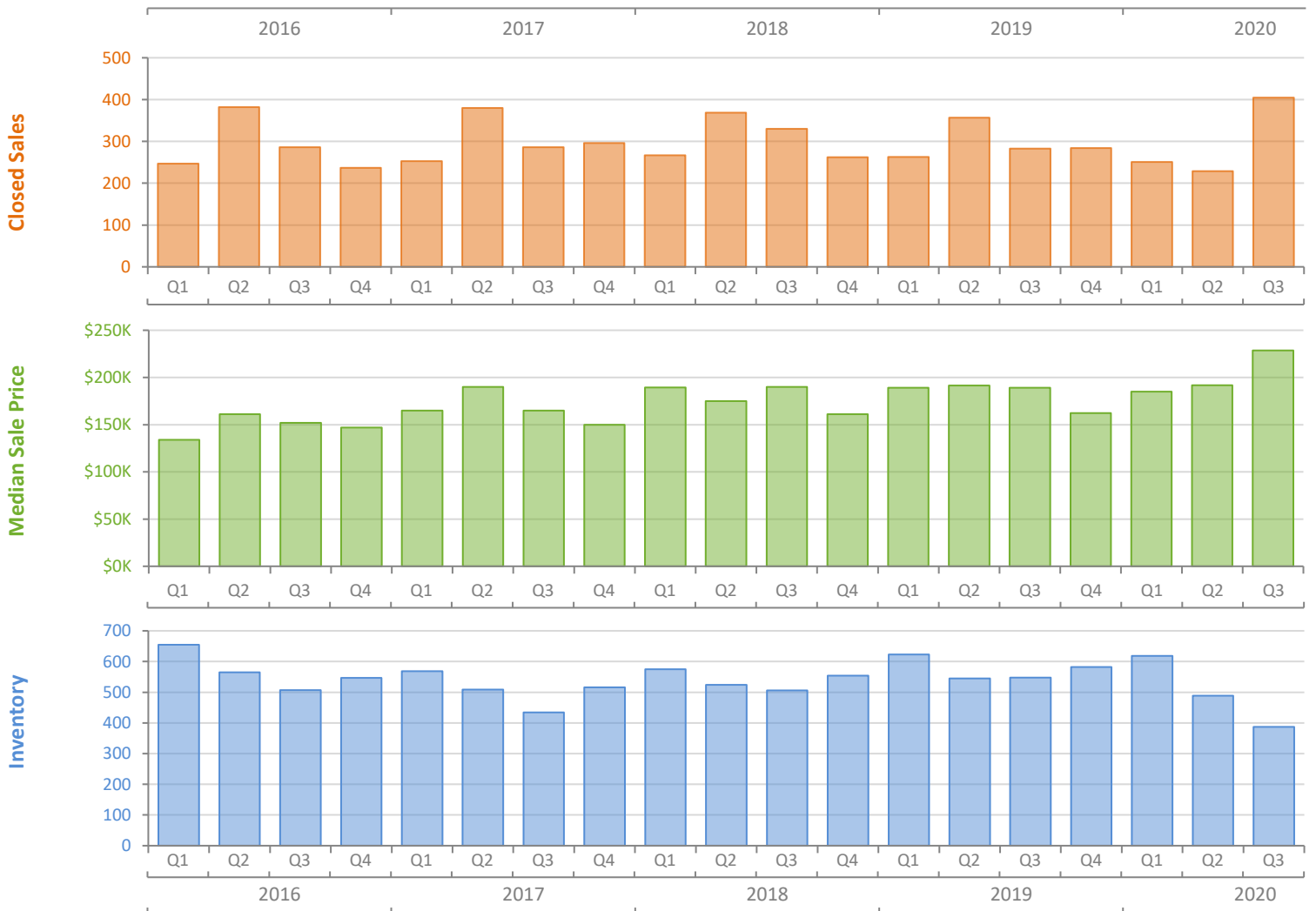
Quarterly Market Summary - Q3 2020

Townhouses and Condos

St. Lucie County



	Q3 2020	Q3 2019	Percent Change Year-over-Year
Closed Sales	405	283	43.1%
Paid in Cash	183	133	37.6%
Median Sale Price	\$228,500	\$189,000	20.9%
Average Sale Price	\$265,504	\$220,995	20.1%
Dollar Volume	\$107.5 Million	\$62.5 Million	71.9%
Med. Pct. of Orig. List Price Received	95.5%	94.9%	0.6%
Median Time to Contract	56 Days	60 Days	-6.7%
Median Time to Sale	100 Days	98 Days	2.0%
New Pending Sales	459	268	71.3%
New Listings	452	380	18.9%
Pending Inventory	222	115	93.0%
Inventory (Active Listings)	387	548	-29.4%
Months Supply of Inventory	4.0	5.6	-28.6%



Quarterly Distressed Market - Q3 2020

Townhouses and Condos

St. Lucie County



		Q3 2020	Q3 2019	Percent Change Year-over-Year
Traditional	Closed Sales	403	272	48.2%
	Median Sale Price	\$229,000	\$190,000	20.5%
Foreclosure/REO	Closed Sales	2	9	-77.8%
	Median Sale Price	\$128,555	\$135,000	-4.8%
Short Sale	Closed Sales	0	2	-100.0%
	Median Sale Price	(No Sales)	\$227,000	N/A

