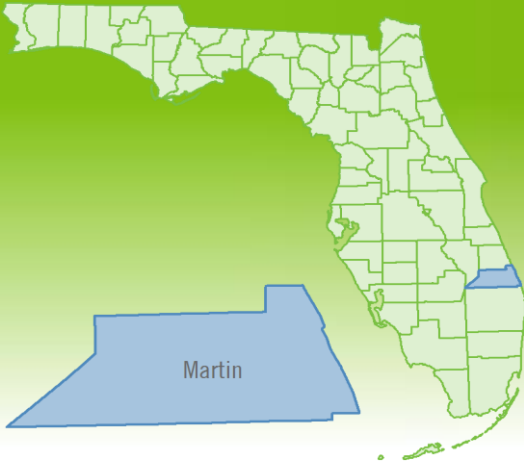


Yearly Market Summary - 2021

Single-Family Homes

Martin County



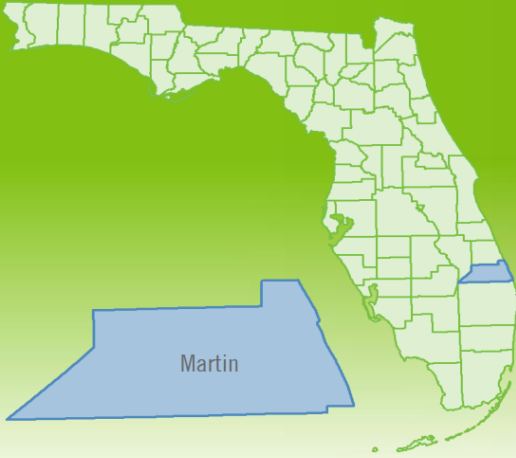
	2021	2020	Percent Change Year-over-Year
Closed Sales	2,798	2,655	5.4%
Paid in Cash	1,210	933	29.7%
Median Sale Price	\$479,500	\$400,000	19.9%
Average Sale Price	\$814,935	\$599,659	35.9%
Dollar Volume	\$2.3 Billion	\$1.6 Billion	43.2%
Med. Pct. of Orig. List Price Received	98.2%	95.8%	2.5%
Median Time to Contract	15 Days	39 Days	-61.5%
Median Time to Sale	60 Days	85 Days	-29.4%
New Pending Sales	2,895	2,952	-1.9%
New Listings	2,874	3,126	-8.1%
Pending Inventory	216	345	-37.4%
Inventory (Active Listings)	175	490	-64.3%
Months Supply of Inventory	0.8	2.2	-63.6%



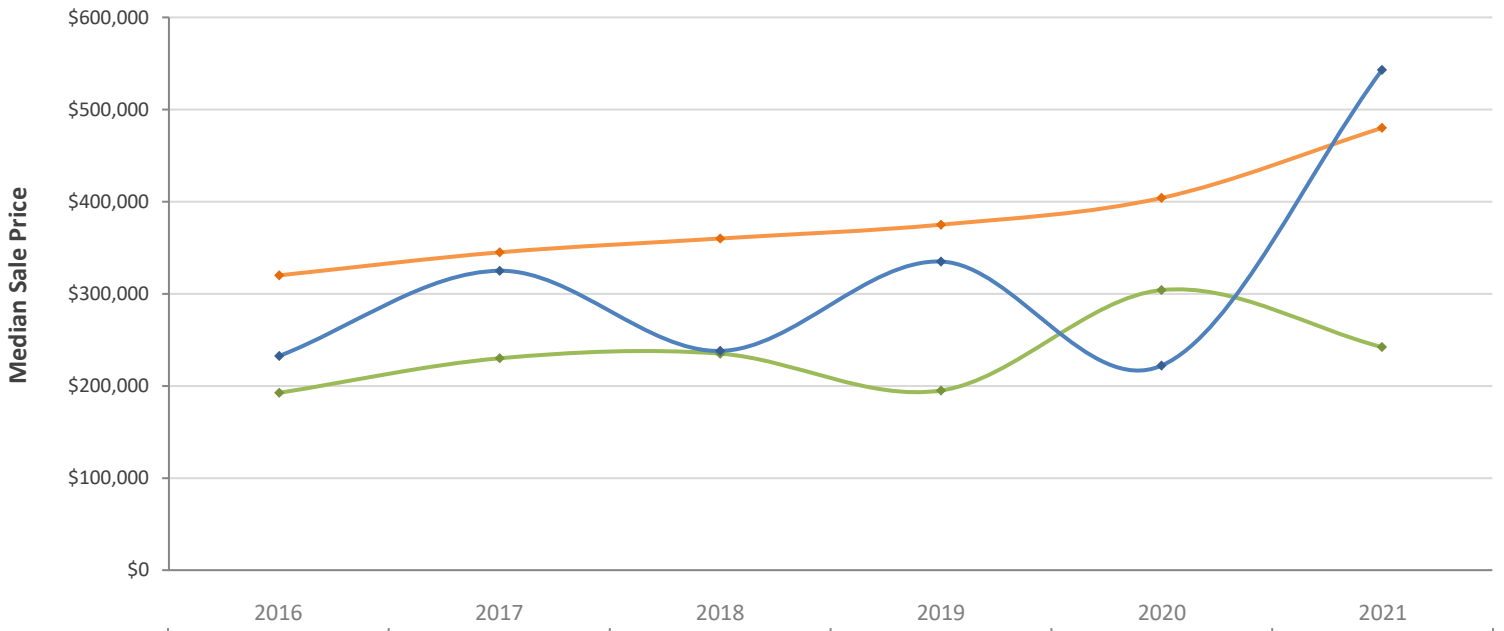
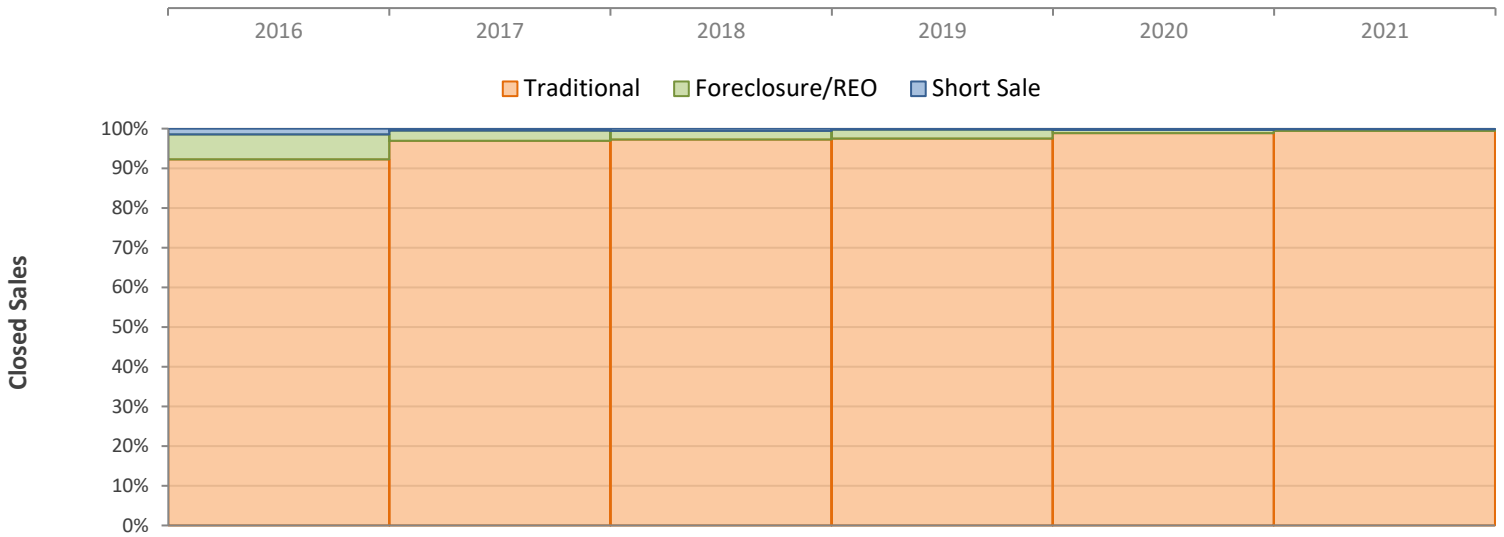
Yearly Distressed Market - 2021

Single-Family Homes

Martin County



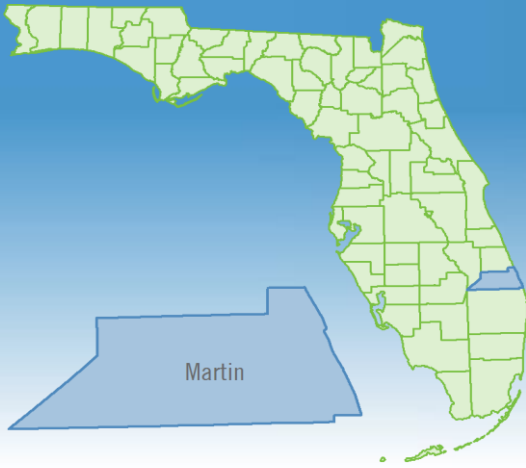
		2021	2020	Percent Change Year-over-Year
Traditional	Closed Sales	2,781	2,624	6.0%
	Median Sale Price	\$480,000	\$404,000	18.8%
Foreclosure/REO	Closed Sales	13	23	-43.5%
	Median Sale Price	\$242,109	\$304,000	-20.4%
Short Sale	Closed Sales	4	8	-50.0%
	Median Sale Price	\$543,000	\$222,000	144.6%



Yearly Market Summary - 2021

Townhouses and Condos

Martin County



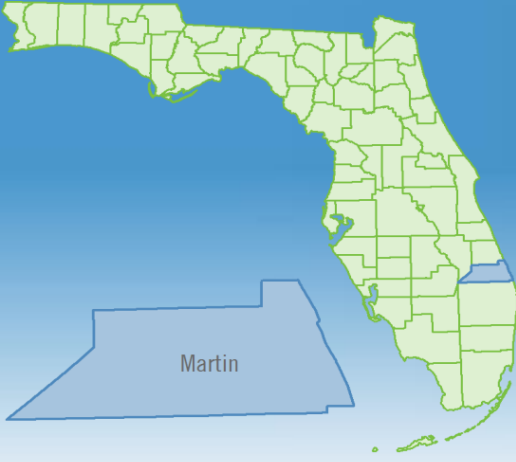
	2021	2020	Percent Change Year-over-Year
Closed Sales	1,374	1,202	14.3%
Paid in Cash	818	631	29.6%
Median Sale Price	\$213,000	\$180,000	18.3%
Average Sale Price	\$290,029	\$228,112	27.1%
Dollar Volume	\$398.5 Million	\$274.2 Million	45.3%
Med. Pct. of Orig. List Price Received	98.3%	95.2%	3.3%
Median Time to Contract	16 Days	38 Days	-57.9%
Median Time to Sale	57 Days	80 Days	-28.8%
New Pending Sales	1,515	1,316	15.1%
New Listings	1,425	1,492	-4.5%
Pending Inventory	143	152	-5.9%
Inventory (Active Listings)	76	286	-73.4%
Months Supply of Inventory	0.7	2.9	-75.9%



Yearly Distressed Market - 2021

Townhouses and Condos

Martin County



		2021	2020	Percent Change Year-over-Year
Traditional	Closed Sales	1,368	1,189	15.1%
	Median Sale Price	\$214,700	\$180,000	19.3%
Foreclosure/REO	Closed Sales	5	12	-58.3%
	Median Sale Price	\$150,000	\$181,750	-17.5%
Short Sale	Closed Sales	1	1	0.0%
	Median Sale Price	\$120,000	\$204,900	-41.4%

