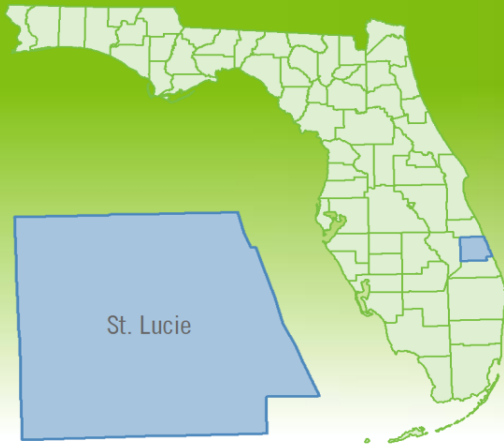


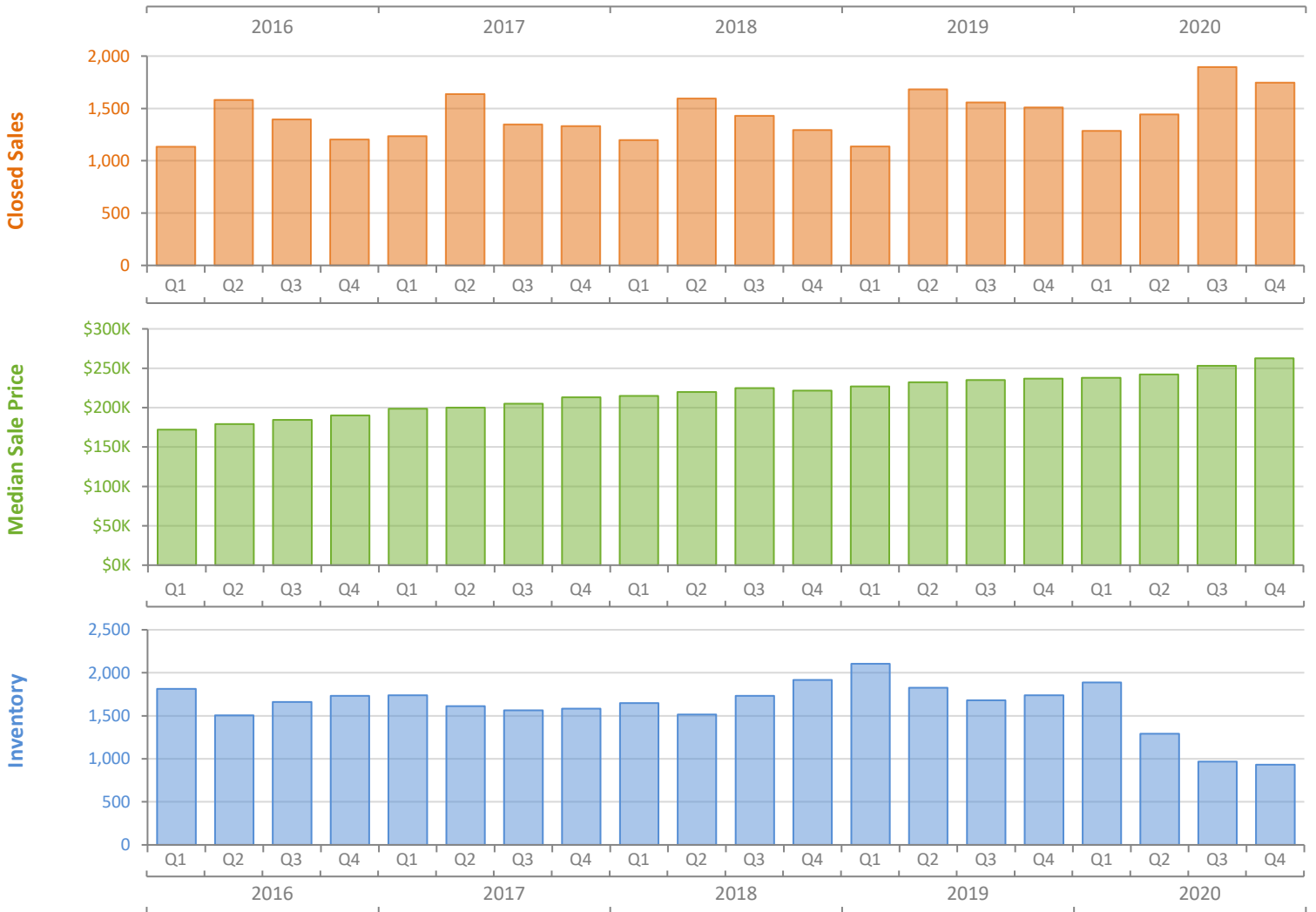
Quarterly Market Summary - Q4 2020

Single Family Homes

St. Lucie County



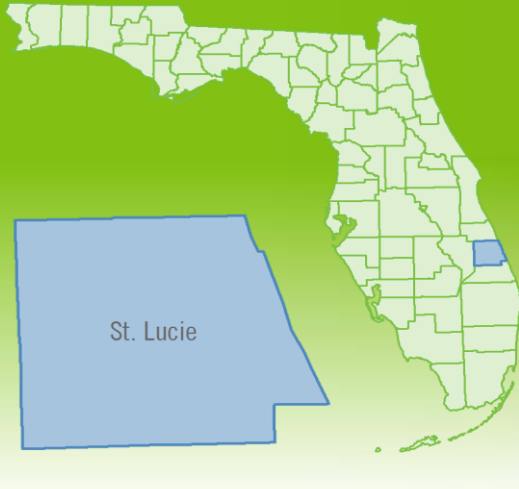
	Q4 2020	Q4 2019	Percent Change Year-over-Year
Closed Sales	1,748	1,509	15.8%
Paid in Cash	358	322	11.2%
Median Sale Price	\$262,835	\$237,000	10.9%
Average Sale Price	\$285,837	\$246,624	15.9%
Dollar Volume	\$499.6 Million	\$372.2 Million	34.3%
Med. Pct. of Orig. List Price Received	99.0%	97.3%	1.7%
Median Time to Contract	16 Days	38 Days	-57.9%
Median Time to Sale	66 Days	80 Days	-17.5%
New Pending Sales	1,846	1,483	24.5%
New Listings	1,831	1,830	0.1%
Pending Inventory	1,214	652	86.2%
Inventory (Active Listings)	932	1,738	-46.4%
Months Supply of Inventory	1.8	3.5	-48.6%



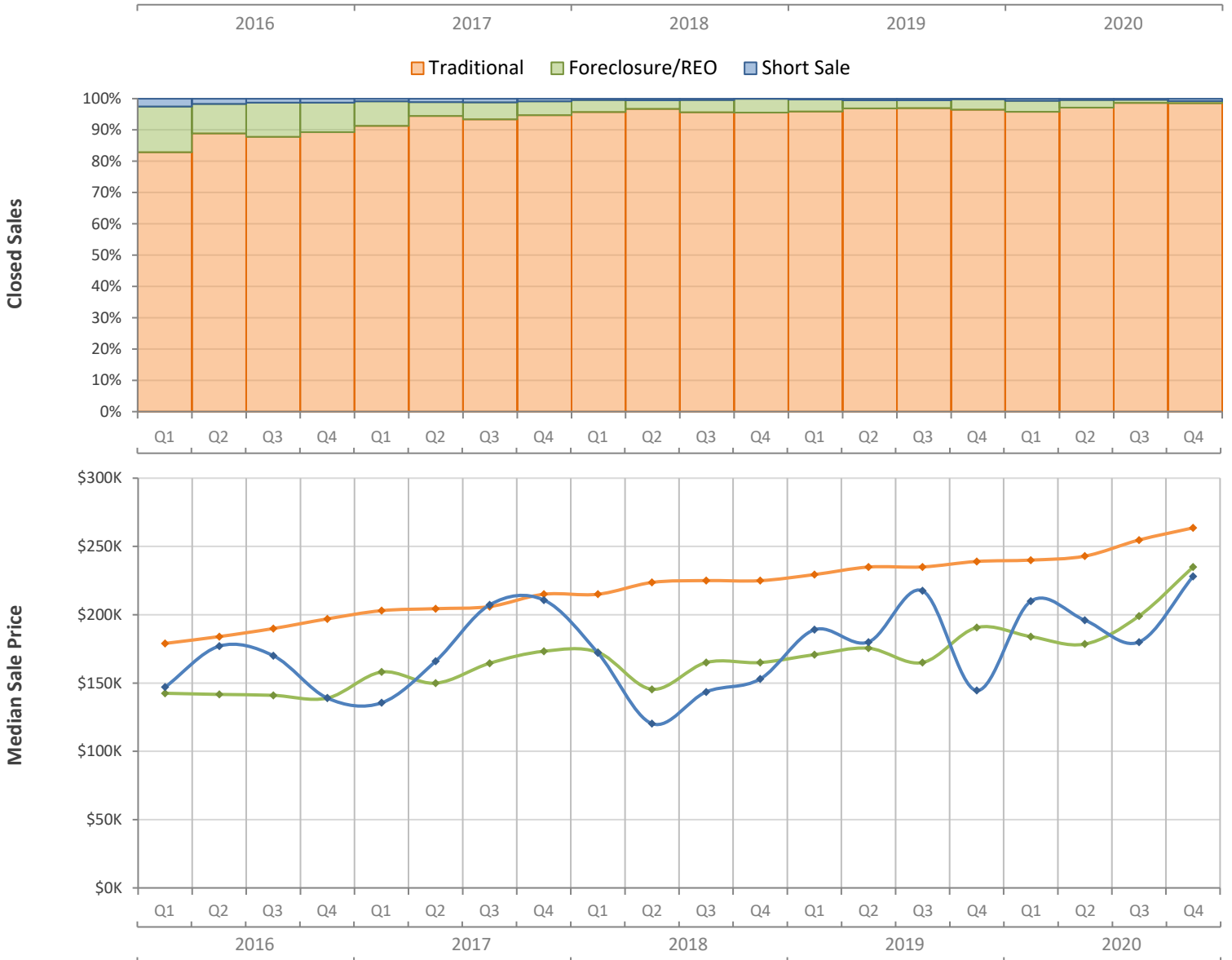
Quarterly Distressed Market - Q4 2020

Single Family Homes

St. Lucie County



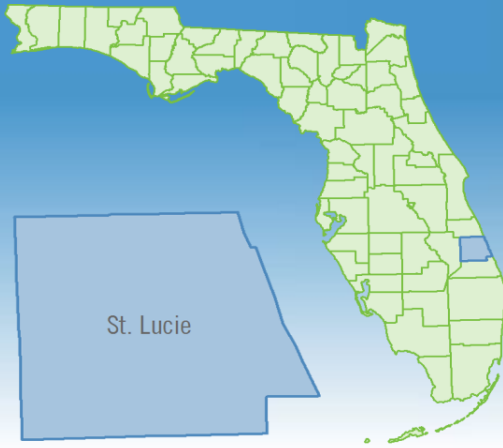
		Q4 2020	Q4 2019	Percent Change Year-over-Year
Traditional	Closed Sales	1,723	1,455	18.4%
	Median Sale Price	\$263,585	\$239,000	10.3%
Foreclosure/REO	Closed Sales	11	51	-78.4%
	Median Sale Price	\$234,900	\$190,575	23.3%
Short Sale	Closed Sales	14	3	366.7%
	Median Sale Price	\$228,000	\$144,500	57.8%



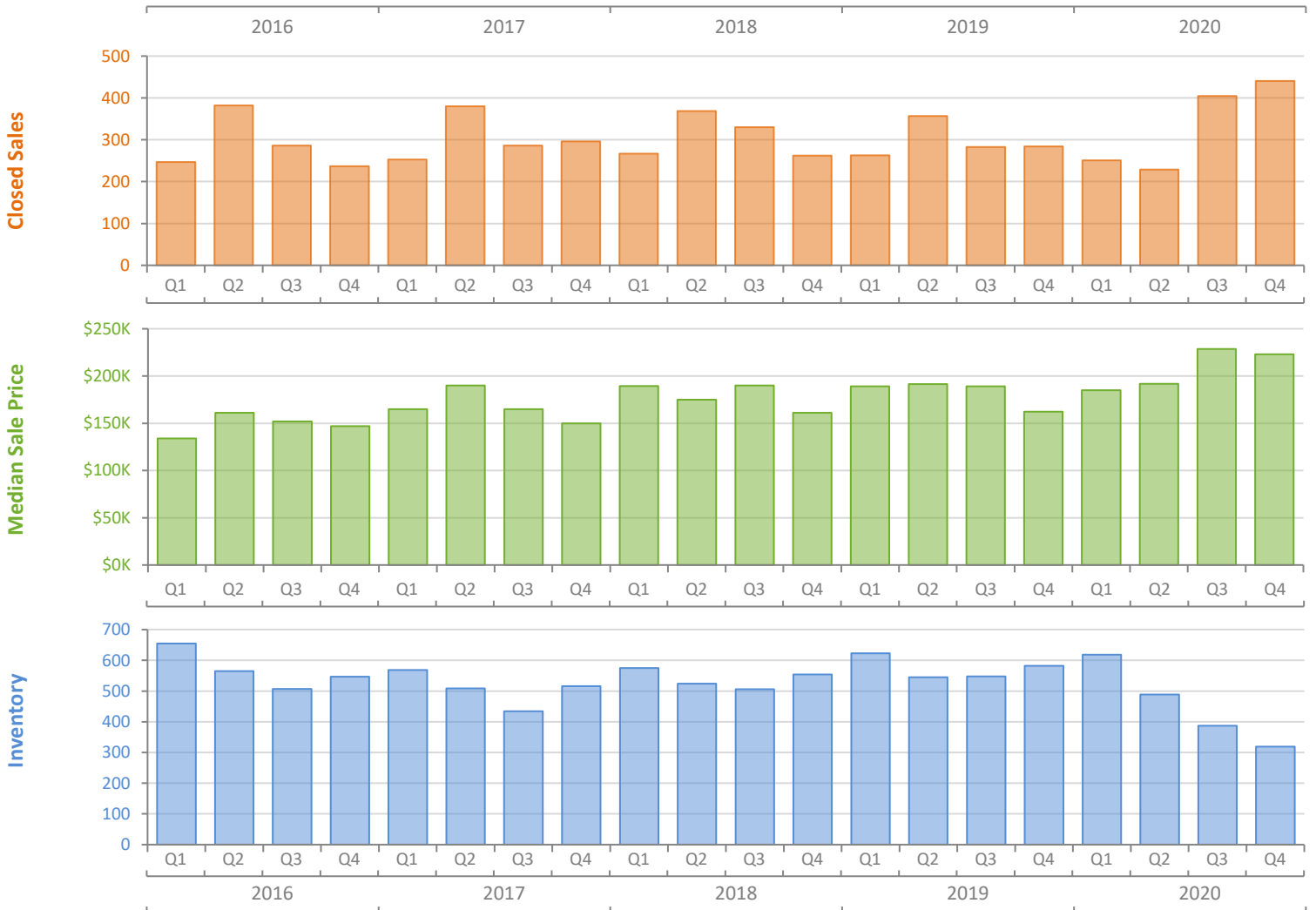
Quarterly Market Summary - Q4 2020

Townhouses and Condos

St. Lucie County



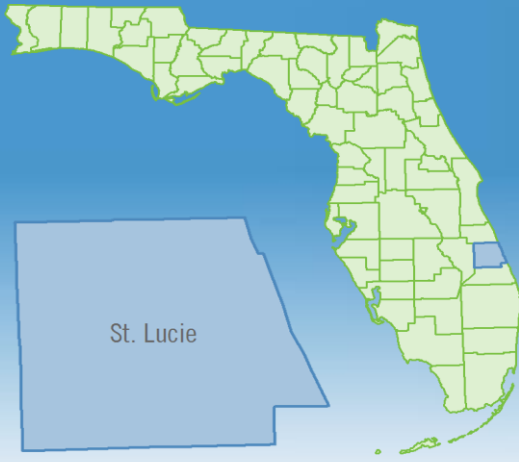
	Q4 2020	Q4 2019	Percent Change Year-over-Year
Closed Sales	441	284	55.3%
Paid in Cash	213	156	36.5%
Median Sale Price	\$223,000	\$162,250	37.4%
Average Sale Price	\$265,282	\$202,531	31.0%
Dollar Volume	\$117.0 Million	\$57.5 Million	103.4%
Med. Pct. of Orig. List Price Received	96.0%	94.9%	1.2%
Median Time to Contract	41 Days	50 Days	-18.0%
Median Time to Sale	83 Days	84 Days	-1.2%
New Pending Sales	421	281	49.8%
New Listings	385	400	-3.8%
Pending Inventory	181	94	92.6%
Inventory (Active Listings)	319	582	-45.2%
Months Supply of Inventory	2.9	5.9	-50.8%



Quarterly Distressed Market - Q4 2020

Townhouses and Condos

St. Lucie County



		Q4 2020	Q4 2019	Percent Change Year-over-Year
Traditional	Closed Sales	438	278	57.6%
	Median Sale Price	\$225,000	\$162,500	38.5%
Foreclosure/REO	Closed Sales	2	5	-60.0%
	Median Sale Price	\$149,900	\$76,500	95.9%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$133,500	\$113,000	18.1%

